



RFP23/02658: Development of the digital National Farmers Registry (dNFR) and implementation of the pilot phase, as a component of the vision for Integrated Administration and Control System (IACS)

United Nations Development Programme, hereinafter referred to as UNDP, through **Human security project: Multidimensional response to emerging human security challenges in Moldova**, hereby invites prospective proposers to submit a proposal for **Development of the digital National Farmers Registry (dNFR) and implementation of the pilot phase, as a component of the vision for Integrated Administration and Control System (IACS)**, in accordance with the General Conditions of Contract and the Terms of Reference as set out in this Request for Proposal (RFP) no. RFP23/02658.

To enable you to submit a proposal, please read the following attached documents carefully.

Section 1: This Letter of Invitation

Section 2: Instruction to Proposers

Section 3: Data Sheet

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Conditions of Contract and Contract Forms

Section 7: Proposal Forms

- **Form A:** Proposal confirmation
- **Form B:** Checklist
- **Form C:** Technical Proposal Submission
- **Form D:** Proposer Information
- **Form E:** Joint Venture/Consortium/Association Information
- **Form F:** Eligibility and Qualification
- **Form G:** Format for Technical Proposal
- **Form H:** Format for CV of Proposed Key Personnel



- **Form I:** Statement of Exclusivity and Availability

- **Form J:** Financial Proposal Submission

- **Form K:** Format for Financial Proposal

- **Form L:** Proposal Security

If you are interested in submitting a proposal in response to this RFP, please prepare your proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the deadline for submission of proposals set out in Section 3: Data Sheet.

Should you be interested to submit a proposal, please log in to the Quantum NextGenERP supplier portal and subscribe to this tender following the instructions in the system user guide. Please search for the tender using search filters, namely **Negotiation ID: UNDP-MDA-00125**. Once subscribed to the tender, you will be able to receive notifications in case of amendments of the tender document and requirements.

Please indicate whether you intend to submit a bid by creating a draft response without submitting directly in the Quantum NextGenERP supplier portal.

Offers must be submitted directly in the Quantum NextGenERP supplier portal following this link: <http://supplier.quantum.partneragencies.org/> using the profile you may have in the portal (please log in using your username and password).. In case you have never registered before, follow the [Supplier Portal Registration Link\(https://estm.fa.em2.oraclecloud.com/fscmUI/faces/PrcPosRegisterSupplier?prcBuld=300000127714247\)](https://estm.fa.em2.oraclecloud.com/fscmUI/faces/PrcPosRegisterSupplier?prcBuld=300000127714247) to register a profile in the system. Do not create a new profile if you already have one. Use the forgotten password feature in case you do not remember the password or the username from previous registration.

Should you require further clarifications on the application through the Quantum online portal, kindly contact the Procurement Unit at sc.md@undp.org. Please pay attention that the proposal shall be submitted online through the Quantum system and any proposal sent to the above email shall be disqualified.

Should you require further clarifications on the Request for Proposal, Terms of Reference or other requirements, kindly communicate using the messaging functionality in the portal.

Deadline for Submission of Offers (Date and Time), which is visible in the online procurement system will be final. System will not accept submission of any proposal after that date and time. It is the responsibility of the bidder to make sure that the proposal is submitted prior to this deadline for submission.

Bidders are advised to upload proposal documents and to submit their offer a day prior or well before the date and time indicated under the deadline for submission of Offers. Do not wait until last minute. If Bidder faces any issue during submitting offers at the last minutes prior to the deadline for submission, UNDP may not be able to assist on such a short notice and will not be held liable in such instance. UNDP will not accept any offer that is not submitted directly through



the System.

IMPORTANT: A Pre-proposal conference will be conducted as follows:

Time and time zone: 11:00 GMT+3 / Moldova time

Date: 26 April 2023

Venue: Zoom

Link: <https://undp.zoom.us/j/81464863226?pwd=U3ZSVTB1dkxEYlI6Q2tHZlJMN3V6UT09>

Meeting ID: 814 6486 3226

Passcode: 633785

The focal point for the arrangement is: Dorin Rojnevschi - Private Sector Engagement Component Coordinator, e-mail: dorin.rojnevschi@undp.org.

