



REQUEST FOR PROPOSALS

Implementation of a capacity development program for households and agricultural enterprises

RFP Reference No.: RfP23/02625

Project: Emergency Support for agri-producers in the context of the socio-economic, climate, and energy crisis

Country: Republic of Moldova

Contents

SECTION 1: LETTER OF INVITATION	3
SECTION 2: INSTRUCTIONS TO PROPOSERS	5
SECTION 3: DATA SHEET (DS).....	26
SECTION 4: EVALUATION CRITERIA.....	30
SECTION 5: TERMS OF REFERENCE	37
SECTION 6: CONDITIONS OF CONTRACT AND CONTRACT FORMS.....	49
SECTION 7: PROPOSAL FORMS	50
FORM A: PROPOSAL CONFIRMATION	51
FORM B: CHECKLIST	53
FORM C: TECHNICAL PROPOSAL SUBMISSION	54
FORM D: PROPOSER INFORMATION	56
FORM E: JOINT VENTURE/CONSORTIUM/ASSOCIATION INFORMATION.....	58
FORM F: ELIGIBILITY AND QUALIFICATION	60
FORM G: FORMAT FOR TECHNICAL PROPOSAL	62
FORM J: FINANCIAL PROPOSAL SUBMISSION	67
FORM K: FORMAT FOR FINANCIAL PROPOSAL	68

SECTION 1: LETTER OF INVITATION

United Nations Development Programme, hereinafter referred to as UNDP, through "*Emergency support for agri-producers in the context of the socio-economic, climate, and energy crisis*" Project, hereby invites prospective proposers to submit a proposal for **Implementation of a capacity development program for households and agricultural enterprises** in accordance with the General Conditions of Contract and the Terms of Reference as set out in this Request for Proposal (RFP).

To enable you to submit a proposal, please read the following attached documents carefully.

Section 1: This Letter of Invitation

Section 2: Instruction to Proposers

Section 3: Data Sheet

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Conditions of Contract and Contract Forms

Section 7: Proposal Forms

- **Form A: Proposal confirmation**
- **Form B: Checklist**
- **Form C: Technical Proposal Submission**
- **Form D: Proposer Information**
- **Form E: Joint Venture/Consortium/Association Information**
- **Form F: Eligibility and Qualification**
- **Form G: Format for Technical Proposal**
- **Form H: Format for CV of Proposed Key Personnel**
- **Form I: Statement of Exclusivity and Availability**
- **Form J: Financial Proposal Submission**
- **Form K: Format for Financial Proposal**

If you are interested in submitting a proposal in response to this RFP, please prepare your proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the deadline for submission of proposals set out in Section 3: Data Sheet.

Should you be interested to submit a proposal, please log in to the Quantum NextGenERP supplier portal and subscribe to this tender following the instructions in the system user guide. Please search for the tender using search filters, namely **Negotiation ID: UNDP-MDA-00088**. Once subscribed to the tender, you will be able to receive notifications in case of amendments of the tender document and requirements.

In case you have never registered before, follow this link to register a profile: <https://estm.fa.em2.oraclecloud.com/fscmUI/faces/PrcPosRegisterSupplier?prcBuld=300000127715245>

Do not create a new profile if you already have one. Use the forgotten password feature in case you do not remember the password or the username from previous registration.

Should you require further clarifications on the application through the Quantum online portal, kindly contact the Procurement Unit at sc.md@undp.org. Please pay attention that quotation shall be submitted online through the Quantum system and any quotation sent to the above email shall be disqualified.

Should you require further clarifications on the Request for Proposal, Terms of Reference or other requirements, kindly communicate using the messaging functionality in the portal.

Deadline for Submission of Offers (Date and Time), which is visible in the online procurement system will be final. System will not accept submission of any proposal after that date and time. It is the responsibility of the bidder to make sure that the proposal is submitted prior to this deadline for submission.

Bidders are advised to upload proposal documents and to submit their offer a day prior or well before the date and time indicated under the deadline for submission of Offers. Do not wait until last minute. If Bidder faces any issue during submitting offers at the last minutes prior to the deadline for submission, UNDP may not be able to assist on such a short notice and will not be held liable in such instance. UNDP will not accept any offer that is not submitted directly through the System.

We look forward to receiving your proposal.

UNDP Moldova

SECTION 2: INSTRUCTIONS TO PROPOSERS

GENERAL	
<p>1. Scope</p>	<p>Proposers are invited to submit a proposal for the services specified in Section 5: Terms of Reference, in accordance with this Request for Proposal (RFP). A summary of the scope of the proposal is included in Section 3: Data Sheet.</p> <p>Proposers shall adhere to all the requirements of this RFP, including any amendment made in writing by UNDP. This RFP is conducted in accordance with Policies and Procedures of UNDP which can be accessed at UNDP Programme and Operations Policies and Procedures/Procurement.</p> <p>As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website (www.ungm.org). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.</p>
<p>2. Interpretation of the RFP</p>	<p>Any proposal submitted will be regarded as an offer by the proposer and does not constitute or imply the acceptance of the proposal by UNDP. UNDP is under no obligation to award a contract to any proposer as a result of this RFP.</p>
<p>3. Supplier Code of Conduct, Fraud, Corruption, Gifts and Hospitality</p>	<p>All proposers must read the United Nations Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN. The Code of Conduct, which includes principles on labour, human rights, environment and ethical conduct may be found at: https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct</p> <p>Moreover, suppliers should note that certain provisions of the Code of Conduct will be binding on the supplier in the event that the supplier is awarded a contract, pursuant to the terms and conditions of any such contract.</p> <p>UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of_audit_andinvestigation.html#anti</p> <p>Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.</p> <p>In pursuance of this policy, UNDP:</p> <p>Shall reject a proposal if it determines that the selected proposer has engaged in any corrupt or fraudulent practices in competing for the contract in question; Further to the UNDP's vendor sanctions policy, shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.</p>
<p>4. Eligible proposers</p>	<p>Proposers shall have the legal capacity to enter into a binding contract with UNDP.</p> <p>A proposer, and all parties constituting the proposer, may have the nationality of any country with the exception of the nationalities, if any, listed in Section 3: Data Sheet. A proposer shall be deemed to have the nationality of a country if the proposer is a citizen</p>

	<p>or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country.</p> <p>All proposers found to have a conflict of interest shall be disqualified. Proposers may be considered to have a conflict of interest if they are or have been associated in the past, with a firm or any of its affiliates that have been engaged by UNDP to provide consulting services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation and other documents to be used for the procurement of the services required in the present procurement process; were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP and/or are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.</p> <p>In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP’s confirmation on whether or not such a conflict exists.</p> <p>Similarly, the Bidders must disclose in their proposal their knowledge of the following:</p> <p>If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and</p> <p>All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.</p> <p>Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.</p> <p>The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP’s further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.</p> <p>Proposers shall not be eligible to submit a proposal if at the time of proposal submission:</p> <p>is included in the Ineligibility List, hosted by UNGM, that aggregates information disclosed by Agencies, Funds or Programs of the UN System;</p> <p>is included in the Consolidated United Nations Security Council Sanctions List, including the UN Security Council Resolution 1267/1989 list;</p> <p>is included in the World Bank Corporate Procurement Listing of Non-Responsible Vendors and World Bank Listing of Ineligible Firms and Individuals.</p>
<p>5. Proprietary information</p>	<p>The RFP documents and any Terms of Reference or information issued or furnished by UNDP are issued solely for the purpose of enabling a proposal to be completed and may not be used for any other purpose. The RFP documents and any additional information provided to proposers shall remain the property of UNDP. All documents which may form part of the proposal will become the property of UNDP, who will not be required to return them to your firm.</p>
<p>6. Publicity</p>	<p>During the RFP process, a proposer is not permitted to create any publicity in connection with the RFP.</p>

SOLICITATION DOCUMENTS	
7. Clarification of solicitation documents	<p>Proposers may request clarifications on any of the RFP documents no later than the date indicated in Section 3: Data Sheet. Any request for clarification must be sent in writing in the manner indicated in Section 3: Data Sheet. Explanations or interpretations provided by personnel other than the named contact person will not be considered binding or official.</p> <p>UNDP will provide the responses to clarifications through the method specified in Section 3: Data Sheet.</p> <p>UNDP shall endeavour to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the proposals, unless UNDP deems that such an extension is justified and necessary.</p>
8. Amendment of solicitation documents	<p>At any time prior to the deadline for proposal submission, UNDP may for any reason, such as in response to a clarification requested by a proposer, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective proposers.</p> <p>If the amendment is substantial, UNDP may extend the deadline for submission of proposals to give the proposers reasonable time to incorporate the amendment into their proposal.</p>
PREPARATION OF PROPOSALS	
9. Cost of preparation of proposal	The proposer shall bear all costs related to the preparation and/or submission of the proposal, regardless of whether its proposal is selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.
10. Language	The proposal, as well as any and all related correspondence exchanged by the proposer and UNDP, shall be written in the language(s) specified in Section 3: Data Sheet.
11. Documents establishing eligibility and qualifications of the proposer	The proposer shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided in Section 7 and providing the documents required in those forms. In order to award a contract to a proposer, its qualifications must be documented to UNDP's satisfaction.
11.a Documents comprising the proposal	<p>The proposal bid shall comprise of the following documents and related forms which details are provided in Section 3: Data Sheet:</p> <p>Documents Establishing the Eligibility and Qualifications of the Bidder; Technical Proposal; Financial Proposal; Proposal Security, if required by DS; Any attachments and/or appendices to the Proposal.</p>
12. Technical proposal format and content	<p>The proposer is required to submit a technical proposal using the forms provided in Section 7 and taking into consideration the requirements in the RFP.</p> <p>The technical proposal shall not include any price or financial information. A technical proposal containing material financial information may be declared non-responsive.</p>
13. Financial proposal	The financial proposal shall be prepared using the form provided in Section 7 and taking into consideration the requirements in the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.

	<p>Any output and activities described in the technical proposal but not priced in the financial proposal, shall be assumed to be included in the prices of other activities or items as well as in the final total price.</p> <p>Prices and other financial information must not be disclosed in any other place except in the financial proposal.</p>
14. Currencies	<p>All prices shall be quoted in the currency or currencies indicated in Section 3: Data Sheet. Where proposals are quoted in different currencies, for the purposes of comparison of all proposals:</p> <p>UNDP will convert the currency quoted in the proposal into the UNDP preferred currency, in accordance with the UN Operational Rate of Exchange.</p> <p>In the event that UNDP selects a proposal for award that is quoted in a currency different from the preferred currency in Section 3: Data Sheet, UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.</p>
15. Duties and taxes	<p>Article II, Section 7, of the Convention on the Privileges and Immunities provides, inter alia, that the United Nations, including UNDP as a subsidiary organ, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All proposals shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified in Section 3: Data Sheet</p>
16. Proposal validity period	<p>Proposals shall remain valid for the period specified in Section 3: Data Sheet, commencing on the deadline for submission of proposals. A proposal valid for a shorter period may be rejected by UNDP and rendered non-responsive.</p> <p>During the proposal validity period, the proposer shall maintain its original proposal without any change, including the availability of the key personnel, the proposed rates and the total price.</p> <p>In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request proposers to extend the period of validity of their proposals. The request and the responses shall be made in writing and shall be considered integral to the proposal.</p> <p>If the proposer agrees to extend the validity of its proposal, it shall be done without any change to the original proposal but will be required to extend the validity of the proposal security, if required, for the period of the extension, and in compliance with Article 17 (Proposal security) in all respects.</p> <p>The proposer has the right to refuse to extend the validity of its proposal without forfeiting the proposal security, if required, in which case, the proposal shall not be further evaluated.</p>
17. Proposal security	<p>A proposal security, if required by Section 3: Data Sheet, shall be provided in the amount and form indicated in the Section 3: Data Sheet. The proposal security shall be valid for a minimum of thirty (30) days after the final date of validity of the proposal.</p> <p>The proposal security shall be included along with the proposal. If a proposal security is required by the RFP but is not found in the proposal, the offer shall be rejected.</p> <p>If the proposal security amount, or its validity period, is found to be less than is required by UNDP, UNDP shall reject the proposal.</p> <p>In the event an electronic submission is allowed in Section 3: Data Sheet, proposers shall include a copy of the proposal security in their proposal and the original of the proposal security must be sent via courier or hand delivery as per the instructions in</p>

