United Nations Development Programme



REQUEST FOR PROPOSAL

Company to deliver an on-line training on intelligence analysis of corruption and corruption related acts for the for the Analytical Unit of the National Anticorruption Center of Moldova

RFP No.: RfP-20/02079

Project: Curbing corruption through building sustainable integrity in the Republic of

Moldova

Country: Republic of Moldova

Issued on: 17 July 2020

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Section 1. Letter of Invitation

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation Section 2: Instruction to Bidders Section 3: Bid Data Sheet (BDS) Section 4: Evaluation Criteria Section 5: Terms of Reference

Section 6: Returnable Bidding Forms

- o Form A: Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- o Form D: Qualification Form
- o Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- o Form G: Financial Proposal Form

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to sc.md@undp.org, indicating whether you intend to submit a Proposal or otherwise. You may also utilize the "Accept Invitation" function in e-Tendering system, where applicable. This will enable you to receive amendments or updates to the RFP. Should you require further clarifications, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Issued by: Approved by:

Cristina Gnaciuc

Name: Cristina Gnaciuc

Title: Project Associate

Date: July 17, 2020

Denis Suschevici

Name: Denis Suschevici

Title: Head of Procurement Unit

Date: July 17, 2020



Section 2. Instruction to Bidders

A. GENERAL PROVISIONS		
1. Introduction	Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNDP. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d	
	Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNDP. UNDP is under nobligation to award a contract to any Bidder as a result of this RFP.	
	As part of the bid, it is desired that the Bidder registers at the United Nation Global Marketplace (UNGM) website (www.ungm.org). The Bidder may sti submit a bid even if not registered with the UNGM. However, if the Bidder selected for contract award, the Bidder must register on the UNGM prior t contract signature.	
2. Fraud & Corruption, Gifts and Hospitality	UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at http://www.undp.org/content/undp/en/home/operations/accountability/audit/office-of-audit andinvestigation.html#anti	
	Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.	
	In pursuance of this policy, UNDP (a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.	
	4 All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at http://www.un.org/depts/ptd/pdf/conduct_english.pdf	
3. Eligibility	A vendor should not be suspended, debarred, or otherwise identified a ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UND whether they are subject to any sanction or temporary suspension imposed by these organizations.	
	2 It is the Bidder's responsibility to ensure that its employees, joint ventur members, sub-contractors, service providers, suppliers and/or their employee	

		meet the eligibility requirements as established by UNDP.
4. Conflict of Interests	4.1	Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
	4.2	 a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process; b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP. In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP's confirmation on
	4.2	whether or not such a conflict exists.
	4.3	Similarly, the Bidders must disclose in their proposal their knowledge of the following:
		 a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.
		Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.
	4.4	The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.
B. PREPARATION OF	PROP	OSALS
5. General Considerations	5.1	In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
	5.2	The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNDP
6. Cost of Preparation of Proposal	6.1	The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

7. Language	7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the BDS.
8. Documents Comprising the Proposal	 8.1 The Proposal shall comprise of the following documents: a) Documents Establishing the Eligibility and Qualifications of the Bidder; b) Technical Proposal; c) Financial Proposal; d) Proposal Security, if required by BDS; e) Any attachments and/or appendices to the Proposal.
9. Documents Establishing the Eligibility and Qualifications of the Bidder	9.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.
10.Technical Proposal Format and Content	10.1 The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP.
	10.2 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.
	10.3 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by UNDP, and at no expense to UNDP
	10.4 When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the services and/or equipment offered as well as the cost to the UNDP. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.
11. Financial Proposals	11.1 The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.
	11.2 Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.
	11.3 Prices and other financial information must not be disclosed in any other place except in the financial proposal.
12. Proposal Security	12.1 A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal.
	12.2 The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected.
	12.3 If the Proposal Security amount or its validity period is found to be less than what is required by UNDP, UNDP shall reject the Proposal.

12.4 In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their proposal and the original of the Proposal Security must be sent via courier or hand delivery as per the instructions in BDS. 12.5 The Proposal Security may be forfeited by UNDP, and the Proposal rejected, in the event of any one or combination, of the following conditions: a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or; b) In the event that the successful Bidder fails: to sign the Contract after UNDP has issued an award; or 12.6 to furnish the Performance Security, insurances, or other documents that UNDP may require as a condition precedent to the effectivity of the contract that may be awarded to the Bidder. 13. Currencies 13.1 All prices shall be quoted in the currency or currencies indicated in the BDS. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals: a) UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and b) In the event that UNDP selects a proposal for award that is quoted in a currency different from the preferred currency in the BDS, UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above. 14. Joint Venture. 14.1 If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Proposal, they shall confirm in Consortium or their Proposal that: (i) they have designated one party to act as a lead entity, Association duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture. 14.2 After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP. The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal. 14.4 The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP. 14.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:

