



Request for Proposal RFP23/02658 Questions and Answers

Ref. no. **RFP23/02658**

Date: **09/05/2023**

Subject: Development of the digital National Farmers Registry (dNFR) and implementation of the pilot phase, as a component of the vision for Integrated Administration and Control System (IACS)

Ref.: Section 5: Terms of Reference, p.9. Component 3: Development of the digital NFR platform (software component)"is targeted to be launched by 28 February 2024 – (even for the geographically limited scope)

Q1:. Does it mean that in terms of functionality dNFR has to be entirely developed by that time? Because this does not depend on the geographically limited area?

A1: Yes, the functionalities of dNFR have to be developed in full by 28 February 2024.

The geographically scoping refers to Component 2: testing institutional and data collection approaches and tools, where pilot areas will be selected.

dNFR will be populated with validated data only from digital state registries, compatible with the dNFR architecture and deployment approach, but shall be fully functional.

Ref: Section 5: Terms of Reference, p.11. p.2.2 Framework of references – the national legislation and regulations need to be assessed and duly amended to accommodate the provisions of the EU legislation

Q2: Could more specific areas of the legislation to be amended be provided since in its current formulation the format is vague with no clear scope limitation?

A2: The full list is not defined, currently referring only to the point 2.2. Framework of references (pag.11-14 of the TOR). The full list shall be discussed together with the Ministry during the implementation phase.

Q3: Who is responsible and by what time it is expected this legislation to be amended taking into account that it is under the responsibility of the Parliament and it is beyond the scope of the UNDP or contractor activities?

A3: The Ministry of Agriculture is in charge of advancing the legal framework for approval phase. The role of the contractor is to define and prepare the packages of documentation agreed with the Ministry on the scope of dNFR, in line with the law and regulations on Legal documents and Decision making process.

Ref: Section 5: Terms of Reference, p.12. “the construction of the National Farmers registry needs to consider interconnections with the relevant related registers such as.....

Q4: What if those registries are not yet fully functional? What type of technical interconnection it is expected? Please specify is it expected as WFS or WMS type of services? Please, specify. What if those registries do not allow this type of connections?

A4: the dNFR shall be developed in line with EU requirements for IACS system. It is anticipated that some existing state registries will not be compatible for interconnection. The contractor will ensure connection of those registries which are possible for connection. The registries which cannot be interconnected, shall be assessed by the contractor on possibility of re-building and interconnection, and provide a technical report on the recommendations to ensure that registry becomes functional from institutional as well as data integrity perspectives. Further corrective actions remain on the responsibility of the Ministry.

Ref: p.14 Deliverables: (2) Development of the dNFR concept and Development for costing baseline for IACS implementation by **September 23**

p. 15. (4) Datasets collected through the dNFR by **February 2024**

Ref: Component 2: Data collection

p.20 Development and deliver training for local staff for data collection by **August 2023**

collect minimum 10000 farms datasets by **October 2023**

Q5: How is it possible to deliver training by August if only by September the dNFR concept will be developed? Not to mention that the training has to be delivered on the software app which is scheduled to be delivered by February 28, 2024. How does this correlate?

A5: Trainings component includes several deliverables, some of which relate to legal, institutional or data components. The development of the concept involves several sub-actions and some trainings can be initiated prior finalization and approval of the concept. This is a subject of discussion and synchronization with the Ministry and related Agencies.

Ref: Component 3: Software Development

p.26 DEL: 005: The complete source code of the modules and components required to compile the delivered program product

Q6: Does this mean that no software components of such companies as Microsoft, Google, HP, SAS, SAP, IBM, Esri, Oracle, Salesforce, Autodesk, etc. or any other USA or EU companies that has proprietary rights on their Software products and components are not allowed to be used or participate in this tender?

How this corresponds to the Moldovan Competition Law Nr. 183 din 11-07-2012?

A6: DEL:005 requires full transfer of ownership and access to the developed components. Requirements do not restrict the use of commercial software components, neither the country of origin.

Software components have to fulfill the reference framework principles (chapter 4.2). In this specific case most applicable are Principle of legality and Principle of decoupling the technological platform.