We look forward to receiving your proposal.

UNDP Moldova





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1 Overview

1.1 General Information

Title	RFP23/02658: Development of the digital National Farmers Registry (dNFR)
Amendment Description	<p>1. UNDP is hereby publishing the Minutes of Pre-Proposal Meeting dated 26 April 2023 and Questions and Answers dated 09 May 2023.</p> <p>2. UNDP is hereby amending Chapter 4.3 (subchapters 4.3.1, 4.3.2, 4.3.4) and Chapter 9.5 (subchapter 9.5.2, CF.4) from Section 5: Terms of Reference. Amended Section 5: Terms of Reference to RFP23/02658 is hereby attached. The changes are marked in red.</p> <p>3. All other terms and conditions of the solicitation documents, except as amended herein, shall remain unchanged and shall continue in full force and effect.</p>
Contact Point	Serghei Botezatu
Outcome	
Two Stage Evaluation	Yes
E-Mail	serghei.botezatu@undp.org
Reference Number	RFP23/02658
Beneficiary Country	MDA
Introduction	<p>RFP23/02658: Development of the digital National Farmers Registry (dNFR) and implementation of the pilot phase, as a component of the vision for Integrated Administration and Control System (IACS)</p>

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We look forward to receiving your proposal.

UNDP Moldova

This is a two stage negotiation and all responses will be evaluated in two stages.

1.2 Tender Timeline

Preview Date
Open Date 09/05/23 11:27 AM
Close Date 22/05/23 13:30 PM
Time Zone Coordinated Universal Time

1.3 Response Rules

This negotiation is governed by all the rules displayed below.

	Rule
<input checked="" type="checkbox"/>	Suppliers are allowed to revise their submitted response

1.4 Terms



Negotiation Currency USD



2 Requirements

**Response is required*

Please note that the below sections correspond to the Eligibility, Qualifications and Technical Evaluation Criteria of the Supplier's proposal.

Please pay special attention to where documents and attachments need to be uploaded. **Asterisk mark *** is used for mandatory attachments. The response (your bid) will not be submitted until all the mandatory attachments are uploaded accordingly.

Kindly also note that your Financial Proposal should ONLY be uploaded under Section 6 (the "Financial Evaluation" section below), and prices should also be included in the Price Schedule on the platform under "Lines".

2.1 Section 1. General Provisions

*1. General Instructions to Proposers

This tender is governed by the provisions in Section 2. Instructions to Proposers herewith attached. By participating and submitting an offer you confirm to have understood and accepted such provisions.

*2. Bid Data Sheet

Section 3. Bid Data Sheet contains information and instructions specific to this Tender. Please confirm to have read, understood, and accepted such provisions, herewith attached.

3. Criteria for Evaluation and Contract Award

Combined Scoring Method, using the 60%-40% distribution for technical and financial proposals respectively. The minimum technical score required to pass is 70%.

Technical Proposal (60%)

- Bidder's Qualification, Capacity and Experience
- Methodology, Approach and Implementation Plan
- Management Structure and Key Personnel

Financial Proposal (40%)

To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.

Full acceptance of the UNDP Contract General Terms and Conditions (GTC)

Non-acceptance of the GTC may be grounds for the rejection of the Proposal.



2.2 Section 2. Preliminary Examination Criteria

*1. General Conditions of Contract

Do you accept the General Conditions of Contract as specified in Section 6: Conditions of Contract and Contract Forms?

*2. Proposal Validity

Do you accept that your proposal is valid for 90 days as required in Section 2. General Instructions and Section 3. Bid Data Sheet sections?

*3. Proposal Forms

Please provide Technical Proposal Forms (A-I) as per forms provided, duly signed by a legal representative of your company.

Do not provide the Financial Proposal Forms (J-K) at this stage. The Financial Proposal Forms (J-K) shall be submitted only in the "Commercial section" below. Non-compliance with this instruction may result in rejection of the proposal received.