	a) Those that were undertaken together by the JV, Consortium or Association
	and
	 Those that were undertaken by the individual entities of the JV, Consortiu or Association.
	are permanently or were temporarily associated with any of the member firm cannot be claimed as the experience of the JV, Consortium or Association those of its members, but should only be claimed by the individual experthemselves in their presentation of their individual credentials.
	.7 JV, Consortium or Associations are encouraged for high value, multi-secto requirements when the spectrum of expertise and resources required may n be available within one firm.
15. Only One Proposal	5.1 The Bidder (including the individual members of any Joint Venture) shall submonly one Proposal, either in its own name or as part of a Joint Venture.
	 Proposals submitted by two (2) or more Bidders shall all be rejected if they a found to have any of the following: a) they have at least one controlling partner, director or shareholder common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or c) they have the same legal representative for purposes of this RFP; or d) they have a relationship with each other, directly or through common this parties, that puts them in a position to have access to information about, influence on the Proposal of, another Bidder regarding this RFP process; e) they are subcontractors to each other's Proposal, or a subcontractor to opposal also submits another Proposal under its name as lead Bidder; or f) some key personnel proposed to be in the team of one Bidder participation more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal.
16. Proposal Validity Period	5.1 Proposals shall remain valid for the period specified in the BDS, commencing of the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNDP and rendered non-responsive.
	During the Proposal validity period, the Bidder shall maintain its origin Proposal without any change, including the availability of the Key Personnel, t proposed rates and the total price.
17. Extension of Proposal Validity Period	In exceptional circumstances, prior to the expiration of the proposal valid period, UNDP may request Bidders to extend the period of validity of the Proposals. The request and the responses shall be made in writing, and shall considered integral to the Proposal.
	1.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.
	7.3 The Bidder has the right to refuse to extend the validity of its Proposal, and which case, such Proposal will not be further evaluated.

18. Clarification of Proposal	18.1 Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNDP staff member, UNDP shall have no obligation to respond or confirm that the query was officially received.
	18.2 UNDP will provide the responses to clarifications through the method specified in the BDS.
	18.3 UNDP shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.
19. Amendment of Proposals	19.1 At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.
	19.2 If the amendment is substantial, UNDP may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.
20. Alternative Proposals	20.1 Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. UNDP shall only consider the alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.
	20.2 If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"
21. Pre-Bid Conference	21.1 When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP.

C. SUBMISSION AND OPENING OF PROPOSALS 22. Submission 22.1 The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with the requirements in the BDS. The submission shall be in the manner specified in the BDS. 22.2 The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal. 22.3 Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions. Hard copy (manual) submission in the BDS shall be governed as follows:

- 22.4 Hard copy (manual) submission by courier or hand delivery allowed or specified
 - a) The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.
 - b) The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall:
 - i. Bear the name and address of the bidder;
 - ii. Be addressed to UNDP as specified in the BDS
 - iii. that states "Not to be opened before the time and date Bear a warning for proposal opening" as specified in the BDS.

If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.

Email Submission

- 22.5 Email submission, if allowed or specified in the BDS, shall be governed as follows:
 - a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
 - b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.
 - The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.
- 22.6 Electronic submission through eTendering, if allowed or specified in the BDS,

eTendering submission	sh	all be governed as follows:
	a)	Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
	b)	The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.
	d)	The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected.
	c)	Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.
	d)	Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/
23. Deadline for Submission of Proposals and Late	the	implete Proposals must be received by UNDP in the manner, and no later than e date and time, specified in the BDS. UNDP shall only recognize the date and the that the bid was received by UNDP
Proposals		NDP shall not consider any Proposal that is submitted after the deadline for e submission of Proposals.
24. Withdrawal, Substitution, and		Bidder may withdraw, substitute or modify its Proposal after it has been bmitted at any time prior to the deadline for submission.
Modification of Proposals	Pro rep Att mu the	anual and Email submissions: A bidder may withdraw, substitute or modify its oposal by sending a written notice to UNDP, duly signed by an authorized presentative, and shall include a copy of the authorization (or a Power of torney). The corresponding substitution or modification of the Proposal, if any, just accompany the respective written notice. All notices must be submitted in a same manner as specified for submission of proposals, by clearly marking tem as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"
	Ca the ed De	endering: A Bidder may withdraw, substitute or modify its Proposal by nceling, Editing, and re-submitting the proposal directly in the system. It is e responsibility of the Bidder to properly follow the system instructions, duly it and submit a substitution or modification of the Proposal as needed. Italied instructions on how to cancel or modify a Proposal directly in the stem are provided in Bidder User Guide and Instructional videos.
	(or	oposals requested to be withdrawn shall be returned unopened to the Bidders ally for manual submissions), except if the bid is withdrawn after the bid has en opened
25. Proposal Opening	pre	ere is no public bid opening for RFPs. UNDP shall open the Proposals in the esence of an ad-hoc committee formed by UNDP, consisting of at least two members. In the case of e-Tendering submission, bidders will receive an

	automatic notification once their proposal is opened.
D. EVALUATION OF	PROPOSALS
26. Confidentiality	 26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award. 26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in
	the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.
27. Evaluation of Proposals	27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
	 27.2 Evaluation of proposals is made of the following steps: a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Technical Proposals d) Evaluation of Financial Proposals
28. Preliminary Examination	28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.
29. Evaluation of Eligibility and Qualification	29.1 Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).
	 In general terms, vendors that meet the following criteria may be considered qualified: a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list; b) They have a good financial standing and have access to adequate financial
	resources to perform the contract and all existing commercial commitments, c) They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services
	required; d) They are able to comply fully with UNDP General Terms and Conditions of Contract;
	e) They do not have a consistent history of court/arbitral award decisions against the Bidder; andf) They have a record of timely and satisfactory performance with their clients.
30. Evaluation of Technical and	30.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP

Financial Proposals

documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, UNDP may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required.