You may find detailed development recommendation in "SHC 18: Software, hardware and communication (SHC) requirements.

At the same time, SHC 008 defines bidder obligation related to use of commercial components: *"If the software platform for the development and operation of IS "NFR" is based on commercial IT solutions that require licensing, the Provider will include in the price offer the cost of all licenses necessary for the development and operation of IS "NFR"*

Ref: p.66 the Provider will include in the financial offer the licenses for all soft products ...

Q 7: What are the criteria for evaluation of the financial offer for IT system which has to be developed by the same bidder on the concept that is not yet defined and will be defined during the Component 1 and 2?

A7: The evaluation will be undertaken based on Combined scoring method using a distribution of 60%-40% Technical proposal - financial proposal, as per art. 16 Section 2, pag. 19 of the RfP. Only Proposers which obtain a minimum threshold of 70% of maximum points from technical evaluation are considered for financial evaluation.

The formula for the rating of the proposals will be as follows:

Rating the Technical Proposal (TP):

TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x100

Rating the Financial Proposal (FP):

FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

Total Combined Score:

Combined Score = (TP Rating) x 60% + (FP Rating) x (40%)

*art. 36.Evaluation of technical and financial proposals (RfP page 13).

Ref: p.66. Any data stored in the database related to the IS NFR represent the property of the MAFI

Q8: What about the personal data or data representing commercial secret according to the Moldovan legislation which is contained in most of the registries mentioned to be connected or collected during the database collection phase of the Component 2?

A8: All the data to be received from current existing state registries or collected under Component 2 will be held and administered in line with legislation in place. All authorizations for access and interconnections from the existing registries will be included in the legislation package to be adopted on the activity of the dNFR. The level of access of the owner and users of the dNFR shall be defined during the development phase, allowing limited accesses to different type of users.

Ref: CF 2.9 The following business events displayed on the Dashboard may be listed: ...

Ref: p. 43 CF 3: Search/view data. ...In this respect, the IS „NFR” will provide a mechanism for searching evaluation case files and their content, using different criteria, such as:

1. Person's/legal entity's identification data;
2. data related to the users authorized for the case;
3. ...

Ref: p.44. SI „NFR” will display as found results:

10. Persons/legal entities;
11. evaluation plans;
12. ...

also mentioned: in CF 3.19, CF 3.27, CF 4.33, CF 4.37, CF 3.87 etc.

Q9: For a proper understanding of the functionality, please clarify in which business process the creation, completion of the Evaluation Case files is done.

A9: The creation of the Evaluation Case can be done under the CF 7: Manage users, roles, rights. However, it is to be defined as per concept proposed, in line with the system workflow. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Q10: Please provide information about the "evaluation case files" accounting object, attributes, possible actions, and the roles that perform these actions.

A10: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Q11: Please clarify who and how creates evaluation plans, which types of business events could be, how evaluation teams are formed and what documents may be associated with the evaluation case?

A11: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: CF 2.12 ... (example: Unread system notifications -20; Open evaluation cases – 20, Forms under work – 10; Forms sent for approval – 2; etc.)

also mentioned: in CF 2.15

Q12: The example indicates that there are a number of "Open evaluation cases". For a correct understanding of the functionality, please clarify in which business process the opening of evaluation cases is performed, as well as their purpose, content and which role performs these activities

A12: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: CF 2.14 ... (example: content of the psychological evaluation test, direct approval/rejection of the forms sent for review and approval, etc.).

Q13: The example states that access to "psychological evaluation tests" needs to be organized. Please clarify in which business process the creation and populating of psychological evaluation tests is done, as well as their purpose, content or form.

A13: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: p. 47 CF 5: Approve/reject forms. Use case available to users with decision-making role in the IS "NFR" through which he/she will be able to approve or reject draft electronic forms and documents specific for business cases. ...

also mentioned: in CF 5.46

Q14: In order to properly understand the functionality, please clarify which roles can be performed by case CF 5, as well as which draft electronic forms and business case-specific documents should be involved in this process?

