

# **REQUEST FOR PROPOSAL**

Company for the support to the implementation of an induction program and the design of a training program for MPs in Parliament of Moldova

RFP No.: RFP RfP18/01780

Project: Strengthening Parliamentary Governance in Moldova (SPGM)

Country: Republic of Moldova

Issued on: 11 July 2018

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### Section 1. Letter of Invitation

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation Section 2: Instruction to Bidders Section 3: Bid Data Sheet (BDS)

Section 4: Evaluation Criteria Section 5: Terms of Reference

Section 6: Returnable Bidding Forms

- Form A. Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- o Form D: Qualification Form
- Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- o Form G: Financial Proposal Form

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to <a href="mailtosc.md@undp.org">sc.md@undp.org</a>, indicating whether you intend to submit a Proposal or otherwise. You may also utilize the "Accept Invitation" function in e-Tendering system, where applicable. This will enable you to receive amendments or updates to the RFP. Should you require further clarifications, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Issued by:

Name: Iurie Tarcenco

Title: Procurement Associate

Date: July 11, 2018

Approved by:

Name: Denis Suschevici Title: Procurement Analyst

Date: July 11, 2018

# **Section 2.** Instruction to Bidders

| A. GENERAL PROVISI                              | A. GENERAL PROVISIONS |  |  |  |  |
|---|-----------------------|--|--|--|--|
| 1. Introduction                                 | 1.1                   | Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNDP. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at <a href="https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d">https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d</a>   |  |  |  |
|   | 1.2                   | Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFP.  |  |  |  |
|   | 1.3                   | As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website ( <a href="www.ungm.org">www.ungm.org</a> ). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.  |  |  |  |
| 2. Fraud & Corruption,<br>Gifts and Hospitality | 2.1                   | UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at <a href="http://www.undp.org/content/undp/en/home/operations/accountability/audit/officeof-audit andinvestigation.html#anti">http://www.undp.org/content/undp/en/home/operations/accountability/audit/officeof-audit andinvestigation.html#anti</a> |  |  |  |
|   | 2.2                   | Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.   |  |  |  |
|   | 2.3                   | In pursuance of this policy, UNDP  (a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question;  (b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.   |  |  |  |
|   | 2.4                   | All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at <a href="http://www.un.org/depts/ptd/pdf/conduct_english.pdf">http://www.un.org/depts/ptd/pdf/conduct_english.pdf</a>  |  |  |  |
| 3. Eligibility                                  | 3.1                   | A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations.  |  |  |  |
|   | 3.2                   | It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.  |  |  |  |

#### 4. Conflict of Interests

4.1

- Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
  - a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;
  - b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or
  - c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.
- 4.2 In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP's confirmation on whether or not such a conflict exists.
- 4.3 Similarly, the Bidders must disclose in their proposal their knowledge of the following:
  - a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
  - b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.

4.4 The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.

#### B. PREPARATION OF PROPOSALS

# 5. General Considerations

- 5.1 In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 5.2 The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNDP

# 6. Cost of Preparation of Proposal

6.1 The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

#### 7. Language

7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the BDS.

#### 8. Documents

8.1 The Proposal shall comprise of the following documents:

| Comprising the Proposal  | <ul> <li>a) Documents Establishing the Eligibility and Qualifications of the Bidder;</li> <li>b) Technical Proposal;</li> <li>c) Financial Proposal;</li> <li>d) Proposal Security, if required by BDS;</li> <li>e) Any attachments and/or appendices to the Proposal.</li> </ul>  |  |
|--|--|--|
| 9. Documents Establishing the Eligibility and Qualifications of the Bidder | The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.   |  |
| 10. Technical Proposal Format and Content                                  | 10.1 The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP.  |  |
|  | 10.2 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.   |  |
|  | 10.3 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by UNDP, and at no expense to UNDP   |  |
|  | 10.4 When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the services and/or equipment offered as well as the cost to the UNDP. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS. |  |
| 11. Financial Proposals  | 11.1 The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.  |  |
|  | 11.2 Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.  |  |
|  | 11.3 Prices and other financial information must not be disclosed in any other place except in the financial proposal.   |  |
| 12. Proposal Security  | 12.1 A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal.   |  |
|  | 12.2 The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected.  |  |
|  | 12.3 If the Proposal Security amount or its validity period is found to be less than what is required by UNDP, UNDP shall reject the Proposal.   |  |
|  | 12.4 In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their proposal and the original of the Proposal Security must be sent via courier or hand delivery as per the instructions in BDS.   |  |
|  | 12.5 The Proposal Security may be forfeited by UNDP, and the Proposal rejected, in the event of any one or combination, of the following conditions:   |  |
|  | <ul><li>a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or;</li><li>b) In the event that the successful Bidder fails:</li></ul>  |  |

|  | i. to sign the Contract after UNDP has issued an award; or  |
|--|---|
|  | to furnish the Performance Security, insurances, or other documents that UNDP may require as a condition precedent to the effectivity of the contract that may be awarded to the Bidder.  |
| 13. Currencies                                     | <ul> <li>13.1 All prices shall be quoted in the currency or currencies indicated in the BDS. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals:</li> <li>a) UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and</li> <li>b) In the event that UNDP selects a proposal for award that is quoted in a currency different from the preferred currency in the BDS, UNDP shall</li> </ul>  |
|  | reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.  |
| 14. Joint Venture,<br>Consortium or<br>Association | 14.1 If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Proposal, they shall confirm in their Proposal that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture. |
|  | 14.2 After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP.   |
|  | 14.3 The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal.  |
|  | 14.4 The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP.  |
|  | 14.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:  |
|  | <ul> <li>a) Those that were undertaken together by the JV, Consortium or Association;</li> <li>and</li> </ul>   |
|  | <ul> <li>Those that were undertaken by the individual entities of the JV, Consortium<br/>or Association.</li> </ul>   |
|  | 14.6 Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.  |
|  | 14.7 JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm.  |

| 15. Only One Proposal                        | 15.1 The Bidder (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture.  |
|--|--|
|  | <ul> <li>Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following: <ul> <li>a) they have at least one controlling partner, director or shareholder in common; or</li> <li>b) any one of them receive or have received any direct or indirect subsidy from the other/s; or</li> <li>c) they have the same legal representative for purposes of this RFP; or</li> <li>d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process;</li> <li>e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or</li> <li>f) some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal.</li> </ul> </li> </ul> |
| 16. Proposal Validity<br>Period              | 16.1 Proposals shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNDP and rendered non-responsive.  |
|  | During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price.  |
| 17. Extension of Proposal<br>Validity Period | 17.1 In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Bidders to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.  |
|  | 17.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.  |
|  | 17.3 The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.  |
| 18. Clarification of Proposal                | 18.1 Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNDP staff member, UNDP shall have no obligation to respond or confirm that the query was officially received.   |
|  | 18.2 UNDP will provide the responses to clarifications through the method specified in the BDS.  |
|  | 18.3 UNDP shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.  |
| 19. Amendment of Proposals                   | 19.1 At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.   |