- 30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNDP will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
- 30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.
- 30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

Rating the Technical Proposal (TP):

TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) \times 100

Rating the Financial Proposal (FP):

FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

Total Combined Score:

Combined Score = (TP Rating) x (Weight of TP, e.g. 60%) + (FP Rating) x (Weight of FP, e.g., 40%)

31. Due Diligence

- 31.1 UNDP reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:
 - a) Verification of accuracy, correctness and authenticity of information provided by the Bidder;
 - b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;
 - c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder;
 - d) Inquiry and reference checking with previous clients on the performance on on-going or contracts completed, including physical inspections of previous works, as necessary;
 - e) Physical inspection of the Bidder's offices, branches or other places where

		business transpires, with or without notice to the Bidder; f) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.
32. Clarification of Proposals	32.1	To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Bidder for a clarification of its Proposal.
	32.2	UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP.
	32.3	Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals.
33. Responsiveness of Proposal	33.1	UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.
	33.2	If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.
34. Nonconformities, Reparable Errors and Omissions	34.1	Provided that a Proposal is substantially responsive, UNDP may waive any non-conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation.
	34.2	UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal.
	34.3	For Financial Proposal that has been opened, UNDP shall check and correct arithmetical errors as follows:
		a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected;
		if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.
	34.4	If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.

E. AWARD OF CONTRACT		
35. Right to Accept, Reject, Any or All Proposals	35.1	UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.
36. Award Criteria	36.1	Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.
37. Debriefing	37.1	In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed.
38. Right to Vary Requirements at the Time of Award	38.1	At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.
39. Contract Signature	39.1	Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNDP may award the Contract to the Second Ranked Bidder or call for new Proposals.
40. Contract Type and General Terms and Conditions	40.1	The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
41. Performance Security	41.1	40.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at <a 15="" contract%20management%20payment%20and%20taxes_advanced%20payment%20guarantee%20form.docx&action="default</a" href="https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP_DOCUMENT_LIBRARY/Public/PSU_Solicitation_Performance%20Guarantee%20Form.docx&action=default_within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract effective.</th></tr><tr><th>42. Bank Guarantee for
Advanced Payment</th><th>42.1</th><th>Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at

43. Liquidated Damages	43.1	If specified in BDS, UNDP shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.
44. Payment Provisions	44.1	Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.
45. Vendor Protest	45.1	UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html
46. Other Provisions	46.1	In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.
	46.2	UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.
	46.3	The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&referer

Section 3. Bid Data Sheet

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	Will not be conducted
5	10	Proposal Validity Period	90 days
6	14	Bid Security	Not Required
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will be imposed as follows: Percentage of contract price per day of delay: 1% Max. number of days of delay 30, after which UNDP may terminate the contract.
9	40	Performance Security	Not Required
10	18	Currency of Proposal	United States Dollar Reference date for determining UN Operational Exchange Rate: 5 August 2020

11	31	Deadline for submitting requests for clarifications/ questions	3 days before the submission deadline	
12	31	Contact Details for submitting clarifications/questions	Focal Person in UNDP: Olga Crivoliubic, Project Manager Address: National Anticorruption Centre Building (198, Stefan ce Mare si Sfant Bd., MD-2004 Chisinau, Republic of Moldova), office 319 Telephone: (+373) 22 257381 E-mail address: olga.crivoliubic@undp.org	
13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Posted directly to eTendering	
14	23	Deadline for Submission	5 August 2020, 16:30 (Moldova local time, GMT +2) For eTendering submission - as indicated in eTendering system.	
			Note that system time zone is in EST/EDT (New York) time zone.	
14	22	Allowable Manner of Submitting Proposals	☑ e-Tendering	
15	22	Proposal Submission Address	https://etendering.partneragencies.org BU Code: MDA10 Event ID: 0000006524 Username: event.guest Password: why2change	
16	22	Electronic submission (email or eTendering) requirements	 Format: PDF files only File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. All files must be free of viruses and not corrupted. Password for financial proposal must not be provided to UNDP until requested by UNDP. 	
17	27 36	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 60%-40% distribution for technical and financial proposals respectively The minimum technical score required to pass is 70%.	

18		Expected date for commencement of Contract	September 1, 2020
19		Maximum expected duration of contract	3 (three) months
20	35	UNDP will award the contract to:	One Proposer Only
21	39	Type of Contract	Contract for Goods and Services for UNDP
			http://www.undp.org/content/undp/en/home/procurement/busin ess/how-we-buy.html
22	39	UNDP Contract Terms and	UNDP General Terms and Conditions for Mixed Goods and Services
	Conditions that will apply		http://www.undp.org/content/undp/en/home/procurement/busin ess/how-we-buy.html
23		Required Documents that must be Submitted to Establish Qualification of Bidders (In "Certified True	☑ Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured
		Copy" form only)	☑ Certificate of Incorporation/ Business Registration
			☑ Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country
			☑ Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder (e.g., documents or certificates confirming the accreditation in providing professional training in intelligence/crime analysis) if any
			☑ Latest Audited Financial Statement (Income Statement and Balance Sheet) including Auditor's Report for the past 3 years (quick ratio formula could be applied)
			☑ Statement of Satisfactory Performance from the Top 3 Clients in terms of Contract Value the past 3 years
			☑ CVs, together with attestation certificates (if applicable) and training attendance certificates (if applicable), of the proposed trainers (mentioned in Section 5: Terms of Reference)
			☑ Technical concept note explaining the internal quality assurance standards, recommendations, previous works (list of services provided over the past 5 years in the field of conducting similar research), draft agenda and brief outline of the training

program explaining training methodology and approach , as described in Section 5: Terms of Reference
☑ All information regarding any past and current litigation during the last five (5) years, in which the bidder is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded

Section 4. Evaluation Criteria

Preliminary Examination Criteria

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- Bid Security submitted as per RFP requirements with compliant validity period

Minimum Eligibility and Qualification Criteria

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form
Eligibility Vendor is not suspended, nor debarred, nor otherwise i as ineligible by any UN Organization or the World Bank any other international Organization in accordance clause 3.		Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with ITB clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
History of Non- Performing Contracts ¹	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form

¹ Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 5 years.	Form D: Qualification Form
Previous Experience	Possession of documents or certificates confirming the accreditation in providing professional training in intelligence/crime analysis	Form D: Qualification Form
	Minimum 5 (five) years of experience in designing, organizing and delivering trainings on intelligence/crime analysis	Form D: Qualification Form
	Minimum 3 (three) assignments of providing training for the law enforcement institutions/staff of the law enforcement institutions	Form D: Qualification Form
	Experience in providing trainings on intelligence/crime analysis related to corruption crimes will be a strong advantage (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
Financial Standing	Minimum average annual turnover of USD 30,000 for the last 3 years. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
	Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
Any additional criteria if required		

Technical Evaluation Criteria

Summary of Technical Proposal Evaluation Forms		
1.	Bidder's qualification, capacity and experience	350
2.	Proposed Methodology, Approach and Implementation Plan	300
3.	Management Structure and Key Personnel	350
	Total	1000

Sectio	n 1. Bidder's qualification, capacity and experience	Points obtainable
1.1	Reputation of Organization and Staff Credibility / Reliability / Industry Standing (based on submitted positive reference letters)	50
1.2	General Organizational Capability which is likely to affect implementation - Age/size of the firm (less than 5 years – 0 pts, 5 years – 15 points, each additional year – 5 points, up to max 35 points) - Strength of project management support (limited – 0 pts, strong – 15 pts) - Project financing capacity (no – 0 pts, yes – 10 pts); - Project management controls (no – 0 pts, yes – 10 pts).	70
1.3	Extent to which any work would be subcontracted (subcontracting carries additional risks which may affect project implementation, but properly done it offers a chance to access specialised skills) (no subcontracting – 20 pts, subcontracting carrying additional risks – 0 pts, subcontracting of relevant specialized services/expertise – 15-20 pts)	20
1.4	Quality assurance procedures, warranty	20
1.5	Relevance of expertise: At least 5 (five) years of experience in designing, organizing and delivering trainings on intelligence/crime analysis (less than 5 years – 0 pts, 5 years – 40 pts, each additional year – 5 pts, up to max 60 pts) At least 3 (three) assignments of providing training for the law enforcement institutions/staff of the law enforcement institutions (less than 3 assignments – 0 pts, 3 assignments – 30 pts, each additional assignment – 5 pts, up to max 60 pts) Experience in providing trainings on intelligence/crime analysis related to corruption crimes will be a strong advantage (each assignment – 10 pts, up to max 30 pts) Possession of documents or certificates confirming the accreditation in providing professional training in intelligence/crime analysis (no – 0 pts, yes – 30 pts); Diversity through adherence to the core values of the United Nations; in	190

language, age, HIV status, disability, and sexual orientation, or other status confirmed by presented CVs, other doc's (<i>up to 10 pts</i>)	
Total Section 1	350

Section 2. Proposed Methodology, Approach and Implementation Plan		
2.1	Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another?	60
2.2	The relevance and comprehensiveness of the draft agenda (included subjects correspond to the ToR requirements) and of the proposed training methodology and approach (practical "skill-based" methods, interactive training tools and methods, etc.)	120
2.3	Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic	40
2.4	Description of potential risks for the assignment and the relevance of the proposed mitigation measures	40
2.5	Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract	40
	Total Section 2	300

Section	3. Management Structure and Key Personnel		Points obtainable
3.1	Qualifications of key personnel proposed		
3.1 a	Key experts (minimum of two persons) (the total number of points shall be calculated as an average between the totals received by each key expert)		350
	University degree in Law, Public Administration, Political Science, Economic field or other relevant fields (University – 40 pts, <i>Master - 45 pts, Doctor – 50 pts</i>)	50	
	At least 5 (five) years of experience in providing trainings and capacity building related to intelligence/crime analysis (less than 5 years – 0 pts, 5 years – 50 pts, each additional year – 5 pts, up to max 75 pts)	75	
	Proven experience in preparing and carrying out at least 3 (three) training programs on intelligence/crime analysis for the staff of law enforcement institutions (less than 3 assignments – 0 pts, 3 assignments – 40 pts, each additional assignment – 10 pts, up to max 80 pts)	80	
	Previous work experience within a law enforcement institution will be a strong advantage (each assignment – 20 pts, up to max 60 pts)	60	
	Previous experience related to prevention and fight against corruption will be a strong advantage (each assignment – 20 pts, up to max 60 pts)	60	
	Language Qualifications (Fluency in English – 5 pts, knowledge of Romanian – 10 pts, Russian – 10 pts) – up to 25 pts	25	