	<p>Section 3: Data Sheet.</p> <p>Unsuccessful proposers' proposal securities will be discharged/returned as promptly as possible but no later than thirty (30) days after the expiration of the period of proposal validity prescribed by UNDP pursuant to Article 16 (Proposal Validity Period).</p> <p>The Proposal security may be forfeited by UNDP, and the proposal rejected, in the event of any, or combination, of the following conditions:</p> <p>If the proposer withdraws its offer during the period of the proposal validity specified in Section 3: Data Sheet, or;</p> <p>In the event the successful Proposer fails: to sign the contract after UNDP has issued an award; or to furnish the performance security, insurances, or other documents that UNDP may require as a condition precedent to the effectivity of the contract that may be awarded to the proposer.</p>
<p>18. Joint Venture, Consortium or Association</p>	<p>If the proposer is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the proposal, each such legal entity will confirm in their joint proposal that:</p> <p>they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, and this will be evidenced by a duly notarised agreement among the legal entities, which will be submitted along with the proposal; and</p> <p>if they are awarded the contract, the contract shall be entered into by and between UNDP and the designated lead entity, who will be acting for and on behalf of all the member entities comprising the joint venture.</p> <p>After the deadline for submission of proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP.</p> <p>If a JV, Consortium or Association's proposal is the proposal selected for award, UNDP will award the contract to the joint venture, in the name of its designated lead entity. The lead entity will sign the contract for and on behalf of all other member entities.</p> <p>The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Article 19 (Only one Proposal) herein in respect of submitting only one proposal.</p> <p>The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entities in the joint venture in delivering the requirements of the RFP, both in the proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP.</p> <p>A JV, Consortium or Association, in presenting its track record and experience, should clearly differentiate between:</p> <p>Those that were undertaken together by the JV, Consortium or Association; and</p> <p>Those that were undertaken by the individual entities of the JV, Consortium or Association.</p> <p>Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.</p>

	JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm.
19. Only one proposal	<p>The proposer (including the individual members of any Joint Venture) shall submit only one proposal, either in its own name or as part of a Joint Venture.</p> <p>Proposals submitted by two (2) or more proposers shall all be rejected if they are found to have any of the following:</p> <ul style="list-style-type: none"> they have at least one controlling partner, director or shareholder in common; or any one of them receive or have received any direct or indirect subsidy from the other/s; or they have the same legal representative for purposes of this RFP; or they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the proposal of another proposer regarding this RFP process; they are subcontractors to each other's proposal, or a subcontractor to one proposal also submits another proposal under its name as lead proposer; or some key personnel proposed to be in the team of one proposer participates in more than one proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one proposal.
20. Alternative proposals	<p>Unless otherwise specified in Section 3: Data Sheet, alternative proposals shall not be considered. If submission of alternative proposals is allowed in Section 3: Data Sheet, a proposer may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.</p> <p>If multiple/alternative proposals are being submitted, proposer must create an alternate response directly in the system and upload all attachments relevant to the alternate proposal separately together with the alternate response...</p>
21. Pre-proposal conference	<p>When appropriate, a pre-proposal conference will be conducted at the date, time and location and according to any instructions specified in Section 3: Data Sheet.</p> <p>If it is stated in Section 3: Data Sheet that the pre-proposal conference is mandatory, a Proposer which does not attend the pre-proposal conference shall become ineligible to submit a proposal under this RFP.</p> <p>If it is stated in Section 3: Data Sheet that the pre-proposal conference is not mandatory, non-attendance shall not result in disqualification of an interested proposer.</p> <p>UNDP will not issue any formal answers to questions from proposers regarding the RFP or proposal process during the pre-proposal conference. All questions shall be submitted in accordance with Article 38 (Clarification of Proposals).</p> <p>The pre-proposal conference shall be conducted for the purpose of providing background information only. Without limiting Article 24 (Proposers responsibility) proposers shall not rely upon any information, statement or representation made at the pre-proposal conference unless that information, statement or representation is confirmed by UNDP in writing.</p> <p>Minutes of the pre-proposal conference will be disseminated as specified in Section 3: Data Sheet. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the minutes of the proposer's conference or issued/posted as an amendment to RFP.</p>
22. Site inspection	When appropriate, a site inspection will be conducted at the date, time and location and according to any instructions specified in Section 3: Data Sheet.

	<p>If it is stated in Section 3: Data Sheet that the site inspection is mandatory, a proposer which does not attend the site inspection shall become ineligible to submit a proposal under this RFP.</p> <p>If it is stated in Section 3: Data Sheet that the site inspection is not mandatory, non-attendance, shall not result in disqualification of an interested proposer.</p> <p>Proposers participating in a site inspection shall be responsible for making and obtaining any visa arrangements that may be required for the proposers to participate in a site inspection.</p> <p>Prior to attending a site inspection, proposers shall execute an indemnity and a waiver releasing UNDP in respect of any liability that may arise from:</p> <p>loss of or damage to any real or personal property;</p> <p>personal injury, disease or illness to, or death of, any person;</p> <p>financial loss or expense, arising out of the carrying out of that site inspection; and</p> <p>transportation by UNDP to the site (if provided) as a result of any accidents or malicious acts by third parties.</p> <p>UNDP will not issue any formal answers to questions from proposers regarding the RFP or solicitation process during a site inspection. All questions shall be submitted in accordance with Article 7 (Clarification of solicitation documents).</p> <p>A site inspection will be conducted for the purpose of providing background information only. Without limiting Article 24 (Proposers Responsibility), proposers shall not rely upon any information, statement or representation made at a site inspection unless that information, statement or representation is confirmed by UNDP in writing.</p>
<p>23. Errors or omissions</p>	<p>Proposers shall immediately notify UNDP in writing of any ambiguities, errors, omissions, discrepancies, inconsistencies or other faults in any part of the RFP, with full details of those ambiguities, errors, omissions, discrepancies, inconsistencies or other faults.</p> <p>Proposers shall not benefit from such ambiguities, errors, omissions, discrepancies, inconsistencies or other faults.</p>
<p>24. Proposers responsibility to inform themselves</p>	<p>Proposers shall be responsible for informing themselves in preparing their proposal. In this regard, proposers shall ensure that they:</p> <p>examine and fully inform themselves in relation to all aspects of the RFP, including the Contract and all other documents included or referred to in this RFP;</p> <p>review the RFP to ensure that they have a complete copy of all documents;</p> <p>obtain and examine all other information relevant to the project and the scope of the requirements available on reasonable enquiry;</p> <p>verify all relevant representations, statements and information, including those contained or referred to in the RFP or made orally during any clarification meeting or site inspection or any discussion with UNDP, its employees or agents;</p> <p>attend any pre-proposal conference if it is mandatory under this RFP;</p> <p>fully inform and satisfy themselves as to requirements of any relevant authorities and laws that apply, or may in the future apply, to the supply of the services; and</p> <p>form their own assessment of the nature and extent of the services required as included in Section 5: Terms of Reference and properly account for all requirements in their proposal.</p> <p>Proposers acknowledge that UNDP, its directors, employees and agents make no representations or warranties (express or implied) as to the accuracy, currency or completeness of this RFP or any other information provided to the proposers.</p>
<p>25. No material</p>	<p>The proposer shall inform UNDP of any change(s) of circumstances arising during the</p>

<p>change(s) in circumstances</p>	<p>RFP process, including but not limited to:</p> <p>a change affecting any declaration, accreditation, license or approval; major re-organisational changes, company re-structuring, a take-over, buy-out or similar event(s) affecting the operation and/or financing of the proposer or its major sub-contractors; a change to any information on which UNDP may rely in assessing proposals.</p>
<p>SUBMISSION AND OPENING OF PROPOSALS</p>	
<p>26. Instruction for proposal submission</p>	<p>The proposer shall submit a complete proposal in the format and comprising the documents and forms in accordance with requirements in Section 3: Data Sheet. The proposal shall be delivered according to the method specified in Section 3: Data Sheet.</p> <p>The proposal shall be submitted? by the proposer or person(s) duly authorized to commit the proposer. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the proposing entity, or, if requested, a Power of Attorney, accompanying the proposal.</p> <p>Proposers must be aware that the mere act of submission of a proposal, in and of itself, implies that the proposer fully accepts the UNDP General Conditions of Contract.</p>
<p>26 a. Online submission</p>	<p>Electronic submission through online portal shall be governed as follows:</p> <p>Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in DS;</p> <p>The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.</p> <p>The Financial Proposal file must be uploaded separately only in the commercial section of the RFP in the system. encrypted with a password so that it cannot be opened nor viewed until the password is provided.</p> <p>Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in DS.</p> <p>Detailed instructions on how to submit, modify or cancel a bid in the online portal are provided in the system Bidder User Guide made available in the procurement notice site and in the portal.</p>
<p>27. Deadline for Submission of Proposals and Late Proposals</p>	<p>Complete proposals must be received by UNDP in the manner, and no later than the date and time, specified in Section 3: Data Sheet. If any doubt exists as to the time zone in which the Proposal should be submitted, refer to http://www.timeanddate.com/worldclock/. It shall be the sole responsibility of the proposers to ensure that their proposal is received by the closing date and time. UNDP shall accept no responsibility for proposals that arrive late due to any technical issues and shall only recognise the actual date and time that the proposal was received by UNDP.</p> <p>UNDP may, at its discretion, extend this deadline for the submission of proposals by amending the solicitation documents in accordance with Article 8 (Amendment of solicitation documents). In this case, all rights and obligations of UNDP and proposers subject to the previous deadline will thereafter be subject to the new deadline as extended.</p>
<p>28. Withdrawal, substitution and modification of proposals</p>	<p>A proposer may withdraw or modify its proposal after it has been submitted at any time prior to the deadline for submission directly in the system following the instructions provided in the user guide.</p>

	However, after the deadline for proposal submission, the proposals shall remain valid and open for acceptance by UNDP for the entire proposal validity period, as may be extended.
29. Storage of proposals	Proposals received are kept confidential and unopened in the system as part security protocols built in the system until the proposal opening date stated in Section 3: Data Sheet.
30. Proposal opening	There is no mandatory public bid opening for RFPs however UNDP may at its discretion sent a public bid opening report from the system only to suppliers who successfully submitted a proposal. The report will include only the names of the companies but not the financial proposal.
31. Late proposals	Any proposal received by UNDP after the deadline for submission of proposals will be destroyed unless the proposer requests that it be returned and assumes the responsibility and expenses for the re-possession of the returned proposal documents. In exceptional circumstances, late proposals may be accepted if it is determined that the submission was sent in ample time prior to the proposal closing and the delay could not be reasonably foreseen by the proposer or were due to force majeure.
EVALUATION OF PROPOSALS	
32. Confidentiality	Information relating to the examination, evaluation, and comparison of proposals, and the recommendation of contract award, shall not be disclosed to proposers or any other persons not officially concerned with such process, even after publication of the contract award. Any effort by a proposer or anyone on behalf of the proposer to influence UNDP in the examination, evaluation and comparison of the proposals or contract award decisions may, at UNDP's decision, result in the rejection of its proposal and may subsequently be subject to the application of prevailing UNDP's vendor sanctions procedures.
33. Evaluation of proposals	UNDP shall evaluate a proposal using only the methodologies and criteria defined in this RFP. No other criteria or methodology shall be permitted. UNDP shall conduct the evaluation solely on the basis of the submitted technical and financial proposals. Evaluation of proposals shall be undertaken in the following steps: Preliminary examination Evaluation of minimum eligibility and qualification (if pre-qualification is not done) Evaluation of technical proposals Evaluation of financial proposals.
34. Preliminary examination	UNDP shall examine the proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any proposal at this stage.
35. Evaluation of eligibility and qualification	Eligibility and qualification of the proposer will be evaluated against the minimum eligibility and qualification requirements specified in Section 4: Evaluation Criteria and in Article 4 (Eligible proposers). In general terms, vendors that meet the following criteria may be considered qualified: a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list; b) They have a good financial standing and have access to adequate financial resources

	<p>to perform the contract and all existing commercial commitments,</p> <p>c) They have the necessary similar experience, technical expertise, production capacity, quality certifications, quality assurance procedures and other resources applicable to the supply of goods and/or services required;</p> <p>d) They are able to comply fully with the UNDP General Terms and Conditions of Contract;</p> <p>e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and</p> <p>f) They have a record of timely and satisfactory performance with their clients.</p>
<p>36. Evaluation of technical and financial proposals</p>	<p>The evaluation team shall review and evaluate the technical proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in Section 4: Evaluation Criteria. A proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in Section 3: Data Sheet. When necessary, and if stated in the Data Sheet, UNDP may invite technically responsive proposers for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the proposal document where required.</p> <p>When necessary, and if stated in the Section 3: Data Sheet, UNDP may invite technically responsive bidders for a presentation related to their technical Proposals. The conditions for the presentation shall be provided in the bid document where required.</p> <p>In the second stage, only the financial proposals of those proposers who achieve the minimum technical score will be opened for evaluation.</p> <p>The evaluation method that applies for this RFP shall be as indicated in Section 3: Data Sheet, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Proposers; or (b) the combined scoring method which will be based on a combination of the technical and financial score.</p> <p>When the Data Sheet specifies a combined scoring method, the formula for the rating of the proposals will be as follows:</p> <div style="border: 1px solid black; padding: 5px;"> <p><u>Rating the Technical Proposal (TP):</u></p> $\text{TP Rating} = (\text{Total Score Obtained by the Offer} / \text{Max. Obtainable Score for TP}) \times 100$ <p><u>Rating the Financial Proposal (FP):</u></p> $\text{FP Rating} = (\text{Lowest Priced Offer} / \text{Price of the Offer Being Reviewed}) \times 100$ <p><u>Total Combined Score:</u></p> $\text{Combined Score} = (\text{TP Rating}) \times (\text{Weight of TP, e.g. 70\%}) + (\text{FP Rating}) \times (\text{Weight of FP, e.g., 30\%})$ </div>
<p>37. Post-qualification/Due Diligence</p>	<p>UNDP reserves the right to undertake a post-qualification assessment, aimed at determining, to its satisfaction, the validity of the information provided by the proposer. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:</p> <p>Verification of accuracy, correctness and authenticity of information provided by the</p>