A14: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: p.58 CF 13: Send notifications. ... The IS „NFR” will generate and send automatically the notifications related to any business event generated by the evaluation case of the Candidate. As well, the IS „NFR” will generate and send automatically to user’s notifications about any business event which needs their involvement.

also mentioned: in CF 14.133

Q15: For a proper understanding of the functionality, please clarify who produces and how the business event of 'Candidate assessment' is performed. What is the function of the Candidate in the system?

A15: The business case is performed by the Administrator and refers to status of the farmer. Additional details to be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Q16: How is the process of managing Candidate profiles carried out?

A16: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: CF 14.134 IS „NFR” will get integrated through the interoperability governmental service MConnect with the IS „PAPIR” to send request for getting integrity records and to receive the integrity records of the Candidates.

also mentioned: in CF 14.197

Q17: For a proper understanding of the functionality, please explain the purpose as well as the IS "PAPIR" interaction way and API.

A17: The purpose of PAPIR refers to relevant cases where integrity records are required. To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: 9.5.1 Requirements of the interoperability framework of the National Farmers Registry Interoperability with the following databases shall be ensured, namely: ...

Q18: The above-mentioned clause lists databases with which IS "NFR" shall be compatible, but the Functional Requirements are silent as to the purpose, functions and methods of interaction, data transmitted/received, processes and events by which this interaction is performed. Please clarify the requirements in order to define the scope.

A18: All the interfaces exposed by the IS „NFR” should be based on open standards. All the flows of messages between the IS „NFR” and external entities shall be carried out using open standards. IS „NFR” will have the capabilities to implement the interfaces through MConnect. IS „NFR” will be integrated at the implementation with the following external systems: MPass; MSign; MNotify; MLog; MPower; Open Data Portal; State Register of Population; IS „PAPIR”.

Specific functionalities and interaction workflows shall be defined within the proposed concept. An agile approach shall be considered for testing different applicable scenarios.

Ref: 9.1, 2.c. Possibility of connecting with other databases within the Government, as well as available GIS databases.

also mentioned: in 4.1 Objectives

Q19: In the items above it is mentioned about possibility of connection to GIS databases, but in Functional Requirements it is not said with which databases interaction should be organized and what information should be obtained. Also, requirements for interaction with the information system of the State Cadaster are not disclosed.

In order to assess the complexity of the work, please clarify the procedure and requirements for interaction with GIS systems and the State Cadaster system.

A19: As defined in the activity 1, within component 3 (4.1.2) *“The Provider analyzes the terms of reference, performs the business analysis and with the approval of the Direct Beneficiary (MAFI), proposes its vision for the development of the IT system through a Technical Project (SRS and SDD).”*

Present TOR has referential status only. Final functional and technical requirements, as well as system architecture represents the first deliverable, dependent on outcomes of Component 1 and 2 streams.

GIS databases, State Cadaster and other GIS component integrations will be defined within the consortium, to deliver the objective of the project. It includes: “... baseline for implementing Land Parcel Identification System (LPIS) and perform current mapping using high precision satellite imagery that are digitally rendered using AI tools for to identify agricultural lands, including overlaying with existing cadastral maps and soil maps.”

Ref: p. 68 MIG 21: Data migration and popular requirements

Q20: In order to determine the scope of work as well as clarify the functionality, please clarify the sources of migration as well as which data, their formats and at what frequency the data migration should take place.

A20: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Data shall be migrated every time modifications in a source register are performed.

Ref: MIG 21.207 During the implementation of the migration and popular data procedure the Provider is responsible for: ...

Q21: For a proper understanding actions of the parties, clarify if there is a problem during migration with the quality of the data delivered or the inability of the interoperating system to provide data, will the customer be responsible for resolving it?

A21: The use case shall be tested upon design or development phases. Contractor will not be responsible for migration of data from databases which are not compatible with the infrastructure of the dNFR, but is responsible for providing a technical assessment and recommendation on re-building the database for allowing interoperability on design phase. Further actions of adjustment of the non-compatible inputs sources rely on the action of the Ministry.

Ref: p. 19, 3.3.6. Support for processing and data quality control

Q22: Do we understand correctly that a migration (initial fill-in) of the data collected during the execution of component 2 of the system is required.

