United Nations Development Programme



# **REQUEST FOR PROPOSAL**

Development of the crowdsourced web-platform and mobile application eu.chisinau.md – 2 LOTs

RFP No.: RfP19/01885

Project: Moldova Sustainable Green Cities

Country: Moldova

Issued on: 11 March 2019

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#### Section 1. Letter of Invitation

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation Section 2: Instruction to Bidders Section 3: Bid Data Sheet (BDS) Section 4: Evaluation Criteria Section 5: Terms of Reference Section 6: Returnable Bidding Forms

Form A: Technical Proposal Submission Form

o Form B: Bidder Information Form

o Form C: Joint Venture/Consortium/Association Information Form

o Form D: Qualification Form

o Form E: Format of Technical Proposal

o Form F: Financial Proposal Submission Form

o Form G: Financial Proposal Form

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to <a href="mailto:sc.md@undp.org">sc.md@undp.org</a>, indicating whether you intend to submit a Proposal or otherwise. You may also utilize the "Accept Invitation" function in e-Tendering system, where applicable. This will enable you to receive amendments or updates to the RFP. Should you require further clarifications, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Issued by:

Name: Sergiu Cotaga Title: Project Associate

Date: March 11, 2019

Approved by:

-Docusigned by: Denís Suschevici

Name: Denis Suschevici

Title: Head of Procurement and Operational Support Unit

Date: March 11, 2019

# **Section 2.** Instruction to Bidders

A. GENERAL PROVIS	NS
1. Introduction	.1 Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNDP. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at <a href="https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d">https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d</a>
	.2 Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFP.
	As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website ( <a href="www.ungm.org">www.ungm.org</a> ). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.
2. Fraud & Corruption, Gifts and Hospitality	.1 UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at <a href="http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of-audit_andinvestigation.html#anti">http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of-audit_andinvestigation.html#anti</a>
	.2 Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.
	<ul> <li>In pursuance of this policy, UNDP         <ul> <li>(a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question;</li></ul></li></ul>
	.4 All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at <a href="http://www.un.org/depts/ptd/pdf/conduct_english.pdf">http://www.un.org/depts/ptd/pdf/conduct_english.pdf</a>
3. Eligibility	A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations.
	.2 It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.
4. Conflict of Interests	.1 Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
	<ul> <li>a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;</li> <li>b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or</li> </ul>

	4.2	<ul> <li>c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.</li> <li>In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP's confirmation on whether or not such a conflict exists.</li> <li>Similarly, the Bidders must disclose in their proposal their knowledge of the following:</li> </ul>	
	7.5	<ul> <li>a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and</li> <li>b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.</li> </ul>	
		Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.	
	4.4	The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.	
B. PREPARATION OF	F PRO	POSALS	
5. General Considerations	5.1	In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.	
	5.2	The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNDP	
6. Cost of Preparation of Proposal	the Proposal, regardless of whether its Proposal was selected or not. UND be responsible or liable for those costs, regardless of the conduct or outcomprocurement process.		
7. Language	7.1	The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the BDS.	
8. Documents	8.1	The Proposal shall comprise of the following documents:	
Comprising the Proposal		<ul> <li>a) Documents Establishing the Eligibility and Qualifications of the Bidder;</li> <li>b) Technical Proposal;</li> <li>c) Financial Proposal;</li> <li>d) Proposal Security, if required by BDS;</li> <li>e) Any attachments and/or appendices to the Proposal.</li> </ul>	
9. Documents Establishing the Eligibility and Qualifications of the Bidder	9.1	The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.	
10.Technical Proposal Format and Content	10.1	The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP.	
	10.2	The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.	
	10.3	Samples of items, when required as per Section 5, shall be provided within the time	

	specified and unless otherwise specified by UNDP, and at no expense to UNDP
	10.4 When applicable and required as per Section 5, the Bidder shall describe the necessar training programme available for the maintenance and operation of the service and/or equipment offered as well as the cost to the UNDP. Unless otherwise specified such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.
11. Financial Proposals	The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.
	Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities of items, as well as in the final total price.
	11.3 Prices and other financial information must not be disclosed in any other place excepting the financial proposal.
12. Proposal Security	12.1 A Proposal Security, if required by BDS, shall be provided in the amount and forr indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after th final date of validity of the Proposal.
	12.2 The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected.
	12.3 If the Proposal Security amount or its validity period is found to be less than what i required by UNDP, UNDP shall reject the Proposal.
	12.4 In the event an electronic submission is allowed in the BDS, Bidders shall include a cop of the Bid Security in their proposal and the original of the Proposal Security must b sent via courier or hand delivery as per the instructions in BDS.
	12.5 The Proposal Security may be forfeited by UNDP, and the Proposal rejected, in th event of any one or combination, of the following conditions:
	<ul> <li>a) If the Bidder withdraws its offer during the period of the Proposal Validity specifie in the BDS, or;</li> <li>b) In the event that the successful Bidder fails: <ul> <li>i. to sign the Contract after UNDP has issued an award; or</li> </ul> </li> <li>12.6 to furnish the Performance Security, insurances, or other documents that UNDP ma require as a condition precedent to the effectivity of the contract that may be awarde to the Bidder.</li> </ul>
13. Currencies	All prices shall be quoted in the currency or currencies indicated in the BDS. Wher Proposals are quoted in different currencies, for the purposes of comparison of a Proposals:
	<ul> <li>UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange of the last day of submission of Proposals; and</li> </ul>
	b) In the event that UNDP selects a proposal for award that is quoted in a currence different from the preferred currency in the BDS, UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.
14. Joint Venture, Consortium or Association	14.1 If the Bidder is a group of legal entities that will form or have formed a Joint Ventur (JV), Consortium or Association for the Proposal, they shall confirm in their Proposathat: (i) they have designated one party to act as a lead entity, duly vested wit authority to legally bind the members of the JV, Consortium or Association jointly an severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract the contract shall be entered into, by and between UNDP and the designated lead