	<p>proposer;</p> <p>Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;</p> <p>Inquiry and reference checking with Government entities with jurisdiction on the proposer, or with previous clients, or any other entity that may have done business with the proposer;</p> <p>Inquiry and reference checking with previous clients on the performance on on-going or completed contracts, including physical inspections of previous works, as deemed necessary;</p> <p>Physical inspection of the proposer’s offices, branches or other places where business transpires, with or without notice to the proposer;</p> <p>Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.</p>
<p>38. Clarification of proposals</p>	<p>UNDP may request clarification or further information in writing from the proposers at any time during the evaluation process. The proposers’ responses shall not contain any changes regarding the substance or price of the proposal, except to confirm the correction of arithmetic errors discovered by UNDP in the evaluation of the proposals, in accordance with Instructions to Proposers Article 23 (Errors or omissions).</p> <p>UNDP may use such information in interpreting and evaluating the relevant proposal but is under no obligation to take it into account.</p> <p>Any unsolicited clarification submitted by a proposer in respect to its proposal which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the proposals.</p>
<p>39. Responsiveness of proposal</p>	<p>UNDP’s determination of a proposal’s responsiveness is to be based on the contents of the proposal itself. A substantially responsive proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:</p> <p>affects in any substantial way the scope, quality, or performance of the services specified in the contract; or</p> <p>limits in any substantial way, inconsistent with the solicitation documents, UNDP’s rights or the proposer’s obligations under the contract; or</p> <p>if rectified would unfairly affect the competitive position of other proposers presenting substantially responsive proposals.</p> <p>If a proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the proposer by correction of the material deviation, reservation, or omission.</p>
<p>40. Nonconformities, reparable errors and omission</p>	<p>Provided that a proposal is substantially responsive, UNDP may waive any non-conformities or omissions in the proposal that, in the opinion of UNDP, do not constitute a material deviation. These are a matter of form and not of substance and can be corrected or waived without being prejudicial to other proposers.</p> <p>Provided that a proposal is substantially responsive UNDP may request the proposer to submit the necessary information or documentation, within a reasonable period, to rectify nonmaterial nonconformities or omissions in the proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the proposal. Failure of the proposer to comply with the request may result in the rejection of its proposal.</p> <p>For financial proposals that have been opened, UNDP shall check and correct arithmetical errors as follows:</p> <p>if there is a discrepancy between the unit price and the line-item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious</p>

	<p>misplacement of the decimal point in the unit price; in which case, the line item total as quoted shall govern and the unit price shall be corrected;</p> <p>if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail, and the total shall be corrected; and</p> <p>if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.</p> <p>If the proposer does not accept the correction of errors, its proposal shall be rejected, and its proposal security may be forfeited.</p>
41. Right to accept any proposal and to reject any or all proposals	UNDP reserves the right to accept or reject any proposals, and to annul the proposal process and reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected proposer or proposers or any obligation to inform the affected proposer or proposers of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.
AWARD OF CONTRACT	
42. Award criteria	Prior to expiration of the proposal validity, UNDP shall award the Contract to the qualified proposer based on the award criteria indicated in Section 3: Data Sheet.
43. Right to vary requirement at time of award	At the time the Contract is awarded, UNDP reserves the right to increase or decrease the quantity of services originally specified by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions and the solicitation document.
44. Notification of award	Prior to the expiration of the period of proposal validity, UNDP will notify the successful proposer in writing by email, fax or post, that its proposal has been accepted. Please note that the proposer, if not already registered at the appropriate level in UNGM, will be required to complete the vendor registration process on the UNGM prior to the signature and finalization of the contract.
45. Debriefing	In the event that a proposer is unsuccessful, the proposer may request a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the proposer's submission, in order to assist the proposer in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the proposer's submission shall not be discussed.
46. Publication of contract award	UNDP will publish the contract award on UNDP Procurement Notices website https://procurement-notices.undp.org/view_awards.cfm which is linked to the United Nations Global Marketplace , with the RFP Reference number, the information of the awarded proposer's company name, contract amount or LTA and the date of the contract.
47. Contract Signature	Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Bid Security, if any, and on which event, UNDP may award the Contract to the Second highest rated or call for new Bids.
48. Contract Type and General Terms and Conditions	The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in Data Sheet, can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
49. Performance security	The successful Proposer, if so specified in Section 3: Data Sheet shall furnish a Performance Security in the amount and form specified herein:

	<p>https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP_DOCUMENT_LIBRARY/Public/PSU_Solicitation_Performance%20Guarantee%20Form.docx&action=default, within the specified number of days after receipt of the Contract from UNDP. Banks issuing performance securities must be acceptable to the UNDP comptroller, i.e. banks certified by the central bank of the country to operate as a commercial bank. The Performance Security form is available here. UNDP shall promptly discharge the proposal securities of the unsuccessful proposers pursuant to Article 17 (Proposal security).</p> <p>Failure of the successful proposer to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the proposal security. In that event UNDP may award the contract to the next lowest ranked proposer.</p>
<p>50. Bank guarantee for advance payment</p>	<p>Except when the interests of UNDP so require, it is UNDP’s standard practice not to make advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per Section 3: Data Sheet, and if specified there, the proposer shall submit a Bank Guarantee in the full amount of the advance payment using this bank guarantee form available at : https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP_DOCUMENT_LIBRARY/Public/PSU_Contract%20Management%20Payment%20and%20Taxes_Advanced%20Payment%20Guarantee%20Form.docx&action=default. Banks issuing bank guarantees must be acceptable to the UNDP comptroller, i.e. banks certified by the central bank of the country to operate as a commercial bank.</p>
<p>51. Liquidated Damages</p>	<p>If specified in Section 3: Data Sheet, UNDP shall apply Liquidated Damages for the damages and/or risks caused to UNDP resulting from the Contractor’s delays or breach of its obligations as per the Contract. The payment or deduction of such liquidated damages shall not relieve the Contractor from any of its other obligations or liabilities pursuant to any current contract or purchase order.</p>
<p>52. Proposal protest</p>	<p>Any proposer that believes to have been unjustly treated in connection with this proposal process or any contract that may be awarded as a result of such proposal process may submit a complaint to UNDP.</p> <p>The following link provides further details regarding UNDP vendor protest procedures: http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html</p>
<p>53. Other Provisions</p>	<p>In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar goods and/or services, UNDP shall be entitled to the same lower price. The UNDP General Terms and Conditions shall have precedence.</p> <p>UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.</p> <p>The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&referer</p>

SECTION 3: DATA SHEET (DS)

The following specific data shall complement, supplement or amend the provisions in Section 2: Instructions to Proposers. In case there is a conflict, the provisions herein shall prevail over those in Section 2: Instructions to Proposers.

No.	Data	Specific Instructions / Requirements
1.	Scope	<p>The reference number of this Request for Proposal (RFP) is RfP23/02625</p> <p>The services include implementation of a capacity development program for households and agricultural enterprises as further described in Section 5 of this RFP.</p>
2.	Eligible proposers	Proposers from all countries are eligible to participate in this proposal process.
3.	Clarification of solicitation documents	<p>Any request for clarification of solicitation documents must be sent directly in the system through Quantum message functionality.</p> <p>ATTENTION: PROPOSALS (OR ANY PART OF IT) SHALL NOT BE SUBMITTED IN THE ABOVE MANNER.</p>
		<p>Deadline for submitting requests for clarifications / questions:</p> <p>5 (five) days before the submission deadline</p>
		<p>Supplemental information to the RFP and responses / clarifications to queries will be posted directly in the system.</p>
4.	Language	<p>All proposals, information, documents and correspondence exchanged between UNDP and the proposers in relation to this solicitation process shall be in English and/or Romanian.</p>
5.	Partial proposals	<p>Submitting proposals for parts or sub-parts of the TOR is:</p> <p>Not allowed</p>
6.	Currencies	<p>Prices shall be quoted only in the currency indicated in the system:</p> <p>MDL (Moldovan Leu) for local suppliers</p> <p>and</p> <p>USD (US Dollars) for international suppliers.</p> <p>For evaluation purposes, all the rates shall be recalculated at UN Operational Rate of Exchange indicated in the portal:</p> <p>https://treasury.un.org/operationalrates/OperationalRates.php</p>
7.	Duties and taxes	<p>All prices shall:</p> <p>Be exclusive of VAT and other applicable indirect taxes.</p>
8.	Proposal validity period	90 days
9.	Proposal security	Not Required
10.	Alternative proposals	Shall not be considered.
11.	Pre-proposal conference	<p>Will be conducted:</p> <p>Time and time zone: 11:00 AM, (GMT+2, Moldova local Time)</p>

No.	Data	Specific Instructions / Requirements
		<p>Date : 14 March 2023</p> <p>Venue : Zoom meeting</p> <p>URL : https://undp.zoom.us/j/84413080610?pwd=QUZBaUJLL1dYTTF0cXFRcGZkM2c5UT09</p> <p>Before joining the meeting kindly leave your name and contact details, after which you will be allowed to join the meeting.</p> <p>Please send a message by 13 March 2023, COB expressing your interest in participating at the pre-bidding conference to the email of the focal point indicated below.</p> <p>The focal point for the arrangement is: Ana Bruma Guzun, Project Financial and Administrative Assistant, Emergency support for agri-producers in the context of socio-economic, climate and energy crisis project Telephone: +37369513172 E-mail: ana.bruma-guzun@undp.org</p> <p>The Pre-bid conference is:</p> <p><input checked="" type="checkbox"/> not mandatory</p> <p>Minutes of the Pre-proposal conference will be disseminated by:</p> <p>Direct communication to prospective Bidders by email and posting directly in Quantum and on the below tender websites:</p> <p>https://sc.undp.md/viewtenders2/ http://procurement-notice.undp.org/ https://www.ungm.org/Public/Notice</p>
12.	Site inspection	A site inspection will not be held.
13.	Instructions for proposal submission	<p>Proposals must be submitted directly in Quantum.</p> <p>Allowable manner of submitting proposals:</p> <ul style="list-style-type: none"> ▪ File Format: PDF files only ▪ File names must be clearly indicative of the file content and uploaded in the relevant section as instructed in the system. File names must be in English or in the language specified in this document as the bid language. ▪ All files must be free of viruses and not corrupted. ▪ It is recommended that the entire Proposal be consolidated into as few attachments as possible. ▪ The proposer should receive an email acknowledging receipt of the proposal by the system.

No.	Data	Specific Instructions / Requirements
		<ul style="list-style-type: none"> ▪ The Financial Proposal (Forms J and K) shall be submitted directly in the system only in the “Commercial section” of the requirements. Non-compliance with this instruction may result in rejection of the proposal received.
14.	Deadline for proposal submission	<p>Deadline for proposal submission is indicated in the portal. In case of discrepancies between the deadline indicated in the portal and deadline indicated elsewhere, the deadline in the portal will prevail. It is the responsibility of the bidder to be informed on the tender deadline.</p> <p>Note that system time zone is in EST/EDT (New York) time zone.</p>
15.	Proposal Opening	Public proposal opening will NOT be held
16.	Evaluation of technical and financial proposals	<p>Evaluation will be based on:</p> <p><input checked="" type="checkbox"/> Combined scoring method using a distribution of 60%-40%: Technical proposal - financial proposal</p> <p>The maximum number of technical points is detailed in Section 4: Evaluation Criteria.</p> <p>To be substantially compliant, Proposers must obtain a minimum threshold of 70% of maximum points from technical evaluation.</p>
17.	Right to vary requirement at time of award	<p>The maximum percentage by which quantities may be increased is 25%</p> <p>The maximum percentage by which quantities may be decreased is 25%</p>
18.	Contract award to one or more proposer	<p>UNDP will award a contract to:</p> <p>One Bidder Only</p>
19.	Type of contract to be awarded	<p>Contract Face Sheet</p> <p>More information can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</p> <p>See Section 6 for link to sample contract.</p>
20.	Expected date for commencement of contract	14 April 2023
21.	Conditions of contract to apply	UNDP General Terms and Conditions for contracts (goods and/or services) See Section 6 for link to the contract terms.
22.	Performance Security	Not Required
23.	Advance payment	Not Allowed
24.	Liquidated damages	<p>Will be imposed as follows:</p> <p>Percentage of contract price per day of delay: 2.5 %</p> <p>Max. number of weeks of delay 4, after which UNDP may terminate the contract.</p>
25.	Documents to be submitted with your Proposal	<ul style="list-style-type: none"> ▪ Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured

No.	Data	Specific Instructions / Requirements
		<ul style="list-style-type: none"> ▪ Certificate of Incorporation/ Business Registration ▪ Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder ▪ Official Letter of Appointment as local representative, if Bidder is submitting a Bid on behalf of an entity located outside the country ▪ Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any ▪ Statement of Satisfactory Performance from the Top three (3) Clients in terms of Contract Value in the past three (3) years. ▪ Financial Statement (Income Statement and Balance Sheet) for the past 3 years (2019, 2020, 2021). ▪ A copy of preliminary Agreement in case of Consortium. ▪ Detailed description of the Methodology, Approach and Implementation Plan (sequence of actions) for the services required in the ToR, with clear distribution of roles and responsibilities of the proposed key personnel. ▪ Dully filled in Proposal Forms A-K (as per Section 7: Proposal Forms). ▪ Forms A-I, representing the Technical Proposal, shall be submitted directly in the system in the “Technical section” of the requirements. ▪ Forms J and K, representing the Financial Proposal shall be submitted directly in the system only in the “Commercial section” of the requirements. Please, ensure that no other documents are disclosing your financial proposal apart from Forms J and K. Non-compliance with this instruction may result in rejection of the proposal received.

