# **INVITATION TO BID**

Construction of 19 biomass based heating systems in conjunction with solar collectors for domestic hot water (4 Lots)

# Moldova Energy and Biomass Project Republic of Moldova



This project is funded by the European Union



This project is funded by the European Union and implemented by the United Nations Development Programme

# Section 1. Letter of Invitation

Chisinau, Republic of Moldova 06 July 2017

Ref. no.: <u>ITB17/01555</u>

Subject: Construction of 19 biomass based heating systems in conjunction with solar collectors for domestic hot water (4 Lots)

Dear Sir / Madam:

The United Nations Development Programme (UNDP) hereby invites you to submit a Bid to this Invitation to Bid (ITB) for the above-referenced subject.

This ITB includes the following documents:

Section 1 – This Letter of Invitation

Section 2 – Instructions to Bidders (including Data Sheet)

Section 3 – Schedule of Requirements and Technical Specifications

Section 4 - Bid Submission Form

Section 5 – Documents Establishing the Eligibility and Qualifications of the Bidder

Section 6 – Technical Bid Form

Section 7 - Price Schedule Form

Section 8 - Form for Bid Security

Section 9 – Form for Performance Security

Section 10 – Form for Advanced Payment Guarrantee

Section 11 – Contract to be Signed, including General Terms and Conditions

Appendix A – Instructions manual for use of the eTendering system by suppliers.

Appendix B – Terms and Conditions for use of online eTendering system.

Your offer, comprising of a Technical Bid and Price Schedule, should be submitted in accordance with Section 2, through eTendering online system and by the deadline indicated in https://etendering.partneragencies.org

You are kindly requested to indicate whether your company intends to submit a Proposal by clicking on "Accept Invitation" button no later than **COB**, **27 July 2017**. If that is not the case, UNDP would appreciate your indicating the reason, for our records

If you have received this ITB through a direct invitation by UNDP, transferring this invitation to another firm requires notifying UNDP accordingly.

Should you require any clarification, kindly communicate with the contact person identified in the attached Data Sheet as the focal point for queries on this ITB.

UNDP looks forward to receiving your Bid and thanks you in advance for your interest in UNDP procurement opportunities.

Yours sincerely,

Ira Cebotari

Head of Operations, UNDP Moldova

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# **Section 2: Instruction to Bidders**

#### **Definitions**

- a) "Bid" refers to the Bidder's response to the Invitation to Bid, including the Bid Submission Form, Technical Bid and Price Schedule and all other documentation attached thereto as required by the ITB.
- b) "Bidder" refers to any legal entity that may submit, or has submitted, a Bid for the supply of goods and provision of related services requested by UNDP.
- c) "Contract" refers to the legal instrument that will be signed by and between the UNDP and the successful Bidder, all the attached documents thereto, including the General Terms and Conditions (GTC) and the Appendices.
- d) "Country" refers to the country indicated in the Data Sheet.
- e) "Data Sheet" refers to such part of the Instructions to Bidders used to reflect conditions of the tendering process that are specific for the requirements of the ITB.
- f) "Day" refers to calendar day.
- g) "Goods" refer to any tangible product, commodity, article, material, wares, equipment, assets or merchandise that UNDP requires under this ITB.
- h) "Government" refers to the Government of the country where the goods and related services provided/rendered specified under the Contract will be delivered or undertaken.
- i) "Instructions to Bidders" refers to the complete set of documents which provides Bidders with all information needed and procedures to be followed in the course of preparing their Bid
- j) "ITB" refers to the Invitation to Bid consisting of instructions and references prepared by UNDP for purposes of selecting the best supplier or service provider to fulfil the requirement indicated in the Schedule of Requirements and Technical Specifications.
- k) "LOI" (Section 1 of the ITB) refers to the Letter of Invitation sent by UNDP to Bidders.
- I) "Material Deviation" refers to any contents or characteristics of the bid that is significantly different from an essential aspect or requirement of the ITB, and (i) substantially alters the scope and quality of the requirements; (ii) limits the rights of UNDP and/or the obligations of the offeror; and (iii) adversely impacts the fairness and principles of the procurement process, such as those that compromise the competitive position of other offerors.
- m) "Schedule of Requirements and Technical Specifications" refers to the document included in this ITB as Section 3 which lists the goods required by UNDP, their specifications, the related services, activities, tasks to be performed, and other information pertinent to UNDP's receipt and acceptance of the goods.
- n) "Services" refers to the entire scope of tasks related or ancillary to the completion or delivery of the goods required by UNDP under the ITB.
- o) "Supplemental Information to the ITB" refers to a written communication issued by UNDP to prospective Bidders containing clarifications, responses to queries received from prospective Bidders, or changes to be made in the ITB, at any time after the release of the ITB but before the deadline for the submission of Bid.

# A. GENERAL

- 1. UNDP hereby solicits Bids as a response to this Invitation to Bid (ITB). Bidders must strictly adhere to all the requirements of this ITB. No changes, substitutions or other alterations to the rules and provisions stipulated in this ITB may be made or assumed unless it is instructed or approved in writing by UNDP in the form of Supplemental Information to the ITB.
- 2. Submission of a Bid shall be deemed as an acknowledgement by the Bidder that all obligations stipulated by this ITB will be met and, unless specified otherwise, the Bidder has read, understood and agreed to all the instructions in this ITB.
- 3. Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of any Bid by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this ITB.
- 4. UNDP implements a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical practices, and obstruction. UNDP is committed to preventing, identifying and addressing all acts of fraud and corrupt practices against UNDP as well as third parties involved in UNDP activities. (See
  - http://www.undp.org/about/transparencydocs/UNDP Anti Fraud Policy English FINAL june 2011.pdf and
  - http://www.undp.org/content/undp/en/home/operations/procurement/procurement protes t/ for full description of the policies)
- 5. In responding to this ITB, UNDP requires all Bidders to conduct themselves in a professional, objective and impartial manner, and they must at all times hold UNDP's interests paramount. Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. All Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
  - 5.1 Are, or have been associated in the past, with a firm or any of its affiliates which have been engaged UNDP to provide services for the preparation of the design, Schedule of Requirements and Technical Specifications, cost analysis/estimation, and other documents to be used for the procurement of the goods and related services in this selection process;
  - 5.2 Were involved in the preparation and/or design of the programme/project related to the goods and related services requested under this ITB; or
  - 5.3 Are found to be in conflict for any other reason, as may be established by, or at the discretion of, UNDP.

In the event of any uncertainty in the interpretation of what is potentially a conflict of interest, Bidders must disclose the condition to UNDP and seek UNDP's confirmation on whether or not such conflict exists.

- 6. Similarly, the following must be disclosed in the Bid:
  - 6.1 Bidders who are owners, part-owners, officers, directors, controlling shareholders, or key personnel who are family of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving the goods and related services under this ITB; and
  - 6.4 Others that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure of such disclosure may result in the rejection of the Bid.

- 7. The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered as an independent entity, the extent of Government ownership/share, receipt of subsidies, mandate, access to information in relation to this ITB, and others that may lead to undue advantage against other Bidders, and the eventual rejection of the Bid.
- 8. All Bidders must adhere to the UNDP Supplier Code of Conduct, which may be found at this link: http://web.ng.undp.org/procurement/undp-supplier-code-of-conduct.pdf

# **B. CONTENTS OF BID**

#### 9. Sections of Bid

Bidders are required to complete, sign and submit the following documents:

- 9.1 Bid Submission Cover Letter Form (see ITB Section 4);
- 9.2 Documents Establishing the Eligibility and Qualifications of the Bidder (see ITB Section 5);
- 9.3 Technical Bid (see prescribed form in ITB Section 6);
- 9.4 Price Schedule (see prescribed form in ITB Section 7);
- 9.1 Bid Security, if applicable (if required and as stated in the DS nos. 9-11, see prescribed Form in ITB Section 8). A scanned copy of this document must be attached with your proposal in the system and the original must be sent by mail. Original must arrive no later than [insert date and time];
- 9.5 Any attachments and/or appendices to the Bid (including all those specified under the **Data Sheet**)

# 10. Clarification of Bid

- 10.1 Bidders may request clarification of any of the ITB documents no later than the number of days indicated in the **Data Sheet** (DS no. 16) prior to the Bid submission date. Any request for clarification must be sent in writing via courier or through electronic means to the UNDP address indicated in the **Data Sheet** (DS no. 17). UNDP will respond by uploading the document with the responses in the system (including an explanation of the query but without identifying the source of inquiry). After which, all Proposers who have accepted in the Invitation will be automatically alerted that such a clarification has been posted online.
- 10.2 UNDP shall endeavor to provide such responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Bid, unless UNDP deems that such an extension is justified and necessary.

# 11. Amendment of Bid

11.1 At any time prior to the deadline for submission of Bid, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the ITB in the form of a Supplemental Information to the ITB that will be uploaded in the system and made available to all Invited Bidders. All prospective Bidders (Bidders who have "accepted the Bid Invitation" in the system) will be notified in writing that changes have occurred. through the method specified in the **Data Sheet** (DS No. 18.

11.2 In order to afford prospective Bidders reasonable time to consider the amendments in preparing their Bid, UNDP may, at its discretion, extend the deadline for submission of Bid, if the nature of the amendment to the ITB justifies such an extension.