A22: Yes. Beside integration of exiting compatible databases, the contractor shall ensure integration and validation of data collected under Component 2.

Ref: p. 17, 3.3.2. Develop primary data collection instruments

Q23: Do we understand correctly that migration and initial pouring of data includes data entry from paper forms? What is meant by the phrase "...including consequent digitalization of any paper forms" ?

A23: Tools for collecting the data from field shall be proposed by the contractor. In case paper form will be used, these shall be developed tools and mechanism to digitalize and validate the data. Additionally, local city halls have paper-based registers of land parcels which are subject of digitalization and consequent integration into dNFR.

Ref: p. 20, 3.4 Deliverables

Ref: p. 25, 4.3 Deliverables. The final product (IS „dNFR“) deliverables are specified in table 7.1. ...

Q24: The TOR states that component 3 should be based on the results of stages 1 and 2. This contradicts the periods specified in the TOR for each component, namely that component 1 ends in February 2024, which is 2 months later than the end of stage 3, while stages 2 and 3 ends at the same time. This shows that the results of phase 1 and 2 cannot be the basis for phase 3. Please clarify the above contradiction.

A25: All the deliverables shall be finalized by 29 February 2024.

The implementation of the components is interlinked, but all 3 components consist of design, development and deployments phases. Consequently, components are dependent on the design phase of the previous component(s), not their full delivery.

Component 3 requires completion of the design phase of component 1 and 2 to start the design and the development activities. Also, Component 3 requires completion of the development phase of component 1 and 2 to start the migration activities.

Activities under component 3 shall be initiated, and further developed in an agile workflow.

Ref: p. 24, 4.3. Activities

Ref: p. 26, 4.4. Deliverables

Q25: In the list of activities of section 4.3, if we sum up the time of section 4.3.1, 4.3.2 and 4.3.4 we get 8 months, which is more than the total time of 6 months indicated for all activities of the stage in table 4.4. Given the above, there is also no time planned for the implementation of 4.3.3. Please clarify this contradiction.

A25: TYPO. The development phase shall be finalized by December 2023, allowing two additional months for unexpected delays in the processes, tastings and commissioning procedures. The TOR will be amendment accordingly.

Ref: 4.3.3. Documentation & Training

- ...
- **training of System Administrator roles. Minimum of 2 admins.**
- **training of trainers (ToTs) on system operation and user layer. up to 30 authorized users with all configured roles will be trained.**

Q26: Please specify the number of trainers to be trained

A26: The number of trainers shall be defined with the Ministry of Agriculture. Estimated to be of a total of 32 persons.

Ref: CF 4.41 The developer should implement up to 25 categories of predefined reports requested by the beneficiary, including the ones specified in CF 11.08.

Q27: Please clarify on which page is paragraph 11.08

A27: TYPO. Please refer to CF 8: Configure flows and document templates /reports (pag. 52). Number of reports is to be defined, based on the concept of dNFR, which shall be in line with ICAS system. The TOR will be amendment accordingly.

Ref: p. 55, CF 11, point 5 ... calculation of complex KPI necessary for generating complex statistical reports

Q28: To assess the complexity of the work, please provide examples of formulas for calculating complex KPI.

A28: To be defined within activity 1 of the component 3.

Ref: CF 13.127 IS „NFR” will notify the System Administrator about any problems related to the performance and availability of the information system.

Q29: Please clarify as CF 13.127 describes the functions of the heartbeat service. At the same time SHC 18.180 states that having an integrated heartbeat service is optional. Does CF 13.127 require Heart-beat service to be provided by mCloud infrastructure where the system will be hosted?

A29: CF 13.127 defines the requirements for design and development of full scope of monitoring and administration capabilities and functionalities. Applicability of specific controls, tools or methods are subject of validity/applicability depending on the final HW/platform topology and target administration scenario.

Ref: SHC 18.174 If the software platform for the development and operation of IS "NFR" is based on commercial IT solutions that require licensing ...