Proposal Security (as per Form L) shall be uploaded under this requirement and additionally submitted in original not later than 10 (ten) days after the submission deadline at the address indicated in Section 3.

*4. Company profile

Please provide a Company Profile, which should not exceed fifteen (15) pages, including list of relevant institutions the Company has been cooperating with, topic and year of cooperation relevant to the services being procured.

*5. Legal documents

Please provide legal documents including:

- Certificate of Incorporation/ Business Registration
- Certified details of the ownership of the Bidder company (including each member of a JV consortium), providing the percentage ownership, share or stockholding of each party with an interest exceeding 5% of the company ownership (or Annex 1 to Business Registration Certificate – for local companies)
- Certified Letter of Appointment and power of attorney authorizing the representative of the Bidder to sign bids committing the Bidder and his joint venture partners (if any) to engagement for the Contract
- Official Letter of Appointment as local representative, if Bidder is submitting a Bid on behalf of an entity located outside the country

*6. Tax Registration/Payment Certificate

Please provide the Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder.

7. Quality Certificates

Please provide (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any.

Response attachments are optional.

8. JV/Consortium/Association agreement or Subcontracting Agreement

Please provide JV/Consortium/Association agreement or Subcontracting Agreement or letter of intent to form a consortium or a partnership, if applicable.

*9. Statement of Satisfactory Performance



Please provide 3 Clients' statements confirming satisfactory performance by the Proposer, each JV partner/Subcontractor (if the case), on the contracts of highest value carried out, during the past 5 (five) years, by each intended participant.

***10. Financial Statements**

Please provide the latest Audited Financial Statements (Income Statements and Balance Sheets) including Auditor's Reports (for international companies) or registered Financial Report at the Statistical Bureau (for local companies) for the past 3 (three) years for the Bidder (2020-2022).

***11. Methodology, Approach and Implementation Plan**

Please provide a detailed description of the Methodology, Approach and Implementation Plan (sequence of actions) for the services required in the ToR, with clear distribution of roles and responsibilities of the proposed key personnel. The methodology shall include item-by-item commentary on Components requirements, demonstrating the substantial responsiveness of the proposal to the requirements.

***12. Copies of contracts to prove that Offeror meets the similar experience requirement**

Please provide copies of contracts to prove that Offeror meets the similar experience requirement (stated under Section 4: Evaluation Criteria).

***13. CVs and Statements of Exclusivity and Availability**

Please provide CVs (signed by the envisaged personnel), clearly stipulating the relevant experience which meets the listed requirements, of the Key personnel (mentioned in Section 4: Evaluation Criteria). Please provide Statements of Exclusivity and Availability (signed by the envisaged personnel) for the Key personnel proposed.

2.3 Section 3. Minimum Eligibility and Qualification Criteria

1. Minimum Eligibility and Qualification Criteria

Minimum eligibility and qualification criteria will be evaluated on a Pass/Fail basis.

Joint Venture/Consortium/Association is limited with maximum 4 members including Lead Entity.

In case of Joint Venture/Consortium/Association, Minimum Eligibility and Qualification Criteria shall be met in line with the following conditions, unless otherwise specified.

No	Subject	Requirement	If bidding as a Single Entity	If bidding as a Joint Venture / Consortium / Association		
				All Combined	Lead Entity	Other Partner(s)



1	Legal Status	<p>Proposer is a legally registered entity established minimum for five (5) years counting back from the bid submission deadline and can ensure rapid local response (including presence of staff) to any of the contract related requests (whether through a local branch or office, though a local consortium partner of a local subcontracted consultant or company or other – all relationships to be documented through official documents and valid contracts submitted with the Proposal).</p>	Must meet Requirement	Must meet Requirement	<p>The Lead Entity must meet the requirement of being legally registered minimum for five (5) years.</p> <p>At least one of the member(s) of the JV /Consortium / Association must be able to ensure local rapid response.</p>	<p>The member (s) of the JV /Consortium / Association must meet the requirement of being legally registered minimum for five (5) years.</p> <p>At least one of the member(s) of the JV /Consortium / Association must be able to ensure local rapid response.</p>
<p>Documents to establish compliance - Form D: Proposer Information, accompanied by registration documents and documentation to prove possibility to ensure rapid local response (agreements, contracts etc.)</p>						
2	Eligibility	<p>Proposer is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with Section 2 Article 4.</p>	Must meet Requirement	Must meet Requirement	Must meet Requirement	Must meet Requirement