SECTION 4: EVALUATION CRITERIA

Preliminary Examination Criteria

All criteria will be evaluated on a **Pass/Fail basis** and checked during Preliminary Examination.

Criteria	Documents to establish compliance
Completeness of the Proposal	All documents requested in Section 2: Instructions to Bidders Articles 11 and 12 have been provided and are complete.
Proposer accepts UNDP General Conditions of Contract as specified in Section 6.	Duly signed and stamped Form C: Technical Proposal Submission has been provided.
Proposal Validity	Duly signed and stamped Form C: Technical Proposal Submission has been provided.
Appropriate signatures	Proposal Forms have been duly signed and stamped.
Power of Attorney [if applicable]	Certified Letter of Appointment and/or power of attorney authorizing the representative of the Bidder to sign bids has been provided.

Minimum Eligibility and Qualification Criteria

Minimum eligibility and qualification criteria will be evaluated on a **Pass/Fail basis**.

If the Proposal is submitted as a Joint Venture, Consortium or Association, each member should meet the minimum criteria, unless otherwise specified.

Eligibility Criteria	Documents to establish compliance
Legal Status: Proposer is a legally registered entity	Form D: Proposer Information
Diversity, Inclusion and Belonging: Proposer belongs to a diverse supplier group, including micro, small or medium sized enterprise, women or youth owned business or other.	Form D: Proposer Information
Eligibility: Vendor is not suspended, nor otherwise identified as ineligible by any UN Organization, the World Bank Group or any other International Organisation in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
Conflict of Interest: No conflicts of interest in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
Bankruptcy: The Proposer has not declared bankruptcy, in not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future	Form C: Technical Proposal Submission

Qualification Criteria	Documents to establish compliance
History of non-performing contracts ¹ : Non-performance of a contract did not occur as a result of contractor default within the last 3 years ¹ .	Form F: Eligibility and Qualification
Litigation History: No consistent history of court/arbitral award decisions against the Proposer for the last 3 years.	Form F: Eligibility and Qualification
Previous Experience:	
Minimum 5 (five) years of experience in local/regional development, business development, capacity building development for the business or other groups at communities/regional/national level. <i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i>	Form F: Eligibility and Qualification
Minimum 2 (two) contracts in capacity assessment and/or implementation of capacity development programs implemented over the last 5 (five) years. <i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i>	Form F: Eligibility and Qualification
Minimum Key Personnel:	
The minimum personnel mandatory for the implementation of the contract: <ul style="list-style-type: none"> • 1 (one) project manager • 1 (one) business development manager • 1 (one) agriculture expert • 1 (one) sustainable development expert on environment and climate resilient practices • 1 (one) climate change expert <i>Please note: The above listed roles can be cumulated by certain team members, but not more than two roles per team member, clarifying in the Methodology the reasoning for such approach and distribution of tasks.</i> <i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i>	Attach required documents to Form H: Format for CV of proposed Key Personnel

¹ Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employer's decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

Financial Standing:	
<p>Liquidity: The Ratio Average current assets / Current liabilities over the last 3 (three) years must be equal or greater than 1. Proposers must include in their Proposal audited balance sheets cover the last 3 (three) years.</p> <p><i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i></p>	<p>Copy of audited financial statements for the last 3 (three) years.</p> <p>Form F: Eligibility and Qualification</p>
<p>Turnover: Proposers should have annual sales turnover of minimum 75,000 USD for the last 3 (three) years.</p> <p><i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i></p>	<p>Copy of audited financial statements for the last 3 (three) years.</p> <p>Form F: Eligibility and Qualification</p>

Technical Evaluation Criteria

Summary of Technical Proposal Evaluation Forms		Points Obtainable
1.	Proposer's qualification, capacity and experience	270
2.	Proposed Methodology, Approach and Implementation Plan	330
3.	Management Structure and Key Personnel	400
	Total	1000

Section 1. Proposer's qualification, capacity and experience		Points obtainable
1.1	<p>Reputation of Organization and Staff Credibility / Reliability / Industry Standing Organization / Company profile – 20 pts:</p> <ul style="list-style-type: none"> • <i>The company is a well-known market player with a good standing – 20 pts</i> • <i>The company is well-known but lacks a good standing in the field – 10 pts</i> <p>Financial standing – 20 pts:</p> <ul style="list-style-type: none"> • <i>More than \$150,000 of annual turnover for the last three years – 20 pts</i> • <i>Between \$75,000 and 150,000 of annual turnover for last three years – 10 pts</i> • <i>At least \$75,000 of annual turnover for last three years – 5 pts</i> 	40
1.2	<ul style="list-style-type: none"> • General Organizational Capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls Age of the legal entity (public/business association, public/business support organization, public/business development service provider, etc.) (<i>less than 10 years – 0 pts, 10 years – 20 pts, 5 pts for each additional year up to 30 pts</i>) • Project management controls (organigram) (<i>up to 10 pts</i>) 	40

1.3	<p>Relevance of specialized knowledge and experience on similar engagements done in the region/country</p> <ul style="list-style-type: none"> • At least five (5) years of experience in conducting studies, assessments, research, or evaluations in energy, environment and agricultural fields (<i>no – 0 pts, 5 years – 20 pts, each additional year – 5 pts, up to 30 pts</i>) • At least five (5) years of professional experience in local/regional development, business development, capacity development for business or other groups at communities/regional/national level (<i>no – 0 pts, 5 years – 20 pts, each additional year – 5 pts, up to 30 pts</i>) • Experience in developing guides, manuals, instructions, brochures for business sector, economy, agriculture, environment, etc. (<i>no – 0 pts, yes – 20 pts</i>) • At least five (5) years of experience in training or capacity building activities in the areas of local development, business, environment, climate change (<i>no – 0 pts, 5 years – 20 pts, each additional year – 5 pts, up to 40 pts</i>) • At least two (2) contracts on capacity assessment and/or implementation of capacity development programs of different local/regional or national representative's groups (<i>no – 0 pts, 2 contracts – 30 pts, 3 contracts and more – 40 pts</i>) 	160
1.4	<p>Organizational Commitment to Sustainability (mandatory weight)</p> <ul style="list-style-type: none"> • Organization is compliant with ISO 14001 or ISO 14064 or equivalent – 20 pts • Organization is a member of the UN Global Compact – 5 pts • Organization demonstrates significant commitment to sustainability through some other means – 5 pts, <i>for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues, overall gender balance in the team, diversity within the team: people from minority, vulnerable or marginalized groups are part of the team, demonstrated experience in applying the Human Rights Based Approach and Gender Mainstreaming in the area (if relevant)</i> 	30
Total Section 1		270

Section 2. Proposed Methodology, Approach and Implementation Plan		Points obtainable
2.1	<p>Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another?</p> <ul style="list-style-type: none"> • <i>The important aspects of the task have been addressed in detail and the different components of the project are adequately weighted relative to one another – up to 60 pts</i> • <i>The important aspects of the task have been generally addressed and the different components of the project are fairly weighted relative to one another – up to 40 pts</i> • <i>The important aspects of the task have been generally addressed and the different components of the project are poorly weighted relative to one another – up to 10 pts</i> 	60
2.2	<p>Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference</p> <ul style="list-style-type: none"> • <i>The proposed approach fully meets and may exceed the ToR requirements – up to 80 pts</i> • <i>The proposed approach is closely interlinked with ToR but requires some adjustments to properly address all the tasks – up to 50 pts</i> • <i>The proposed approach partly meets the ToR requirements OR requires major adjustments to address the tasks – up to 15 pts</i> 	80

2.3	The proposal demonstrates good and logical distribution of roles in the team, including distribution per person-days' involvement <ul style="list-style-type: none"> • <i>Extensive and logical distribution – from 20 up to 30 pts</i> • <i>To some extent – up to 19 pts</i> • <i>Limited or lack of any such details - 0 pts</i> 	30
2.4	Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement <ul style="list-style-type: none"> • <i>The proposed M&E mechanism and tools fully responds to the engagement – up to 30 pts</i> • <i>The proposed M&E methodology is well-structured and defined but requires some clarifications from bidder– up to 20 pts</i> • <i>The proposed M&E methodology requires major adjustments to address the tasks – up to 10 pts</i> • <i>No M&E methodology was provided – 0 pts</i> 	30
2.5	Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic <ul style="list-style-type: none"> • <i>The Implementation Plan is well structured with well-defined sequence of activities in a manner which does not require further clarification on methodology – up to 60 pts</i> • <i>The Implementation Plan is well structured with well-defined sequence of activities but some clarification on methodology is needed – up to 30 pts</i> • <i>The description is not well structured and requires major clarifications from bidder – up to 10 pts</i> 	60
2.6	Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract <ul style="list-style-type: none"> • <i>The ability to plan, integrate and effectively implement sustainability measures are fully demonstrated – up to 40 pts</i> • <i>The ability to plan, integrate and effectively implement sustainability measures are poorly demonstrated – up to 20 pts</i> 	40
2.7	Quality assurance procedures and risk mitigation measures <ul style="list-style-type: none"> • <i>Quality assurance procedures and risk mitigation measures are well-defined and adjusted to the assignment – up to 30 pts</i> • <i>QA responds to the assignment, but the risk mitigation measures are irrelevant/missing OR the risk mitigation measures are adjusted but improper quality assurance procedures – up to 20 pts</i> • <i>No Quality Assurance procedures and Risk mitigation measures were presented – 0 pts</i> 	30
Total Section 2		330

Section 3. Management Structure and Key Personnel		Points obtainable
3.1	Project Manager	100
	At least three (3) years of experience in carrying out or leading assignments in the area of business development/management (<i>3 years – 20 pts, each additional year - 5 pts, up to 30 pts</i>)	30
	At least three (3) years in overseeing or delivering workshops/trainings for representatives of the business sector, local development groups, women's	20

	groups, other groups at local / regional / national level (3 years - 10 pts, each additional year – 5 pts, up to - 20 pts)		
	Previous work with UNDP and/or other development partners will be an asset (no assignments – 0 pts, one assignment – 15 pts, two or more assignments – 25 pts)	25	
	Fluency in Romanian, Russian and English (Romanian – 7 pts, Russian – 8 pts, English – 10 pts)	25	
3.2	Business Development Expert		75
	At least three (3) years of experience in business development/ business advisory services/support (3 years – 10 pts, each additional year - 5 pts, up to 25 pts).	25	
	At least 3 (three) years of experience in developing knowledge products, training materials, guides related to environment, agriculture or energy topics. (3 years – 10 pts, 4 and more years - 15 pts)	15	
	Training experience in the business sector (at least 3 trainings) (3 trainings – 6 pts, each additional year - 2 pts, up to 10 pts)	10	
	Specific experience in designing or implementing environmental/climate/energy projects (e.g. GEF projects, ODIMM, AIPA) is a distinct advantage (one assignment – 5 pts, two or more assignments – 10 pts)	10	
	Fluency in Romanian and Russian (verbal and writing) (Romanian – 7 pts, Russian – 8 pts)	15	
3.3	Agriculture Expert		75
	At least three (3) years of practical experience and expertise on developing programs/trainings/workshops at the national level, knowledge on conservation/sustainable agriculture, Environmental protection (3 years – 10 pts, each additional year - 5 pts, up to 25 pts)	25	
	Proven record of conducting trainings and workshops on climate/environmental with the conservation/sustainable agriculture mainstreamed-relevant topics (at least 3 trainings) (three trainings – 10 pts, four or more trainings – 15 pts)	15	
	Experience with design/management/evaluation of different modalities to support small business or other groups at communities (e.g. grant program, capacity development, direct support to networks, facilitation of policy dialogue) would be an advantage (no – 0 pts, yes – 15 pts)	15	
	Experience in similar activities with UNDP and/or other international projects are a strong advantage (no assignments – 0 pts, one or more assignments – 5 pts)	5	
	Fluency in Romanian and Russian (verbal and writing) (Romanian – 7 pts, Russian – 8 pts)	15	
3.4	Sustainable Development Expert on Environment and Climate Resilient Practices		75
	At least three (3) years of experience in implementing or leading assignments related the development of knowledge products, publications, climate resilient practices or other related subjects (3 years – 10 pts, each additional year - 5 pts, up to 25 pts)	25	
	At least three (3) years of practical experience and expertise in developing programs/trainings/workshops at the national or regional level, knowledge on Environmental protection for LPAs, agri-producers, community groups (3 years – 10 pts, 4 years and more 15 pts)	15	

	Experience in design/management/evaluation of different modalities to support small business or other groups at communities/regional/national (e.g. grant programme, capacity development, direct support to networks, facilitation of policy dialogue) would be an advantage (<i>no assignments – 0 pts, one or more assignments – 10 pts</i>)	10	
	Training experience in the environment or agriculture fields are required (at least 3 trainings) (<i>3 trainings – 6 pts, each additional training - 2 pts, up to 10 pts</i>)	10	
	Fluency in Romanian and Russian (verbal and writing) (<i>Romanian – 7 pts, Russian – 8 pts</i>)	15	
3.5	Climate Change Expert		75
	At least three (3) years of practical experience and expertise on developing programs/trainings/workshops at the national level, knowledge on Climate Change Adaptation and/or Mitigation actions, Environmental protection (<i>3 years – 10 pts, each additional year - 5 pts, up to 25 pts</i>)	25	
	Proven record of conducting trainings and workshops on climate, energy efficiency and renewable energy sources (at least 3 trainings) (<i>three (3) trainings – 10 pts, each additional training - 5 pts, up to 20 pts</i>)	20	
	Experience with design/management/evaluation of different modalities to support small business or other groups of communities (e.g. grant programme, capacity development, direct support to networks, facilitation of policy dialogue) would be an advantage (<i>no – 0 pts, yes – 15 pts</i>)	15	
	Fluency in Romanian and Russian (verbal and writing) (<i>Romanian – 7 pts, Russian – 8 pts</i>)	15	
Total Section 3			400

SECTION 5: TERMS OF REFERENCE

I. BACKGROUND

Moldova is currently facing a multitude of economic and structural challenges owing to the conflict in neighbouring Ukraine. Approximately 30 percent of Moldova's imports are from countries involved in or affected by the conflict. As a result, sharp rises in market prices caused by disruptions to supply chains have significantly impacted the country's import-export market.

