

**Invitation to Bid ItB22/02561:
FPI/Technical training equipment for educational institutions that train specialists
in the energy field**

**Clarification Questions and Answers
(as of 21 December 2022)**

Q1: Taking into account that the requested types, names and parameters for educational stands are leading to a specific manufacturer, please specify if you will accept similar solutions from other worldwide well known manufacturers that might be different from constructive point of view but applicable for the same laboratory works or demonstrating the same laws, principles or functionalities?

A1: Bidders can apply with alternative equipment, which meet the minimum requirements, have the same function and follow the same purpose.

Q2: In Section 5 (F) of the solicitation document, the period for the assignment is indicated: January 2022-March 2023. Does it have to be January 2023? If it is so, then there is a discrepancy between the assignment period and the maximum delivery time for Lot 3 of 18 weeks. Please clarify.

A2: Please note that Section 5: Schedule of Requirements has been amended through Amendment no. 1 to the ITB to reflect the correct period of assignment.

Q3: Please note that the delivery time for LOT 2 is rather limited, taking in consideration its complexity. Is it possible to extend the delivery time up to 12 weeks for Lot 2?

A3: The delivery time for LOT2 has been extended. Please consider Amendment no.1 to the ITB for details.

Q4: Section 4: Technical evaluation from the solicitation document requires Goods/Services offered in the bid to be substantially compliant and to not contain any material deviation(s) from the minimum required as included in Section 5: Schedule of Requirements. Please specify what do you mean by "material deviation(s)". Will different constructive parameters, dimensions, weight, etc. be considered as non-compliant?

A4: According to Section 2: Instruction to Bidders, point no. 42 of the solicitation document, a substantially compliant offer is an offer that conforms to all the terms, conditions, and specifications of the bidding documents without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:

a) affects in any substantial way the scope, quality, or performance of the goods, services and/or works specified in the contract; or

- b) limits in any substantial way, inconsistent with the bidding documents, UNDP's rights or the bidder's obligations under the contract; or
- c) if rectified would unfairly affect the competitive position of other bidders presenting substantially responsive bids. If a bid is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the bidder by correction of the material deviation, reservation, or omission.

The dimensions and constructive parameters included in Section 5: Schedule of Requirements have been requested by the Beneficiaries of the training equipment based on the location of the equipment and cannot be changed. Therefore, Bidders are invited to study the specifications in order to provide compliant goods/services without material deviations.

Q5: Would goods with different constructive features from alternative manufacturers but which fulfill the same function and follow the same purpose be acceptable?

A5: Bidders can apply with alternative equipment, which meet the minimum requirements, have the same function and follow the same purpose.

Q6: According to Section 5: Schedule of Requirements, paragraph K (Local service support): "The Contractor must provide a list of at least one authorized representative located in Moldova or neighboring countries. For the local/regional representative, the Contractor should indicate the web page, telephone, email address and headquarters." Could you please specify the list of neighboring countries, referred to in this requirement? Do you refer just to Romania and Ukraine or not?

A6: For the local/regional representative, Bidders can indicate any regional representative in close proximity to Moldova, including Romania and Ukraine.