



**Request for Proposal
RFP23/02649
Questions and Answers**

Ref. no. RFP23/02649

Date: 04/05/2023

Subject: EU4MD / Promotion activities aiming to strengthen capacities of investment profiles beneficiaries

Q1.1 Is there a tentative list, within the EU4MD project, of the 30 people from Chisinau who will participate in the trainings? **A1.1 No**

Q1.2 Was it discussed with them beforehand or is their selection exclusively at the applicant's expense? **A1.2. The selection is exclusively at the applicant's expense**

Q1.3 Is it necessary to announce a competition regarding their selection? **A1.3. No**

Q1.4. Or is their CV enough? **A1.4 Yes**

Q2. In the case of embassies in Chisinau, is there any selection procedure? Or does it depend on the availability of embassies to finance one project or another? Please help us understand these aspects.

A2. The meetings could be organized in formal or informal way, but the general output should be presentation of Investment Offer from both Focal Regions.

Q3.1 The 30 people from Chisinau should speak during the training on the indicated subjects or attend the discussions. Or both? **A3.1 Both: 30 people x 20 minutes = 600 minutes.**

Q3.2 Can they be financially motivated within the project? **A3.2. The financial motivation (if it's necessary) should be included in financial offer of the Proposer.**

Q4. Will dedicated meetings be organized exclusively in Cahul and Ungheni? Their objective: will they mostly focus on promoting local production and investment projects? How many participants should attend the Dedicated meetings?

A4. Dedicated meetings will be organized to discuss the detailed investment proposals or from local, regional, national, and international channels (Moldovan Embassies, National Investment Agency, various Business Forums, Chamber of Commerce and Industry, Free Economic Zones, etc).

Q5. Transportation from Chisinau to Cahul and Ungheni will be for the training sessions or for dedicated meetings? **A5. Transportation from Chisinau to Cahul and Ungheni is required for training sessions.**

Q6. The 30 persons from Chisinau need to be for each training session or for 10 training session will be 30 persons as total? For example, 3 persons X 10 training sessions = 30 persons.

A6. Each training session will be dedicated to a group of people of around 60 persons (according to Section 5 Terms of reference, point G Institutional arrangements (page 15), "round trip transportation from Chisinau – 30 persons, and from Cahul and Ungheni – 30 persons").

Q7. These 30 participants from Chisinau are from the 'Portfolio' that consists of 41 feasible and detailed investment proposals or from local, regional, national, and international channels (Moldovan Embassies, National Investment Agency, various Business Forums, Chamber of Commerce and Industry, Free Economic Zones etc.)

A7. Estimated 30 participants from Chisinau are from local, regional, national, and international channels (Moldovan Embassies, National Investment Agency, various Business Forums, Chamber of Commerce and Industry, Free Economic Zones etc.). Beneficiaries of 41 Investment Profile (Portfolios) are from Cahul and Ungheni regions.