Increasingly limited access to a number of essential agriculture inputs is increasing the risk of food insecurity in Moldova, and it is projected that there will be a significant decrease in the yields of key agricultural produce such as corn, wheat, and sunflower, as well as vegetables included in the average food basket needed to sustain food security in the country. FAO forecasts a 30 percent decrease in yields owing to dry weather conditions and increasingly expensive inputs. Moreover, high food prices impede the access of the most vulnerable population groups to basic food products.

In Moldova, households consisting of five or more persons face a poverty risk that is 2.2 times higher than single-person households, according to figures published by the National Bureau of Statistics (NBS) in 2020. The lowest poverty rate (10.2 percent in 2018) was recorded among households formed of one member less than 60 years of age, while the highest (42 percent) was in the case of households with three or more children. This group of households represents approximately 8 percent of the population.

Place of residence is an important determinant vis-à-vis the welfare of the population. According to statistics, the rural population is more exposed to poverty risk than the urban population. The poverty rate in rural areas in 2018 was 31.6 percent, as opposed to 10.6 percent in urban areas. Since a significant part of the rural population is engaged in subsistence agricultural activities, the risk of falling below the poverty line is currently even higher, in light of the ongoing energy and security crisis and extreme climate-related events.

The rural population is increasingly vulnerable to the impacts of climate change, especially women and women-led households who lack the resources and access to services needed to ensure water, food, and energy supply for their families. Moreover, the rural poor have limited knowledge of sustainable and environment-friendly agricultural and forestry practices that would increase the adaptation and resilience capacities of communities and ecosystems.

The agriculture sector in Moldova has one of the highest exposures and vulnerabilities to climate change. The 2007 drought, one of the worst in recent history, caused a 23 percent decline in production compared to the previous year. Wheat and maize, two main staple crops, were significantly impacted: wheat production fell by 40 percent and maize by 73 percent. Moldova's high-value exports - grapes and apples, are also impacted by the increasing incidence and severity of drought, particularly as higher temperatures are increasing their crop water demands.

The initiative will thus mitigate the drawbacks caused by the current context by: 1) supporting small farmers with agricultural inputs through seeds and seedlings of cereals, vegetables and other early maturing crops (e.g., corn, sunflower, peas, spring barley, sugar beet and soybean), feed and fodders for animals; and 2) building the capacity of small farmers (particularly women-led farms) to apply climate-resilient energy-efficient technologies.

This will contribute to food security and climate resilience by building the capacities of vulnerable groups in rural areas, promoting sustainable, inclusive and resilient communities, and empowering women from rural areas to practice alternative livelihoods in the context of the energy crisis, increased environmental degradation and vulnerabilities to extreme weather patterns.

The implementing agencies will work with women's groups to increase their knowledge and skills on sustainable and resilient agriculture and to explore alternative income generating activities in the respective sectors.

Additionally, the activity will support women-led farms in the adoption of sustainable land management practices aimed at preserving soil health and fertility (soil erosion leads to average losses in agricultural production exceeding USD 40 million annually). The activity will use synergies with other initiatives currently being implemented by the participating UN organizations (FAO and UNDP).

ASSIGNMENT SCOPE AND SPECIFIC GUIDANCE TO BIDDERS

Households and agricultural enterprises in rural areas face many problems in using the existing local resources. Often, they lack capacities required to set up or expand a household business, or a larger scale nature-based business at community and/or regional level which is resilient in the face of climate change and doesn't bring any harm to the environment. These gaps lead to limited access to local natural, human, social, physical, and financial resources and/or overexploitation and mismanagement of the natural capital.

The capacity development support envisaged under this assignment is dedicated to at least 1,000 (200 women and young people) households with economic activities, micro, small and medium agricultural producers for increasing their capacities in access to markets, income generating activities with sustainable and green aspects mainstreamed. It is expected that the program will enable agri-business leaders to obtain the necessary knowledge and practical skills and to get a better understanding of the environmental sustainability aspects and climate change risks and measures, in the process of exploring alternative income generating opportunities.

As facilitators of the Capacity building program, representatives of environmental/agricultural NGOs shall be engaged, considering the important role played by civil society organizations (CSOs) and NGOs in advancing the 'green agenda' and in delivering capacity building activities at local level. In line with this, a Training of Trainers (ToT) for environmental/ agricultural NGOs (nationally, but in particular representatives of NGOs located in or adjacent to the targeted rayons) on integrating environment-friendly and climate resilient practices as part of the income generating activities led by rural women will be conducted.

As part of this assignment, it is intended to support 15 representatives of regional NGOs to strengthen their capacities to engage them in organizing a tailor-made capacity building programme for the target groups at local level (rural women, young people).

Based on the aspects mentioned above, the FAO-UNDP joint project intends to engage the representatives of Environmental/agricultural NGO to conduct a Capacity development program to develop capacities of women and men from the target regions to maintain and/or put in place income generating households' activities and agri-producers businesses which are environment-friendly and resilient to climate change.

The beneficiaries of the capacity development programme will gain basic skills in climate resilient livelihoods, acquire knowledge in conservation agriculture and relevant technologies, as well as by using the energy efficiency and renewable energy sources technologies which would enable them, among other aspects, to increase their energy resilience to climate change and help them to implement successfully the grants envisaged under the FAO-UNDP joint project.

Based on the above-mentioned rationale and scope, UNDP seeks to contract a specialised company/NGO or consortium with advanced technical expertise and capacity to design and implement ToT for NGO's representatives and to ensure organisation of a practical capacity development program through NGO's representatives engagement for women headed households and micro, small and medium agri-producers.

II. OBJECTIVES OF THE ASSIGNMENT

The present assignment has four inter-related objectives as follows:

1. Increase the knowledge of the women farmers and women headed households on conservation/sustainable agriculture practices;
2. Design a Capacity Development Programme for the NGO's representatives located in the or adjacent to the target regions;
3. Implement a Capacity Development Programme for the women headed households and for the micro, small and medium agri-producers;
4. Organize 6 in-country study tours for the beneficiaries of the capacity building program.

III. TASKS AND OUTPUTS

The selected contractor shall take full responsibility for the execution and delivery of the following tasks and outputs under the four objectives of the assignment, as described below:

1. **Carry out a capacity development Program on conservation and sustainable agriculture practices in 6 districts (Telenești, Ungheni, Șoldănești, Briceni, Hîncești, Sîngerei) for the women headed households and small and medium women agri-producers**
 - Analyse the existing/available material in the following fields: practical skills in applying conservation and sustainable agriculture practices, relevant technologies, climate resilient livelihoods, knowledge in conservation and sustainable agriculture and how to apply a precautionary approach to conservation of biodiversity;
 - Based on the analysis mentioned above and best practices identified in applying conservation and sustainable agriculture to elaborate the training materials for the information sessions adjusted to the micro, small and medium women agri-producers and women headed households – training materials must be elaborated and arranged in 2 knowledge products one for small and medium women agri-producers and another one for the women headed households/micro agri-producers which will be presented for each target regions and should consist of at least the following materials (pocket guide, info graphic, short video with best practices, articles, etc. regarding the importance of agricultural biodiversity and their role in the ecosystem management, precision agriculture/farming including precision irrigation technology, integrating the digital tools in the agriculture practices, the main efficient technologies including using drones, sensors, anti hail and anti frost protection measures, strip-till, no-till and mini-till technologies, and soil-friendly farming systems and practices, etc. that can be used by micro, small and medium agri-producers in the main crops production specific for our country etc). The informative materials must be well prepared for the targeted group, printed (one copy for each participant to the information sessions) and shared with the participants during the information sessions.
 - Develop and coordinate with UNDP, the Food and Agriculture Organization (to prevent activities duplication) and with the **Ministry of Agriculture and Food Industry** the work plans and the content of the information sessions in each target regions.
 - Organize information sessions in each target regions (**Telenești, Ungheni, Șoldănești, Briceni, Hîncești, Sîngerei**) - The information sessions shall be attended by at least approximately **180** women headed households and micro, small and medium women agri-producers from the target regions. Total – **6 information sessions** (1 day per one training) as follows: **Telenești** – 1 information session, **Ungheni** – 1 information session, **Șoldănești** – 1 information session, **Briceni** – 1 information session; **Hîncești** – 1 information session, **Sîngerei** - 1 information session;

- Disseminate the information included in the knowledge products using existing online platforms: 2 knowledge products disseminated online;

Note 1: All information sessions to be organized at the local level (district or regional);

Note 2: The contractor shall assume full responsibility for identifying the participants and arrange all information sessions logistics. Hence, full information sessions logistics costs (incl. daily catering costs – 2 coffee breaks, 1 lunch, and water, rent of training facilities, and equipment and other relevant logistics costs) shall be factored in the Bidder's Financial Proposal.

2. Design a Capacity Development Programme (Training of Trainers) on integrating environment-friendly aspects in agriculture and climate resilient practices for selected NGOs representatives and assure its implementation

Considering the important role played by the civil society organizations and NGOs in advancing the 'green agenda' forward and influencing relevant policies, an extensive capacity building program for representatives of environmental/agricultural/Energy NGOs (located in the or adjacent to the targeted regions) on integrating environment-friendly and climate resilient practices, will be conducted as part of the income generating activities led by rural women, as follows:

a. Organise an open Call for selection of 15 representatives of Environmental/ agricultural/Energy NGOs to be trained and engaged as facilitators of the Capacity building program

- Elaborate the call with specific criteria for selection of the NGO's representatives and ensure a wide dissemination among NGOs platforms. In process of elaboration of the criteria it is important to take into consideration that the representatives of the NGO partners to be selected under this assignment shall have more than 3 years of activity with implementing environmental/energy and/or local socio-economic development/rural development projects, preferably at the grassroots level. The representatives of environmental/agricultural/energy NGOs have to be located in the or adjacent to the targeted regions.
- Conduct an in-depth analysis of received applications and validate the list of selected applicants with UNDP, after coordinating it with the donor.
- At least 15 NGO's representatives shall be fully committed to participate in an intensive training program and further to be engaged as trainers for the capacity building program for the target groups.

b. Develop a Capacity Development Programme for the environmental/agricultural/energy NGO's representatives selected under Objective 2, including the concept, methodology and content of the training

The programme shall be guided, but not limited/prescribed to the following subjects: Protection and sustainable management and use of natural resources;

- Environment protection and economic growth;
- Biodiversity conservation actions and nature-based solutions;
- Climate change impacts and its relevance to energy and other sectors;
- Climate change and sustainable development;
- Climate change and resilience building;
- Renewables and energy efficiency;
- Women's empowerment and climate change (including knowledge and skills in climate resilient livelihoods, leadership, and income generating activities development with sustainable and green aspects mainstreamed, income generation regardless of the changes in the rainfall patterns and extreme weather events and that imply alternative resources of energy, etc).
- **Validate the Capacity Development Programme with UNDP and coordinate it with the Ministry of Agriculture and Food Industry.**

- Following the endorsement of the Capacity Development Programme by UNDP, the selected contractor shall proceed with its actual implementation;
- Develop and coordinate with the UNDP the standardized procedure with the instructions and steps to be followed by the NGOs representatives in process of the training program mentoring and coaching of the small and medium women agri-producers and women headed households;
- Develop and coordinate with UNDP the work plans for implementing the capacity development programme;
- **Implement a Training Program for representatives of the NGOs**
- The training program will include a 3-day thematic training in accordance with the capacity development programme. The trainings shall be attended at least by around **15 representatives of the NGOs** located in the or adjacent to the targeted regions. Total - **1 training** (3 days per training) organized in one of the selected target regions **Telenești, Ungheni, Șoldănești, Briceni, Hâncești, Sângerei or in Chisinau as agreed with the UNDP**
- Collect the feedback from the participants to the training about the efficiency of the training programme and what are the missed subject required to be developed and included in the training programme which will be developed for micro, small and medium women agri-producers and women headed households;
Note 1: The contractor shall assume full responsibility for selection and identifying the participants and arrange all the training logistics. Hence, full training logistics costs (incl. daily catering costs – 2 coffee breaks, 1 lunch, and water, rent of training facilities, transports to and from the training place, and equipment and other relevant logistics costs) shall be factored in the Bidder's Financial Proposal.
- Perform other tasks if required to achieve Objective 2.