Documents to establish compliance - Form C: Technical Proposal Submission						
3	Conflict of Interest	No conflicts of interest in accordance with Section 2 Article 4.	Must meet requirement	Must meet Requirement	Must meet Requirement	Must meet Requirement
Documents to establish compliance - Form C: Technical Proposal Submission						
4	Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Must meet Requirement	Must meet Requirement	Must meet Requirement	Must meet Requirement
Documents to establish compliance - Form C: Technical Proposal Submission						
5	History of Non-Performing Contracts	Non-performance of a contract did not occur as a result of contractor default for the last 3 (three) years.	Must meet Requirement	Must meet Requirement	Must meet Requirement	Must meet Requirement
Documents to establish compliance - Form F: Eligibility and Qualification						
6	Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 (three) years.	Must meet Requirement	Must meet Requirement	Must meet Requirement	Must meet Requirement
Documents to establish compliance - Form F: Eligibility and Qualification						



7	Previous Experience	<p>Minimum 5 (five) years of experience in each of the components' area:</p> <ul style="list-style-type: none"> • conceptual and legal framework development, • data collection and community engagement, and • software platforms development of similar complexity 	Must meet 100% of the Requirement	Must meet 100% of the Requirement	The Lead Entity must have minimum proved experience in at least one of the components of the RfP.	Other member(s) of the JV /Consortium / Association shall jointly fulfill the remaining portion of the requirement.
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		<p>Minimum 3 (three) contracts with amounts of over the values below, in each of the components' area:</p> <ul style="list-style-type: none"> · conceptual and legal framework development – 3 contracts of over USD 100,000 each; · data collection and community engagement – 3 contracts of over USD 300,000 each and · software platforms development of similar complexity – 3 contracts of over USD 300,000. <p>implemented over the last 10 (ten) years</p>	Must meet 100% of the Requirement	Must meet 100% of the Requirement	<p>The Lead Entity must have successfully implemented the minimum number of contracts in at least one of the components of the RfP, or if combined,</p> <p>with a total value of at least 1,000,000.01 USD for all contracts.</p>	Other member(s) of the JV / Consortium / Association shall jointly fulfill the remaining portion of the requirement.
<p>Documents to establish compliance - Form F: Eligibility and Qualification and Clients' statements confirming satisfactory performance by the Proposer, each JV partner/Subcontractor (if the case).</p>						

8	Minimum Key Personnel	<p>The minimum personnel mandatory for the implementation of the contract:</p> <p>General Lead – 1 (one) Key expert</p> <p>Component 1: Conceptual, legal and regulatory framework</p> <ul style="list-style-type: none"> · 1 (one) Key expert/team leader · 1 (one) senior expert / legal advisor · 1 (one) expert / socio-economic analyst <p>Component 2: Data collection and community engagement</p> <ul style="list-style-type: none"> · 1 (one) Key expert/team leader · 1 (one) senior expert / data modelling specialist · 1 (one) senior expert/ community engagement specialist <p>Component 3: Software platform development</p> <ul style="list-style-type: none"> · 1 (one) Key expert/team leader · 1 (one) senior expert / system architect 	Must meet 100% of the Requirement	Must meet 100% of the Requirement	The Lead Entity must provide the General Lead and minimum personnel in at least one of the components of the RfP.	Other member(s) of the JV /Consortium / Association shall jointly fulfill the remaining portion of the requirement.
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		<p>1 (one) senior expert / developer</p> <p><i>Please note: The above listed roles cannot be cumulated.</i></p>				
<p>Documents to establish compliance - Duly signed CVs and Statements of Exclusivity and Availability, including any other supporting documents, attached to Form G: Format for Technical Proposal.</p>						
9	Financial Standing	<p>Minimum average for annual turnovers for the last 3 (three) years (2020, 2021, 2022*): USD 2,500,000.00.</p> <p><i>*If year 2022 has not been audited, bidders can submit annual turnover for 2019, 2020 and 2021.</i></p>	Must meet 100% of the Requirement	Must meet 100% of the Requirement	The Lead Entity shall meet more than 50% of the requirement with a minimum average annual turnover not less than USD 1,250,000.01.	Other member(s) of the JV /Consortium / Association shall jointly fulfill the remaining portion of the criteria.
<p>Documents to establish compliance - Form F: Eligibility and Qualification and copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above.</p>						