|   | 19.2 | If the amendment is substantial, UNDP may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.   |  |
|---|------|---|--|
| considered. If submission of alternative proposal is allowed submit an alternative proposal, but only if it also submits a to the RFP requirements. UNDP shall only consider the offered by the Bidder whose conforming proposal ranked specified evaluation method. Where the conditions for its |      | Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. UNDP shall only consider the alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.                   |  |
|   | 20.2 | If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"  |  |
| 21. Pre-Bid Conference  | 21.1 | When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP. |  |
| C. SUBMISSION AND   | OPEN | ING OF PROPOSALS  |  |
| documents and forms   |      | The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with the requirements in the BDS. The submission shall be in the manner specified in the BDS.  |  |
| commit the Bidder. The authorization shall be com document evidencing such authorization issued by the  |      | The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal.   |  |
|   | 22.3 | Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions.  |  |
| Hard copy (manual) submission   | 22.4 | 22.4 Hard copy (manual) submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows:  |  |
|   |      | a) The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.   |  |
|   |      | b) The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall:   |  |
|   |      | i. Bear the name and address of the bidder;   |  |
|   |      | ii. Be addressed to UNDP as specified in the BDS  |  |
|   |      |   |  |

|   | iii.            | Bear a warning that states "Not to be opened before the time and date for proposal opening" as specified in the BDS.   |
|---|-----------------|--|
|   |                 | If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.   |
| Email Submission  | 22.5 <b>E</b> n | nail submission, if allowed or specified in the BDS, shall be governed as follows:   |
|   | a)              | Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;   |
|   | b)              | The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.  |
|   | c)              | The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.  |
| eTendering submission                                   |                 | ectronic submission through eTendering, if allowed or specified in the BDS, all be governed as follows:  |
|   | a)              | Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;   |
|   | b)              | The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.   |
|   | d)              | The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected. |
|   | c)              | Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.  |
|   | d)              | Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: <a href="http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/">http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/</a>           |
| 23. Deadline for<br>Submission of<br>Proposals and Late | th              | omplete Proposals must be received by UNDP in the manner, and no later than e date and time, specified in the BDS. UNDP shall only recognize the date and me that the bid was received by UNDP   |
| Proposals   |                 | NDP shall not consider any Proposal that is submitted after the deadline for e submission of Proposals.  |
| 24. Withdrawal,<br>Substitution, and                    |                 | Bidder may withdraw, substitute or modify its Proposal after it has been bmitted at any time prior to the deadline for submission.   |
| Modification of<br>Proposals                            | Pr              | anual and Email submissions: A bidder may withdraw, substitute or modify its oposal by sending a written notice to UNDP, duly signed by an authorized presentative, and shall include a copy of the authorization (or a Power of   |

|   | Attorney). The corresponding substitution or modification of the Prop must accompany the respective written notice. All notices must be surther same manner as specified for submission of proposals, by clear them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"  3 eTendering: A Bidder may withdraw, substitute or modify its Proposal Canceling, Editing, and re-submitting the proposal directly in the system responsibility of the Bidder to properly follow the system instruction and submit a substitution or modification of the Proposal and Detailed instructions on how to cancel or modify a Proposal directly in Bidder User Guide and Instructional videos.  4 Proposals requested to be withdrawn shall be returned unopened to the control of the proposal submissions, except if the bid is withdrawn after the been opened. | oposal by stem. It is ctions, duly as needed. ctly in the |
|---|--|---|
| 25. Proposal Opening                                  | There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.   |   |
| D. EVALUATION OF P                                    | POSALS   |   |
| 26. Confidentiality                                   | Information relating to the examination, evaluation, and compressed, and the recommendation of contract award, shall not be desidders or any other persons not officially concerned with such presented publication of the contract award.   | isclosed to<br>ocess, even                                |
|   | Any effort by a Bidder or anyone on behalf of the Bidder to influence<br>the examination, evaluation and comparison of the Proposals or confiderations may, at UNDP's decision, result in the rejection of its Proposals be subject to the application of prevailing UNDP's vendor sanctions proposals.  | ract award<br>al and may                                  |
| 27. Evaluation of Proposals                           | The Bidder is not permitted to alter or modify its Proposal in any war proposal submission deadline except as permitted under Clause 24 of UNDP will conduct the evaluation solely on the basis of the submitted and Financial Proposals.  | of this RFP.  |
|   | <ul> <li>Evaluation of proposals is made of the following steps:</li> <li>a) Preliminary Examination</li> <li>b) Minimum Eligibility and Qualification (if pre-qualification is not of Evaluation of Technical Proposals</li> <li>d) Evaluation of Financial Proposals</li> </ul>  | lone)   |
| 28. Preliminary<br>Examination                        | UNDP shall examine the Proposals to determine whether they are con respect to minimum documentary requirements, whether the documbeen properly signed, and whether the Proposals are generally in orcother indicators that may be used at this stage. UNDP reserves the rig any Proposal at this stage.  | nents have<br>ler, among                                  |
| 29. Evaluation of<br>Eligibility and<br>Qualification | Eligibility and Qualification of the Bidder will be evaluated against the Eligibility/Qualification requirements specified in the Section 4 Criteria).   |   |
|   | <ul> <li>In general terms, vendors that meet the following criteria may be qualified:</li> <li>a) They are not included in the UN Security Council 1267/1989 Collist of terrorists and terrorist financiers, and in UNDP's ineligible list;</li> <li>b) They have a good financial standing and have access to adequate</li> </ul>   | ommittee's<br>le vendors'                                 |

- resources to perform the contract and all existing commercial commitments,
- They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required;
- They are able to comply fully with UNDP General Terms and Conditions of Contract:
- e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and
- f) They have a record of timely and satisfactory performance with their clients.

#### 30. Evaluation of Technical and Financial Proposals

- 30.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, UNDP may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required.
- 30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNDP will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
- 30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.
- 30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

#### Rating the Technical Proposal (TP):

**TP Rating** = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

Rating the Financial Proposal (FP):

**FP Rating** = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

**Total Combined Score:** 

**Combined Score** = (TP Rating) x (Weight of TP, e.g. 60%) + (FP Rating) x (Weight of FP, e.g., 40%)

#### 31. Due Diligence

- 31.1 UNDP reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:
  - a) Verification of accuracy, correctness and authenticity of information provided by the Bidder;

b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team; c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder; d) Inquiry and reference checking with previous clients on the performance on on-going or contracts completed, including physical inspections of previous works, as necessary; e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder; Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract. 32. Clarification of 32.1 To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Bidder for a clarification of its Proposal. **Proposals** 32.2 UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP. 32.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals. 33. Responsiveness of UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that Proposal conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission. 33.2 If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission. 34. Nonconformities, Provided that a Proposal is substantially responsive, UNDP may waive any non-34.1 Reparable Errors and conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation. **Omissions** 34.2 UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal. 34.3 For Financial Proposal that has been opened, UNDP shall check and correct arithmetical errors as follows: a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected; b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and c) if there is a discrepancy between words and figures, the amount in words