3. Implement the Capacity Development Program for small and medium women agri-producers and women headed households based on the Capacity Development Programme for the environmental/agricultural/Energy NGOs:

- Based of the feedback received during the Training Program for representatives of the NGOs the selected contractor will adjust the Capacity Development Programme developed and approved under the objective 2 to the problems are faced, by households and agricultural enterprises in rural areas, in using the existing local resources, including how to set up or expand a household business, or a larger scale nature-based business at community and/or regional level which is resilient in the face of climate change and doesn't bring any harm to the environment.
- **Validate the Adjusted Capacity Development Programme with UNDP.** Following the endorsement of the Adjusted Capacity Development Programme by UNDP, the selected contractor shall proceed with its actual implementation;
- Contract 15 representatives of the NGOs as trainers for the capacity development program for the target groups, after coordination the list of the persons with UNDP;
- Develop and coordinate with UNDP the work plans for implementing the capacity development programme for each women groups, proceed with implementation as follows:

a) Implement a Training Program for women headed households and micro, small and medium women agri-producers

- The training program for women headed households' group will include a 2-days thematic training in accordance with the **Adjusted Capacity Development Programme mentioned above**. The trainings shall be attended by around **1000 agri-producers (including 200 women headed households and young people and micro, small and medium women agri-producers)** from the target regions. Total - **36 trainings** (2 days per one training) as follows: Telenești – 6 trainings, Ungheni – 6 trainings, Șoldănești – 6 trainings, Briceni – 6 trainings; Hâncești - 6 trainings, Sângerei - 6 trainings.

Note 1: All the trainings to be organized at the local level (district and regional);

Note 2: The contractor shall assume full responsibility for identifying the participants and arrange all the training logistics. Hence, full training logistics costs (incl. daily catering costs – 2 coffee breaks, 1 lunch, and water, rent of training facilities, and equipment and other relevant logistics costs) shall be factored in the Bidder’s Financial Proposal. Also the contractor shall assume full responsibility for the payment of the daily fee for the representatives of the NGOs contracted for this assignment.

- Perform other tasks if required to achieve Objective 3.

4. Organize 6 in-country study tours for the beneficiaries of the capacity building program.

- After implementation of the Capacity Development Program under objective 3, the selected contractor together with the NGO’s representatives engaged as a trainers, will organize 6 in-country study tours for the beneficiaries of the capacity building program willing to learn from their peers about green and environmental-friendly business and to find out more about energy-efficient technologies and sustainable practices;
- In close cooperation with the NGO’s representatives to develop and coordinate with UNDP the concept for study tours for the beneficiaries of the capacity building program, which will include, but will not be limited to the following points/topics:
 - Identify (in close coordination with UNDP) the list of the agri-producers and the households which have an economic activity and want to share their knowledge with the participants to the Capacity Development Program from the target regions;
 - Develop the agenda of the study tours, identify the key presenters through the list of the agri-producers and households selected and to help them to elaborate the presentations for participants;
 - Identify the subject for the discussions in the regions – to raise the awareness about the practices implemented by agri-producers and households which are visited and the potential opportunities for socio-economic development and intercommunity cooperation.
- The study tours should be organized as follow: **6 study tours**, one visit per each district from target regions, as follows: Telenești – 1 visit, Ungheni – 1 visit, Șoldănești – 1 visit, Briceni – 1 visit; Hîncești - 1 visit, Singerei - 1 visit, with the total amount of about 180 participants (30 participants per each visit).

Note 1: All the Study tours to be organized at the local level (district and regional);

Note 2: The contractor shall assume full responsibility **for identifying the list of participants, and assure all the study tours transportation.** Hence, full training logistics costs (incl. rent of busses cost, daily catering costs –1 lunch, and water, transports to and from the study tours regions, photographer, equipment and other relevant logistics costs) shall be factored in the Bidder’s Financial Proposal.

- Perform other tasks if required to achieve Objective 4.
- **Produce a Final Report covering all activities undertaken during the assignment.**

IV. DELIVERABLES AND TIMEFRAME

The selected contractor is expected to produce the following deliverables as per schedule below:

Deliverable	Target Date
1. Detailed Plan and Methodology of the assignment developed and submitted to UNDP	By June 2023
Objective 1 – Increase the knowledge of the women farmers and women headed households on conservation agriculture practices	
2. 2 knowledge products on conservation/sustainable agriculture practices - one for small and medium women agri-producers and another one for the women	By August 2023

Deliverable	Target Date
headed households/ micro agri-producers which will be presented for each target regions, developed, disseminated online and validated by UNDP; 3. The work plans and the content of the information sessions in each target regions developed and coordinated with UNDP and main stakeholders; 4. 6 Information sessions for around 180 women headed households and the micro, small and medium women agri-producers from the target regions organized and delivered.	
Objective 2 – Design a Capacity Development Programme for the representatives of the environmental/agricultural/Energy NGOs located in the or adjacent to the targeted regions	
5. An open Call for selection of 15 Environmental/Agricultural/Energy NGO’s representatives to be trained and engaged as facilitators of the Capacity building program elaborated and validated by UNDP, and successfully launched, followed by selection of at least 15 representatives of NGOs in close cooperation with UNDP; 6. The Capacity Development Programme for representatives of environmental/agricultural NGOs developed and validated by UNDP; 7. One training under the Capacity Development Programme for 15 representatives of environmental/ agricultural NGOs organized and delivered.	By September 2023
Objective 3 – Implement a Capacity Development Programme for the women headed households and for the small and medium agricultural producers	
8. The capacity Development Program developed and validated by UNDP	By October 2023
9. 15 representatives of the NGOs contracted as trainers for the capacity development program for the target groups	By October 2023
10. 36 trainings (2 days/training) for around 1000 agri-producers (including 200 women headed households and young people and micro, small and medium women agri-producers) organized and delivered	By November 2023
Objective 4 – Organize 6 in-country study tours for the beneficiaries of the capacity building program	
11. The concept for study tours and the list of the participants and the list with the agri-producers and the households to be visited elaborated and validated by UNDP	By March 2024
12. 6 in-country study tours for around 180 participants (30 participants per each visit) organized and delivered	By May 2024

Language

All documents and training materials for deliverables shall be prepared in Romanian and Russian languages. Final and interim reports shall be submitted in English.

Requirements for the Final Report

The Final Report shall include:

- Executive Summary
- Brief narrative description of Activities conducted under the assignment with dates, and corresponding evidences provided in Annexes including but not limited to:
 - Workplan and Methodology of the Assignment

- Capacity Development Programmes
- Training Plans
- Agendas, presentations, handouts for the trainings/study tours
- List of participants duly signed
- Photographic evidence of study tours/trainings.
- Training Report, incl. summary of post workshop questionnaires;
- Two (2) knowledge products related to conservation agriculture/sustainable agriculture;
- Other deliverables/outputs produced under the assignment.

The Final Report developed in English (except Annexes and Deliverables), must be approved and signed by the Project Coordinator prior to disbursing the last instalment of the contract.

Submission and use of data, reports and other material produced under assignment

All primary data, reports, and other documentation produced during this assignment shall be made available to UNDP in appropriate electronic format (word, excel, PDF, etc.) depending on the nature of its content. All data acquired, and products developed in the course of the assignment will be in the ownership of UNDP and cannot be used by the Contractor and its team without prior written permission.

PAYMENT SCHEDULE

The payments to the Contractor shall be done upon approval and acceptance of the deliverables by „*Emergency support for agri-producers in the context of socio-economic, climate and energy crisis*” Project Coordinator. Payments to cover Administrative (management and operational) costs shall be linked to instalment and shall be transferred as per the schedule agreed with „*Emergency support for agri-producers in the context of socio-economic, climate and energy crisis*” Project upon the signing of the Agreement.

Instalment	Instalment value as share of proposed amount for services	Tentative payment date	Payment due upon successful completion of Milestones
First progress report (PR1)	10%	June 2023	Deliverable 1
Second progress report (PR2)	15%	August 2023	Deliverables under the objective 1
Third progress report (PR3)	25%	September 2023	Deliverables under the objective 2
Forth progress report (PR4)	30%	November 2023	Deliverables under the objective 3
Fifth progress report (PR5)	10%	May 2024	Deliverables under the objective 4
Final Report (FR)	10%	June 2024	-

VIII. INSTITUTIONAL ARRANGEMENTS

Management arrangements

The contractor will work under the direct supervision of the FAO-UNDP Joint Project – Emergency support for agri-producers in the context of socio-economic, climate and energy crisis Project Assistant, and under the overall guidance and supervision of the Project Coordinator. The contractor shall also liaise and cooperate with experts/projects from UNDP, and other organizations, as relevant, working on similar/complementary activities.

The FAO-UNDP Joint Project – Emergency support for agri-producers in the context of socio-economic, climate and energy crisis Project will facilitate, whenever necessary, the initial communication with any relevant district/regional authorities and will provide the contractor with any additional available information to support the implementation of the assignment.

Staffing

The Bidder shall indicate lead experts per each area of expertise required under the assignment (see Section IX). If the qualifications of certain experts cover more than one area of expertise, then the same expert can be proposed for that respective area, as well. The number of planned person-days per expert/area of expertise need to be indicated in the Bidder's proposal. **Failure to provide adequate expertise in all areas of expertise is considered grounds for disqualification.** The contractor will ensure that all other necessary staff and additional technical resources required for the effective and efficient implementation of the assignment shall be ensured by the contractor.

Costs of the assignment

The Bidder should calculate and include in its financial offer all relevant costs associated with the assignment such as staffing, transportation, all training logistics costs, and others as relevant for the successful completion of the tasks. UNDP shall not accept any additional expenses which were not included in the company's financial offer unless UNDP revises the scope work during the contract implementation within allowable margins.

Note: The Bidders shall include in their financial offer the costs associated with training/workshops costs as if these were to be conducted in usual settings, i.e. not online. In case the on-line delivery option would be the only one feasible, appropriate revision of the contract will be operated in cooperation with and as endorsed by UNDP.

Timeliness and quality

The selected contractor shall take overall responsibility for the quality and timeliness of completing all assignment deliverables, and contractor's implementation performance shall be assessed against the respective factors. The contractor shall be notified of any deviation from the agreed schedules and standards, pursuant to which it will be required to remediate its performance. In case no satisfactory remediation shall be obtained UNDP reserves the right to terminate the contract.

COVID-19 implications

The selected contractor shall abide by the latest recommendations of World Health Organization and National Commission for Emergency Situations of the Republic of Moldova pertaining to safety measures in the COVID-19 context. The Offeror's proposal shall be clear on the activities, costs entailed, and approach proposed to ensure the delivery of the assignment in the current pandemic context whereby objectives of the assignment are met, while enforced safety standards are adhered to. The contractor shall factor in its financial proposal any costs related to the procurement of any personnel safety supplies to ensure the safe execution of works and timely delivery of the assignment objectives.

Shall it be feasible to conduct the training, or any other activities under the assignment (as specified in Section IV) with physical presence of participants, the contractor will abide by the safety rules and regulations set by the Moldovan authorities in regard to gatherings/meetings at that particular time.

IX. QUALIFICATIONS AND SKILLS REQUIRED:

1. For the company:

- A legal registered entity, or entities in case of Consortiums;
- For Consortiums, valid signed Consortium agreement with clear responsibilities of Partners;
- Minimum 5 (five) years of experience in local/regional development, business development, capacity building development for the business or other groups at communities/regional/national level;
- At least two (2) contracts on capacity assessment and/or implementation of capacity development programs implemented over the last 5 (five) years ;
- Availability of technical and human resources for the successful implementation of the assignment.