entity, who shall be acting for and on behalf of all the member entities comprising the joint venture. After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP. 14.3 The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal. The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP. 14.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between: a) Those that were undertaken together by the JV, Consortium or Association; and b) Those that were undertaken by the individual entities of the JV, Consortium or Association. Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials. 14.7 JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm. 15.1 The Bidder (including the individual members of any Joint Venture) shall submit only 15. Only One Proposal one Proposal, either in its own name or as part of a Joint Venture. 15.2 Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following: a) they have at least one controlling partner, director or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or c) they have the same legal representative for purposes of this RFP; or d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process; they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal. 16. Proposal Validity Proposals shall remain valid for the period specified in the BDS, commencing on the 16.1 Deadline for Submission of Proposals. A Proposal valid for a shorter period may be **Period** rejected by UNDP and rendered non-responsive. During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price. 17. Extension of 17.1 In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Bidders to extend the period of validity of their Proposals. The **Proposal Validity** request and the responses shall be made in writing, and shall be considered integral to

Period	the Proposal.
	17.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.
	17.3 The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.
18.Clarification of Proposal	18.1 Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNDP staff member, UNDP shall have no obligation to respond or confirm that the query was officially received.
	18.2 UNDP will provide the responses to clarifications through the method specified in the BDS.
	18.3 UNDP shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.
19.Amendment of Proposals	19.1 At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.
	19.2 If the amendment is substantial, UNDP may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.
20. Alternative Proposals  Unless otherwise specified in the BDS, alternative proposals shall not be considered by BDS, a Bidder may substitute proposal, but only if it also submits a proposal conforming to requirements. UNDP shall only consider the alternative proposal offered by the whose conforming proposal ranked the highest as per the specified evaluation. Where the conditions for its acceptance are met, or justifications are established, UNDP reserves the right to award a contract based on an alternative proposal.	
	20.2 If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"
21.Pre-Bid Conference	21.1 When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP.
C. SUBMISSION AND	O OPENING OF PROPOSALS

#### 22. Submission 22.1 The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with the requirements in the BDS. The submission shall be in the manner specified in the BDS. 22.2 The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal. 22.3 Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions. Hard copy (manual) 22.4 Hard copy (manual) submission by courier or hand delivery allowed or specified in the submission BDS shall be governed as follows: The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail. The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall: i. Bear the name and address of the bidder; ii. Be addressed to UNDP as specified in the BDS iii. that states "Not to be opened before the time and date for Bear a warning proposal opening" as specified in the BDS. If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal. 22.5 Email submission, if allowed or specified in the BDS, shall be governed as follows: **Email Submission** Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS; The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected. Electronic submission through eTendering, if allowed or specified in the BDS, shall be governed as follows: eTendering submission Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS; The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled. The Financial Proposal file must be encrypted with a password so that it cannot be

opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will

		request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected.		
		c) Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.		
		d) Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: <a href="http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/">http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/</a>		
23. Deadline for Submission of Proposals and Late	23.1	Complete Proposals must be received by UNDP in the manner, and no later than the date and time, specified in the BDS. UNDP shall only recognize the date and time that the bid was received by UNDP		
Proposals	23.2	UNDP shall not consider any Proposal that is submitted after the deadline for the submission of Proposals.		
24. Withdrawal, Substitution, and	24.1	A Bidder may withdraw, substitute or modify its Proposal after it has been submitted at any time prior to the deadline for submission.		
Modification of Proposals	24.2	Manual and Email submissions: A bidder may withdraw, substitute or modify its Proposal by sending a written notice to UNDP, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"		
	24.3	eTendering: A Bidder may withdraw, substitute or modify its Proposal by Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional videos.		
	24.4	Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened		
25. Proposal Opening	25.1	There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.		
D. EVALUATION OF	PROPO	OSALS		
26. Confidentiality	26.1	Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.		
	26.2	Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.		
27.Evaluation of Proposals	27.1	The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.		
	27.2	Evaluation of proposals is made of the following steps: a) Preliminary Examination		