10	Liquidity	<p>The Ratio Average current assets / Current liabilities over the last 3 (three) years must be equal or greater than 1.</p> <p><i>If QR is less than 1: UNDP shall verify financial capacity of the bidder and has the authority to seek references from concerned parties & banks on the bidder' financial standing. UNDP has the right to reject any bid if submitted by a contractor whom investigation leads to a result that he is not financially capable and/or had serious financial problems.</i></p>	Must meet 100% of the Requirement	Must meet 100% of the Requirement	Must meet 100% of the Requirement	Average QR between 0.75 and 1 is acceptable for other member(s) of the JV /Consortium / Association.
<p>Documents to establish compliance - Form F: Eligibility and Qualification and copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above.</p>						

***2. Compliance with Minimum Eligibility and Qualification Criteria**

Do you confirm that you comply with the Minimum Eligibility and Qualification Criteria?

2.4 Section 4. Technical Evaluation Criteria

1.

Technical Evaluation Criteria

The technical proposal will be evaluated based on the criteria set here below following the maximum obtainable points set.

Evaluation team will score each criteria based on the information provided in the proposal.

To pass the technical evaluation, the proposal must score at least 70% of the maximum total obtainable points.



Narrative and applicable documents relevant to this section must be provided under the Technical Proposal (Forms A-I) or uploaded here.

Technical Evaluation Criteria

Summary of Technical Proposal Evaluation Forms		Points Obtainable
1.	Proposer's Qualification, Capacity, and Experience	250
2.	Proposed Methodology, Approach, and Implementation Plan	405
3.	Management Structure and Key Personnel	345
Total		1000

Section 1. B Proposer's Qualification, Capacity and Experience		Points obtainable
<i>(If the Proposal is submitted as a Joint Venture/Consortium/Association, average scoring shall be computed, unless otherwise specified in the criterion.)</i>		
1.1	Reputation of Organization and Staff Credibility / Reliability / Industry Standing - A company is a well-known market player, based on reference letters – <u>up to 5 pts</u> ; - Financial standing (<u>Between \$2,500,000 and \$3,000,000 – 5 pts; between \$3,000,001 and 3,500,000 – 10 pts, more than \$3,500,000 – 15 pts</u>).	20
1.2	General Organizational Capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted - Age/size of the firm (5 years – 10 pts, 1 pts for each additional	30



	<p>year, up to max. 20 pts);</p> <ul style="list-style-type: none"> - Project management controls (organigram) - up to 10 pts. 	
1.3	<p>Relevance of specialized knowledge and experience on similar engagements done in the region/country</p> <ul style="list-style-type: none"> - Minimum 5 (five) years of relevant experience in developing similar complexity assignments in each of three components' area (5 years – 15 pts, > 5 years – 5 pts for each additional year up to max. of 30 pts); - At least 3 (three) projects of similar complexity in each of three components' area, with a minimum value of USD 100,000 per contract for Component 1, and USD 300,000 per contract for Components 2 and 3, developed in the past 10 (ten) years and their brief description (3 contracts – 20 pts, > 3 contracts – 5 pts for each additional contract, up to max. of 40 pts); - Previous experience of implementation of IACS system will be a strong advantage (no – 0 pts., yes – 40 pts) - Experience of integration of Application Interface of government e-services (no – 0 pts., yes – 20 pts) - Demonstrated experience of working with Central Public Authorities in the Republic of Moldova (no – 0 pts., yes – 20 pts.); - Working experience with UN Agencies and/or other international organizations will be an asset (no – 0 pts., yes – 10 pts.). 	160
1.4	<p>Quality assurance procedures and risk mitigation measures</p> <ul style="list-style-type: none"> - no mitigation measures – 0 pts; - only some mitigation measures identified – up to 10 pts; - well-defined and adjusted to the assignment, including Q&A and Warranty procedures proposed – up to 20 pts. 	20
1.5	<p>Organizational Commitment to Sustainability (mandatory weight)</p> <ul style="list-style-type: none"> - Organization is compliant with ISO 9001, ISO 27001 or equivalent – 10 pts - Organization is a member of the UN Global Compact -5 pts - Organization demonstrates significant commitment to sustainability through some other means- 5 pts, for example internal company 	20