# C. PREPARATION OF BID

#### **12. Cost**

The Bidder shall bear any and all costs related to the preparation and/or submission of the Bid, regardless of whether its Bid was selected or not. UNDP shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

# 13. Language

The Bid, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the **Data Sheet** (DS No. 4). Any printed literature furnished by the Bidder written in a language other than the language indicated in the **Data Sheet**, must be accompanied by a translation in the preferred language indicated in the **Data Sheet**. For purposes of interpretation of the Bid, and in the event of discrepancy or inconsistency in meaning, the version translated into the preferred language shall govern. Upon conclusion of a contract, the language of the contract shall govern the relationship between the contractor and UNDP.

#### 14. Bid Submission Form

The Bidder shall submit the Bid Submission Form using the form provided in Section 4 of this ITR

## 15. Technical Bid Format and Content

Unless otherwise stated in the **Data Sheet** (DS no. 28), the Bidder shall structure the Technical Bid as follows:

- 15.1 Expertise of Firm/Organization this section should provide details regarding management structure of the organization, organizational capability/resources, and experience of organization/firm, the list of projects/contracts (both completed and ongoing, both domestic and international) which are related or similar in nature to the requirements of the ITB, manufacturing capacity of plant if Bidder is a manufacturer, authorization from the manufacturer of the goods if Bidder is not a manufacturer, and proof of financial stability and adequacy of resources to complete the delivery of goods and provision of related services required by the ITB (see ITB Clause 18 and DS No. 26 for further details). The same shall apply to any other entity participating in the ITB as a Joint Venture or Consortium.
- 15.2 Technical Specifications and Implementation Plan this section should demonstrate the Bidder's response to the Schedule of Requirements and Technical Specifications by identifying the specific components proposed; how each of the requirements shall be met point by point; providing a detailed specification and description of the goods required, plans and drawings where needed; the essential performance characteristics, identifying the works/portions of the work that will be subcontracted; a list of the major subcontractors, and demonstrating how the bid meets or exceeds the requirements, while ensuring appropriateness of the bid to the local conditions and the rest of the

project operating environment during the entire life of the goods provided. Details of technical bid must be laid out and supported by an Implementation Timetable, including Transportation and Delivery Schedule where needed, that is within the duration of the contract as specified in the **Data Sheet** (DS noS. 29 and 30).

Bidders must be fully aware that the goods and related services that UNDP require may be transferred, immediately or eventually, by UNDP to the Government partners, or to an entity nominated by the latter, in accordance with UNDP's policies and procedures. All bidders are therefore required to submit the following in their bids:

- a) A statement of whether any import or export licences are required in respect of the goods to be purchased or services to be rendered, including any restrictions in the country of origin, use or dual use nature of the goods or services, including any disposition to end users;
- b) Confirmation that the Bidder has obtained license of this nature in the past, and have an expectation of obtaining all the necessary licenses, should their bid be rendered the most responsive; and
- c) Complete documentation, information and declaration of any goods classified or may be classified as "Dangerous Goods".
- 15.3 Management Structure and Key Personnel This section should include the comprehensive curriculum vitae (CVs) of key personnel that will be assigned to support the implementation of the technical bid, clearly defining their roles and responsibilities. CVs should establish competence and demonstrate qualifications in areas relevant to the requirements of this ITB.

In complying with this section, the Bidder assures and confirms to UNDP that the personnel being nominated are available to fulfil the demands of the Contract during its stated full term. If any of the key personnel later becomes unavailable, except for unavoidable reasons such as death or medical incapacity, among other possibilities, UNDP reserves the right to render the Bid non-responsive. Any deliberate substitution of personnel arising from unavoidable reasons, including delay in the implementation of the project of programme through no fault of the Bidder, shall be made only with UNDP's acceptance of the justification for substitution, and UNDP's approval of the qualification of the replacement who shall be either of equal or superior credentials as the one being replaced.

- 15.4 Where the **Data Sheet** requires the submission of the Bid Security, the Bid Security shall be included along with the Technical Bid. The Bid Security may be forfeited by UNDP, and reject the Bid, in the event of any or any combination of the following conditions:
  - a) If the Bidder withdraws its offer during the period of the Bid Validity specified in the **Data Sheet** (DS no. 11), or;
  - b) If the Bid Security amount is found to be less than what is required by UNDP as indicated in the **Data Sheet** (DS no. 9), or;
  - c) In the case the successful Bidder fails:
    - i. to sign the Contract after UNDP has awarded it;
    - ii. to comply with UNDP's variation of requirement, as per ITB Clause 35; or
    - iii. to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering effective the contract that may be awarded to the Bidder.

#### 16. Price Schedule

The Price Schedule shall be prepared using the attached standard form (Section 7). It shall list all major cost components associated with the goods and related services, and the detailed breakdown of such costs. All goods and services described in the Technical Bid must be priced separately on a one-to-one correspondence. Any output and activities described in the Technical Bid but not priced in the Price Schedule, shall be assumed to be included in the prices of the items or activities, as well as in the final total price of the bid.

#### 17. Currencies

All prices shall be quoted in the currency indicated in the **Bid Event**). However, where Bids are quoted in different currencies, for the purposes of comparison of all Bid:

- 17.1 UNDP will convert the currency quoted in the Bid into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Bid; and
- 17.2 In the event that the Bid found to be the most responsive to the ITB requirement is quoted in another currency different from the preferred currency as per **Bid Event**, then UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.

# 18. Documents Establishing the Eligibility and Qualifications of the Bidder

- 18.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided under Section 5, Bidder Information Forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfactions. These include, but are not limited to the following:
  - a) That, in the case of a Bidder offering to supply goods under the Contract which the Bidder did not manufacture or otherwise produce, the Bidder has been duly authorized by the goods' manufacturer or producer to supply the goods in the country of final destination;
  - b) That the Bidder has the financial, technical, and production capability necessary to perform the Contract; and
  - c) That, to the best of the Bidder's knowledge, it is not included in the UN 1267 List or the UN Ineligibility List, nor in any and all of UNDP's list of suspended and removed vendors.
- 18.2 Bids submitted by two (2) or more Bidders shall all be rejected by UNDP if they are found to have <u>any</u> of the following:
  - a) they have at least one controlling partner, director or shareholder in common; or
  - b) any one of them receive or have received any direct or indirect subsidy from the other/s; or
  - c) they have the same legal representative for purposes of this ITB; or
  - d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this ITB process;
  - e) they are subcontractors to each other's bid, or a subcontractor to one bid also submits another Bid under its name as lead Bidder; or
  - f) an expert proposed to be in the bid of one Bidder participates in more than one Bid received for this ITB process. This condition does not apply to subcontractors being included in more than one Bid.

## 19. Joint Venture, Consortium or Association

If the Bidder is a group of legal entities that will form or have formed a joint venture, consortium or association at the time of the submission of the Bid, they shall confirm in their Bid that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the joint venture jointly and severally, and this shall be duly evidenced by a duly notarized Agreement among the legal entities, which shall be submitted along with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all entities that comprise the joint venture.

After the bid has been submitted to UNDP, the lead entity identified to represent the joint venture shall not be altered without the prior written consent of UNDP. Furthermore, neither the lead entity nor the member entities of the joint venture can:

- a) Submit another Bid, either in its own capacity; nor
- b) As a lead entity or a member entity for another joint venture submitting another Bid.

The description of the organization of the joint venture/consortium/association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the ITB, both in the bid and in the Joint Venture Agreement. All entities that comprise the joint venture shall be subject to the eligibility and qualification assessment by UNDP.

Where a joint venture is presenting its track record and experience in a similar undertaking as those required in the ITB, it should present such information in the following manner:

- a) Those that were undertaken together by the joint venture; and
- b) Those that were undertaken by the individual entities of the joint venture expected to be involved in the performance of the services defined in the ITB.

Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the joint venture or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.

If the Bid of a joint venture is determined by UNDP as the most responsive Bid that offers the best value for money, UNDP shall award the contract to the joint venture, in the name of its designated lead entity, who shall sign the contract for and on behalf of all the member entities.

#### 20. Alternative Bid

Unless otherwise specified in the **Data Sheet** (DS nos. 5 and 6), alternative bid shall not be considered. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative bid.

# 21. Validity Period

21.1 Bid shall remain valid for the period specified in the **Data Sheet** (DS no. 8), commencing on the submission deadline date also indicated in the **Data Sheet** (DS no. 21). A Bid valid for a shorter period shall be immediately rejected by UNDP and rendered non-responsive.

21.2 In exceptional circumstances, prior to the expiration of the Bid validity period, UNDP may request Bidders to extend the period of validity of their Bid. The request and the responses shall be made in writing, and shall be considered integral to the Bid.

## 22. Bidder's Conference

When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the **Data Sheet** (DS no. 7). All Bidders are encouraged to attend. Non-attendance, however, shall <u>not</u> result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be uploaded on the system. No verbal statement made during the conference shall modify the terms and conditions of the ITB unless such statement is specifically written in the Minutes of the Conference, or issued/posted as an amendment in the form of a Supplemental Information to the ITB.