	<ul> <li>b) Minimum Eligibility and Qualification (if pre-qualification is not done)</li> <li>c) Evaluation of Technical Proposals</li> <li>d) Evaluation of Financial Proposals</li> </ul>	
28. Preliminary Examination	UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.	
29. Evaluation of Eligibility and Qualification	Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).  In general terms, vendors that meet the following criteria may be considered qualified:  a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;  b) They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments,  c) They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required;  d) They are able to comply fully with UNDP General Terms and Conditions of Contract;  e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and  f) They have a record of timely and satisfactory performance with their clients.	
30.Evaluation of Technical and Financial Proposals  30.1 The evaluation team shall review and evaluate the Technical Proposition of their responsiveness to the Terms of Reference and other RFP documentarial evaluation criteria, sub-criteria, and point system specified in the SC Criteria). A Proposal shall be rendered non-responsive at the technical fit fails to achieve the minimum technical score indicated in the BI and if stated in the BDS, UNDP may invite technically response presentation related to their technical proposals. The conditions of shall be provided in the bid document where required.  30.2 In the second stage, only the Financial Proposals of those Bidde minimum technical score will be opened for evaluation. The corresponding to Technical Proposals that were rendered non-respondenced, and, in the case of manual submission, be returned to the For emailed Proposals and e-tendering submissions, UNDP will in password of the Financial Proposals of bidders whose Technical Proposals of the password of the Financial Proposals of bidders whose Technical Proposals of the Financial Proposals of bidders whose Technical Proposals of the Financial Proposals of bidders whose Technical Proposals of bidders whose Te		plying the Evaluation tion stage necessary ders for a esentation thieve the Proposals all remain inopened. st for the
	not responsive.  7.3 The evaluation method that applies for this RFP shall be as indicated in the B may be either of two (2) possible methods, as follows: (a) the lowest price which selects the lowest evaluated financial proposal of the technically re Bidders; or (b) the combined scoring method which will be based on a comb the technical and financial score.  7.4 When the BDS specifies a combined scoring method, the formula for the rat Proposals will be as follows:  8.4 Rating the Technical Proposal (TP):  8.5 TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100	d method esponsive pination of
	Rating the Financial Proposal (FP):  FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100  Total Combined Score:	

	Combined Score = (TP Rating) x (Weight of TP, e.g. 60%) + (FP Rating) x (Weight of FP, e.g., 40%)
31. Due Diligence	31.1 UNDP reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:
	<ul> <li>a) Verification of accuracy, correctness and authenticity of information provided by the Bidder;</li> <li>b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;</li> <li>c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder;</li> <li>d) Inquiry and reference checking with previous clients on the performance on on-</li> </ul>
	<ul> <li>going or contracts completed, including physical inspections of previous works, as necessary;</li> <li>e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder;</li> <li>f) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.</li> </ul>
32. Clarification of Proposals	To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Bidder for a clarification of its Proposal.
	32.2 UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP.
	32.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals.
33.Responsiveness of Proposal	UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.
	33.2 If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.
34. Nonconformities, Reparable Errors and Omissions	34.1 Provided that a Proposal is substantially responsive, UNDP may waive any non-conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation.
	34.2 UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal.
	34.3 For Financial Proposal that has been opened, UNDP shall check and correct arithmetical errors as follows:
	a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is

		an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected;	
		b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and	
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.	
	34.4	If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.	
E. AWARD OF CONT	RACT		
35. Right to Accept, Reject, Any or All Proposals	35.1	UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.	
36.Award Criteria	36.1	Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.	
37. Debriefing	37.1 In the event that a Bidder is unsuccessful, the Bidder may request a debriefing UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of Bidder's submission, in order to assist the Bidder in improving its future proposal UNDP procurement opportunities. The content of other proposals and how compare to the Bidder's submission shall not be discussed.		
Requirements at the services and/or goods, by up to a maximum twenty-five per cent		At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.	
shall sign and date the Contract and return it to UNDP. Failure to do sufficient grounds for the annulment of the award, and forfeiture		Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNDP may award the Contract to the Second Ranked Bidder or call for new Proposals.	
40.Contract Type and General Terms and Conditions	40.1	The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>	
41.Performance Security	41.1	40.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at	
		https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DOC UMENT LIBRARY/Public/PSU Solicitation Performance%20Guarantee%20Form.docx &action=default within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract effective.	
advance payment(s) (i.e., payments without having received any of advance payment is allowed as per BDS, and exceeds 20% of the total or USD 30,000, whichever is less, the Bidder shall submit a Bank Guara amount of the advance payment in the form <a 15="" advanced%20payment%20guarantee%20form.docx&action="default&lt;/a" contract%20management%20payment%20and%20taxes="" doc="" href="https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNEUMENT_LIBRARY/Public/PSU_Contract%20Management%20Payment%2&lt;/th&gt;&lt;th&gt;Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at &lt;a href=" https:="" layouts="" library="" popp="" popp.undp.org="" psu="" public="" ument="" wopiframe.aspx?sourcedoc="/UNDP"></a>			