|   |   | shall prevail, unless the amount expressed in words is related to an  |
|---|---|---|
|   |   | arithmetic error, in which case the amount in figures shall prevail.  |
|   | 34.4  | If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.  |
| E. AWARD OF CONTR   | RACT  |   |
| 35. Right to Accept,<br>Reject, Any or All<br>Proposals         | 35.1 UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.                       |   |
| 36.Award Criteria   | 36.1  | Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.   |
| 37. Debriefing  | 37.1 In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed. |   |
| 38. Right to Vary<br>Requirements at the<br>Time of Award       | 38.1 At the time of award of Contract, UNDP reserves the right to vary the quant of services and/or goods, by up to a maximum twenty-five per cent (25%) of t total offer, without any change in the unit price or other terms and condition.   |   |
| 39. Contract Signature  | Contract Signature  39.1 Within fifteen (15) days from the date of receipt of the Contract, the seminater of the Bidder shall sign and date the Contract and return it to UNDP. Failure may constitute sufficient grounds for the annulment of the award, and for the Proposal Security, if any, and on which event, UNDP may as Contract to the Second Ranked Bidder or call for new Proposals.                |   |
| General Terms and Terms and Conditions, as specified in BDS, ca |   | The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>   |
| specified in BDS and form available at                          |   | specified in BDS and form available at <a 15="" href="https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP_DOCUMENT LIBRARY/Public/PSU Solicitation Performance%20Guarantee%20Form.docx&amp;action=default within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract.&lt;/th&gt;&lt;/tr&gt;&lt;tr&gt;&lt;th&gt;42. Bank Guarantee for&lt;br&gt;Advanced Payment&lt;/th&gt;&lt;th&gt;42.1&lt;/th&gt;&lt;th&gt;Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at &lt;a href=" https:="" layouts="" popp.undp.org="" wopiframe.aspx?sourcedoc="/UNDP_POPP_DOCUMENT_LIBRARY/Public/PSU_Contract%20Management%20Payment%20_and%20Taxes_Advanced%20Payment%20Guarantee%20Form.docx&amp;action=de&lt;/th"></a> |

|                        |      | <u>fault</u>   |
|------------------------|------|--|
| 43. Liquidated Damages | 43.1 | If specified in BDS, UNDP shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.  |
| 44. Payment Provisions | 44.1 | Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.   |
| 45. Vendor Protest     | 45.1 | UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: <a href="http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html">http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html</a> |
| 46. Other Provisions   | 46.1 | In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.   |
|                        | 46.2 | UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.   |
|                        | 46.3 | The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 <a href="http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&amp;referer">http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&amp;referer</a>  |

# Section 3. Bid Data Sheet

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

| BDS<br>No. | Ref. to<br>Section.2 | Data  | Specific Instructions / Requirements  |
|------------|----------------------|---|---|
| 1          | 7                    | Language of the Proposal  | English   |
| 2          |                      | Submitting Proposals for<br>Parts or sub-parts of the<br>TOR (partial bids) | Not Allowed   |
| 3          | 20                   | Alternative Proposals   | Shall not be considered   |
| 4          | 21                   | Pre-proposal conference   | Will be Conducted  Time: 12:00 (GMT +2, Moldova local Time)  Date: July 23, 2018 12:00 AM  Venue: UN House, Chisinau str. 31 August 1989, nr. 131  The UNDP focal point for the arrangement is: Femke Brouwer  Telephone: +373 60 130 057  E-mail: femke.brouwer@undp.org |
| 5          | 10                   | Proposal Validity Period  | 90 days   |
| 6          | 14                   | Bid Security  | Not Required  |
| 7          | 41                   | Advanced Payment upon signing of contract                                   | Not Allowed   |
| 8          | 42                   | Liquidated Damages  | Will not be imposed Max. number of days of delay: 30, after which UNDP may terminate the contract.  |
| 9          | 40                   | Performance Security  | Not Required  |
| 10         | 18                   | Currency of Proposal  | United States Dollar  |

| 11 | 31               | Deadline for submitting requests for clarifications/ questions  | 3 days before the submission deadline   |  |
|----|------------------|---|---|--|
| 12 | 31               | Contact Details for submitting clarifications/questions   | Focal Person in UNDP: Femke Brouwer Address: UNDP SPGM Project 105 Stefan cel Mare Blvd, Off. 502 MD-2073, Chisinau, Republic of Moldova E-mail address: femke.brouwer@undp.org   |  |
| 13 | 18, 19 and<br>21 | Manner of Disseminating<br>Supplemental Information<br>to the RFP and<br>responses/clarifications to<br>queries |   |  |
| 14 | 23               | Deadline for Submission   | 1 August 2018; 16:00 (GMT +2 Moldova Local Time) For eTendering submission - as indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone.  |  |
| 14 | 22               | Allowable Manner of<br>Submitting Proposals   | ⊠ e-Tendering   |  |
| 15 | 22               | Proposal Submission<br>Address  | https://etendering.partneragencies.org  BU Code: MDA10 Event ID: 0000002550   |  |
| 16 | 22               | Electronic submission (e-Tendering) requirements  | <ul> <li>Format: PDF, zip, image files</li> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>All files must be free of viruses and not corrupted.</li> <li>Password for technical proposal must not be provided to UNDP until the date as indicated in No. 14 (for email submission only)</li> <li>Password for financial proposal must not be provided to UNDP until requested by UNDP.</li> <li>I. The following documents proving the qualifications of the company will be included in the proposal:</li> <li>Documents proving at least 5 years of experience in developing capacity building initiatives, curricula development, delivering of training and monitoring and evaluation within a parliamentary environment;</li> <li>Documents proving the evidence of minimum 2 successfully completed projects in designing, organizing and delivering trainings on parliamentary development,</li> </ul> |  |

|    |          |   | parliamentary committees' work, legislative drafting techniques.  II. The following documents proving the qualifications of the proposed team will be included in the proposal:  - Documents proving the experience in the design and implementation of trainings for parliamentarians (at least 2 projects of similar complexity in the portfolio)  - Documents proving the experience in the design and implementation of trainings for civil servants (at least 2 projects of similar complexity in the portfolio)  - Documents proving the experience in designing appealing visuals and infographics (at least 2 reference projects of similar complexity in the portfolio) |
|----|----------|---|--|
| 17 | 27<br>36 | Evaluation Method for the<br>Award of Contract        | Combined Scoring Method, using the 60%-40% distribution for technical and financial proposals respectively  The minimum technical score required to pass is 70%.   |
| 18 |          | Expected date for commencement of Contract            | September 3, 2018  |
| 19 |          | Maximum expected duration of contract                 | 12 Months  |
| 20 | 35       | UNDP will award the contract to:                      | One Proposer Only  |
| 21 | 39       | Type of Contract                                      | Contract for Goods and Services for UNDP <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>   |
| 22 | 39       | UNDP Contract Terms and<br>Conditions that will apply | UNDP General Terms and Conditions for Mixed Goods and Services  http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html  |
| 23 |          | Other Information Related to the RFP                  |  |

## Section 4. Evaluation Criteria

#### **Preliminary Examination Criteria**

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- Bid Security submitted as per RFP requirements with compliant validity period