# D. SUBMISSION AND OPENING OF BID

#### 23. Submission

- 23.1 The Technical Bid and all other documents required online in the eTendering system. Bids submitted in any other form will not be accepted unless explicitly authorized by UNDP in advance.
- 23.2 In the unlikely and exceptional event that the Bidder encounter technical problems when submitting the proposal in the system, then the Bid can be sent via email as instructions in Data Sheet (DSNo. Xx). Bidders are however strongly advised to undertake all necessary efforts, including requesting support from UNDP, to submit the Bid through the online system. In all cases, email submissions must be authorized and accepted by UNDP prior to the submission deadline indicated. Bids submitted via email which does not have prior authorization by UNDP will not be accepted.
- 23.3 Bidders must be aware that the mere act of submission of a Bid, in and of itself, implies that the Bidder accepts the General Contract Terms and Conditions of UNDP as attached hereto as Section 11.

# 24. Withdrawal, Substitution, and Modification of Bid

- 25.1 Bidders are expected to have sole responsibility for taking steps to carefully examine in detail the full consistency of its Bid to the requirements of the ITB, keeping in mind that material deficiencies in providing information requested by UNDP, or lack clarity in the description of goods and related services to be provided, may result in the rejection of the Bid. The Bidder shall assume any responsibility regarding erroneous interpretations or conclusions made by the Bidder in the course of understanding the ITB out of the set of information furnished by UNDP.
- 25.2 A Bidder may withdraw, substitute or modify its Bid after it has been submitted by cancelling or editing their bid in the system

#### 25. Confidentiality

Information relating to the examination, evaluation, and comparison of Bid, and the

recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.

Any effort by a Bidder to influence UNDP in the examination, evaluation and comparison of the Bid or contract award decisions may, at UNDP's decision, result in the rejection of its Bid.

In the event that a Bidder is unsuccessful, the Bidder may seek a meeting with UNDP for a debriefing. The purpose of the debriefing is discussing the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving the bid presented to UNDP. The content of other bid and how they compare to the Bidder's submission shall not be discussed.

# **E. EVALUATION OF BID**

#### 26. Preliminary Examination of Bid

UNDP shall examine the Bid to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, whether or not the Bidder is in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's list of suspended and removed vendors, and whether the Bid are generally in order, among other indicators that may be used at this stage. UNDP may reject any Bid at this stage.

# 27. Evaluation of Bid

- 29.1 The evaluation team shall review and evaluate the Bids on the basis of their responsiveness to the Schedule of Requirements and Technical Specifications and other documentation provided, applying the procedure indicated in the **Data Sheet** (DS No. 25). Absolutely no changes may be made by UNDP in the criteria after all Bids have been received.
- 29.1 UNDP reserves the right to undertake a post-qualification exercise, aimed at determining, to its satisfaction the validity of the information provided by the Bidder. Such post-qualification shall be fully documented and, among those that may be listed in the **Data Sheet** (DS No.33), may include, but need not be limited to, all or any combination of the following:
  - a) Verification of accuracy, correctness and authenticity of the information provided by the bidder on the legal, technical and financial documents submitted;
  - b) Validation of extent of compliance to the ITB requirements and evaluation criteria based on what has so far been found by the evaluation team;
  - c) Inquiry and reference checking with Government entities with jurisdiction on the bidder, or any other entity that may have done business with the bidder;
  - d) Inquiry and reference checking with other previous clients on the quality of performance on on-going or previous contracts completed;
  - e) Physical inspection of the bidder's plant, factory, branches or other places where business transpires, with or without notice to the bidder;
  - f) Testing and sampling of completed goods similar to the requirements of UNDP, where available; and
  - g) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.

## 28. Clarification of Bid

To assist in the examination, evaluation and comparison of bids, UNDP may, at its discretion, ask any Bidder to clarify its Bid.

UNDP's request for clarification and the Bidder's response shall be in writing. Notwithstanding the written communication, no change in the prices or substance of the Bid shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Bid, in accordance with ITB Clause 35.

Any unsolicited clarification submitted by a Bidder in respect to its Bid, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Bid.

# 29. Responsiveness of Bid

UNDP's determination of a Bid's responsiveness will be based on the contents of the Bid itself.

A substantially responsive Bid is one that conforms to all the terms, conditions, and specifications of the ITB without material deviation, reservation, or omission.

If a Bid is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.

# 30. Nonconformities, Reparable Errors and Omissions

- 30.3 Provided that a Bid is substantially responsive, UNDP may waive any non-conformities or omissions in the Bid that, in the opinion of UNDP, do not constitute a material deviation.
- 30.4 In the event when Provided that the Bid is substantially responsive, the system automatically calculates the final bid prices by multiplying the unit price by the quantity.
- 30.5 The system automatically calculates the final bid prices by multiplying the unit price by the quantity. In the event when the Bidder put a quantity that is different from the quantity required, provided that the Bid is substantially responsive, UNDP will re-calculate the Bidders total price based on the correct quantity and using the unit prices offered by the Bidder. Unit prices cannot be changed:
- 30.6 If the Bidder does not accept the correction of errors made by UNDP, its Bid shall be rejected.

# F. AWARD OF CONTRACT

# 31. Right to Accept, Reject, or Render Non-Responsive Any or All Bid

- 33.1 UNDP reserves the right to accept or reject any Bid, to render any or all of the Bids as non-responsive, and to reject all Bids at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. Furthermore, UNDP is not obligated to award the contract to the lowest price offer.
- 33.2 UNDP shall also verify, and immediately reject their respective Bid, if the Bidders are found to appear in the UN's Consolidated List of Individuals and Entities with

Association to Terrorist Organizations, in the List of Vendors Suspended or Removed from the UN Secretariat Procurement Division Vendor Roster, the UN Ineligibility List, and other such lists that as may be established or recognized by UNDP policy on Vendor Sanctions. (See

http://www.undp.org/content/undp/en/home/operations/procurement/procurement \_ protest/

### 32. Award Criteria

Prior to expiration of the period of Bid validity, UNDP shall award the contract to the qualified and eligible Bidder that is found to be responsive to the requirements of the Schedule of Requirements and Technical Specification, and has offered the lowest price (See DS No. 32).

# 33. Right to Vary Requirements at the Time of Award

At the time of award of Contract, UNDP reserves the right to vary the quantity of the goods and/or related services, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

# 34. Contract Signature

Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP.

Failure of the successful Bidder to comply with the requirement of ITB Section F.3 and this provision shall constitute sufficient grounds for the annulment of the award, and forfeiture of the Bid Security if any, and on which event, UNDP may award the Contract to the Bidder with the second highest rated Bid, or call for new Bid.

# 35. Performance Security

A performance security, if required, shall be provided in the amount and form provided in Section 9 and by the deadline indicated in the **Data Sheet** (DS no. 14), as applicable. Where a Performance Security will be required, the submission of the said document, and the confirmation of its acceptance by UNDP, shall be a condition for the effectivity of the Contract that will be signed by and between the successful Bidder and UNDP.

# 36. Bank Guarantee for Advanced Payment

Except when the interests of UNDP so require, it is the UNDP's preference to make no advanced payment(s) on contracts (i.e., payments without having received any outputs). In the event that the Bidder requires an advanced payment upon contract signature, and if such request is duly accepted by UNDP, and the said advanced payment exceeds 20% of the total Bid price, or exceed the amount of USD 30,000, UNDP shall require the Bidder to submit a Bank Guarantee in the same amount as the advanced payment. A bank guarantee for advanced payment shall be furnished in the form provided in Section 10.

#### 37. Vendor Protest

UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a purchase order or contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: http://www.undp.org/procurement/protest.shtml

# **Instructions to Bidders**

# **DATA SHEET**

The following data for the supply of goods and related services shall complement / supplement the provisions in the Instruction to Bidders. In the case of a conflict between the Instruction to Bidders and the Data Sheet, the provisions in the Data Sheet shall prevail.