	<i>policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues, overall gender balance in the team, diversity within the team: people from minority, vulnerable or marginalized groups are part of the team, demonstrated experience in applying the Human Rights Based Approach and Gender Mainstreaming in the area (if relevant)</i>	
Total Section 1		250

Section 2. Proposed Methodology, Approach, and Implementation Plan		Points obtainable
2.1	<p>Understanding of the requirements: Have the dNFR components objectives been addressed in sufficient detail? Are the components of the project adequately weighted relative to one another?</p> <ul style="list-style-type: none"> - <i>The Proposer has full understanding of the assignment. The presented conceptual framework is appropriate for the assignment, all important aspects being fully described, and requirements addressed – up to 60 pts.;</i> - <i>The Proposer has satisfactory understanding of the assignment. The presented conceptual framework requires some adjustments to fully incorporate all aspects and requirements of the assignment – up to 30 pts.;</i> - <i>The Proposer has limited understanding of the assignment. The presented conceptual framework requires major adjustments to address all the aspects and requirements of the assignment – up to 10 pts.</i> 	60
2.2	<p>Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference</p> <ul style="list-style-type: none"> - <i>The proposed approach and methodology fully demonstrate responsiveness to the ToR – up to 80 pts.;</i> - <i>The proposed approach and methodology correspond to the TOR but require some adjustments to properly address all the tasks – up to 50 pts.;</i> - <i>The proposed approach and methodology don't correspond to the TOR and require major adjustments to properly address the tasks – up to 20 pts.</i> 	80



2.3	<p>The proposed technical solution is adequate and is compliant with the components requirements</p> <ul style="list-style-type: none"> - <i>The proposed detailed technical offer is relevant and fully responds to functional and non- functional requirements – up to 75 pts;</i> - <i>The proposed detailed technical offer requires clarifications to ensure its adequacy, it has some non-critical gaps and uncertainties which require clarifications – up to 40 pts;</i> - <i>The proposed detailed technical offer is not adequate and doesn't detail on functional and non-functional requirements – up to 20 pts.</i> 	75
2.4	<p>Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement</p> <ul style="list-style-type: none"> - <i>The performance monitoring and evaluation mechanisms are fully adapted to the scope of work of the ToR – up to 70 pts.;</i> - <i>The performance monitoring and evaluation mechanisms correspond to the TOR but require some adjustments to properly address all the tasks – up to 45 pts.;</i> - <i>The performance monitoring and evaluation mechanisms don't correspond to the TOR and require major adjustments to properly address the tasks – up to 20 pts.</i> 	70
2.5	<p>Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic</p> <ul style="list-style-type: none"> - <i>The proposed plan is clear, well-structured with a defined and realistic sequence of activities, all needed human and material resources to be allocated by the bidder promise an efficient implementation of the project – up to 70 pts;</i> - <i>The proposed plan is clear, well-structured with a defined but lowly realistic sequence of activities and the needed human and material resources to be allocated by the bidder certainly are not sufficient – up to 40 pts;</i> - <i>The proposed plan is not well structured and doesn't present a clear sequence of activities and the needed human and material resources to be allocated by the bidder are missing – up to 20 pts.</i> 	70
2.6	<p>Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract</p>	50