#### **Minimum Eligibility and Qualification Criteria**

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

| Subject   | Criteria   | Document Submission requirement               |
|---|--|---|
| ELIGIBILITY   |  |   |
| Legal Status  | Vendor is a legally registered entity.   | Form B: Bidder Information Form               |
| Eligibility   | Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.            | Form A: Technical Proposal<br>Submission Form |
| Conflict of Interest                                    | No conflicts of interest in accordance with ITB clause 4.  | Form A: Technical Proposal<br>Submission Form |
| Bankruptcy  | Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future. | Form A: Technical Proposal<br>Submission Form |
| QUALIFICATION   |  |   |
| History of Non-<br>Performing<br>Contracts <sup>1</sup> | Non-performance of a contract did not occur as a result of contractor default for the last 3 years.  | Form D: Qualification Form                    |
| Litigation History                                      | No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.   | Form D: Qualification Form                    |

<sup>&</sup>lt;sup>1</sup> Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

| Previous<br>Experience | • At least 5 years of experience in developing capacity building initiatives, curricula development, delivering of training and monitoring and evaluation within a parliamentary environment;  | Form D: Qualification Form |
|------------------------|--|----------------------------|
|                        | • Proven evidence of minimum 2 successfully completed projects in designing, organizing and delivering trainings on parliamentary development, parliamentary committees' work, legislative drafting techniques; (For JV/Consortium/Association, all Parties cumulatively should meet requirement). | Form D: Qualification Form |
| Financial Standing     | Minimum average annual turnover of USD 50 000 for the last 3 years.  (For JV/Consortium/Association, all Parties cumulatively should meet requirement).  | Form D: Qualification Form |
|                        | Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).   | Form D: Qualification Form |

## **Technical Evaluation Criteria**

| Summ | Summary of Technical Proposal Evaluation Forms         |      |
|------|--|------|
| 1.   | Bidder's qualification, capacity and experience        | 300  |
| 2.   | Proposed Methodology, Approach and Implementation Plan | 300  |
| 3.   | Management Structure and Key Personnel                 | 400  |
|      | Total  | 1000 |

| Sectio | n 1. Bidder's qualification, capacity and experience   | Points obtainable |
|--------|--|-------------------|
| 1.1    | Reputation of Organization and Staff Credibility / Reliability / Industry Standing   | 20                |
| 1.2    | General Organizational Capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted   | 70                |
| 1.3    | Relevance of specialized knowledge and experience on similar engagements done in the region/country  | 140               |
| 1.4    | Quality assurance procedures and risk mitigation measures  | 60                |
| 1.5    | Organizational Commitment to Sustainability (mandatory weight) -Organization is compliant with ISO 9001:2000or ISO 21500:2012or equivalent – 10 points -Organization is a member of the UN Global Compact -5 points -Organization demonstrates significant commitment to sustainability through some other means- 15 points, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues, overall gender balance in the team, diversity within the team: people from minority, vulnerable or marginalized groups are part of the team, demonstrated experience in applying the Human Rights Based Approach and Gender Mainstreaming in the area (if relevant) | 30                |
|        | Total Section 1  | 300               |

| Section 2. Proposed Methodology, Approach and Implementation Plan |  |    |
|---|--|----|
| 2.1   | Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another? | 70 |
| 2.2   | Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference  | 70 |
| 2.3   | Details on how the different service elements shall be organized, controlled and delivered   | 50 |

| 2.4 | Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement | 30  |
|-----|--|-----|
| 2.5 | Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic      | 50  |
| 2.6 | Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract                     | 30  |
|     | Total Section 2  | 300 |

| Section 3. Management Structure and Key Personnel |   |    | Points obtainable |
|---|---|----|-------------------|
| 3.1   | Qualifications of key personnel proposed  |    |                   |
| 3.1 a   | Senior Expert (SE)  |    | 200               |
|   | University degree in political science, law, public policy or other relevant field  | 25 |                   |
|   | At least 5 years of professional experience in the field of democratic governance and parliamentary strengthening   | 30 |                   |
|   | Proven experience in building institutional capacity to manage change through learning and capacity development (at least 3 projects of similar complexity in the portfolio) each additional project 5 points, up to a maximum of 40 points   | 40 |                   |
|   | Proven experience in the design and implementation of trainings for parliamentarians (at least 3 projects of similar complexity in the portfolio), each additional project 5 points, up to a maximum of 40 points   | 40 |                   |
|   | Prolific writer and researcher having demonstrated in writing handbooks and/or similar publications aiming to provide support and guidance to institutional officials at the beginning of their mandate, writing concept notes, parliamentary researches and preparing vital legislative documents, such as legislative briefs and background legislative materials (reference in the CV to at least 3 similar written outputs) | 15 |                   |
|   | Detailed knowledge of parliamentary and governmental procedures and processes and an ability to deploy that knowledge in other contexts   | 30 |                   |
|   | Experience of working with Moldovan/ CIS countries state/governmental institutions will be an asset   | 5  |                   |
|   | Fluency in English. Knowledge of Romanian or Russian will be a strong asset. Each language will be allotted 5 points  | 15 |                   |
| 3.1 b   | Junior Expert (JE)  |    | 100               |
|   | University degree in political science, law, public policy or another relevant field  | 20 |                   |
|   | At least 3 years of professional experience in the field of democratic governance and parliamentary strengthening   | 30 |                   |
|   | Proven experience in the design and implementation of trainings for civil servants (at least 2 projects of similar complexity in the portfolio) each additional project 5 points, up to a maximum of 25 points  | 25 |                   |
|   | Experience of working with the public sector would be an asset  | 10 |                   |

|       | Tota  | l Section 3 | 400 |
|-------|---|-------------|-----|
|       | Fluency in Romanian and Russian. Knowledge of English will be a strong asset. Each language will be allotted 5 points                 | 15          |     |
|       | Knowledge of and previous experience in UNDP or another UN agency desired   | 5           |     |
|       | Working knowledge of brand principles and identity  | 10          |     |
|       | Strong graphic design skills, including the mastery of all standard design software;  | 10          |     |
|       | Proven experience designing appealing visuals and infographics (at least 3 reference projects of similar complexity in the portfolio) | 30          |     |
|       | At least 5 years of experience in design and layout of printable and readable publications  | 20          |     |
|       | Bachelor Degree in design, visual communication or related degree   | 10          |     |
| 3.1 c | Graphic Designer (GD)   |             | 100 |
|       | Fluency in Romanian and Russian. Knowledge of English will be a strong asset Each language will be allotted 5 points                  | 15          |     |

# Section 5. Terms of Reference

#### **United Nations Development Programme**



#### **Terms of Reference (TOR)**

# Company for the support to the implementation of an induction program and the design of a training program for MPs in Parliament of Moldova

Background

The UNDP "Strengthening Parliamentary Governance in Moldova" (SPGM) Project works with the Parliament of the Republic of Moldova (PRM) to strengthen its law-making, oversight and representation functions with a specific focus on EU integration and the Sustainable Development Goals (SDGs). The project directly assists standing committees and the secretariat of parliament in the implementation of their mandate. Project interventions include training, technical assistance, easy-to-read publications, exchanges and opportunities for learning from other parliaments, as well as the provision of specialized technical equipment. Through this support, parliament is improving its capacity to strengthen the legal framework and successfully engage in oversight through multi-stakeholder action involving civil society, professional associations and the public. Activities will offer and encourage equal opportunity for male and female participation and gender is mainstreamed throughout the project.