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
1		Project Title:	Moldova Energy and Biomass Project
2		Title of Goods/Services/Work Required:	Construction of 19 biomass based heating systems in conjunction with solar collectors for domestic hot water (4 Lots)
3		Country:	Republic of Moldova
4	C.13	Language of the Bid:	⊠ English
5		Conditions for Submitting Bid for Parts or sub-parts of the Total Requirements	☑ Allowed, per Lot
6	C.20	Conditions for Submitting Alternative Bid	☑ Shall not be considered
7		A pre-Bid conference will be held on:	Time: 11:00 (Moldova local time) Date: 17 July 2017 Venue: "Le Roi" Business Centre, 29, Sfatul Tarii Street, 3 <sup>rd</sup> floor, room 305, MD-2012 Chisinau, Moldova.  The UNDP focal point for the arrangement is: Mihai Maciuca, MEBP Procurement Officer Telephone: +373 (0) 22 839979 E-mail: mihail.maciuca@undp.org  The site visits schedule shall be agreed at the pre-bid conference.
8	C.21.1	Period of Bid Validity commencing on the submission date	☑ 120 days
9	B.9.5 C.15.4 b)	Bid Security	☑ Required Amount: 6,000 USD per Lot Form: Bank Guarantee
10		Acceptable forms of Bid Security	☑ Bank Guarantee (See Section 8 for template)

11	B.9.5 C.15.4 a)	Validity of Bid Security	150 days from the last day of Bid submission.  Bid Security of unsuccessful Bidders shall be returned.		
12		Advanced Payment upon signing of contract	Not allowed		
13		Liquidated Damages	<ul> <li>☑ Will be imposed under the following conditions:</li> <li>Percentage of contract price per day of delay: 0.5%</li> <li>Max. no. of days of delay: 30</li> <li>After which UNDP may terminate the contract.</li> </ul>		
14	F.37	Performance Security	☑ Required Amount: 10% of contract amount Form: Bank Guarantee		
15	C.17 C.17.2	Preferred Currency of Bid and Method for Currency conversion	☑ United States Dollars (US\$)  Reference date for determining UN Operational Exchange Rate: 10 August 2017		
16	B.10.1	Deadline for submitting requests for clarifications/ questions	10 days before the submission date.		
17	B.10.1	Contact Details for submitting clarifications/questions <sup>1</sup>	Focal Person in UNDP: Mihai Maciuca, MEBP Procurement and Contract Management Officer  Address: "Le Roi" Business Centre, 29, Sfatul Tarii Street, 3 <sup>rd</sup> floor, room 304, MD-2012 Chisinau, Moldova  E-mail address dedicated for this purpose: mihail.maciuca@undp.org		
18	B.11.1	Manner of Disseminating Supplemental Information to the ITB and responses / clarifications to queries	☑ Uploaded in the system. It is the responsibility of the Proposers to view the respective changes and clarifications in the system		
21	C.21.1 D.24	Deadline of Bid Submission	Date and Time: 10 August 2017, 14:00 (Moldova local time) (note that time zone indicated in the e-tendering system is New York Time zone).  PLEASE NOTE:-  1. Date and time visible on the main screen of event (on e-tendering portal) will be final and prevail over any other closing time indicated elsewhere, in case they are different. It is the responsibility of the bidder to make sure bids are submitted within this deadline. UNDP will not accept any bid that is not submitted directly in the system.		

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<sup>&</sup>lt;sup>1</sup> This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was officially received.

			2. Submit your bid a day prior or well before the closing time. Do not wait until last minute. If you face any issue submitting your bid at the last minute, UNDP may not be able to assist.
22	D.23.2	Manner of Submitting Bid	Online bidding in e-tendering module.
			https://etendering.partneragencies.org
			Username: event.guest Password: why2change
			Please note: 1. It is strongly recommended to create your username with two parts, your first name and last name separately by ".", similar to the one shown above. 2. You can participate in the bid event only if you have registered in the system. 3. Please refer to Appendix A-Instructions to bidders and Appendix B-Q&A for bidders.
23	D.23.2 D.26	Conditions and Procedures for electronic submission and opening, if allowed	See DS No. 22
24	D. 23	Date, time and venue for Public Bid Opening	The Purchaser will present bids received in the system in the presence of Bidders' Representatives who choose to attend, at the time, on the date, and at the place specified below.
			Date and Time: <b>10 August 2017, 14:00</b> (Moldova local time)
			Venue: "Le Roi" Business Centre, 29, Sfatul Tarii Street, 3 <sup>rd</sup> floor, room 305, MD-2012 Chisinau, Moldova
25		Evaluation method to be used in selecting the most responsive Bid	<ul> <li>☑ Non-Discretionary "Pass/Fail" Criteria on the Technical Requirements; and</li> <li>☑ Lowest price offer of technically qualified/responsive Bid</li> </ul>
26	C.15.1	Required Documents that must be Submitted to Establish Qualification of Bidders (In "Certified True Copy" form only)	<ul> <li>☑ Company Profile, which should not exceed fifteen (15) pages;</li> <li>☑ Printed brochures and product catalogues relevant to the boilers being procured;</li> <li>☑ Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder;</li> <li>☑ Certificate of Registration of the business</li> <li>☑ List of shareholders and Other Entities Financially</li> </ul>

			Interested in the Firm owning 5% or more of the stocks and other interests, for all members of consortium (if applicable);  ☑ Valid Licenses for relevant construction works;  ☑ Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country;  ☑ Latest Financial Statements (Income Statement and Balance Sheet) for the past 2 years;  ☑ Statement of Satisfactory Performance from the Top 3 Clients in terms of Contract Value in the past 3 years;  ☑ All information regarding any past and current litigation during the last 3 years, in which the bidder is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded;  ☑ Manufacturer Authorizations for offered boilers and solar collectors;  ☑ EN 303-5 boiler compliance certificates;  ☑ CE, EN 12975-1 compliance certificates for solar collectors;  ☑ Solar Keymark certificates for solar collectors;  All documents shall be written in the English. Supporting documents (certificates, licenses, Articles of Incorporation, etc.) must be accompanied by an unofficial English translation of its pertinent passages.
27		Other documents that may be Submitted to Establish Eligibility	<ul> <li>☑ Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any</li> <li>☑ Environmental Compliance Certificates, Accreditations, Markings/Labels, and other evidences of the Bidder's practices which contributes to the ecological sustainability and reduction of adverse environmental impact (e.g., use of non-toxic substances, recycled raw materials, energy-efficient equipment, reduced carbon emission, etc.), either in its business practices or in the goods it manufactures</li> </ul>
28	C.15	Structure of the Technical Bid and List of Documents to be Submitted	<ul> <li>☑ Bid Submission Form (as per Section 4)</li> <li>☑ Bid Security Form (Section 8)</li> <li>☑ Duly filled-in Lot Price Schedule (as per Section 7), Site Price Schedules and respective Bills of Quantities</li> <li>☑ Bidder Information Form (Section 5)</li> <li>– List of the Top 3 Biggest Clients for the past 3 years;</li> <li>☑ Joint Venture Partner Information Form (if applicable)</li> <li>☑ Technical Bid Form (Section 6) including:</li> <li>– Bidder's profile (brief description of Bidder);</li> <li>– List of completed and/or ongoing contracts for construction of heating systems in the past three (3) years, indicating beneficiary, contract amount, period of</li> </ul>

			execution;  - List of specialized equipment, containing information about the model and year of manufacture of each item (Bidders shall indicate whether the equipment is their own or rented);  - Manufacturer Authorizations for offered boilers and solar collectors;  - EN 303-5 boiler compliance certificates;  - CE, EN 12975-1 compliance certificates for solar collectors;  - Solar Keymark certificates for solar collectors  - List of qualified key personnel, together with CVs and professional certificates (valid at the date of presentation);  - Work Time Schedule;  - Work Manpower Schedule;  - Boilers' mounting scheme/plan for each individual site;  - Latest Financial Statements (Income Statement and Balance Sheet) for the past 2 years.  Bidders applying for more Lots shall additionally submit a Combined Work Time Schedule and a Combined Manpower Schedule, which shall demonstrate their capacity to fully accomplish the works within the required timeframe
29	C.15.2	Latest Expected date for commencement of Contract	15 September 2017
30	C.15.2	Maximum Expected duration of contract	<b>150</b> days
31		UNDP will award the contract to:	☑ One or more Bidders, depending on the following factors: Under each Lot the contract shall be awarded to one Bidder only. One Bidder may be awarded a contract for one or more Lots, pursuant to Award Criteria stipulated under p.32 below.
32	F.34	Criteria for the Award and Evaluation of Bid	<ul> <li>☑ The evaluation of bids shall be conducted separately for each Lot in accordance with Bid Evaluation Criteria for each Lot listed below. Bidders must meet all these criteria to be deemed technically qualified and responsive under each Lot.</li> <li>☑ Bidders applying for more Lots shall be additionally evaluated against Evaluation Criteria for Bidders applying for more Lots listed below, under the Lots it is deemed technically qualified, and has offered the lowest price to determine the contracting capacity for multiple lots.</li> <li>☑ Evaluation of consortia:         <ul> <li>the financial qualification requirement (minimum annual turnover) listed herein shall apply towards the lead member;</li> <li>the qualification requirements concerning the</li> </ul> </li> </ul>

professional experience in construction / installation of boilers plants and availability of relevant construction Licenses shall apply towards the lead member or towards another member, that will be responsible for performing the works, if this is a different entity;

- the qualification requirement concerning minimum years of experience shall apply towards the lead member and the member that will be responsible for performing the works.
- minimum qualification criteria cannot be cumulated by several members of the consortium but only apply to the appropriate consortium member as a unitary entity.