Q30: Please clarify SHC 18.174 as the technology example includes MS SQL SERVER , .NET commercial solutions requiring the use of commercial products from Microsoft: Visual Studio, Windows OS, MS SQL SERVER. Is the purchase and transfer of licenses for these products or similar commercial products from other vendors, including licenses in case of doubling of resources according to SHC 18.175, foreseen in the tender?

A30: For the development and operation of IS "dNFR" it is welcome to use portable FOSS (free open source software) platforms on UNIX and WINDOWS operating systems, prioritizing technologies that have demonstrated continuous development. License solutions are also considered and financial costs shall be specified and included as a separate budget line.

Ref: SHC 18.175 If the software platform for the development and operation of IS "NFR" is based on commercial IT solutions that require licensing, the Provider will include in the price offer the delta of licensing costs in case of: ...

Q31: Please clarify SHC 18.175, as the NFR IS will be able to define new standard interfaces to access all key business functions of the system (example: document generation, transaction generation, access to information on business entities stored in the NFR IS). Appropriate interfaces should allow the management of business entities, applying all relevant business rules and using all characteristics associated with the business entities." The assumption is that there should be a mechanism for creating new services without compiling the application and connecting these services to the system entities.

A31: Question is not clear as SHC 18.175 refers to the disclosure/estimation of licensing cost increment in case of use scalability (per a sample cost driver - number of users in this case, along with the requirement to disclose/estimate licensing cost for commercial modules.

Ref: CF 8.82 It should be possible to manage the workflows using the graphic interface of the information system in which the user works in a usual way.

Q32: To estimate labor costs and choose a solution, we need information what exact changes are possible in the workflows?

A32: requirement to be detailed within activity 1. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Reference requirement is to have customizable workflows (approvals / data validation) through a GUI.

Ref: CF 8.85 The number of steps that may be include in a flow should not be limited. In this way, ...

Q33: How will the new steps of the workflows be linked to the action in the system that is carried out at this step, is it supposed to create a new program code for a new action?

A33: requirement to be detailed within activity 1. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Reference requirements is to avoid hard-coded/ black-box workflows, which may result in future technological limitation of platform development.

Ref: CF 8.88 IS „NFR” will provide mechanisms for configuring the document templates (and reports) related to the generated documents, ...

Ref: CF 8.89 Document templates are welcome to be configured through a reporting and configuration platform (Example: JasperReports).

Q34: What exact changes are possible in document and report templates? Is it acceptable for a programmer to participate in changes?

A34: The user capable to apply changes shall be defined under the Users roles. Changes in the documents and reports template shall refer to the information which is provided directly by the user in the registry, and not received from other interconnected registries though APIs. Subject of concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: CF 9.94 IS „NFR” will provide a mechanism for having versions for the metadata values and establishing the time interval related to validity of metadata values.

Q35: For a proper understanding of the functionality, please clarify: How it is supposed to use versioning and time interval of metadata validity?

A35: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: CF 11.112 IS „NFR” will be able to perform periodically and in a planned manner ...

Q36: To determine the complexity of the work, please give an example of a complex statistical report that will be in the system

A36: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: CF 11.113 IS „NFR” will publish periodically within the Data Portal public reports and KPI produced during the implemented business processes.

Q37: In order to determine the scope of work, as well as to clarify the functionality, please clarify what API for publishing Open Data Portal provides.

A37: Functionality to be defined as per concept proposed. The minimum data portal reports and kpis shall refer to non-personal data related to number of registrations, area of coverage, land surfaces, type of activity, years of activity, gender distribution etc. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Ref: p. 29 ... Moreover, the bidder should present the possibility of involving a knowledgeable expert with EU IACS to consult the implementation of the registry in accordance with EU requirements.

Q38: Please clarify how it is necessary to show the possibility of involving an EU IACS expert?

A38: Refers to the team composition and experience provided. The Project will also ensure for the implementation phase an external supervision working group formed of local and international experts in the field to validate the concept and actions proposed.

Ref: CF 6.53 IS „NFR” should provide a number of management, statistical, and ad-hoc reports for the administrative roles to have the possibility to monitor the activity and the status of the system.

Q39: To determine the scope of work, please clarify: What parameters can be changed (configured) when running the report?

A39: To be defined as per concept proposed. An agile approach shall be considered allowing adjustments of the functionality for a user-friendly workflow.