In 2010 with the support of the previous UNDP Parliamentary Project, the first handbook for newly elected Members of Parliament (MPs) was developed. The aim of the publication was to offer new members the opportunity to familiarise themselves with their rights and the obligations as a parliamentarian, as well as to facilitate the first contact with the parliament and to learn about the organization and functioning of the legislature. The handbook was presented during the first ever 1-day induction training for newly elected MPs, which was carried out in February 2011.

During the following four years, the PRM reformed its organizational structure to improve the legislative process and services of the secretariat provided to MPs. Subsequently, the MP handbook was updated to reflect these changes, and in March 2015 the revised version was used for the induction of the 20<sup>th</sup> legislature. The secretariat also offered a 1-day training to MPs, of whom 68% were newly elected. However, the 40 MPs who have joined the parliament later filling the vacated after the appointment of the executive parliamentary seats, did not receive an induction.

A number of MPs that benefitted from the induction, indicated to the project that they would have welcomed a more comprehensive support as new MPs. Parliamentarians particularly wanted to better understand the responsibilities and main functions that they are expected to perform and to learn how to make the best use of the support services, which are available to assist them. They also mentioned that more follow-up sessions may be required as the new MPs begin to understand their role and what support services can help them with.

In the Strategic Development Plan for 2017 – 2019, the Parliament's Secretariat has set the preparations for the new legislature's mandate as one of its specific objectives. As the end of the parliamentary cycle is approaching, the parliament is starting preparations for the next convocation with elections expected to take place at the end of 2018/beginning 2019.

By the decision of the Secretary General dated 22 January 2018, a working group was created for the design and implementation of the orientation and induction programme for the newly elected MPs.

Following the approval by the Speaker of the Parliament of the general concept for the induction, a workplan has been developed by the working group and subsequently approved by the Secretary General in May 2018.

In line with the priority areas set in the parliament's work plan, the SPGM project will support the Secretariat of Parliament and parliamentary factions with the design and implementation of an orientation and induction programme for incoming Members of Parliament, followed by various capacity development activities, including issue-based training programmes. These activities are expected to ensure a swift integration of the parliamentarians within the legislature and reinforce the democratisation process by helping to shape an increasingly effective parliamentary culture after the elections.

The orientation and induction programme is expected to:

- Contribute to an efficient transition process from the current to the new legislature
- Introduce MPs and parliamentary assistants on the functioning of parliament, parliamentary regulations and essential financial and administrative procedures
- Increase MPs' knowledge of the legal framework of their assigned committee(s) and relevant stakeholders
- Contribute to capacity-development of MPs and parliamentary assistants, as well as creating a stronger foundation for interparty dialogues and coalition-building
- Enhance the parliament secretariat's capacities in meeting relevant support requests from MPs during the transition, orientation and induction period

#### The orientation and induction program will be multi-faceted and will include the following aspects:

- Organisation of the swearing in ceremony and constituent meeting, including preparation of the regulatory framework necessary for creation of the working bodies of the legislature;
- General orientation program which introduces the parliament's rules and procedures, as well as its institutional functions (law-making, oversight and representation) and main working bodies (secretariat departments, parliamentary committees)
- Capacity-development program including trainings on media handling, communication, coalition-building and negotiation skills

In this regard, UNDP is seeking to hire the services of a specialized company (hereinafter Service Provider) to support the Secretariat of Parliament with the development of the orientation and induction programme for the newly elected MPs and with the design of the components of the program.

#### Objectives and scope of work

The overall objective of the assignment is to support the work of the parliamentary working group and the UNDP team with the development of an orientation and induction programme for the newly elected MPs and the design of the components of the program.

The overall scope of the assignment includes the following main components:

- 1. Develop a comprehensive handbook for MPs addressing both the key functions of parliament and the role/work of an MP, as well as the administrative and operational aspects of parliamentarians' activity. The handbook will serve as one of key pillars of the orientation and induction program, setting the framework of a swift integration of the parliamentarians within the legislature.
- 2. Develop the concept and curriculum of the orientation program which introduces the parliament's rules of procedure, as well as its institutional functions (law-making, oversight and representation) and main bodies (secretariat departments, role of parliamentary committees, women's caucus)
- 3. Develop interactive and engaging presentations to be used by the secretariat staff during the orientation sessions based on the previously agreed curriculum

- 4. Develop infographics depicting the parliament's main procedures (law-making, oversight, budget review and adoption), as well as the administrative and operational aspects of parliamentary activity.
- 5. Design a capacity-development program for MPs and their staff engaged in provision of support throughout the mandate, including, for example, trainings on media handling, communication, coalition-building and negotiating skills.

To achieve these responsibilities, the service provider will carry out the following **tasks**:

- Develop an inception report containing a workplan, detailed methodology and description of the tools for the assignment;
- 2. Design and coordinate with the parliamentary working group a survey of MPs, parliamentary assistants and staffers engaged in MPs orientation and induction, aimed at identifying lessons learned from the previous induction programme, frequently used sources of information, means for information collection and learning needs for new MPs at the beginning of the mandate;
- 3. Provide a comprehensive analysis of the data/information collected through the survey and use the findings in the elaboration of the outline, describing the scope and arranging the major topics, subtopics, and supporting details as well as content of the MPs handbook, the concept and curriculum of the orientation program and the design of a capacity-development program;
- 4. Conduct a desk review to identify relevant sections of the national legal framework, Rules of Procedure and regulations to be referenced in the handbook for MPs;
- 5. Develop in close cooperation with the representatives delegated by parliament, the concept and curriculum (a list of selected topics and description of content covered by each session) for the information sessions to be organised by the parliament secretariat as part of the induction training for MPs at the beginning of the mandate;
- 6. Develop an outline of the handbook for MPs, and subsequently draft the content based on the findings of the survey by using engaging and gender sensitive language
- 7. Deliver a minimum of 3 distinctly different design options for the handbook and finalize the layout and copy-editing of the agreed by UNDP and the working group version of the handbook in both Romanian and Russian languages. In this context, at least three rounds of feedback collection will be ensured by the service provider to carry out the required modifications and adjustments of the design and layout of the handbook, in both Romanian and Russian languages;
- 8. Develop and design infographics of key functions and processes (including the law-making and oversight processes, and a floor plan. It is estimated that a maximum of 9 infographics and 1 floor plan of the parliament's building will be developed under this assignment. The infographics should present the information and data in a visually appealing way and make use of a variety of tools including flow charts, maps, graphs, drawings etc. The visual elements are to be custom drawn by the designers and not be derived from public graphic libraries. All infographics' elements will have same style (shadows, stroke styles, volume) applied;
- 9. Develop the content of a maximum of 10 presentations for the information sessions, in close cooperation with the parliament delegated representatives;
- 10. Develop a template for a "legacy report" for use by standing committees to present information and data on the work done by the standing committees during the previous (20<sup>th</sup>) legislature. The report is meant to facilitate the transition from the outgoing legislature to the new legislature and will be completed by the committee clerks;
- 11. Design a capacity-development program for MPs and their staff to be implemented throughout the entire mandate, including for example, but not limited to, trainings on media handling, communication, coalition-building and negotiating skills.
- 12. Develop evaluation tools for the assessment of the level of satisfaction of the participants with the programme. The evaluation tools shall also provide a possibility to assess how the information and skills gained during the orientation and induction programmes had been applied in the execution of the MPs and their staff's functions.