# **Bid Evaluation Criteria for each Lot**

- ☑ Minimum 3 years of years of experience;
- ☑ Minimum annual turnover for the past year: 400,000.00 USD
- ☑ Professional experience in construction / installation of boiler plants: minimum 4 boiler plants installed over the past 3 years (only boiler plants with boiler capacities higher than 50 kW shall be considered)
- ☑ Full compliance of Bid to the Technical Requirements;
- ☑ Warranty on works: minimum 3 years;
- ☑ Warranty on boiler passive components: minimum 5 years;
- ☑ Demonstrated capacity to implement all activities within the proposed timeframe, which shall not exceed **150** calendar days;
- ☑ Sufficient human resources capability to qualitatively and timely execute the works with special emphasis on the following key personnel:
  - a) Manager/Team Leader;
  - b) Construction Foreman;
  - c) Electric engineer;
  - d) Heating installations/heating systems engineer;
  - e) Automation Engineer;
- ✓ Manager/Team Leader with minimum 5 years of experience in leading construction (works) projects;
- ☑ Valid Licenses for relevant construction works
- ☑ Availability of CE, EN 303-5 boiler compliance certificates (declaration of conformity);
- ☑ Availability of boilers emissions testing certificates
- ☑ Boilers' mounting schemes/plans for all sites are in compliance with local normative exigencies;
- ☑ Availability of CE, EN 12975-1 compliance certificates for solar collectors;

# Evaluation Criteria for Bidders applying for more Lots:

☐ Demonstrated sufficient resources and capability for

			simultaneous implementation of works in both lots for which a bid is being made (i.e. different implementation teams);  ☑ Professional experience in construction / installation of boiler plants: - for 2 Lots: minimum 8 similar projects undertaken over the past 3 years - for 3 Lots: minimum 12 similar projects undertaken over the past 3 years - for 4 Lots: minimum 16 similar projects undertaken over the past 3 years (only heating systems with boiler capacities higher than 50 kW shall be considered) ☑ Minimum annual turnover for the past year: - 800,000 USD for 2 Lots - 1.2 M USD for 3 Lots - 1.6 M USD for 4 Lots
			Award Criteria
			<ul> <li>☑ Contract shall be awarded to the lowest Life-Cycle Cost offer of the technically qualified and responsive Bids under each Lot.</li> <li>☑ Award per Lot shall also be subject to the following: (a) award to a bidder first the lot where it may be the only one technically qualified; and then (b) award the LOTs</li> </ul>
			based on best value for money principle taking into consideration the cumulative amount for all LOTs.
33	E.29	Post qualification Actions	<ul> <li>☑ Verification of accuracy, correctness and authenticity of the information provided by the bidder on the legal, technical and financial documents submitted;</li> <li>☑ Validation of extent of compliance to the ITB requirements and evaluation criteria based on what has so far been found by the evaluation team;</li> <li>☑ Inquiry and reference checking with Government entities with jurisdiction on the bidder, or any other entity that may have done business with the bidder;</li> <li>☑ Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed;</li> <li>☑ Physical inspection of the bidder's plant, factory, branches or other places where business transpires, with or without notice to the bidder;</li> </ul>
34		Conditions for Determining Contract Effectivity	☐ UNDP's receipt of Performance Security

# Section 3a: Schedule of Requirements and Technical Specifications

[see separate file]

# **Section 3b: Related Services**

Further to the Schedule of Requirements in the preceding Table, Bidders are requested to take note of the following additional requirements, conditions, and related services pertaining to the fulfillment of the requirements :

Further to the Schedule of Requirements in the preceding Table, Bidders are requested to take note of the following additional requirements, conditions, and related services pertaining to the fulfillment of the requirements:

Delivery Term	□ FCA	$\square$ CPT	☐ CIP	⊠ DAP
[INCOTERMS 2010]				
Exact Address of		Section 3a: Sch	edule of Requir	rements and Technical
Delivery/Installation Location	Specifications			
Delivery Date	150 calendar da	ays from contra	act signature	
Customs, if needed, clearing shall be	$\square$ UNDP	⊠Sup	pplier	$\square$ Freight Forwarder
done by:				
Installation Requirements	Please refer to S	Section 3a: Sch	edule of Requir	rements and Technical
	Specifications			
Testing Requirements	Please refer to S	Section 3a: Sch	edule of Requir	rements and Technical
	Specifications			
Scope of Training on Operation and	Please refer to S	Section 3a: Sch	edule of Requir	rements and Technical
Maintenance	Specifications			
Commissioning	Please refer to S	Section 3a: Sch	edule of Requir	rements and Technical
	Specifications			
Technical Support Requirements	Please refer to S	Section 3a: Sch	edule of Requir	rements and Technical
	Specifications			
Payment Terms (max. advanced		30 days upon	UNDP's accept	ance of the goods delivered
payment is 20% of total price as per	as specified and	d receipt of inv	oice .	_
UNDP policy)	•	·		
Conditions for Release of Payment	⊠ Written Acce	eptance of wor	ks based on ful	l compliance with
	requirements			·
	∑ Submission (	of the invoice		
After-sale services required		all works and	equipment for	minimum period of 3 years
•				for minimum period of 5
	years	ээнээ разы	C COp G	, or minimum period or o
	•	solar collecto	rs for minimum	period of 10 years
	•		ng and Mainten	•
All documentations, including	☐ English		manian, Russiai	
catalogs, instructions and operating	L English	△ Others: Ro	iliaillali, Kussial	1
manuals, shall be in this language				

# Section 4: Bid Submission Form<sup>2</sup>

# (This should be written in the Letterhead of the Bidder. Except for indicated fields, no changes may be made in this template.)

Insert: Location
Insert: Date

To: [insert: Name and Address of UNDP focal point]

## Dear Sir/Madam:

We, the undersigned, hereby offer to supply the goods and related services required for [insert: title of goods and services required as per ITB] in accordance with your Invitation to Bid dated Insert: bid date. We are hereby submitting our Bid, which includes the Technical Bid and Price Schedule.

# We hereby declare that:

- a) All the information and statements made in this Bid are true and we accept that any misrepresentation contained in it may lead to our disqualification;
- b) We are currently not on the removed or suspended vendor list of the UN or other such lists of other UN agencies, nor are we associated with, any company or individual appearing on the 1267/1989 list of the UN Security Council;
- c) We have no outstanding bankruptcy or pending litigation or any legal action that could impair our operation as a going concern; and
- d) We do not employ, nor anticipate employing, any person who is or was recently employed by the UN or UNDP.

We confirm that we have read, understood and hereby fully accept the Schedule of Requirements and Technical Specifications describing the duties and responsibilities required of us in this ITB, and the General Terms and Conditions of UNDP's Standard Contract for this ITB.

We agree to abide by this Bid for [insert: period of validity as indicated in Data Sheet].

We undertake, if our Bid is accepted, to initiate the supply of goods and provision of related services not later than the date indicated in the Data Sheet.

We fully understand and recognize that UNDP is not bound to accept this Bid, that we shall bear all costs associated with its preparation and submission, and that UNDP will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the evaluation.

we remain,
Yours sincerely,

 $<sup>^2</sup>$  No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Bid.

tle of Signatory: n:
ls:
[please mark this letter with your corporate seal, if available]

# Section 5: Documents Establishing the Eligibility and Qualifications of the Bidder

# Bidder Information Form<sup>3</sup>

Date: [insert date (as day, month and year) of Bid Submission] ITB No.: [insert number of bidding process] Page \_\_\_\_\_ of \_\_\_\_ pages 1. Bidder's Legal Name: [insert Bidder's legal name] 2. In case of Joint Venture (JV), legal name of each party: [insert legal name of each party in JV] 3. Actual or intended Country/ies of Registration/Operation: [insert actual or intended Country of Registration] 4. Year of Registration in its Location: [insert Bidder's year of registration] 5. Countries of Operation 6. No. of staff in each Country 7. Years of Operation in each Country 8. Legal Address/es in Country/ies of Registration/Operation: [insert Bidder's legal address in country of registration] 9. Value and Description of Top three (3) Biggest Clients for the past three (3) years Name of Client Contract Period of Types of **Status or Date References Contact** project Value activity activities Completed Details (Name, Phone, undertaken Email) 1. 2. 3. 10. Latest Credit Rating (Score and Source, if any) 11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and outcomes, if already resolved. 12. Bidder's Authorized Representative Information Name: [insert Authorized Representative's name] Address: [insert Authorized Representative's address] Telephone/Fax numbers: [insert Authorized Representative's telephone/fax numbers] Email Address: [insert Authorized Representative's email address] 13. Are you in the UNPD List 1267.1989 or UN Ineligibility List?  $\square$  YES or  $\square$  NO 14. Attached are copies of original documents of: ☐ All eligibility document requirements listed in the Data Sheet ☐ If Joint Venture/Consortium – copy of the Memorandum of Understanding/Agreement or Letter of Intent to form a JV/Consortium, or Registration of JV/Consortium, if registered ☐ If case of Government corporation or Government-owned/controlled entity, documents establishing legal and

financial autonomy and compliance with commercial law.

<sup>&</sup>lt;sup>3</sup> The Bidder shall fill in this Form in accordance with the instructions. Apart from providing additional information, no alterations to its format shall be permitted and no substitutions shall be accepted.