43.Liquidated Damages	43.1	If specified in BDS, UNDP shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.	
44.Payment Provisions	44.1	Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.	
45. Vendor Protest	45.1	UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: <a href="http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html">http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html</a>	
46. Other Provisions	46.1	In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.  UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.	
	46.3	The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 <a href="http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&amp;referer">http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&amp;referer</a>	

## Section 3. Bid Data Sheet

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1		Project Title:	UNDP/GEF Project: Moldova Sustainable Green Cities – Catalysing investment in sustainable green cities in the Republic of Moldova using a holistic integrated urban planning approach
2		Title of Services/Work:	Development of the crowdsourced web-platform and mobile application eu.chisinau.md – 2 LOTs
3		Country / Region of Work Location:	Moldova
1	7.1	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	Will not be conducted
5	10	Proposal Validity Period	90 days
6	14	Bid Security	Not Required
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will be imposed as follows: 0.25% of contract for every day of delay, up to a maximum duration of 1 calendar month, thereafter, the contract may be terminated.
9	40	Performance Security	Not Required
10	18	Currency of Proposal	United States Dollar

11	31	Deadline for submitting requests for clarifications/ questions	3 days before the submission deadline
12	31	Contact Details for submitting clarifications/questions	Focal Person in UNDP: Gabriel Mura Address: United Nations Development Programme 131, 31 August Str., MD-2012, Chisinau, Republic of Moldova E-mail address: gabriel.mura@undp.org
13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Direct communication to prospective Proposers by email
14	23	Deadline for Submission	25 March 2019; 14:00 (GMT +2, Moldova Local Time)  For eTendering submission - as indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone.
14	22	Allowable Manner of Submitting Proposals	☑ e-Tendering
15	22	Proposal Submission Address	Offers can be submitted only through on-line bidding in etenderingmodule at: <a href="https://etendering.partneragencies.org">https://etendering.partneragencies.org</a> Username: event.guest Password: why2change  Please note:  1. It is strongly recommended to create your username with two parts, your first name and last name separately by ".", similar to the one shown above.  2. You can participate in the bid event only if you have registered in the system.  3. Please refer to Appendix A-Instructions to bidders and and Appendix B-Q&A for bidders.  BU Code: MDA10 Event ID: 0000003493  I Uploaded in the system. Once uploaded, Bidders that have accepted the invitation in the system will be notified via e-mail that changes have occurred. It is responsibility of the Bidder to view the respective changes and clarifications in the system.
16	22	Electronic submission (eTendering) requirements	<ul> <li>Format: PDF, ZIP, image files</li> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>All files must be free of viruses and not corrupted.</li> <li>Password for technical proposal must not be provided to UNDP until the date as indicated in No. 14</li> </ul>

			<ul> <li>Password for financial proposal must not be provided to UNDP until requested by UNDP.</li> </ul>
17	27 36	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 60%-40% distribution for technical and financial proposals respectively
			The minimum technical score required to pass is 70%.
		Required Documents that must be Submitted to Establish Qualification of Proposers	<ul> <li>☑ Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured;</li> <li>☑ Certificate of Registration of the business, including Articles of Incorporation, or equivalent document if Bidder is not a corporation;</li> <li>☑ Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside Moldova ☑ A detailed description of the enterprise (experience, human resources, field-related managerial and technical capacities, etc.); ☑ A Portfolio containing similar projects implemented; ☑ Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any ☑ Latest Financial Statement (Income Statement and Balance Sheet)</li> <li>☑ Statement of Satisfactory Performance from the Top 3 Clients in terms of Contract Value the past 4 years</li> <li>☑ All information regarding any past and current litigation during the last five (5) years, in which the bidder is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded, if any</li> <li>☑ The proposed detailed Technical Offer, including the constraints of hardware functioning, estimation of activities and their duration;</li> <li>☑ Resumes of Key Personnel comprising information requested in the Terms of Reference (ToR) RfP Section 3, explicitly for the following key functions:</li> <li>☑ Project Manager;</li> <li>☑ Technical Coordinator;</li> <li>☑ Designer;</li> <li>☑ Systems Analyst;</li> <li>☑ Detailed description of the capacities to ensure the technical support and provide the methodology of solving Page 18 of 36 technical issues that may appear</li> </ul>
18		Expected date for commencement of Contract	April 8, 2019
19		Maximum expected duration of contract	8 April 2019 – 18 June 2019
20	35	UNDP will award the contract to:	One Proposer Only for both LOTs
21	39	Type of Contract	Contract for Goods and Services for UNDP <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>
		l .	