2. For the team of experts (at least 5 members):

Expert	Experience
Project Manager	<ul style="list-style-type: none"> - At least three (3) years of experience in carrying out or leading assignments in the area of business development/management. Specific experience in the field of business advisory provision to the agriculture sector is an advantage; - At least three (3) years in overseeing or delivering workshops/trainings for representatives of the business sector, local development groups, women's groups, other groups at local / regional / national level; - Previous work with UNDP and/or other development partners will be an asset; - Fluency in Romanian, Russian and English.
Business development Expert	<ul style="list-style-type: none"> - At least three (3) years of experience in business development/ business advisory services/support. Specific experience with agri-businesses/eco/climate areas is a distinct advantage; - Experience in developing knowledge products, training materials, guides related to environment, agriculture or energy topics (minimum 3 years). Specific experience with agri-related, climate/eco areas is a distinct advantage; - Training experience in the business sector (at least 3 trainings); - Specific experience in designing or implementing environmental/climate/energy projects (e.g. GEF projects, ODIMM, AIPA) is a distinct advantage; - Fluency in Romanian and Russian (verbal and writing).
Agriculture expert	<ul style="list-style-type: none"> - At least three (3) years of practical experience and expertise on developing programs/trainings/workshops at the national level, knowledge on conservation/sustainable agriculture, Environmental protection;

	<ul style="list-style-type: none"> - Proven record of conducting trainings and workshops on climate/environmental with the conservation/sustainable agriculture mainstreamed-relevant topics (at least 3 trainings); - Experience with design/management/evaluation of different modalities to support small business or other groups at communities (e.g. grant programme, capacity development, direct support to networks, facilitation of policy dialogue) would be an advantage; - Experience in similar activities with UNDP and/or other international projects are a strong advantage; - Fluency in Romanian and Russian (verbal and writing).
Sustainable development expert on Environment and climate resilient practices	<ul style="list-style-type: none"> - At least three (3) years of experience in implementing or leading assignments related the development of knowledge products, publications, climate resilient practices or other related subjects; - At least three (3) years of practical experience and expertise in developing programs/trainings/workshops at the national or regional level, knowledge on Environmental protection for LPAs, agri-producers, community groups; - Experience in design/management/evaluation of different modalities to support small business or other groups at communities/regional/national (e.g. grant programme, capacity development, direct support to networks, facilitation of policy dialogue) would be an advantage; - Training experience in the environment or agriculture fields are required (at least 3 trainings); - Fluency in Romanian and Russian (verbal and writing).
Climate Change Expert	<ul style="list-style-type: none"> - At least three (3) years of practical experience and expertise on developing programs/trainings/workshops at the national level, knowledge on Climate Change Adaptation and/or Mitigation actions, Environmental protection; - Proven record of conducting trainings and workshops on climate, energy efficiency and renewable energy sources (at least 3 trainings); - Experience with design/management/evaluation of different modalities to support small business or other groups of communities (e.g. grant programme, capacity development, direct support to networks, facilitation of policy dialogue) would be an advantage; - Fluency in Romanian and Russian (verbal and writing).

Bidders should enclose a résumé for each person proposed to be assigned to the project and shall include specific information on staff's previous experience and roles. Specifically, résumés should include:

- Anticipated role and level of participation in the project;
- Previous experience relevant to the assigned role in the project;
- Education, training and certification details;
- Contact information (name, title, organization, mailing address, phone, and email) for a minimum of three business references;
- Linguistic skills.

Bidders agree that core technical experts will participate in the project at the level and duration specified unless agreement is provided in writing form by the Project Management Team to allow substitutions.

SECTION 6: CONDITIONS OF CONTRACT AND CONTRACT FORMS

6.1 The types of Contract to be signed and the **applicable UNDP Contract General Terms and Conditions**, as specified in Data Sheet, can be accessed at <http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html>

6.2 Special Conditions of Contract

The following Special Conditions of Contract (SCC) shall supplement and/or amend the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the GCC:

Liquidated Damages will be imposed as follows:

Percentage of contract price per day of delay: **2.5 %**. Max. number of weeks of delay: 4, after which UNDP may terminate the contract.

SECTION 7: PROPOSAL FORMS

- **Form A: Proposal Confirmation**
- **Form B: Checklist**
- **Form C: Technical Proposal Submission**
- **Form D: Proposer Information**
- **Form E: Joint Venture/Consortium/Association Information**
- **Form F: Eligibility and Qualification**
- **Form G: Format for Technical Proposal**
- **Form H: Format for CV of Proposed Key Personnel**
- **Form I: Statement of Exclusivity and Availability**
- **Form J: Financial Proposal Submission** *[Form J is part of the Financial Proposal and shall be submitted directly in the system only in the “Commercial section” of the requirements. Please, ensure that no other documents are disclosing your financial proposal apart from Forms J and K. Non-compliance with this instruction may result in rejection of the proposal received.]*
- **Form K: Format for Financial Proposal** *[Forms K is part of the Financial Proposal and shall be submitted directly in the system only in the “Commercial section” of the requirements. Please, ensure that no other documents are disclosing your financial proposal apart from Forms J and K. Non-compliance with this instruction may result in rejection of the proposal received.]*



FORM A: PROPOSAL CONFIRMATION

Please acknowledge receipt of this RFP by completing this form and returning it by email to the address, and by the date specified, in the Letter of Invitation.

To: Insert name of contact person Email: Insert contact person’s email - do not enter secure proposal email address

From: Insert name of proposer

Subject RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises

Check the appropriate box	Description
<input type="checkbox"/>	YES , we intend to submit a proposal.
<input type="checkbox"/>	NO , we are unable to submit a competitive proposal for the requested services at the moment

If you selected NO above, please state the reason(s) below:

Check applicable	Description
<input type="checkbox"/>	The requested services are not within our range of supply
<input type="checkbox"/>	We are unable to submit a competitive proposal for the requested services at the moment
<input type="checkbox"/>	The requested services are not available at the moment
<input type="checkbox"/>	We cannot meet the requested terms of reference
<input type="checkbox"/>	The information provided for proposal purposes is insufficient
<input type="checkbox"/>	Your RFP is too complicated
<input type="checkbox"/>	Insufficient time is allowed to prepare a proposal
<input type="checkbox"/>	We cannot meet the delivery requirements
<input type="checkbox"/>	We cannot adhere to your terms and conditions e.g. payment terms, request for performance security, etc. Please provide details below.
<input type="checkbox"/>	Sustainability criteria/requirements are too stringent (if applicable)
<input type="checkbox"/>	We do not export
<input type="checkbox"/>	We do not sell to the UN
<input type="checkbox"/>	Your requirement is too small
<input type="checkbox"/>	Our capacity is currently full
<input type="checkbox"/>	We are closed during the holiday season
<input type="checkbox"/>	We had to give priority to other clients’ requests
<input type="checkbox"/>	The person handling proposals is away from the office
<input type="checkbox"/>	Other (please provide reasons below):
Further information: Click or tap here to enter text.	
<input type="checkbox"/>	We would like to receive future RFPs for this type of services
<input type="checkbox"/>	We don’t want to receive RFPs for this type of services



Questions to the Supplier concerning the reasons for no proposal should be addressed to [Click or tap here to enter text.](#) phone [Click or tap here to enter number.](#), email [Click or tap here to enter text.](#)



FORM B: CHECKLIST

This form serves as a checklist for preparation of your Proposal. Please complete the returnable Proposal Forms in accordance with the instructions and return them as part of your Proposal submission: No alteration to the format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the instructions in Section 2: Instructions to Proposers and Section 3: Data Sheet.

Technical Proposal:

Have you duly completed all the Returnable Proposal Forms?	
▪ Form C: Technical Proposal Submission	<input type="checkbox"/>
▪ Form D: Proposer information	<input type="checkbox"/>
▪ Form E: Joint Venture/Consortium/Association Information	<input type="checkbox"/>
▪ Form F: Eligibility and Qualification	<input type="checkbox"/>
▪ Form G: Technical Proposal	<input type="checkbox"/>
▪ Form H: CVs of proposed key personnel	<input type="checkbox"/>
▪ Form I: Statements of exclusivity and availability for key personnel	<input type="checkbox"/>
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	<input type="checkbox"/>
Have you provided the required documents in support of Form D: Proposer Information?	<input type="checkbox"/>

Financial Proposal:

▪ Form J: Financial Proposal Submission	<input type="checkbox"/>
▪ Form K: Financial Proposal	<input type="checkbox"/>

Forms J and K, representing the Financial Proposal shall be submitted directly in the system only in the “Commercial section” of the requirements. Please, ensure that no other documents are disclosing your financial proposal apart from Forms J and K. Non-compliance with this instruction may result in rejection of the proposal received.

FORM C: TECHNICAL PROPOSAL SUBMISSION

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises		

We, the undersigned, offer to supply the services required for Click or tap here to enter text.in accordance with your Request for Proposals No. Click or tap here to enter text. We hereby submit our Proposal, which includes this Technical Proposal and our Financial Proposal uploaded separately under the commercial section in the system as instructed.

Proposer Declaration: on behalf of our firm, its affiliates, subsidiaries and employees, including any JV / Consortium / Association members or subcontractors or suppliers for any part of the contract.

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	Requirements and Terms and Conditions: I/We have read and fully understand the RFP, including the RFP Information and Data Sheet, Terms of Reference, the General Conditions of Contract and any Special Conditions of Contract. I/we confirm that the proposer agrees to be bound by them.
<input type="checkbox"/>	<input type="checkbox"/>	I/We confirm that the proposer has the necessary capacity, capability and necessary licenses to fully meet or exceed the requirements and will be available to deliver throughout the relevant contract period.
<input type="checkbox"/>	<input type="checkbox"/>	Ethics: In submitting this proposal I/we warrant that the proposer: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any competitor; has not directly or indirectly approached any representative of the buyer (other than the point of contact) to lobby or solicit information in relation to the RFP; has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the buyer.
<input type="checkbox"/>	<input type="checkbox"/>	I/We confirm to undertake not to engage in proscribed practices, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we have read the United Nations Supplier Code of Conduct : https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN.
<input type="checkbox"/>	<input type="checkbox"/>	Conflict of interest: I/We warrant that the proposer has no actual, potential or perceived conflict of Interest in submitting this proposal, or entering into a contract to deliver the requirements. Where a conflict of interest arises during the RFP process the proposer will report it immediately to the Procuring Organisation’s Point of Contact.
<input type="checkbox"/>	<input type="checkbox"/>	Prohibitions, Sanctions: I/We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium members or subcontractors or suppliers for any part of the contract is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists and have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group.
<input type="checkbox"/>	<input type="checkbox"/>	I/We do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);



Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	Bankruptcy: I/We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against us that could impair our operations in the foreseeable future.
<input type="checkbox"/>	<input type="checkbox"/>	Proposal Validity Period: I/We confirm that this Proposal, including the price, remains open for acceptance for the proposal validity period.
<input type="checkbox"/>	<input type="checkbox"/>	I/We understand and recognize that you are not bound to accept any proposal you receive.
<input type="checkbox"/>	<input type="checkbox"/>	By signing this declaration, the signatory below represents, warrants and agrees that he/she has been authorised by the Organisation/s to make this declaration on its/their behalf.

Name: _____

Title: _____

Date: _____

Signature: _____

[Stamp with official stamp of the Proposer]

FORM D: PROPOSER INFORMATION

RFP Reference	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises
Legal name of Proposer	Click or tap here to enter text.
Legal Address, City, Country	Click or tap here to enter text.
Website	Click or tap here to enter text.
Year of registration	Click or tap here to enter text.
Proposer's Authorized Representative information	Name and Title: Click or tap here to enter text. Telephone numbers: Click or tap here to enter text. Email: Click or tap here to enter text.
Legal structure	Choose an item.
No. of full-time employees	Click or tap here to enter number.
No. of staff involved in similar contracts	Click or tap here to enter number.
Are you a UNGM registered vendor?	<input type="checkbox"/> Yes <input type="checkbox"/> No If yes, insert UNGM Vendor Number
Years of supplying to UN organisations	Click or tap here to enter text.
Are you a Click or tap here to enter text.vendor?	<input type="checkbox"/> Yes <input type="checkbox"/> No If yes, insert Vendor Number
Countries of operation	Click or tap here to enter text.
Subsidiaries in the region (please indicate names of subsidiaries and addresses, if relevant to the proposal)	Click or tap here to enter text.
Commercial Representatives in the country: Name/Address/Phone (for international companies only)	Click or tap here to enter text.
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	Click or tap here to enter text.
Does your Company have a corporate environmental policy or environmental management system/accreditation such as ISO 14001 or ISO 14064 or equivalent? (If	Tick all that apply and provide supporting documentation: <input type="checkbox"/> Corporate Environmental Policy <input type="checkbox"/> ISO 14001 <input type="checkbox"/> ISO 14064

<p><i>yes, provide a Copy of the valid Certificate):</i></p>	<p><input type="checkbox"/> Other, specify Click or tap here to enter text.</p>
<p>Does your organization demonstrate significant commitment to sustainability, including the following aspects that have been identified in the UN Sustainable Procurement Framework?</p> <ul style="list-style-type: none"> • Environmental: prevention of pollution, sustainable resources; climate change and mitigation and the protection of the environment, biodiversity. • Social: human rights and labour issues, gender equality, sustainable consumption, and social health and wellbeing. • Economic: whole life cycle costing, local communities and small or medium enterprises, and supply chain sustainability. 	<p>Attach a formal statement that outlines your organisation’s commitment to sustainability, where possible providing evidence of tangible results that demonstrate progress such as:</p> <p>Tick all that are attached:</p> <p><input type="checkbox"/> Formal statement</p> <p><input type="checkbox"/> Sustainability report</p> <p><input type="checkbox"/> UN Global Compact Communication on Progress</p> <p><input type="checkbox"/> Other, specify Click or tap here to enter text.</p>
<p>Does your company belong to a diverse supplier group including micro, small or medium sized enterprise, women or youth owned business or other?</p> <p><i>(If yes, please provide details and documentation]</i></p>	<p>Click or tap here to enter text.</p>
<p>Is your company a member of the UN Global Compact?</p>	<p>Choose an item.</p> <p>If yes, please provide link to Global Compact profile:</p> <p>Click or tap here to enter text.</p>
<p>Bank Information</p>	<p>Bank Name: Click or tap here to enter text.</p> <p>Bank Address: Click or tap here to enter text.</p> <p>IBAN: Click or tap here to enter text.</p> <p>SWIFT/BIC: Click or tap here to enter text.</p> <p>Account Currency: Click or tap here to enter text.</p> <p>Bank Account Number: Click or tap here to enter text.</p>
<p>Contact person that Click or tap here to enter text. may contact for requests for clarifications during Proposal evaluation</p>	<p>Name and Title: Click or tap here to enter text.</p> <p>Telephone numbers: Click or tap here to enter text.</p> <p>Email: Click or tap here to enter text.</p>



FORM E: JOINT VENTURE/CONSORTIUM/ASSOCIATION INFORMATION

Name of Proposer:	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises	Date:	Click or tap to enter a date.
RFP reference:	Click or tap here to enter text.		