# Joint Venture Partner Information Form (if Registered)<sup>4</sup>

Date: [insert date (as day, month and year) of Bid Submission]
ITB No.: [insert number of bidding process]

							Page	of	pages	
1. Bidder's Legal Name: [insert Bidder's legal name]										
2. JV's Party legal name: [insert JV's Party legal name]										
3. JV's Party (	Country of R	egistration	[insert JV's Po	arty country of re	gistra	tion]				
4. Year of Re	4. Year of Registration: [insert Party's year of registration]									
5. Countries of	5. Countries of Operation 6. No. of staff in each Country 7. Years of Operation in each Country								ountry	
8. Legal Addre	8. Legal Address/es in Country/ies of Registration/Operation: [insert Party's legal address in country of registration]								stration]	
9. Value and I	Description o	of Top three	(3) Biggest Cli	ents for the past	five (3	) years				
Name of project	Client	Contract Value	Period of activity	Types of activities undertaken		Status or Date Completed		ences Conta (Name, Pho Email)		
10. Latest Cre	edit Rating (if	any)								
11. Brief desc	•	gation histo	ory (disputes, a	arbitration, claims	s, etc.),	indicating	g current st	atus and ou	tcomes, if	
,		Ponrocontr	ative Informat	ion						
		-								
_	-		horized repres	sentative] epresentative]						
_				mbers of JV's Pai	ty aut	horized re	presentati	ve]		
	-			authorized repres						
14. Attached	are copies o	of original do	ocuments of: [	check the box(es	) of the	e attached	d original d	ocuments]		
☐ Articles of	Incorporation government	n or Registi	nts listed in th ration of firm r ty, documents		al and f	financial a	utonomy a	nd compliar	nce with	

<sup>&</sup>lt;sup>4</sup> The Bidder shall fill in this Form in accordance with the instructions. Apart from providing additional information, **n**o alterations to its format shall be permitted and no substitutions shall be accepted.

# Section 6: Technical Bid Form<sup>5</sup>

		INSERT TITLE OF THE ITB
Name of D. J	dim	Alon / Five.
	ding Organiza	ition / Firm:
Country of R	egistration: itact Person fo	and to Did.
	itact Person to	or this Bid:
Address:		
Phone / Fax:		
Email:		
		SECTION 1: EXPERTISE OF FIRM/ ORGANISATION
1.1 Brief Desc the Bid, its leapproximate arbitration in delivery of litigation/arbi	of this requirements of this requirements of Bidde egal mandates annual budg which the orgoods and/oritration.	er as an Entity: Provide a brief description of the organization / firm submitting s/authorized business activities, the year and country of incorporation, and et, etc. Include reference to reputation, or any history of litigation and ganisation / firm has been involved that could adversely affect or impact the reference of related services, indicating the status/result of such
Sheet) descril contract. Incl 1.3. Track Rec within at leas	be the financia ude any indica cord and Exper t the last three	sed on the latest Audited Financial Statement (Income Statement and Balance I capacity (liquidity, stand-by credit lines, etc.) of the bidder to engage into the ition of credit rating, industry rating, etc.  iences: Provide the following information regarding corporate experience (3) years which are related or relevant to those required for this Contract.
Starting	Ending	Project Identification
[indicate month/ year]	[indicate month/year]	Name of Employer: [indicate full name] Contract Value: [insert amount in USD] Brief Description of the Works performed by the Applicant: [describe works performed briefly, description should include at least nominal capacity of boiler or boiler plant total capacity, type of fuel, type of works performed]
		Role of the Applicant/Consortium Member (Please choose relevant):  ☐ Main Contractor ☐ Subcontractor ☐ Consortium member ☐ Other (Please specify)
		References contact details: [Indicate full name of the contact person, his/her phone number including area and city codes and E-mail. Please ensure that

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 $<sup>^{\</sup>rm 5}$  Technical Bids not submitted in this format may be rejected.

#### SECTION 2 - SCOPE OF SUPPLY, TECHNICAL SPECIFICATIONS, AND RELATED SERVICES

This section should demonstrate the Bidder's responsiveness to the specification by identifying the specific components proposed, addressing the requirements, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; and demonstrating how the proposed bid meets or exceeds the specifications.

<u>2.1. Scope of Supply</u>: Please provide a detailed description of the equipment to be supplied, especially <u>boilers</u>, <u>pumps</u>, <u>heat meters</u>, <u>solar collectors</u>, indicating clearly how they comply with the technical specifications required by the ITB (see below table);

Site	Item No.	Description/ Specification of Goods	Source/ Manufacturer	Country of Origin	Qty	Quality Certificate/ CE marking certificates EN 303-5, EN 12975-1, Solar Keymark certificates

Supporting documents / certificates with full details must be annexed to this section

### Relevant manufacturer authorizations shall be attached for all offered boilers and solar collectors.

- 2.2. Technical Quality Assurance Mechanisms: The bid shall also include details of the Bidder's internal technical and quality assurance review mechanisms, all the appropriate quality certificates, export licenses and other documents attesting to the superiority of the quality of the goods and technologies to be supplied. Bidders should attach a management quality assurance system and monitoring mechanism narrative description for the construction work. Such a description should include the Bidder's policy on Quality, Environment, Health & Safety (hereinafter: **QEHS**) at construction site. If Bidder's management systems are certified according to quality management system standards (ISO 9001 or similar), environmental management system standards (ISO 14000 family or similar) or occupational health and safety management system standards (OHSAS 18001 or similar), then copies of all certificates should be provided.
- <u>2.3. Machinery</u>: List any specialized equipment/machinery, containing information about the model and year of manufacture of each item (Bidders shall indicate whether the equipment is their own or rented).
- <u>2.4 After Sales service</u>: Describe after sales service conditions and organization (resources, contact information, reaction time, etc) including availability and supply of spare and wear parts.
- 2.5. Warranty conditions: Describe proposed terms and procedures of handling warranty claims.
- <u>2.6. Training</u>: Describe the proposed approach on provision of training to the personnel responsible for the operation of the heating systems. Provide a brief outline of training modules.
- <u>2.7. Subcontracting</u>: Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors, making specific connections to the items specified in the Bills of Quantities.
- <u>2.8. Risks / Mitigation Measures</u>: Please describe the potential risks for the implementation of this project that may impact achievement and timely completion of expected results as well as their quality. Describe measures that will be put in place to mitigate these risks.
- <u>2.9. Implementation Timelines:</u> The Bidder shall submit <u>Work Time Schedule</u> in the form of a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing. The Work Time Schedule shall be made upon a weekly time scale and should include:
  - i) Sites' specific full names;
  - ii) Realistic and achievable timeframes taking into account all the available resources and constraints;
  - iii) Appropriate level of detail to control and monitor all the construction activities;
  - iv) All Site specific milestones.
- 2.10. Anti-Corruption Strategy (Optional): Define the anti-corruption strategy that will be applied in this

project to prevent the misuse of funds. Describe the financial controls that will be put in place.

- <u>2.11. Statement of Full Disclosure</u>: This is intended to disclose any potential conflict in accordance with the definition of "conflict" under Section 4 of this document, if any.
- <u>2.11. Other:</u> Any other comments or information regarding the bid and its implementation.

Bidders applying for more than one lot shall additionally submit a <u>Combined Work Time Schedule</u> for all the lots for which they are placing a bid, which shall demonstrate their capacity to fully accomplish the works within the required timeframe.

# **SECTION 3: PERSONNEL**

- <u>3.1 Management Structure</u>: Describe the overall management approach toward planning and implementing the contract. Include an organization chart for the management of the contract, if awarded.
- 3.2 Staff Time Allocation: Provide a spreadsheet will be included to show the activities of each personnel involved in the implementation of the contract. Where the expertise of the personnel is critical to the success of the contract, UNDP will not allow substitution of personnel whose qualifications had been reviewed and accepted during the bid evaluation. (If substitution of such a personnel is unavoidable, substitution or replacement will be subject to the approval of UNDP. No increase in costs will be considered as a result of any substitution).
- 3.3 Qualifications of Key Personnel. Provide the CVs for key personnel (Team Leader, Managerial and general staff) that will be provided to support the implementation of this project. CVs should demonstrate qualifications in area of expertise relevant to the Contract. Please use the format below:

Name:		
Role in Contract Implementati	on:	
Nationality:		
Contact information:		
<b>Countries of Relevant Work Ex</b>	perience:	
Language Skills:		
<b>Education and other Qualifica</b>	tions:	
<b>Summary of Experience:</b> High	hlight experience in the region and	d on similar projects.
Relevant Experience (From mo	ost recent):	
Period: From – To	Name of activity/ Project/ fu organisation, if applicable:	Inding Job Title and Activities undertaken/Description of actual role performed:
e.g. June 2010-January 2011		
Etc.		
Etc.		
References (minimum of 3):	Name	
	Designation	
	Organization	
	Contact Information – Address;	; Phone; Email; etc.
Declaration:		
	stand that any wilful misstateme	nt availability to serve for the term of the ent described above may lead to my
Signature of the Nominated Tea		 Date Signed

# Section 7: Price Schedule Form<sup>6</sup>

The Bidder is required to prepare and attach with the bid:

- 1. Lot Price Schedule;
- 2. Site Price Schedule and Bill of Quantities (BoQ) for each individual Site;

All prices/rates quoted must be exclusive of all taxes, since the United Nations, including its subsidiary organs, is exempt from taxes.

The format shown in the attached BOQs shall be used in preparing the Price Schedule and the totals shall be included in the tables below.