#### Methodology

In order to meet the needs of the beneficiaries, the service provider is requested to submit at the conception phase an outline for the following documents:

- survey of MPs and parliamentary assistants;
- handbook for MPs;
- concept and curriculum for the information sessions;
- infographics of key functions and processes;
- presentations for the information sessions;
- legacy report;
- list of frequently asked questions for staffers and assistants;
- capacity-development/training program for MPs and parliamentary assistants;
- evaluation tools for the assessment of the level of satisfaction of the participants with the programme.

All outlines and the first draft of the handbook will be provided in English for a feedback from UNDP. Thereafter the deliverables will be translated into Romanian and submitted for feedback to the working group. The further finalization will be done in Romanian only. Additionally, based on the feedback of the working group a list of deliverables to be produced in Russian language will be agreed and the written translation of those documents will be ensured by the service provider.

The selected service provider will coordinate all missions and deliverables with the parliamentary working group established for the elaboration of the induction programme. Additionally, the service provider will consult with the parliament's secretariat and parliamentary factions throughout the assignment to ensure inclusiveness. The service provider will ensure transposition of best parliamentary practices related to the preparation of the legislature for the new mandate of MPs and use gender-sensitive language in all deliverables. The deliverables will be finalised based on inputs from UNDP Project Team and in line with the feedback of the working group. All printed materials need to comply with the branding guidelines of the Parliament of Moldova, Swedish Government and UNDP.

As part of the inception report, the service provider is requested to propose a workplan, which clearly indicates the division of labour and individual responsibilities.

#### Deliverables and indicative time frame

|    | Deliverables   | Tentative timeframe                            |
|----|--|--|
| 1. | Inception Report drafted in English and submitted to UNDP  | One week after<br>signature of the<br>contract |
| 2. | Survey of MPs, parliamentary assistants and staffers engaged in MPs orientation and induction conducted and results presented to the working group   | 14 September 2018                              |
| 3. | List of frequently asked questions for staffers and assistants engaged with political groups and factions developed and submitted for review to the participants in the survey and the working group | 27 Comtomb or 2010                             |
| 4. | Draft outline of the handbook for MPs developed and submitted for feedback to the working group  | 27 September 2018                              |
| 5. | Concept and curriculum for the information sessions drafted and submitted for review to the working group  |  |
| 6. | Final curriculum for the information sessions submitted for approval to the working group  | 26 October 2018                                |
| 7. | Draft presentations for orientation program developed and submitted for approval   | 2 November 2018                                |

| 8.  | Draft template (in Microsoft Word) for legacy report submitted to the working group   |                  |
|-----|---|------------------|
| 9.  | Draft handbook for MPs developed and submitted for feedback to the working group  |                  |
| 10. | Presentations for the orientation program developed based on the approved curriculum and submitted for approval by designated members the working group   | 15 November 2018 |
| 11. | Infographics developed and final version submitted for approval to the working group  |                  |
| 12. | Final version of the proofread handbook in Romanian and Russian languages submitted for approval to the working group   | 30 November 2018 |
| 13. | 3 distinctly different designs of the handbook for MPs developed and submitted for approval to the working group  | 12 December 2018 |
| 14. | Final design and layout templates (InDesign) of the Romanian and Russian versions of the handbook shared with the Department for Communication and Public Relations for future adaptations of the handbook by the Parliament of Moldova | 14 January 2019  |
| 15. | Evaluation tools for assessing the outcome of the orientation sessions and capacity-development program developed and submitted for approval to the working group   |                  |
| 16. | Draft capacity-development program for MPs and their staff developed and submitted for approval to the working group  | 25 January 2019  |
| 17. | Final capacity-development program for MPs and parliamentary assistants developed and submitted for approval to the working group   | 15 February 2019 |

<sup>\*</sup> The detailed work plan for the assignment will be finalised after the consultation with the UNDP project team and the parliamentary working group.

#### Institutional arrangements

The service provider will work under the guidance of the UNDP Parliamentary Specialist for substantive aspects of the assignment, and under the direct supervision of the Senior Project Officer – for administrative aspects. The service provider will report to the Chairperson of the Parliamentary Working Group and the Parliamentary Specialist.

The deliverables are expected to be in line with the key basic principles, including:

- National ownership (through involvement and consultations with relevant key stakeholders, UNDP)
- Participatory, inclusive and non-discriminatory preparation and implementation
- Flexibility and creativity in presentation (clear and user-friendly manner)

#### Language

All communications and documentation related to the design and delivery of the written outputs will be provided both firstly in English and then Romanian. An agreed list of deliverables will also be produced in Russian language. The Service Provider shall ensure the interpretation/translation required in the context of performance of the expected tasks.

The presentations and all other documents submitted in the state and Russian language will also be subject to proof reading and editing to ensure compliance with the parliamentary language and terminology.

The draft and final deliverables should be submitted in an electronic format, so that beneficiaries can further edit and use these in their work.

#### Timeframe and Location

The expected period of implementation for the assignment is July 2018 – March 2019. The service provider will arrange at least three on-site missions for information gathering and consultation purposes in Moldova.

#### Qualification requirements

The Bidder shall provide arguments regarding its proposal, demonstrating its adequacy in relation to the project objectives and the environment in which it will run.

The Bidder shall include information on the allocated human resources to carry out the assignment. A breakdown per working day allocated for each deliverable shall be submitted, which clearly explains the role of the team members involved in carrying out the listed tasks.

The successful bidder must meet the following minimum qualification requirements for the assignment:

#### Corporate Requirements

- Legally registered entity or consortia of firms;
- At least 5 years of experience in developing capacity building initiatives, curricula development, delivering of training and monitoring and evaluation within a parliamentary environment;
- Proven evidence of minimum 2 successfully completed projects in designing, organizing and delivering trainings on parliamentary development, parliamentary committees' work, legislative drafting techniques;
- Successful experience in working with UN system organizations or other international organizations would be a strong asset

The proposed team should consist of at least the following profiles:

- Senior Expert (SE)
- Junior Expert (JE)
- Graphic Designer (GD)

# Qualifications of the proposed team *Senior Expert (SE)*

- University degree in political science, law, public policy or other relevant field
- At least 5 years of professional experience in the field of democratic governance and parliamentary strengthening
- Proven experience in building institutional capacity to manage change through learning and capacity development (at least 3 projects of similar complexity in the portfolio)
- Proven experience in the design and implementation of trainings for parliamentarians (at least 3 projects of similar complexity in the portfolio)
- Prolific writer and researcher having demonstrated in writing handbooks and/or similar publications aiming to provide support and guidance to institutional officials at the beginning of their mandate, writing concept notes, parliamentary researches and preparing vital legislative documents, such as legislative briefs and background legislative materials (reference in the CV to at least 3 similar written outputs)

- Detailed knowledge of parliamentary and governmental procedures and processes and an ability to deploy that knowledge in other contexts
- Experience of working with Moldovan/ CIS countries state/governmental institutions will be an asset
- Fluency in English. Knowledge of Romanian or Russian will be a strong asset.