Q40: Regarding the requirement in Chapter 2.3 Section 3. Minimum Eligibility and Qualification Criteria, 1. Minimum Eligibility and Qualification Criteria, please confirm if economic operators (the lead entity or member of the JV) that have been established in the last 2 years as a result of the partial division of another legal entity are eligible to participate in the tender. To note, following the demerger process, the newly created entity took over, by universal transfer, all the rights and obligations related to the assets separated from the demerged company, including similar expertise as well as the related human and logistical resources. The legal entity that has split has been in existence for more than 5 years. The Economic Operator established as a result of the demerger process thus possesses similar experience and the necessary human resources to fulfil the minimum and mandatory conditions required for this procurement procedure.

A40: Should a newly created entity that took over, by universal transfer, all the rights and obligations related to the assets separated from a demerged company registered more than 5 years, including similar expertise as well as the related human and logistical resources, be interested to participate in the current tender, then this newly created entity should demonstrate possession/transfer of the required experience through relevant documents uploaded as part of its submission. During the evaluation stage of all proposals, it would be UNDP/ Evaluation Committee's determination on evaluating such a Bidder as responsive or not to Minimum Eligibility and Qualification Criteria.

Q41: Concerning the technical scoring factor 1.1 of Section 1 Proposer Qualification, Capacity and Experience, please confirm that it refers to the company's turnover for the last audited financial year.

Section 1. B Proposer's Qualification, Capacity and Experience <i>(If the Proposal is submitted as a Joint Venture/Consortium/Association, average scoring shall be computed, unless otherwise specified in the criterion.)</i>		Points obtainable
1.1	<p>Reputation of Organization and Staff Credibility / Reliability / Industry Standing</p> <ul style="list-style-type: none"> - A company is a well-known market player, based on reference letters – up to 5 pts; - Financial standing (Between \$2,500,000 and \$3,000,000 – 5 pts; between \$3,000,001 and 3,500,000 – 10 pts, more than \$3,500,000 – 15 pts). 	20

A41 : The financial standing/turnover refers to the last 3 (three) years (2020, 2021, 2022). If year 2022 has not been audited, annual turnover for 2019, 2020 and 2021 shall be evaluated.

Q42: Concerning technical scoring factor 1.2. of Section 1 Proposer Qualification, Capacity and Experience, please confirm that, for economic operators that have been established as a result of partial division of another legal entity, you will take into account the experience taken over from the divided company, related to the assets separated from the demerged company. To note, following the demerger process, the newly created entity took over, by universal transfer, all the rights and obligations related to the assets separated from the demerged company, including similar expertise as well as the related human and logistical resources. The legal entity that has split has been in existence for more than 5 years. The Economic Operator established as a result of the demerger process thus possesses similar experience and the necessary human resources to fulfil the minimum and mandatory conditions required for this procurement procedure.

A42: Should a newly created entity that took over, by universal transfer, all the rights and obligations related to the assets separated from a demerged company registered more than 5 years, including similar expertise as well as the related human and logistical resources, be interested to participate in the current tender, then this newly created entity should demonstrate possession/transfer of the required experience through relevant documents uploaded as part of its submission. During the evaluation stage of all proposals, it would be UNDP/ Evaluation Committee's determination on evaluating such a Bidder according to factor 1.2.

Q43: Concerning the technical scoring factor 1.3 of Section 1 Proposer Qualification, Capacity and Experience, considering that 3 different components are evaluated, please clarify how the score is calculated in case the bidder demonstrates the necessary experience and qualifications to obtain the maximum score only for one of the components and not for each component.

A43: As per "Minimum Eligibility and Qualification Criteria" (Section 4: Evaluation Criteria of the Request for Proposal document), the Proposer must meet the requirement of having completed minimum 3 contracts in each of the components' area. If the Proposers fail to meet the requirement of minimum 3 contracts in each of the components' area, they shall be subject to disqualification. If the Proposer has

completed a minimum of 3 contracts in each of the components' area, for every additional contract 5 points are scored, disregarding of what component it refers to.