	Lot Price Schedule	Estimated cost	Life Cycle Cost
		of works (USD)	(USD)
1.	Lot 1		
1.1	Installation of biomass heating system in the kindergarten		
	of the village Busila, district Ungheni		
1.2	Installation of biomass heating system in the gymnasium		
	and kindergarten of the village Buciumeni, district Ungheni		
1.3	Installation of biomass heating system in the gymnasium		
	of the village Bumbata, district Ungheni		
1.4	Installation of biomass heating system and solar collectors		
	in the gymnasium and kindergarten of the village Niscani,		
	district Calarasi		
TOT	AL LOT 1		
2.	Lot 2		
2.1	Installation of biomass heating system in the Mayoralty of		
	the village Radeni, district Calarasi		
2.2	Installation of biomass heating system in the gymnasium		
	of the village Falestii Noi, district Falesti		
2.3	Installation of biomass heating system and solar collectors		
	in the kindergarten of the village Cobani, district Glodeni		
2.4	Installation of biomass heating system and solar collectors		
	in the kindergarten of the village Ciuciulea, district Glodeni		
2.5	Installation of biomass heating system in the Mayoralty of		
	the village Chiscareni, district Singerei		
TOTAL LOT 2			
3.	Lot 3		
3.1	Installation of biomass heating system and solar collectors		
	in the kindergarten of the village Chetrosu, district Drochia		
3.2	Installation of biomass heating system in the Professional		
	school of the village Cuhurestii de Sus, district Floresti		
3.3	Installation of biomass heating system and solar collectors		
	in the kindergarten of the village Stefanesti, district		
	Floresti		
3.4	Installation of biomass heating system in the Mayoralty of		

 $<sup>^{6}</sup>$  No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Bid.

	the village Tatarauca Veche, district Soroca	
3.5	Installation of biomass heating system in the Arts and	
	technology center of the village Verejeni, district Telenesti	
TOT	AL LOT 3	
4.	Lot 4	
4.1	Installation of biomass heating system and solar collectors	
	in the kindergarten of the village Horesti, district Ialoveni	
4.2	Installation of biomass heating system and solar collectors	
	in the kindergarten of the village Cneazevca, district Leova	
4.3	Installation of biomass heating system in the kindergarten	
	of the village Enichioi, district Cantemir	
4.4	Installation of biomass heating system in the kindergarten	
	of the village Obileni, district Hincesti	
4.5	Installation of biomass heating system and solar collectors	
	in the kindergarten of the village Horesti, district Ialoveni	
TOT	AL LOT 4	

Cianatura of I	Diddor	
signature or i	biuuei	

# **Section 8: FORM FOR BID SECURITY**

(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)

To: UNDP

[Insert contact information as provided in Data Sheet]

WHEREAS [name and address of Contractor] (hereinafter called "the Bidder") has submitted a Bid to UNDP dated Click here to enter a date., to deliver goods and execute related services for [indicate ITB title] (hereinafter called "the Bid"):

AND WHEREAS it has been stipulated by you that the Bidder shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security in the event that the Bidder:

- a) Fails to sign the Contract after UNDP has awarded it;
- b) Withdraws its Bid after the date of the opening of the Bid;
- c) Fails to comply with UNDP's variation of requirement, as per ITB Section F.35; or
- d) Fails to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the contract effective.

AND WHEREAS we have agreed to give the Bidder such this Bank Guarantee:

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Bidder, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Price Bid is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

This guarantee shall be valid until 30 days after the date of validity of the bids.

## SIGNATURE AND SEAL OF THE GUARANTOR BANK

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# Section 9: FORM FOR PERFORMANCE SECURITY<sup>7</sup>

(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)

To: UNDP

[Insert contact information as provided in Data Sheet]

WHEREAS [name and address of Contractor] (hereinafter called "the Contractor") has undertaken, in pursuance of Contract No. Click to enter dated Click to enter, to deliver the goods and execute related services Click here to enter text. (hereinafter called "the Contract"):

AND WHEREAS it has been stipulated by you in the said Contract that the Contractor shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security for compliance with his obligations in accordance with the Contract:

AND WHEREAS we have agreed to give the Contractor such a Bank Guarantee:

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Contractor, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Contract Price is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

This guarantee shall be valid until a date 30 days from the date of issue by UNDP of a certificate of satisfactory performance and full completion of services by the Contractor.

#### SIGNATURE AND SEAL OF THE GUARANTOR BANK

Date	•••••
Name of Bank	
Address	

<sup>&</sup>lt;sup>7</sup> If the RFP requires the submission of a Performance Security, which shall be made a condition to the signing and effectivity of the contract, the Performance Security that the Bidder's Bank will issue shall use the contents of this template

# **Section 10: Form for Advanced Payment Guarantee<sup>8</sup>**

(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)

[Rank's Name and Address of Issuina Branch or Office]

:[Name and Address of UNDP]
+++++++++++++ PAYMENT GUARANTEE No.:
neen informed that [name of Company] (hereinafter called "the Contractor") has entered into No. [reference number of the contract] dated [insert: date] with you, for the provision of [brief of ITB requirements] (hereinafter called "the Contract").
ore, we understand that, according to the conditions of the Contract, an advance payment in of [amount in words] ([amount in figures]) is to be made against an advance payment.
uest of the Contractor, we [name of Bank] hereby irrevocably undertake to pay you any sum of exceeding in total an amount of [amount in words] ([amount in figures]) <sup>9</sup> upon receipt by first demand in writing accompanied by a written statement stating that the Contractor is of its obligation under the Contract because the Contractor has used the advance payment es other than toward providing the goods and related services under the Contract.
ndition for any claim and payment under this guarantee to be made that the advance referred to above must have been received by the Contractor on its account number at [name and address of Bank].
num amount of this guarantee shall be progressively reduced by the amount of the advance repaid by the Contractor as indicated in copies of certified monthly statements which shall ted to us. This guarantee shall expire, at the latest, upon our receipt of the monthly certificate indicating that the Consultants have made full repayment of the amount of the ayment, or on the day of, 2, 20 whichever is earlier. Consequently, and for payment under this guarantee must be received by us at this office on or before that
ntee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 458.
pature(s)]
italicized text is for indicative purposes only to assist in preparing this form and shall be deleted om the final product.
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<sup>&</sup>lt;sup>8</sup> This Guarantee shall be required if the Contractor will require advanced payment of more than 20% of the contract amount, or if the absolute amount of the advanced payment required will exceed the amount of USD 30,000, or its equivalent if the price offer is not in USD, using the exchange rate stated in the Data Sheet. The Contractor's Bank must issue the Guarantee using the contents of this template.

<sup>&</sup>lt;sup>9</sup> The Guarantor Bank shall insert an amount representing the amount of the advanced payment and denominated either in the currency/ies of the advanced payment as specified in the Contract.

# **Section 11: Contract**

Door Si	Dater/Madam,
	//[INSERT PROJECT NUMBER AND TITLE]
The Uncompa	nited Nations Development Programme (hereinafter referred to as "UNDP"), wishes to engage your ny, duly incorporated under the Laws of [INSERT NAME OF THE COUNTRY] (hereinafter d to as the "Contractor") in order to perform [INSERT SUMMARY DESCRIPTION OF ORKS] (hereinafter referred to as the "Works"), in accordance with the following Contract:
1. <u>Cont</u>	ract Documents
1.1	This Contract is subject to the UNDP General Conditions for Civil Works,[INSERT REVISION NUMBER AND DATE FROM THE CONTRACTS DOCUMENTS LIBRARY], attached hereto as Annex I. The provisions of such Annex shall control the interpretation of this Contract and in no way shall be deemed to have been derogated by the contents of this letter and any other Annexes, unless otherwise expressly stated under section 4 of this letter, entitled "Special Conditions".
1.2	The Contractor and UNDP also agree to be bound by the provisions contained in the following documents, which shall take precedence over one another in case of conflict in the following order:
	<ul> <li>a) this Contract;</li> <li>b) The General Conditions of Contract for Civil Works</li> <li>c) Annexes [insert relevant Annexes]</li> <li>d) The Contractor's Tender [IF THE CONTRACT IS ON THE BASIS OF UNIT PRICE, INSERT: including the Price Activity Schedule] [ref, dated], as clarified by the agreed minutes of the negotiation meeting 10 [dated], not attached hereto but known to and in the possession of both parties.</li> </ul>
1.3	All the above shall form the Contract between the Contractor and UNDP, superseding the contents of any other negotiations and/or agreements, whether oral or in writing, pertaining to the subject of this Contract.
2.	Obligations of the Contractor
2.1	The Contractor shall commence work within [INSERT NUMBER OF DAYS] days from the date on which he shall have been given access to the Site and received the notice to commence from the Engineer, and shall perform and substantially complete the Works by// [INSERT DATE], in accordance with the Contract. The Contractor shall provide all materials, supplies, labour and other services necessary to that end.
2.2	The Contractor shall submit to the Engineer the Programme of Work referred to in Clause 13 of the General Conditions by// [INSERT DATE].
2.3	The Contractor represents and warrants the accuracy of any information or data provided to UNDP for the purpose of entering into this Contract, as well as the quality of the Works foreseen under this Contract in accordance with the highest industrial and professional standards.
	OPTION 1 (FIXED PRICE)
2	Price and Payment 11

<sup>&</sup>lt;sup>10</sup> If there are updates to the technical proposal or correspondence exchanged in clarification of certain aspects, reference them too, provided that they are acceptable to UNDP. Otherwise, aspects which resolution is pending should be dealt with in this letter itself or in the Technical Specifications/Drawings, as appropriate.