To be completed and returned with your Proposal if the Proposal is submitted as a Joint Venture/Consortium/Association.

No	Name of Partner and contact information (address, telephone numbers, fax numbers, e-mail address)	Proposed proportion of responsibilities (in %) and type of services to be performed
1	Click or tap here to enter text.	Click or tap here to enter text.
2	Click or tap here to enter text.	Click or tap here to enter text.
3	Click or tap here to enter text.	Click or tap here to enter text.

Name of leading partner (with authority to bind the JV, Consortium, Association during the RFP process and, in the event a Contract is awarded, during contract execution)	Click or tap here to enter text.
--	----------------------------------

We have attached a copy of the below referenced document signed by every partner, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture:

Letter of intent to form a joint venture **OR** JV/Consortium/Association agreement

We hereby confirm that if the contract is awarded, all parties of the Joint Venture/Consortium/Association shall be jointly and severally liable to Click or tap here to enter text for the fulfilment of the provisions of the Contract.

Name of partner: _____

Name of partner: _____

Signature: _____

Signature: _____

Date: _____

Date: _____



Name of partner:

Signature: _____

Date: _____

Name of partner:

Signature: _____

Date: _____

FORM F: ELIGIBILITY AND QUALIFICATION

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises		

If JV/Consortium/Association, to be completed by each partner.

History of Non- Performing Contracts

<input type="checkbox"/> No non-performing contracts during the last 3 years			
<input type="checkbox"/> Contract(s) not performed in the last 3 years			
Year	Non- performed portion of contract	Contract Identification	Total Contract Amount (current value in US\$)
		Name of Client: Address of Client: Reason(s) for non-performance:	

Litigation History (including pending litigation)

<input type="checkbox"/> No litigation history for the last 5 years			
<input type="checkbox"/> Litigation History as indicated below			
Year of dispute	Amount in dispute (state currency)	Contract Identification	Total Contract Amount (state currency)
		Name of Client: Address of Client: Matter in dispute: Party who initiated the dispute: Status of dispute: Party awarded if resolved:	

Previous Relevant Experience

Please list only previous similar assignments successfully completed in the **last 5 (five) years**.

List only those assignments for which the Proposer was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Proposer's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Proposer, or that of the Proposer's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Proposer should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken and role (Contractor, sub-contractor or consortium member)

Proposers may also attach their own Project Data Sheets with more details for assignments above.

Attached are the Statements of Satisfactory Performance from the Top 3 (three) Clients or more.

Financial Standing

Annual Turnover for the last 3 years	Year 2021	Currency: USD	Amount
	Year 2020	Currency: USD	Amount
	Year 2019	Currency: USD	Amount
Latest Credit Rating (if any), indicate the source and date.			

Financial information (state currency)	Historic information for the last 3 years		
	2019	2020	2021
	<i>Information from Balance Sheet</i>		
Total Assets (TA)			
Total Liabilities (TL)			
Current Assets (CA)			
Current Liabilities (CL)			
	<i>Information from Income Statement</i>		
Total / Gross Revenue (TR)			
Profits Before Taxes (PBT)			
Net Profit			
Current Ratio (current assets/current liabilities)			

Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Proposer or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.



FORM G: FORMAT FOR TECHNICAL PROPOSAL

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises		

The proposer's proposal must be organised to follow the format of this Technical Proposal Form. Where the proposer is presented with a requirement or asked to use a specific approach, the proposer must not only state its acceptance, but also describe, where appropriate, how it intends to comply. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

Section 1: Proposer's qualification, capacity and expertise

1.1 Brief description of the organisation, including the year and country of incorporation, and types of activities undertaken.

1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).

1.3 Relevance of specialised knowledge and experience on similar engagements done in the region/country.

1.4 Quality assurance procedures and risk mitigation measures.

1.5 Organization's commitment to sustainability.

Section 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the proposer's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

2.1 A detailed description of the approach, conceptual framework and methodology for how the Proposer will achieve or exceed the requirements of the Terms of Reference, keeping in mind the appropriateness to local conditions and project environment. Detail how the different service elements shall be organised, controlled and delivered.

2.2 A detailed description of the Bidder's internal technical and quality assurance mechanisms and risks identified, if any.

2.3 A detailed description of the System's technical functional and non-functional requirements.

2.4 Implementation plan including a Gantt chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.

2.5 Any other comments or information regarding the project approach and methodology that will be adopted.

Section 3: Management Structure and Key Personnel



3.1 Describe the overall management approach toward planning and implementing the project. Include details of key personnel including their name and nationality, the Position they will assume and their role as per the ToR. Include an organisation chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.

3.2 For each of the key personnel provide: the CV using the format in **Form H** and the statement of exclusivity and availability using the format in Form I. *Please provide copies of Certifications/Awards for the Key Personnel to be involved in the project.*



FORM H: FORMAT FOR CV OF PROPOSED KEY PERSONNEL

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises		

Position (as per ToR)			
Personnel Information	Name:		
	Nationality:	Date of birth:	
	Language Proficiency:		
Present Employment	Name of employer:	Contact: (manager or HR)	
	Address of employer:		
	Telephone:	Email:	
	Job title:	Years with present employer:	
Education Qualifications	/ Summarise college/university and other specialised education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.		
Professional Certifications	Provide details of professional certifications relevant to the scope of services including name of institution and date of certification.		
References:	Provide names, addresses, phone and email contact information for two (2) references.		

Summarise professional experience over the last 20 years in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

From	To	Company / Project / Position / Relevant technical and management experience



I, the undersigned, certify that, to the best of my knowledge and belief, this CV is accurate.

Signature of Personnel

Date (Day/Month/Year)



FORM I: STATEMENT OF EXCLUSIVITY AND AVAILABILITY

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises		

I, the undersigned, hereby declare that I agree to participate exclusively with the Proposer [Click or tap here to enter text.](#) in the above referenced RFP. I further declare that I am able and willing to work for the period(s) foreseen for the position for which my CV has been included in the event that this proposal is successful, namely:

From	To
Click or tap here to enter text.	Click or tap here to enter text.
Click or tap here to enter text.	Click or tap here to enter text.
Click or tap here to enter text.	Click or tap here to enter text.

I confirm that I am not engaged in other projects in a position for which my services are required during the periods where my services are required under this RFP.

By making this declaration, I understand that I am not allowed to present myself as a candidate to any other proposer submitting a proposal for this RFP. I am fully aware that if I do so, I will be excluded from this RFP, the proposals may be rejected, and I may also be subject to exclusion from other UNDP's UNDP's UNDP's UNDP's solicitation procedures and contracts.

Furthermore, should this proposal be successful, I am fully aware that if I am not available at the expected start date of my services for reasons other than ill-health or *force majeure*, I may be subject to exclusion from other [Click or tap here to enter text.](#) solicitation procedures and contracts and that the notification of award of contract to the Proposer may be rendered null and void.

Name: _____

Title: _____

Date: _____

Signature: _____



FORM J: FINANCIAL PROPOSAL SUBMISSION

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises		

We, the undersigned, offer to provide the services indicated in our proposal and in accordance with your Request for Proposal. We are hereby submitting our Financial Proposal in the amount indicated herewith.

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Data Sheet.

We understand that you are not bound to accept any Proposal that you receive.

Our attached Financial Proposal is for the sum of *[Insert amount in words and figures]*. Please make sure the total matches with the total indicated in the deliverables section of the system (lines) and with the total deriving from the cost breakdown (form K).

FORM K: FORMAT FOR FINANCIAL PROPOSAL

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	RfP23/02625: Implementation of a capacity development program for households and agricultural enterprises		

The proposer is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Proposers. **The inclusion of any financial information in the Technical Proposal shall lead to disqualification of the Proposer.** The Financial Proposal should align with the requirements of the Terms of Reference and the proposer’s Technical Proposal.

Currency of the proposal: MDL (Moldovan Leu) for local suppliers
and
USD (US Dollars) for international suppliers

Table 1: Summary of Overall Prices

Costs	Amount <i>[Please indicate currency]</i>
Professional Fees (from Table 2)	
Other Costs (from Table 3)	
Total Amount of Financial Proposal	

A. Cost Breakdown per Deliverables*

SN	Deliverables	Percentage of Total Price (Weight for payment)	Price (Lump Sum, All Inclusive) <i>[Please indicate currency]</i>
1.	Deliverable 1: First progress report (PR1)	10%	
2.	Deliverables under the object 1 Second progress report (PR2)	15%	
3.	Deliverables under the object 2 Third progress report (PR3)	25%	
4.	Deliverables under the object 3 Forth progress report (PR4)	30%	
5.	Deliverables under the object 4 Fifth progress report (PR5)	10%	
6.	Final report (FR)	10%	
	Total	100%	<i>[Please indicate currency]</i>

**Basis for payment tranches*

B. Cost Breakdown by Cost Component:

The Proposers are requested to provide the cost breakdown for the above given prices for each deliverable based on the format proposed below, however, it shall be adapted to your proposal. UNDP shall use the cost breakdown for the price reasonability assessment purposes as well as the calculation of price in the event that both parties have agreed to add new deliverables to the scope of Services.

Expenses*	Unit of measure (working day, unit, piece, k etc.)	Quantity	Unit Price <i>[Please indicate currency]</i>	Total Price per budget line <i>[Please indicate currency]</i>
I. Personnel Services (net)				
Core Implementation Team				
1. Project Manager (1)	Working days			
2. Business development Expert (1)	Working days			
3. Agriculture expert (1)	Working days			
4. Sustainable development expert on Environment and climate resilient practices (1)	Working days			
5. Climate change Expert (1)	Working days			
6. <i>Other staff (please specify)</i>				
Subtotal I.1				
I.2. Taxes and fees				
Subtotal I.2				
Sub-total – Personnel Services <i>[Please indicate currency]</i>				
II. Direct costs				
1. Organize 6 information sessions on conservation and sustainable agriculture practices in 6 districts				
1. Travel Costs				
2. Space Rent				
3. Catering Services				
4. Handouts (including 2 knowledge products material for all training sessions)				
<i>Other, if relevant</i>				
Subtotal II.1				
2. Implement a Training Program for representatives of the NGOs with a duration of 3 (three) days, organized in one of the selected target regions Telenești, Ungheni, Șoldănești, Briceni, Hâncești, Sângerei or in Chisinau as agreed with the UNDP				
1. Travel Costs				
2. Space Rent				
3. Catering Services				
4. Handouts				
<i>Other, if relevant</i>				

Subtotal II.2				
3. Implement a Training Program for women headed households and micro, small and medium women agri-producers (total 36 trainings, 2 days per one training as follows: Telenești – 6 trainings, Ungheni – 6 trainings, Șoldănești – 6 trainings, Briceni – 6 trainings; Hîncești - 6 trainings, Sîngerei - 6 trainings)				
1. Travel Costs				
2. Space Rent				
3. Catering Services				
4. Handouts				
5. Contracting 15 representatives of the NGOs as trainers for the capacity development program for the target groups	Working days			
6. <i>Other, if relevant</i>				
Subtotal II.3				
4. Organize 6 in-country study tours for the beneficiaries of the capacity building program - one visit per each district from target regions, as follows: Telenești – 1 visit, Ungheni – 1 visit, Șoldănești – 1 visit, Briceni – 1 visit; Hîncești - 1 visit, Sîngerei - 1 visit, with the total amount of about 180 participants (30 participants per each visit)				
1. Travel Costs				
2. Catering Services				
3. Space Rent				
4. Logistics cost, including photographer				
<i>Other, if relevant</i>				
Subtotal II.4				
Sub-total – Direct costs <i>[Please indicate currency]</i>				
III. Administrative Costs				
1. Utilities				
2. Communication costs (mobile packages)				
3. Office supplies/ stationaries/ sanitary protectivemeans (masks, sanitizer, etc.)				
<i>Other, if relevant</i>				
Subtotal III.1				
Sub-total – Administrative costs <i>[Please indicate currency]</i>				
TOTAL BUDGET <i>[Please indicate currency]</i>				



*** Please, adjust the table as per your technical proposal. You may add/delete any budget sub-categories which seem relevant to your technical proposal.**