Total Section 3

350

Section 5. Terms of Reference

A. BACKGROUND INFORMATION

Curbing Corruption through Building Sustainable Integrity in Moldova Project (further the Project) will contribute to achieving a sustainable integrity and anticorruption system in the Republic of Moldova through the strengthened capacities of the public and private sector entities and the civil society for the efficient application and monitoring of national integrity instruments and standards. The project will enhance capacities of the public and private sector actors, as well as of the Civil Society Organisations (CSOs) for the implementation of effective corruption prevention instruments and tools and will strengthen the anticorruption demand side through an increased public awareness on anticorruption and on the means to curb corruption. It will contribute to the progressive implementation of the Sustainable Development Goal 16 that calls for a substantial reduction of corruption and bribery in all their forms and for developing effective, accountable and transparent institutions at all levels. The Project is framed around the National Integrity and Anticorruption Strategy (NIAS) 2017-2020 and responds to the needs of its various actors and stakeholders in addressing the challenges for the effective implementation of NIAS.

One of the Project's objectives is to strengthen the capacities of the anticorruption authority to enforce and improve integrity instruments. The National Anticorruption Centre (NAC) has a well-defined mandate for the fight and prevention of corruption and is the institution responsible for the coordination of the implementation of the National Integrity and Anticorruption Strategy 2017 - 2020. The Centre has the organizational, functional and operational independence granted by law and is independent in developing its work plan and in fulfilling its duties.

Acts of corruption, acts related to corruption and corruptible deeds assigned to the National Anticorruption Center:

- Passive corruption, active corruption, influence peddling, bribe-taking and bribe-giving;
- Abuse and excess of power or excess of duties;
- Negligence at work;
- Performing one's duties in the public sector in a conflict of interests situation;
- Violation of the confidentiality regime of information in declarations of assets and personal interests;
- Illicit enrichment;
- Forgery of public and accounting documents;
- Fraudulent obtaining and embezzlement of financial means from external funds;
- Receiving illicit remuneration for executing works related to serving the population;
- Protectionism;
- Concealment of an act of corruption or an act related to it or failure to take the necessary measures;

- Illegal participation of a civil servant or of a person holding a public dignity position in the entrepreneurial activity.

To support the capacity development activities, the Project, seeks to contract a qualified company to design, develop and deliver an on-line **tailor-made training** on intelligence analysis of corruption and corruption related acts for the Analytical Unit of the National Anticorruption Center of Moldova. The Analytical Unit of NAC provides strategic and operational analysis of all corruption related crimes.

B. SCOPE OF SERVICES AND EXPECTED OUTPUTS

The scope of this training is to strengthen the corruption crimes analysis skills of the staff of the Analytical Unit of NAC. At the end of training, the participants shall have the knowledge and skills to effectively apply strategic and tactical analysis in the field of preventing and combating acts of corruption and corruption related acts.

To achieve this scope, the Service Provider shall:

- 1. Develop a work plan and a detailed methodology including an overview of the tools to be used for the assignment;
- 2. Develop the outline, curriculum and training aids;
- 3. Develop the agendas and in consultation with the NAC Analytical Unit set the date for the training;
- 4. Develop the evaluation tools to assess the achievement of the learning objectives and the participants' satisfaction;
- 5. Deliver the on-line training session for 12 staff members of the NAC Analytical Unit with a total duration of 36-42 hours, up to 6 hours per day;
- 6. Provide participants with the Certificates certifying the skills developed during the training (based on the tests/rules applied by the Company for offering such certificates). The Certificate will include the title of the training, name of participant, date of attendance, main subjects, number of training hours;
- 7. Prepare and submit a post-training report to reflect the outcome of the training and present recommendations for subsequent interventions. The report shall cover at least the following themes:
 - Processed information containing gender disaggregated data;
 - Post-training evaluation addressing participants' satisfaction with the training content and anticipated impact on participants' job performance;
 - Participants insights on the training;
 - Recommendations for further actions aiming to strengthen the capacities on legislative drafting skills of the beneficiaries.

All the deliverables of the company shall be coordinated with the designated representative of the NAC Analytical Unit and the UNDP project team.

The minimum learning outcomes shall be:

Knowledge and skills allowing to apply modern and advanced techniques and tools for collecting
information on corruption and corruption related crimes (search strategies; search engines;
development of customized engines; creation of dashboards and monitoring tools);

- Knowledge and skills allowing to apply modern and advanced techniques and tools for intelligence analysis in strategic and tactical terms (analysis of corruption phenomenon, analysis of the association of events that generate acts of corruption, crime pattern analysis, analysis of the profile of the offender, analysis of indicators and alerts, etc.);
- Skills to analyze competing hypotheses in the process of Strategic Analysis of acts of corruption, acts related to corruption and acts of corrupt behavior

C. METHODOLOGY

The Service Provider shall apply the "learning-by-doing" method by employing an interactive style of training, individual and group exercises, simulations and case studies based on the criminal environment scenarios. Trainers shall avoid long theoretical sessions and use a skill-based training methodology. The Service Provider shall develop and provide participants with a set of relevant supporting materials for the training subjects, such as:

- Agenda;
- · Training handouts/ guidelines;
- Presentations, case-studies and other training materials;
- Background readings and links to additional information on corruption strategic analysis.