<sup>&</sup>lt;sup>11</sup> This version of section 3 is to be used for fixed price contracts. Fixed price contracts should normally be used when it is

3.1	In full consideration of the complete and satisf shall pay the Contractor a fixed contract price <b>FIGURES AND WORDS</b> ].		
3.2	The price of this Contract is not subject to fluctuations or the actual costs incurred by the		
3.3	Invoices shall be submitted by the Contracto milestones and for the following amounts:	r to the Engineer upo	on achievement of the corresponding
	MILESTONE	<u>AMOUNT</u>	<u>DATE</u>
	Upon signature of Contract		// //
	Upon substantial completion of Works Upon final completion of Works		// //
3.4	Where two currencies are involved, the rate of the day the UNDP instruct its Bankers to effect to	•	e official rate applied by the UNDP on
	OPTION 2 (COS	T REIMBURSEMENT)	
3.	Price and payment		
3.1	The total estimated price of the Contract is[INSERT CURF		ce Activity Schedule and amounts to FIGURES AND WORDS].
3.2	The final price of the Contract will be determined utilized in the complete and satisfactory performerices contained in the Contractor's financial provariation whatsoever.	mance of the Works as	certified by the Engineer and the unit
3.3	If the Contractor foresees that the final price contained in 3.1 above, he shall so inform the discretion, to increase the estimated price of the to reduce the quantity of work to be performed payment of any amount in excess of that stincreased by means of a written amendment of	Engineer without dela e Contract as a result of d or materials to be us ipulated in 3.1 above	ay, in order for UNDP to decide, at its of a larger quantity of work/material or ed. UNDP shall not be responsible for unless this latter amount has been
3.4	The Contractor shall submit an invoice for CURRENCY OF THE ADVANCE PAYMENT IN FI parties, invoices for the work performed and n OR MILESTONES] and a final invoice within 3 Completion by the Engineer.	IGURES & WORDS] up materials utilized every	on signature of this Contract by both[INSERT PERIOD OF TIME
-	OLLOWING CLAUSES ARE COMMON TO OPTION ON CHOSEN FOR ARTICLE 3]	NS 1 & 2 AND MUST	BE NUMBERED ACCORDING TO THE
3.@	UNDP shall effect payment of the invoices after approving the amount contained in the invoice which case UNDP may effect payment for the invoices if the work is not performed at any to necessary insurance policies or performance process the invoices submitted by the Contractor	ce. The Engineer may he amount so correct time in accordance wit security are not valid	make corrections to that amount, in ed. The Engineer may also withhold th the terms of the Contract or if the and/or in order. The Engineer shall

- 3.@ Payments effected by UNDP to the Contractor shall be deemed neither to relieve the Contractor of its obligations under this Contract nor as acceptance by UNDP of the Contractor's performance of the Works.
- 3.@ Where two currencies are involved, the rate of exchange shall be the official rate applied by the UNDP on the day the UNDP instruct its Bankers to effect the payment(s).
- 3.@ Payment of the final invoice shall be effected by UNDP after issuance of the Certificate of Final Completion by the Engineer.

#### 4. Special Conditions of Contract

4.1 The following Special Conditions of Contract (SCC) shall complement, supplement, or amend as the case may be, and as indicated for each item / modification below, the General Conditions of Contract for Civil Works (GCC) attached hereto as Annex I. Whenever there is a conflict between the SCCs and the GCCs, the provisions herein shall prevail over those in the GCC.

# 8.4. "As-Built" Drawings

The Contractor shall prepare, and keep up-to-date, a complete set of "as-built" records of the execution of the Works, showing the exact as-built locations, sizes and details of the work as executed. These records shall be kept on the Site. Two copies shall be supplied to the Engineer prior to the commencement of the Tests on Completion. In addition, the Contractor shall supply to the Engineer as-built drawings of the Works, showing all Works as executed, and submit them to the Engineer for review. The Contractor shall obtain the consent of the Engineer as to their size, the referencing system, and other relevant details.

Prior to the issue of any Certificate of Substantial Completion, the Contractor shall supply to the Engineer the specified numbers and types of copies of the relevant as-built drawings, in accordance with the Employer's Requirements. The Works shall not be considered to be completed for the purposes of taking-over under Clause 46.1 until the Engineer has received these documents.

# The following shall be added to section 9 of the GCC:

"Work Book shall be kept for each Site in compliance with local Moldovan legislation".

# The following shall be added to section 64 of the GCC:

"The daily communication between Engineer and Contractor may be carried out in English, Romanian or Russian language, whatever is the most convenient for the parties involved."

- 4.2 The advance payment to be made upon signature of the contract by both parties is contingent upon receipt and acceptance by UNDP of a bank guarantee for the full amount of the advance payment issued by a Bank and in a form acceptable to UNDP.
- The amounts of the payments referred to under section 3.@ above shall be subject to a deduction of 
  [INSERT PERCENTAGE OF TOTAL CONTRACT PRICE THAT THE ADVANCE 
  REPRESENTS] % (... percent) of the amount accepted for payment until the cumulative amount of the 
  deductions so effected shall equal the amount of the advance payment. Should the cumulative amount of 
  the deductions so made be lower than the amount of the advance payment after the date of substantial 
  completion of the Works, UNDP may deduct the amount equal to the difference between the advance 
  payment and the cumulative deductions from the payments due after substantial completion or may 
  recover such amount from the bank guarantee referred to in 4.2 above.
- 4.4 The Performance [SELECT BOND/GUARANTEE] referred to in Clause 10 of the General Conditions shall be submitted by the Contractor for an amount of \_\_\_\_\_ [INSERT -PERCENTAGE OF THE TOTAL ESTIMATED OR FIXED PRICE OF THE CONTRACT IN THE CASE OF A GUARANTEE AND 30% IN THE CASE OF A BOND]. 12

<sup>&</sup>lt;sup>12</sup> The reason for the distinction between a 10% bank guarantee and a 30% performance bond is that bank guarantees are generally unconditional and can be called directly without proof of nonperformance, whereas most performance bonds are

4.5	[THE USE OF THIS CLAUSE REQUIRES APPROVAL BY THE PROJECT DIRECTOR/UNDP PROGRAMME OFFICER] The Contractor may submit invoices for materials and plant stored at the Site, provided they are necessary and adequate for the performance of the Works and they are protected from weather conditions and duly insured as per the instructions of the Engineer.	
4.6	The liability insurance referred to in Clause 23 of the General Conditions shall be taken out by the Contractor for an amount of[CONSULT THE ENGINEER FOR APPROPRIATE AMOUNT].	
4.7	According to Clause 45 of the General Conditions, the liquidated damages for delay shall be [INSERT PERCENTAGE] of the price of the Contract per week of delay, up to a maximum of 10% of the final price of the Contract.	
5.	Submission of invoices	
5.1	One original and one copy of every invoice shall be submitted by mail by the Contractor for each payment under the Contract to the Engineer's address specified in clause 8.2.	
5.2	Invoices submitted by fax shall not be accepted by UNDP.	
6.	Time and manner of payment	
6.1	Invoices shall be paid within thirty (30) days of the date of their receipt and acceptance by UNDP.	
6.2	All payments shall be made by UNDP to the following Bank account of the Contractor:	
	[NAME OF THE BANK]	
	[ACCOUNT NUMBER]	
	[ADDRESS OF THE BANK]	
7.	<u>Modifications</u>	
7.1	Any modification to this Contract shall require an amendment in writing between both parties duly signed by the authorized representatives of the Contractor and UNDP.	
8.	<u>Notifications</u>	
8.1	For the purpose of notifications under the Contract, the addresses of UNDP and the Contractor are as follows:	
For the		
Chief	[INSERT NAME OF RR OR DIVISION CHIEF]	
United N	Nations Development Programme	
Telex: Fax:	/[INSERT CONTRACT REFERENCE & NUMBER]	
Cable:		

conditional and require some proof of nonperformance. There are usually additional costs and time delays incurred with cashing a performance bond and so a higher percentage is requested to cover the extra work involved. Some banks outside of the U.S. may call certain guarantee instruments, "performance bonds or guarantees" although they may only be conditional guarantees. It is important to review the text of the instrument to determine whether it is a conditional or unconditional guarantee.

For the Contractor:

[Inser	Insert Name, Address and Telex,Fax and Cable Numbers]		
8.2	For the purposes of communications with the Engineer, the address of the Engineer shall be as follows:		
[Inser	t Name, Address and Telex, Fax and Cable Numbers of the Engineer]		
	OR		
8.2	UNDP shall communicate as soon as possible to the Contractor after the signature of the Contract, the address of the Engineer for the purposes of communication with the Engineer under the Contract.		

If the above terms and conditions meet with your agreement as typed in this letter and in the Contract Documents, please initial every page of this letter and its attachments and return to this office one original of this Contract, duly signed and dated.

Yours sincerely,

# [INSERT NAME OF RR or Bureau/Division Director]

For [Insert name of the company/organization]		
Agreed and A	Accepted:	
Signature		
Name		
Title		
Date		

GENERAL TERMS AND CONDITIONS OF CONTRAC FOR CIVIL WORKS IS PRESENTED IN A

SEPARATE FILE