#### Junior Expert (JE)

- University degree in political science, law, public policy or another relevant field
- At least 3 years of professional experience in the field of democratic governance and parliamentary strengthening
- Proven experience in the design and implementation of trainings for civil servants (at least 2 projects of similar complexity in the portfolio)
- Experience of working with the public sector would be an asset
- Fluency in Romanian and Russian. Knowledge of English will be a strong asset

#### Graphic Designer (GD)

- At least a Bachelor Degree in design, visual communication or related degree
- At least 5 years of experience in design and layout of printable and readable publications
- Proven experience designing appealing visuals and infographics (at least 3 reference projects of similar complexity in the portfolio)
- Strong graphic design skills, including the mastery of all standard design software;
- Working knowledge of brand principles and identity
- Knowledge of and previous experience in UNDP or another UN agency desired
- Fluency in Romanian and Russian. Knowledge of English will be a strong asset

During the assignment, the service provider's team of experts should prove commitment to the core values of the United Nations respecting differences of culture, gender, religion, ethnicity, nationality, language, age, HIV status, disability, and sexual orientation, or other status.

UNDP Moldova is committed to workforce diversity. Women, persons with disabilities, Roma and other ethnic or religious minorities, persons living with HIV, as well as refugees and other non-citizens legally entitled to work in the Republic of Moldova, are particularly encouraged to apply.

# Section 6: Returnable Bidding Forms / Checklist

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

## **Technical Proposal Envelope:**

| Have you duly completed all the Returnable Bidding Forms?   |  |
|---|--|
| <ul> <li>Form A: Technical Proposal Submission Form</li> </ul>  |  |
| <ul> <li>Form B: Bidder Information Form</li> </ul>   |  |
| <ul> <li>Form C: Joint Venture/Consortium/ Association Information Form</li> </ul>                          |  |
| <ul> <li>Form D: Qualification Form</li> </ul>  |  |
| <ul> <li>Form E: Format of Technical Proposal</li> </ul>  |  |
| <ul><li>Form H: Proposal Security Form</li></ul>  |  |
| Have you provided the required documents to establish compliance with the evaluation criteria in Section 4? |  |

# **Financial Proposal Envelope**

(Must be submitted in a separate sealed envelope/password protected email)

| <ul> <li>Form F: Financial Proposal Submission Form</li> </ul> |  |
|--|--|
| <ul><li>Form G: Financial Proposal Form</li></ul>              |  |

### Form A: Technical Proposal Submission Form

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNDP.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNDP accept this Proposal.

| Name:      | <br> |
|------------|------|
| Title:     |      |
| Date:      |      |
| Signature: |      |

[Stamp with official stamp of the Bidder]

# Form B: Bidder Information Form

| Legal name of Bidder  | [Complete]   |
|---|--|
| Legal address   | [Complete]   |
| Year of registration  | [Complete]   |
| Bidder's Authorized Representative Information  | Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]   |
| Are you a UNGM registered vendor?   | ☐ Yes ☐ No If yes, [insert UGNM vendor number]   |
| Are you a UNDP vendor?  | ☐ Yes ☐ No If yes, [insert UNDP vendor number]   |
| Countries of operation  | [Complete]   |
| No. of full-time employees  | [Complete]   |
| Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):                          | [Complete]   |
| Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate): | [Complete]   |
| Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)  | [Complete]   |
| Contact person UNDP may contact for requests for clarification during Proposal evaluation   | Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]   |
| Please attach the following documents:  | <ul> <li>Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured</li> <li>Certificate of Incorporation/ Business Registration</li> <li>Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder</li> <li>Trade name registration papers, if applicable</li> <li>Local Government permit to locate and operate in assignment location, if applicable</li> <li>Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country</li> <li>Power of Attorney</li> </ul> |

# Form C: Joint Venture/Consortium/Association Information Form

| Name   | e of Bidder:   | dder]  |  | Date:   | Select date                     |   |
|--|--|--|--|---|---------------------------------|---|
| RFP reference: [Insert RFP Reference Number] |  |  |  |   |                                 |   |
|  | completed and r<br>re/Consortium/A   | eturned with your Pi<br>ssociation.            | oposal if the Pro  | posal is submit                                 | ted as a                        | Joint   |
| No   |  | ner and contact inf<br>ers, fax numbers, e-mai | · ·  | •   |                                 | tion of responsibilities (in services to be performed |
| 1  | [Complete]   |  |  | [Complete                                       | ]                               |   |
| 2  | [Complete]   |  |  | [Complete                                       | ]                               |   |
| 3  | [Complete]   |  |  | [Complete                                       | ]                               |   |
| (with<br>Assoc<br>the ev                     |  | the JV, Consortium,<br>RFP process and, in     | [Complete]   |   |                                 |   |
| of and □ Let  We he                          | the confirmation ter of intent to force the confirm that the confirmation t | n of joint and severa                          | or the desired of the | ne members of  JV/Consortium  es of the Joint \ | the said<br>m/Assoc<br>/enture/ | ciation agreement  Consortium/Association shal        |
| Name   | e of partner:  |  | Na   | me of partner:                                  |                                 |   |
| Signa  | ture:  |  | Sig  | nature:   |                                 |   |
| Date:  |  |  | Da   | e:  |                                 |   |
| Name   | e of partner:  |  | Na   | me of partner:                                  |                                 |   |
| Signa  | ture:  |  | Sig  | nature:   |                                 |   |

# Form D: Qualification Form

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

If JV/Consortium/Association, to be completed by each partner.

#### **Historical Contract Non-Performance**

| ☐ Contract non-performance did not occur for the last 3 years |                                    |   |   |  |  |  |  |
|---|------------------------------------|---|---|--|--|--|--|
| ☐ Contrac   | t(s) not performed fo              | or the last 3 years   |   |  |  |  |  |
| Year  | Non- performed portion of contract | Contract Identification   | Total Contract Amount (current value in US\$) |  |  |  |  |
|   |                                    | Name of Client: Address of Client: Reason(s) for non-performance: |   |  |  |  |  |

# **Litigation History** (including pending litigation)

| ☐ No litigation history for the last 3 years |                             |   |  |  |  |  |  |
|--|-----------------------------|---|--|--|--|--|--|
| ☐ Litigatio                                  | n History as indicate       | d below                                       |  |  |  |  |  |
| Year of dispute                              | Amount in dispute (in US\$) | Total Contract Amount (current value in US\$) |  |  |  |  |  |
|  |                             | Name of Client:                               |  |  |  |  |  |
|  |                             | Address of Client:                            |  |  |  |  |  |
|  |                             | Matter in dispute:                            |  |  |  |  |  |
|  |                             | Party who initiated the dispute:              |  |  |  |  |  |
| Status of dispute:                           |                             |   |  |  |  |  |  |
|  |                             | Party awarded if resolved:                    |  |  |  |  |  |

# **Previous Relevant Experience**

Please list only previous similar assignments successfully completed in the last 5 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts

working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

| Project name &<br>Country of<br>Assignment | Client & Reference<br>Contact Details | Contract<br>Value | Period of activity and status | Types of activities undertaken |
|--|---------------------------------------|-------------------|-------------------------------|--------------------------------|
|  |                                       |                   |                               |                                |
|  |                                       |                   |                               |                                |
|  |                                       |                   |                               |                                |

| Bidders may ( | also attach their | own Project Data | Sheets with more | e details for | assignments | above. |
|---------------|-------------------|------------------|------------------|---------------|-------------|--------|
|               |                   |                  |                  |               |             |        |

|   | Attached are the St    | atements of Satisfactor     | v Performance from  | the Top 3  | (three) | Clients or more. |
|---|------------------------|-----------------------------|---------------------|------------|---------|------------------|
| _ | / tetachica and the oc | accinicities of patienactor | y i cirorinance mon | tile lop s | ( = = ) | Cherico or more. |