Beneficiaries of the trainings

The beneficiaries of the trainings will be 12 (twelve) staff members of the NAC Analytical Unit with the work experience of 1-5 years. Staff of the Unit have skills in using analytical software (i2, Maltego).

Mandate of the Analytical Unit includes:

- Analysis of the level, tendencies and forecast on the phenomenon of corruption with major impact on the national security;
- Analysis of data and information about the involved persons, aimed objectives and forms of the risk situations in various socio-economic areas, in the activity of public institutions, in the activity of institutions and organizations of public and private law, in the management of public goods and funds and those coming from the foreign assistance;
- Information analysis on concrete cases with the view to establish models, circumstances, subjects of corruption acts and corruptible deeds;
- Formulate recommendations on the prevention and fight against corruption and corruption related offences, based on the strategic, tactic and operational analysis.

The duration of the training shall be 36-42 hours, up to 6 hours per day. The approximate **timeframe** for the organization of the trainings is third and fourth weeks of October 2020. The exact date and time will be confirmed after the consultation with the Client.

Proposed training outline

The training outline shall cover at least the following themes:

- 1. Introduction in strategic analysis. The role and the essential skills of the analyst
- 2. Frameworks for intelligence analysis (models applied by the law enforcement agencies)
- 3. Challenges of intelligence analysis in law enforcement agencies

- 4. New techniques, methods and tools recommended for strategic analysis. Benefits and disadvantages.
- 5. Analytical thinking and reasoning skills. Critical thinking in analysis of the corruption. Identifying trends, patterns and relationships.
- 6. Identification of problems, analysis and redefinition of problems
- 7. Idea generation techniques (Brainstorming etc.)
- 8. Descriptive analysis. Techniques (actor/factor analysis, crime pattern analysis, hotspot analysis etc.) and applications related to the corruption
- 9. Predictive analysis. Techniques (generating hypotheses and scenarios etc.) and applications related to the corruption
- 10. Prescriptive analysis. Techniques and applications related to the corruption
- 11. Challenge analysis. Techniques and applications related to the corruption
- 12. Analysis based on operational information accumulated by the law enforcement agencies
- 13. Demographic and social trends analysis (impact of socio-economic and demographic changes on criminality, as well as population shifts and homelessness)
- 14. Social networks analysis (the direction, frequency and strength of links between collaborators in a criminal network)
- 15. Threat analysis. Techniques and applications related to the corruption
- 16. Risk analysis (the scale of risks posed by offenders or organizations to individual potential victims, police and the public)
- 17. Market profiles analysis (the criminal market for a particular commodity, such as corruption).
- 18. Criminal business profile (the business model and techniques employed by offenders or organized crime groups)
- 19. Target Profile Analysis (describes the criminal, his/her strengths and weaknesses, the lifestyle, networks, criminal activities and potential interdiction points in the life of a targeted offender).
- 20. Managing the analytic process. The culture of effective analysis
- 21. Intelligence products: writing skills; analytic products; developing and working with templates; drafting alerts, briefs, situation assessments, estimates, reports and forecasts;

generating customer feedback; SMART recommendations

D. DELIVERABLES AND INDICATIVE TIMEFRAME

No.	Deliverables	Deadline	
1.	Work plan, training outline and curriculum developed and submitted		
2.	Training handouts, presentations, case studies and other aids to be used for the approved outline developed and submitted	By 15 September 2020	
3.	Evaluation tools to assess the achievement of the learning objectives and participants satisfaction developed and submitted		
4.	On-line training on intelligence analysis of corruption and corruption related acts for the for the Analytical Unit of the NAC conducted	By 15 November 2020	
5.	Post-training report developed and submitted	By 30 November 2020	

* The exact date and time will be confirmed after the consultation with the NAC Analytical Unit.

E. INSTITUTIONAL ARRANGEMENTS

The Service Provider will work under the guidance of the representative of the NAC Analytical Unit and the UNDP Project Manager for substantive aspects of the assignment and the UNDP Project team – for administrative aspects.

All the deliverables shall be reviewed and approved by the Project's Coordination Team. The deliverables shall be submitted in an electronic format that would enable beneficiaries to provide their inputs.

The above listed deliverables and training materials will be finalized based on inputs from the NAC Analytical Unit and UNDP Project team and will be adjusted to the needs of the main beneficiary, where needed.

The contracted Service Provider will be responsible for arranging an appropriate and secure on-line platform containing the function for simultaneous translation for the provision of the training and ensuring all technical requirements for the successful organization of the on-line training.

Simultaneous translation in Romanian during the training will be provided by the UNDP Project.

Language requirements

All communication and documentation related to the trainings will be in English. Any translation and interpretation costs (to Romanian language) should be listed separately in the financial proposal.

F. QUALIFICATIONS REQUIREMENTS

The bidder shall provide sound argumentation of the proposal by demonstrating compliance with the ToR and the environment in which it will provide the services. The bidder shall include information on the volume of allocated resources to carry out the assignment. A breakdown per man-days allocated for each deliverable shall be submitted, clearly explaining the role of the team members involved.