22	39	UNDP Contract Terms and Conditions that will apply	UNDP General Terms and Conditions for Mixed Goods and Services <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>
		Post-Qualification Actions	<ul> <li>☑ Verification of accuracy, correctness and authenticity of the information provided by the bidder on the legal, technical and financial documents submitted;</li> <li>☑ Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed;</li> <li>☑ Testing and sampling of completed service similar to the requirements of UNDP, where available;</li> </ul>
23		Other Information Related to the RFP	N/A

#### Section 4. Evaluation Criteria

#### **Preliminary Examination Criteria**

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- Bid Security submitted as per RFP requirements with compliant validity period

#### **Minimum Eligibility and Qualification Criteria**

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form
Eligibility	Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.	Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with ITB clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
History of Non- Performing Contracts <sup>1</sup>	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form
Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.	Form D: Qualification Form
Previous Experience	Proven experience (minimum of 5 years) in delivering IT solutions	Form D: Qualification Form
	Proven experience (minimum of 2 projects) Implemented projects in the same area and their brief description.	Form D: Qualification Form

<sup>&</sup>lt;sup>1</sup> Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

	Proven experience (minimum 2 projects) in development and implementation of WEB solutions for the central and local public authorities.  (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
Financial Standing	Minimum average annual turnover of USD 50,000 for the last 3 years.  (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
	Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
	Any additional criteria if required	

### **Technical Evaluation Criteria for both Lots**

Summary of Technical Proposal Evaluation Forms		Points Obtainable
1.	Bidder's qualification, capacity and experience	300
2.	Proposed Methodology, Approach and Implementation Plan	300
3.	Management Structure and Key Personnel	400
	Total	1000

ection	1. Bidder's qualification, capacity and experience	Points obtainable
1.1	Reputation of Organization and Credibility / Reliability / Industry Standing qualitative manner (yes – 35 pts; no – 0 points)	35
1.2	General Organizational Capability which is likely to affect implementation - Financial stability "Annual turnover over 50,000 USD" Yes - 25 pts, No - 0 Pts - Age/size of the firm 5- years - 10 pts; each additional year of experience 5 pts; maximum 25 pts;	50
1.3	Extent to which any work would be subcontracted (subcontracting carries additional risks which may affect project implementation, but properly done it offers a chance to access specialized skills.) Certain development processes will be outsourced Yes-15 pts / No - 0 pts	15
1.4	Quality assurance procedures, warranty Are there QA and Warranty procedures proposed Yes - 30 pts No -0 pts	30
1.5	Relevance of:  - 5 years of working experience in developing IT systems (5 years - 30 pts., each additional year 10 pts., up to max 70 pts.)  - 2 implemented IT projects in developing crowdsourced web-platform and mobile application and their brief description (2 projects 20- pts., each additional project 10 pts., up to max 40 pts.)  - Previous experience in the development and implementation of WEB solutions for the central and local public authorities would be an advantage (Yes - 40 pts., No - 0 pts.)	150
1.6	Sustainable Criteria / Gender equality and diversity commitments:  - Appointment of women to managerial positions in the team (5 pts)  - Overall gender balance in the team (5 pts)  - Diversity within the team: people from minority, vulnerable or marginalized groups are part of the team (5 pts)  - Demonstrated experience in applying the Human Rights Based Approach and Gender Mainstreaming in the area (if relevant) (5 pts)	20
	Total Section 1	300

Section 2. Proposed Methodology, Approach and Implementation Plan		
2.1	To what degree does the Proposer understand the task?	20
2.2	Have the important aspects of the task been addressed in sufficient detail?	40
2.3	Is the conceptual framework adopted appropriate for the task?	40
2.4	Is the scope of task well defined and does it correspond to the TOR?	100
2.5	Is the presentation clear and is the sequence of activities and the planning logical, realistic and promise efficient implementation to the project?	100
	Total Section 2	300