Q44: Please indicate whether Law No. 276 of 16-12-2016 on the principles of subsidy in the development of agriculture and rural environment is still valid, taking into account the fact that on 31 March 2023 - the Parliament of the Republic of Moldova adopted the DRAFT law on subsidy in agriculture and rural environment

(<https://www.parlament.md/ProcesulLegislativ/Proiectedeactelegislative/tabid/61/LegislativId/6362/lanuage/ro-RO/Default.aspx>).

A44: The legal framework presented in the TOR regarding Moldova and EU legislations is indicative and can suffer modifications. In regard to the Law on the principles of subsidy in the development of agriculture and rural environment, the new DRAFT shall be considered.

Q45: Please indicate whether the awarded company under this procedure will be entitled to participate in the following award procedures for IACS, considering that at this stage both the legal framework and the subsequent approach for the IACS project are to be developed.

A45: The announced tender refers to implementation of digital National Farmers Registry. As part of the Component 1, the bidders shall develop the concept of implementation of future IACS system, which could be subject of other potential future tenders. However, the documentation regarding IACS developed under the current tender does not refer to any incentives that will limit anyhow company's future eligibility for open competitions and shall not entitle any competitive advantages and/or disadvantages to the contractor.

Q46: Please indicate whether the roadmap for the implementation of IACS in the Republic of Moldova has been developed in the framework of the EU-funded Twinning project "Additional support for agriculture, rural development and food security in the Republic of Moldova".

A46: The roadmap for implementation of IACS in the Republic of Moldova was not developed yet. It shall be drafted as part of the announced tender, under Component 1.

Q47: Please indicate whether the deliverable in component 3 includes both the development of the national farmer register and the definition of the parcel for the LPIS component.

A47: Yes, the component 3 refers to development of the national farmer register and definition of the plot for the LPIS component and testing it for the selected 3 pilot regions.

Q48: Please specify how the Information System for the registration of grant applicants and beneficiaries (SI ESBS) - a fully electronic system, managed by AIPA, for the registration of grant applicants and beneficiaries, which is currently in use and the Information System "Moldova LEADER IT Soft" (MLIS),

which is in the process of being finalized, will become subsystems of IACS after its development and implementation.

A48: The mentioned above information system shall be considered for integration, in applicable, but not required, into the dNFR. Upon defining the concept of the dNFR, the contractor shall assess what systems and registries can and shall be assimilated by the dNFR, in line with its scope.

Q49: Regarding the requirement:

“Development and deliver training for national and local level staff (estimated at 1000 beneficiaries)

Period: June 2023-Aug 2023”

Considering classic training courses in a classroom with 25 participants, 40 training sessions will be necessary to be held in only 8 weeks period. In order to increase training efficiency and lower the number of sessions, is it allowed to use online training via Zoom/Skype/Teams or similar platforms?

A49: Online/remote training arrangements are allowed.

Q50: Please confirm our understanding that the Contracting Authority is responsible to offer cloud resources needed for implementation.

A50: Electronic Government Agency and STISC shall be responsible to offer cloud resources needed for implementation.

Q51: Considering the requirement

“Experience as system architect in at least 3 (three) similar projects for development of information systems design and application of ICT standards and initiatives, applicable to the government sector of the Republic of Moldova”

The phrase “applicable to the government sector of the Republic of Moldova” seems to be restrictive. Could this phrase be removed?

A51: The scoring of the proposed personnel is assigned based on the qualifications proposed. A candidate with previous experience in working system architectures in the Republic of Moldova is advantaged with a total of up to 9 points. If the candidate does not have the experience in the Republic of Moldova, he is also considered, but not evaluated for this criterion.

Note to the Proposers:

“Please consider the presented technical details under the functional and non-functional requirements referenced under Q9-17, Q20, Q32-37, Q39 as baseline for minimum of integration capability, but not a

binding requirement which can lead to disqualification of the proposal. No matrix of line-to-line compliance is subject of the evaluation. As per evaluation criteria under the SECTION 4 of the RfP, the technical evaluation is focused on the Proposed Methodology, Approach, and Implementation Plan, which shall be developed in line with IACS requirements and good practices”.