Successful bidder shall meet the following minimum qualification requirements for the assignment:

Corporate Minimum Requirements

- Legally registered entity or consortia of firms;
- At least 5 (five) years of experience in designing, organizing and delivering trainings on intelligence/crime analysis;
- Possess documents or certificates confirming the accreditation in providing professional training in intelligence/crime analysis;
- At least 3 (three) assignments of providing training for the law enforcement institutions/staff of the law enforcement institutions;
- Experience in providing trainings on intelligence/crime analysis related to corruption crimes will be a strong advantage.

The proposed team should consist of but not be limited to 2 (two) trainers with the following

Minimum Qualifications of the proposed team:

- University degree in Law, Public Administration, Political Science, Economic field or other relevant fields;
- At least 5 (five) years of experience in providing trainings and capacity building related to intelligence/crime analysis;
- Proven experience in preparing and carrying out at least 3 (three) training programs on intelligence/crime analysis for the staff of law enforcement institutions;
- Previous work experience within a law enforcement institution will be a strong advantage;
- Previous experience related to prevention and fight against corruption will be a strong advantage;
- Fluency in English. Knowledge of Russian or Romanian will be a strong asset.

Each bidder should develop and submit a **technical concept note** explaining:

- Their internal quality assurance standards, recommendations, previous works:
- constituent and legal documents available, including documents or certificates confirming the accreditation in providing professional training in intelligence/crime analysis;
- list of services provided over the past 5 years in the field of conducting similar research;
- recommendations from enterprises, organizations and other clients available.
 - Draft agenda and brief outline of the training program explaining training methodology and approach.

Note: *Proposed timeline* should include all indicative dates for deliverables as outlined above and a plan for meeting these and any additional deadlines.

Proven commitment to the core values of the United Nations, in particular, respecting differences of culture, gender, religion, ethnicity, nationality, language, age, HIV status, disability, and sexual orientation, or other status.

UNDP Moldova is committed to workforce diversity. Women, persons with disabilities, Roma and other ethnic or religious minorities, persons living with HIV, as well as refugees and other non-citizens legally entitled to work in the Republic of Moldova, are particularly encouraged to apply.

Section 6: Returnable Bidding Forms / Checklist

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

Technical Proposal Envelope:

Have you duly completed all the Returnable Bidding Forms?	
 Form A: Technical Proposal Submission Form 	
Form B: Bidder Information Form	
 Form C: Joint Venture/Consortium/ Association Information Form 	
Form D: Qualification Form	
Form E: Format of Technical Proposal	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	

Financial Proposal Envelope

(Must be submitted in a separate sealed envelope/password protected email)

 Form F: Financial Proposal Submission Form 	
Form G: Financial Proposal Form	

Form A: Technical Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-20/02079		

We, the undersigned, offer to provide the services for the Company to deliver an on-line training on intelligence analysis of corruption and corruption related acts for the for the Analytical Unit of the National Anticorruption Center of Moldova in accordance with your Request for Proposal No. RfP-20/02079 and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNDP.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNDP accept this Proposal.

Name:	 	
Title:		
Date:		
Signature:		

[Stamp with official stamp of the Bidder]

Form B: Bidder Information Form

Legal name of Bidder	[Complete]
Legal address	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, [insert UGNM vendor number]
Are you a UNDP vendor?	☐ Yes ☐ No If yes, [insert UNDP vendor number]
Countries of operation	[Complete]
No. of full-time employees	[Complete]
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]
Contact person UNDP may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Please attach the following documents:	 ☑ Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured ☑ Certificate of Incorporation/ Business Registration ☑ Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country ☑ Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder (e.g, documents or certificates confirming the accreditation in providing professional training in intelligence/crime analysis) if any

☑ Latest Audited Financial Statement (Income Statement and Balance Sheet) including Auditor's Report for the past 3 years (quick ratio formula could be applied)

☑ Statement of Satisfactory Performance from the Top 3 Clients in terms of Contract Value the past 3 years

☑ CVs, together with attestation certificates (if applicable) and training attendance certificates (if applicable), of the proposed trainers (mentioned in Section 5: Terms of Reference)

☑ Technical concept note explaining the internal quality assurance standards, recommendations, previous works (list of services provided over the past 5 years in the field of conducting similar research), **draft agenda and brief outline of the training program explaining training methodology and** approach, as described in Section 5: Terms of Reference

☑ All information regarding any past and current litigation during the last five (5) years, in which the bidder is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded

Form C: Joint Venture/Consortium/Association Information Form

	Namo	Name of Bidder: [Insert Name of Bidder]			Date:	Select date
	RFP r	eference:	RfP-20/02079		_	
		completed and r e/Consortium/A	eturned with your Proposal if the Prossociation.	posal is submit	ted as a	Joint
	No		ner and contact information ne numbers, fax numbers, e-mail address,		_	on of responsibilities (in ervices to be performed
	1	[Complete]		[Complete]		
	2	[Complete]		[Complete]		
3 [Complete] [C		[Complete]				
				'		
	(with Assoc the ev		the JV, Consortium, RFP process and, in [Complete]			
	structı	ire of and the co	copy of the below document signe onfirmation of joint and severable lia	bility of the me	mbers c	
			at if the contract is awarded, all pa rerally liable to UNDP for the fulfillm			
Name of partner: Name of partner:						
Signature: Signature:						
	Date:		Da	te:		
	Name	o of partner	Nia	mo of partner		