Section 3. Management Structure and Key Personnel			
3.1	Qualifications of key personnel proposed		
3.1 a	Project Manager		120
	- University degree in ICT (Bsc - 15 pts., Master degree - 25 pts.)	25	
	<ul> <li>At least five years of work experience in managing IT projects (5 years</li> <li>15 pts., every additional year 5 pts., up to max 25 pts.);</li> </ul>	25	
	- Specific work experience as an ICT Project Manager (not less than 2 projects of same complexity and scope as described in ToR) proved through the implementation of projects comprising technical analysis activities, formalizing the design requirements and developing software solutions (2 projects 20 pts., every additional project-5 pts., up to max 40 pts.);	40	
	- Recognized certifications held in the area of project management would be an advantage (Yes 20 pts., No 0 pts.)	20	
	- Fluency in Romanian and English (Rom 5 pts., Eng 5 pts.);	10	
3.1 b	Technical Coordinator		120
	- University degree in ICT (University degree 5 pts., Master in ICT 10 pts.)	10	
	- At least five years of work experience in developing IT systems (5 years - 20 pts., every additional year 2 pts., up to max 30 pts.);	30	
	- Specific work experience (not less than 2 projects of same complexity and scope) as a Technical Coordinator in ICT projects proved by the work in coordinating positions, being involved in developing IT solutions similar to attached ToR or of higher complexity (2 projects 25 pts., each additional project 5 pts., up to max. 45 pts.)	45	
	- Sufficient knowledge of the methodology for developing IT solutions intended for the governmental sector of the Republic of Moldova; (1 project delivered in Gov. sector 15 pts, every additional project 5 pts., up to max 25 pts)	25	
	- Recognized certifications held in the area of technologies proposed in the technical offer would be an advantage (Yes 10 pts., No 0 pts.)	10	
3.1 c	Designer		120

	-Fluency in Romanian	5	
	least 1 project delivered in Gov. sector. Fes 5 pts, No 6 pts)		
	intended for the governmental sector of the Republic of Moldova; (At least 1 project delivered in Gov. sector. Yes 5 pts, No 0 pts)		
	- Sufficient knowledge of the methodology for developing IT solutions	5	
	- Specific work experience as a Systems Analyst in ICT projects proved by the work in Analyst positions, being involved in developing IT solutions similar to attached ToR or of higher complexity (one similar project 5 pts, every additional project 2 pts., up to max 15 pts.);	15	
	- At least three years of work experience in IT System analysis and development (3 years 5 pts., every additional year 2 pts., up to max 10 pts.)	10	
	- Licensed in ICT (5 pt)	5	
3.1 d	Systems Analyst		40
	-Fluency in Romanian	10	
	- Sufficient knowledge of the methodology for developing IT solutions intended for the governmental sector of the Republic of Moldova; (1 project delivered in Gov. sector 10 pts, every additional project 5 pts., up to max 20 pts)	20	
	- Demonstrating at least 5 WEB projects in progress where the developed design was implemented (5 projects - 30 pts., every additional project 2 pts. up to max 50 pts.);	50	
	- Specific work experience as a Designer in ICT projects proved by the work in Designer positions, being involved in developing IT solutions similar to attached ToR (one similar project 10 pts, every additional project 2 pts., up to max 30 pts.);	30	
	- At least three years of work experience in developing WEB interfaces (3 years 5 pts., every additional year 2 pts., up to max 10 pts.);	10	

#### **Section 5.** Terms of Reference

Please see attached Terms of Reference Annex 1

# Section 6: Returnable Bidding Forms / Checklist

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

#### **Technical Proposal Envelope:**

Have	you duly completed all the Returnable Bidding Forms?	
	Form A: Technical Proposal Submission Form	
	Form B: Bidder Information Form	
	Form C: Joint Venture/Consortium/ Association Information Form	
-	Form D: Qualification Form	
-	Form E: Format of Technical Proposal	
	Form H: Proposal Security Form	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?		

#### **Financial Proposal Envelope**

(Must be submitted in a separate password protected email)

	Form F: Financial Proposal Submission Form	
-	Form G: Financial Proposal Form	

#### Form A: Technical Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-19/01885		

We, the undersigned, offer to provide the services for development of the crowdsourced web-platform and mobile application eu.chisinau.md in accordance with your Request for Proposal No. RfP-19/01885 and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNDP.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNDP accept this Proposal.

Name:	
Title:	
Date:	
Signature:	
5.6	

[Stamp with official stamp of the Bidder]

### Form B: Bidder Information Form

Legal name of Bidder	[Complete]		
Legal address	[Complete]		
Year of registration	[Complete]		
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]		
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, [insert UGNM vendor number]		
Are you a UNDP vendor?	☐ Yes ☐ No If yes, [insert UNDP vendor number]		
Countries of operation	[Complete]		
No. of full-time employees	[Complete]		
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	[Complete]		
Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate):	[Complete]		
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]		
Contact person UNDP may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]		
Please attach the following documents:	<ul> <li>University degree in ICT (University degree 5 pts., Master in ICT 10 pts.)</li> <li>Technical Coordinator</li> </ul>		
	<ul> <li>- At least five years of work experience in developing IT systems</li> </ul>		
	<ul> <li>Specific work experience (not less than 2 projects of same complexity and scope) as a Technical Coordinator in ICT projects proved by the work in coordinating positions, being involved in developing IT solutions similar to attached ToR or of higher complexity</li> </ul>		
	<ul> <li>Sufficient knowledge of the methodology for developing IT solutions intended for the governmental sector of the Republic of Moldova;</li> </ul>		
	<ul> <li>Recognized certifications held in the area of technologies proposed in the technical offer would be an advantage</li> </ul>		
	<ul><li>Designer</li><li>At least three years of work experience in developing WEB</li></ul>		
	The least times years of work experience in developing web		