# **Financial Standing**

| Annual Turnover for the last 3 years               | Year<br>Year<br>Year | USD<br>USD<br>USD |
|--|----------------------|-------------------|
| Latest Credit Rating (if any), indicate the source |                      |                   |

| Financial information<br>(in US\$ equivalent) | Historic information for the last 3 years |                           |        |  |  |  |
|---|---|---------------------------|--------|--|--|--|
|   | Year 1                                    | Year 2                    | Year 3 |  |  |  |
|   | Information from Balance Sheet            |                           |        |  |  |  |
| Total Assets (TA)                             |   |                           |        |  |  |  |
| Total Liabilities (TL)                        |   |                           |        |  |  |  |
| Current Assets (CA)                           |   |                           |        |  |  |  |
| Current Liabilities (CL)                      |   |                           |        |  |  |  |
|   | Info                                      | rmation from Income State | ment   |  |  |  |
| Total / Gross Revenue (TR)                    |   |                           |        |  |  |  |
| Profits Before Taxes (PBT)                    |   |                           |        |  |  |  |
| Net Profit                                    |   |                           |        |  |  |  |
| Current Ratio                                 |   |                           |        |  |  |  |

| ☐ Attached   | are copies  | of the  | audited    | financial | statements  | (balance   | sheets,  | including   | all | related | notes, | and |
|--------------|-------------|---------|------------|-----------|-------------|------------|----------|-------------|-----|---------|--------|-----|
| income state | ements) for | the yea | ırs requir | ed above  | complying v | with the f | ollowing | g condition | 1:  |         |        |     |

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

### Form E: Format of Technical Proposal

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

#### **SECTION 1: Bidder's qualification, capacity and expertise**

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
- 1.3 Documents proving the previous successfully completed projects;
- 1.4 Relevance of specialized knowledge and experience on similar engagements done in the region/country.
- 1.5 Quality assurance procedures and risk mitigation measures.
- 1.6 Provide evidence of any certification referred to in the description of the organisation,
- 1.7 Organization's commitment to sustainability.

#### **SECTION 2: Proposed Methodology, Approach and Implementation Plan**

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.
- 2.2 The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.
- 2.3 Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.5 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.6 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
- 2.7 Any other comments or information regarding the project approach and methodology that will be adopted.

#### **SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference**

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

#### **SECTION 3: Management Structure and Key Personnel**

- 3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.
- 3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.
- 3.3 Provide documents proving the experience required in the ToR

## **Format for CV of Proposed Key Personnel**

| Name of Personnel             | [Insert]   |
|-------------------------------|--|
| Position for this assignment  | [Insert]   |
| Nationality                   | [Insert]   |
| Language proficiency          | [Insert]   |
| Education/                    | [Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]  |
| Qualifications                | [Insert]   |
|                               | [Provide details of professional certifications relevant to the scope of services]   |
| Professional certifications   | <ul><li>Name of institution: [Insert]</li><li>Date of certification: [Insert]</li></ul>  |
| Employment Record/ Experience | [List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position held and location of employment. For experience in last five years, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.] |
|                               | [Insert]   |
|                               | [Provide names, addresses, phone and email contact information for two (2) references]   |
| References                    | Reference 1:<br>[Insert]   |
|                               | Reference 2:<br>[Insert]   |

|                        | [Insert]   |  |
|------------------------|--|--|
| ,                      | hat to the best of my knowledge and s, and other relevant information abou | d belief, these data correctly describe my |
| Signature of Personnel |  | Date (Day/Month/Year)                      |

# Form F: Financial Proposal Submission Form

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

| Name:      | <br> |
|------------|------|
| Title:     | <br> |
| Date:      | <br> |
| Signature: | <br> |
|            |      |

[Stamp with official stamp of the Bidder]

# Form G: Financial Proposal Form

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

**Currency of the proposal:** [Insert Currency]

# **Table 1: Summary of Overall Prices**

|                                    | Amount(s) |
|------------------------------------|-----------|
| Professional Fees (from Table 2)   |           |
| Other Costs (from Table 3)         |           |
| Total Amount of Financial Proposal |           |

### **Table 2: Breakdown of Professional Fees**

| Name       | Position | Fee Rate    | No. of Days/months/ hours | Total Amount |
|------------|----------|-------------|---------------------------|--------------|
|            |          | Α           | В                         | C=A+B        |
| In-Country |          |             |                           |              |
| Home Based |          |             |                           |              |
|            |          | Subtotal Pi | rofessional Fees:         |              |

# **Table 3: Breakdown of Other Costs**

| Description                   | UOM      | Quantity | Unit Price | Total Amount |
|-------------------------------|----------|----------|------------|--------------|
| International flights         | Trip     |          |            |              |
| Subsistence allowance         | Day      |          |            |              |
| Miscellaneous travel expenses | Trip     |          |            |              |
| Local transportation costs    | Lump Sum |          |            |              |
| Out-of-Pocket Expenses        |          |          |            |              |

| Other Costs: (please specify) |                       |  |  |
|-------------------------------|-----------------------|--|--|
|                               | Subtotal Other Costs: |  |  |

# **Table 4: Breakdown of Price per Deliverable/Activity**

| Deliverable/<br>Activity description | <b>Time</b> (person days) | Professional Fees | Other Costs | Total |
|--------------------------------------|---------------------------|-------------------|-------------|-------|
| Deliverable 1                        |                           |                   |             |       |
| Deliverable 2                        |                           |                   |             |       |
| Deliverable 3                        |                           |                   |             |       |
|                                      |                           |                   |             |       |

## Form H: Form of Proposal Security

Proposal Security must be issued using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made on this template.

To: UNDP

[Insert contact information as provided in Data Sheet]

WHEREAS [Name and address of Bidder] (hereinafter called "the Bidder") has submitted a Proposal to UNDP dated Click here to enter a date. to execute Services [Insert Title of Services] (hereinafter called "the Proposal"):

AND WHEREAS it has been stipulated by you that the Bidder shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security in the event that the Bidder:

- a) Fails to sign the Contract after UNDP has awarded it;
- b) Withdraws its Proposal after the date of the opening of the Proposals;
- c) Fails to comply with UNDP's variation of requirement, as per RFP instructions; or
- d) Fails to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the contract effective.

AND WHEREAS we have agreed to give the Bidder such this Bank Guarantee:

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Bidder, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Price Proposal is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

This guarantee shall be valid up to 30 days after the final date of validity of bids.

#### SIGNATURE AND SEAL OF THE GUARANTOR BANK

[Stamp with official stamp of the Bank]

| Signature:   |  |
|--------------|--|
| Name:        |  |
| Title:       |  |
| Date:        |  |
| Name of Bank |  |
| Address      |  |
|              |  |