Signature:

Date: _____

Form D:	Qualifi	cation F	orm		
Name of Bi	idder:	[Insert Na	[Insert Name of Bidder]		Select date
RFP referer	nce:	RfP-20/0	2079		
			be completed by each partner. on-Performance		
☐ Contrac	t non-perf	ormance c	lid not occur for the last 3 years		
☐ Contrac	t(s) not pe	rformed fo	or the last 3 years		
Year	porti	rformed on of tract	Contract Identification		Total Contract Amount (current value in US\$)
			Name of Client: Address of Client: Reason(s) for non-performance:		
☐ No litiga	Litigation History (including pending litigation) ☐ No litigation history for the last 5 years ☐ Litigation History as indicated below				
Year of dispute		u nt in (in US\$)	Contract Identification		Total Contract Amount (current value in US\$)
			Name of Client:		
			Address of Client:		
			Matter in dispute:		
			Party who initiated the dispute:		
					39

Signature:

Date: _____

Status of dispute:	
Party awarded if resolved:	

Previous Relevant Experience

Please list only previous similar assignments successfully completed in the last 5 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

☑ Attached are the Statements of Satisfactory Performance from the Top 3 (three) Clients or more.

Financial Standing

Annual Turnover for the last 3 years	Year Year Year	USD USD USD
Latest Credit Rating (if any), indicate the source		

Financial information (in US\$ equivalent)	Historic information for the last 3 years		
	Year 1	Year 2	Year 3
	Information from Balance Sheet		
Total Assets (TA)			
Total Liabilities (TL)			
Current Assets (CA)			
Current Liabilities (CL)			
	Info	rmation from Income State	ment
Total / Gross Revenue (TR)			
Profits Before Taxes (PBT)			
Net Profit			
Current Ratio			

⊠ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

Form E: Format of Technical Proposal

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-20/02079		

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

SECTION 1: Bidder's qualification, capacity and expertise

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
- 1.3 Relevance of specialized knowledge and experience on similar engagements done in the region/country.
- 1.4 Quality assurance procedures and risk mitigation measures.
- 1.5 Organization's commitment to sustainability.

SECTION 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.
- 2.2 The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.
- 2.3 Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.5 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.6 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
- 2.7 Any other comments or information regarding the project approach and methodology that will be adopted.

SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

SECTION 3: Management Structure and Key Personnel

- 3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.
- 3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

Format for CV of Proposed Key Personnel

Name of Personnel	[Insert]			
Position for this assignment	[Insert]			
Nationality	[Insert]			
Language proficiency	[Insert]			
Education/	[Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]			
Qualifications	[Insert]			
Professional Professional certifications relevant to the scope of services				
Employment Record/ Experience	[List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position held and location of employment. For experience in last five years, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.]			
	[Insert]			
	[Provide names, addresses, phone and email contact information for two (2) references]			
References	Reference 1: [Insert]			
	Reference 2: [Insert]			

I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe my qualifications, my experiences, and other relevant information about myself.

Date (Day/Month/Year)

DocuSign Envelope ID: 6E385D2C-4CBC-4F06-AF59-7998A6732857

Signature of Personnel

Form F: Financial Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	RfP-20/02079		

We, the undersigned, offer to provide the services for **Company to deliver an on-line training on intelligence analysis of corruption and corruption related acts for the for the Analytical Unit of the National Anticorruption Center of Moldova in accordance with your Request for Proposal No. RfP-20/02079 and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.**

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name:	 	 	
Title:			
Date:			
Signature:			
0 .9	 	 	

[Stamp with official stamp of the Bidder]

Form G: Financial Proposal Form

Name of Bido	ler: [Ins	sert Name of Bidder]	Date:	Select date
RFP reference	: RfP	2-20/02079		

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

Currency of the proposal: USD

Table 1: Summary of Overall Prices

	Amount(s), excl. VAT
Professional Fees (from Table 2)	
Other Costs (from Table 3)	
Total Amount of Financial Proposal	

Table 2: Breakdown of Professional Fees

Name	Position	Fee Rate, excl. VAT	No. of Days/months/ hours	Total Amount, excl. VAT
		Α	В	C=A+B
In-Country				
Home Based				
		Subtotal P	rofessional Fees:	



Table 3: Breakdown of Other Costs

Description	иом	Quantity	Unit Price, excl. VAT	Total Amount, excl. VAT
International flights	Trip			
Subsistence allowance	Day			
Miscellaneous travel expenses	Trip			
Local transportation costs	Lump Sum			
Out-of-Pocket Expenses				
Other Costs: (please specify)				
		Subtotal Othe	r Costs, excl. VAT:	

Table 4: Breakdown of Price per Deliverable/Activity

Deliverable/ Activity description	Time (person days)	Professional Fees, excl. VAT	Other Costs, excl. VAT	Total, excl. VAT	
Work plan, training outline and curriculum developed and submitted					
Training handouts, presentations, case studies and other aids to be used for the approved outline developed and submitted					
Evaluation tools to assess the achievement of the learning objectives and participants satisfaction developed and submitted					
On-line training on intelligence analysis of corruption and corruption related acts for the for the Analytical Unit of the NAC conducted					
Post-training report developed and submitted					
	Overall Price, excl. VAT				