interfaces
- Specific work experience as a Designer in ICT projects proved by the work in Designer positions, being involved in developing IT solutions similar to attached ToR
- Demonstrating at least 5 WEB projects in progress where the developed design was implemented
<ul> <li>Sufficient knowledge of the methodology for developing IT solutions intended for the governmental sector of the Republic of Moldova;</li> </ul>
- Licensed in ICT
- At least three years of work experience in IT System analysis and development
- Specific work experience as a Systems Analyst in ICT projects proved by the work in Analyst positions, being involved in developing IT solutions similar to attached ToR or of higher complexity
- Sufficient knowledge of the methodology for developing IT solutions intended for the governmental sector of the Republic of Moldova;

# Form C: Joint Venture/Consortium/Association Information Form

Name	e of Bidder:	[Insert Name of Bidder]		Date:	Select date	
RFP r	eference:	RfP-19/01885				
	completed and ret e/Consortium/As:	curned with your Proposociation.	osal if the Proposal	is submitted as	a Joint	
No		er and contact informars, fax numbers, e-mail a				n of responsibilities (in %) vices to be performed
1	[Complete]			[Complete]	[Complete]	
2	[Complete]			[Complete]		
3	[Complete]			[Complete]		
Assoc event execu	a Contract is award tion)	P process and, in the ded, during contract	[Complete] ment signed by eve	ery partner, whi	ch detail	s the likely legal structure of
☐ Lett We he jointly	er of intent to for reby confirm that and severally liab	,	<b>DR</b> □ JV/Constant of the profile o	ortium/Associa of the Joint Ven visions of the Co	tion agre	
	e of partner:			ne of partner:		
Signa	Signature: Signature:					
Date:			Dat	e:		
•		Name of partner:				
Signa	ture:		Sigr	ature:		
Date:			Date	٥٠		

## Form D: Qualification Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-19/01885		

If JV/Consortium/Association, to be completed by each partner.

#### **Historical Contract Non-Performance**

☐ Contract non-performance did not occur for the last 3 years					
☐ Contract(	(s) not performed for t	he last 3 years			
Year	Non- performed portion of contract	Contract Identification	Total Contract Amount (current value in US\$)		
		Name of Client: Address of Client: Reason(s) for non-performance:			

## **Litigation History** (including pending litigation)

in No litigation history for the last 3 years				
☐ Litigation	History as indicated b	elow		
Year of dispute	Amount in dispute (in US\$)	Contract Identification	Total Contract Amount (current value in US\$)	
		Name of Client: Address of Client:		
		Matter in dispute:  Party who initiated the dispute:		
		Status of dispute:  Party awarded if resolved:		

# **Previous Relevant Experience**

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

$\square$ Attached are the Statements of Satisfactor	y Performance from the To	op 3 (three) Clients or more
--	---------------------------	------------------------------

### **Financial Standing**

Annual Turnover for the last 3 years	Year Year Year	USD USD USD
Latest Credit Rating (if any), indicate the source		

<b>Financial information</b> (in US\$ equivalent)	Historic information for the last 3 years		
	Year 1	Year 2	Year 3
	Information from Balance Sheet		
Total Assets (TA)			
Total Liabilities (TL)			
Current Assets (CA)			
Current Liabilities (CL)			
	Information from Income Statement		
Total / Gross Revenue (TR)			
Profits Before Taxes (PBT)			
Net Profit			
Current Ratio			

☐ Attached a	are copies	of the	audited	financial	statements	(balance s	sheets,	including	all related	notes,	and	income
statements) f	or the yea	rs requ	ired abo	ve comp	lying with the	e following	g condit	tion:				

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

#### Form E: Format of Technical Proposal

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-19/01885		

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

#### SECTION 1: Bidder's qualification, capacity and expertise

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
- 1.3 Relevance of specialized knowledge and experience on similar engagements done in the region/country.
- 1.4 Quality assurance procedures and risk mitigation measures.
- 1.5 Organization's commitment to sustainability.

#### SECTION 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.
- 2.2 The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.
- 2.3 Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.5 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.6 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
- 2.7 Any other comments or information regarding the project approach and methodology that will be adopted.

#### SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

#### **SECTION 3: Management Structure and Key Personnel**

- 3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.
- 3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

### **Format for CV of Proposed Key Personnel**

Name of Personnel	[Insert]
Position for this assignment	[Insert]
Nationality	[Insert]
Language proficiency	[Insert]
Education / Qualifications	[Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]
Education/ Qualifications	[Insert]
	[Provide details of professional certifications relevant to the scope of services]
Professional certifications	<ul><li>Name of institution: [Insert]</li><li>Date of certification: [Insert]</li></ul>
Employment Record/ Experience	[List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position held and location of employment. For experience in last five years, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.]
	[Insert]
	[Provide names, addresses, phone and email contact information for two (2) references]
References	Reference 1: [Insert]
	Reference 2: [Insert]

, the undersigned, certify that to my experiences, and other relev	•	nd belief, these data correctly describe my qua f.	lifications
Signature of Personnel		Date (Day/Month/Year)	

#### Form F: Financial Proposal Submission Form Lot 1

Name of Bidder:	[Insert Name of Bidder]		Select date
RFP reference:	RfP-19/01885		

We, the undersigned, offer to provide the services for developing of the crowdsourced web-platform eu.chisinau.md in accordance with your Request for Proposal No. RfP-19/01885 and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

[Stamp with official stamp of the Bidder]

#### Form F: Financial Proposal Submission Form Lot 2

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-19/01885		

We, the undersigned, offer to provide the services for developing of the crowdsourced mobile application eu.chisinau.md in accordance with your Request for Proposal No. RfP19/01885 and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name:	
Title:	
Date:	
Signature:	
U	

[Stamp with official stamp of the Bidder]

# **Form G:** Financial Proposal Form Lot 1 (Developing of the crowdsourced webplatform eu.chisinau.md)

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-19/01885		

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

**Currency of the proposal:** [Insert Currency]

**Table 1: Summary of Overall Prices** 

	Amount(s)
Professional Fees (from Table 2)	
Other Costs (from Table 3)	
Total Amount of Financial Proposal	

**Table 2: Breakdown of Professional Fees** 

Name	Position	Fee Rate	No. of Days/months/ hours	Total Amount
		Α	В	C=A+B
In-Country				
Home Based				
		Subtotal	Professional Fees:	

**Table 3: Breakdown of Other Costs** 

Description	UOM	Quantity	Unit Price	Total Amount
International flights	Trip			
Subsistence allowance	Day			

Miscellaneous travel expenses	Trip			
Local transportation costs	Lump Sum			
Out-of-Pocket Expenses				
Other Costs: (please specify)				
		S	ubtotal Other Costs:	

**Table 4: Breakdown of Price per Deliverable/Activity** 

Deliverable/ Activity description	<b>Time</b> (person days)	Professional Fees	Other Costs	Total
Identifying the project goals and functionality, finalizing the technical specifications, requirements and finding solutions to potentially challenging issues / Complete functional and design specifications.				
Creating basic system architecture and visual design (UI/UX) / Draft system architecture, final product design.				
Software development process. / Full-featured functioning software product.				
Quality assurance process. / Finalized software product of the required quality.				
Training / Training for city hall employees organized and successfully conducted.				
Deployment, maintenance and support / Software maintenance and support for a specified period. Up-to-date software product.				
Technical documentation development/Complete deployment guide, installation guide, user and administrator guide				

# Form G: Financial Proposal Form Lot 2 (developing of the crowdsourced mobile application eu.chisinau.md)

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-19/01885		

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

**Currency of the proposal:** [Insert Currency]

**Table 1: Summary of Overall Prices** 

	Amount(s)
Professional Fees (from Table 2)	
Other Costs (from Table 3)	
Total Amount of Financial Proposal	

**Table 2: Breakdown of Professional Fees** 

Name	Position	Fee Rate	No. of Days/months/ hours	Total Amount
		Α	В	C=A+B
In-Country				
Home Based				
		Subtotal	Professional Fees:	

**Table 3: Breakdown of Other Costs** 

Description	UOM	Quantity	Unit Price	Total Amount
International flights	Trip			
Subsistence allowance	Day			

Miscellaneous travel expenses	Trip			
Local transportation costs	Lump Sum			
Out-of-Pocket Expenses				
Other Costs: (please specify)				
		9	Subtotal Other Costs:	

#### Form H: Form of Proposal Security

Proposal Security must be issued using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made on this template.

To: UNDP

[Insert contact information as provided in Data Sheet]

WHEREAS [Name and address of Bidder] (hereinafter called "the Bidder") has submitted a Proposal to UNDP dated Click here to enter a date. to execute Services for developing of the crowdsourced web-platform and mobile application eu.chisinau.md (hereinafter called "the Proposal"):

AND WHEREAS it has been stipulated by you that the Bidder shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security in the event that the Bidder:

- a) Fails to sign the Contract after UNDP has awarded it;
- b) Withdraws its Proposal after the date of the opening of the Proposals;
- c) Fails to comply with UNDP's variation of requirement, as per RFP instructions; or
- d) Fails to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the contract effective.

AND WHEREAS we have agreed to give the Bidder such this Bank Guarantee:

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Bidder, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Price Proposal is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

This guarantee shall be valid up to 30 days after the final date of validity of bids.

#### SIGNATURE AND SEAL OF THE GUARANTOR BANK

Signature:
Name:
Title:
Date:
Name of Bank
Address
(Starrip with Official Starrip of the bank)