	<ul style="list-style-type: none"> - <i>The sustainability measures are well defined and integrated in the implementation methodology, with realistic resources to be allocated by the bidder promise an efficient implementation of the project – up to 50 pts;</i> - <i>The sustainability measures are sufficient defined and integrated in the implementation methodology, with unclear resources to be allocated by the bidder rises uncertainty of the efficient of implementation of the project – up to 30 pts;</i> - <i>The sustainability measures are not defined and are not integrated in the implementation methodology, with no resources to be allocated by the bidder rises risks of unsuccessful implementation of the project – up to 5 pts;</i> 	
Total Section2		405

Section 3. Management Structure and Key Personnel			Points obtainable
3.1	General Lead		40
	10		
	10		
	9		
	5		
	6		

Component 1: Conceptual, legal and regulatory framework			105
3.2	Key expert / Team Leader		40
	Master's degree in management, business, law, international relations or another relevant field (<i>Master's degree – 5 pts, Phd – 10 pts.</i>)	10	
	At least 10 (ten) years of experience in project management on developing legal and conceptional frameworks or providing similar services, etc. (<i>10 years – 5 pts., each additional year– 1 pt., up to a max. of 10 pts.</i>)	10	
	Experience as team leader in at least 3 (three) similar projects (<i>3 projects – 5 pts., each additional project – 1 pt., up to max 9 pts.</i>)	9	
	Internationally recognized certifications in the field of project management, strategy and systems development (<i>1 pts. per certificate, up to a total of 5 pts.</i>)	5	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	
3.3	Senior Expert / Legal Advisor		40
	University degree in management, business, law, international relations or another relevant field (<i>under master's degree – 5 pts, master's degree – 10 pts.</i>)	10	
	At least 7 (seven) years of experience in designing and conceptualizing legal frameworks or similar (<i>7 years – 5 pts., each additional year– 1 pt., up to a max. of 10 pts.</i>)	10	
	Experience as senior legal advisor in at least 3 (three) similar projects for development of legal frameworks applicable to the government sector of the Republic of Moldova (<i>3 projects – 5 pts., each additional project – 1 pts, up to max 9 pts.</i>)	9	
	Experience in the development of legal frameworks in the Republic of Moldova (<i>no – 0 pts., yes – 5 pts.</i>)	5	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	



3.4	Expert / Socio-Economic Analyst		
	University degree in management, business, law, international relations or another relevant field (<i>under master's degree –5 pts., master's degree – 10 pts.</i>)	10	25
	At least 5 (five) years of experience as a Socio-Economic Analyst (<i>5 years– 5 pts., each additional year– 1 pt., up to a max. of 10 pts</i>)	9	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	
Component 2:Data Collection and community engagement			95
3.5	Key expert / Team Leader		
	Master's degree in management, social science, business administration or another relevant field (<i>master's degree –5 pts, Phd – 10 pts.</i>)	10	40
	At least 10 (ten) years of experience in project management on conducting data collections and validations, or other relevant (<i>10 years – 5 pts., each additional year– 1 pt., up to a max. of 10 pts.</i>)	10	
	Experience as a team leader position in at least 3 (three) similar projects (<i>3 projects – 5 pts., each additional project – 1 pt., up to max 9 pts.</i>)	9	
	Internationally recognized certification in the field of data science, analysis and validation, or other relevant (<i>1 pts. per certificate, up to a total of 5 pts.</i>)	5	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	
3.6	Senior Expert / Data Modeling Specialist		
	University degree in engineering, data science, social science or another relevant field (<i>under master's degree –5 pts, master's degree – 10 pts.</i>)	10	30
	At least 7 (seven) years of experience in data analysis and/or modeling (<i>7 years– 5 pts., each additional year– 1 pt., up to a max. of 9 pts.</i>)	9	



	Experience in collecting and analysis of big data related to agriculture would be a strong advantage (<i>no – 0 pts., yes – 5 pts.</i>)	5	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	
3.7	Expert / Data Analysis and Community Engagement Specialist		
	University degree in social science, data, business management or another relevant field (<i>under master's degree –5 pts., master's degree – 10 pts.</i>)	10	25
	At least 5 (five) years of experience as data analyst and/or community engagement specialist position (<i>5 years– 5 pts., each additional year– 1 pts., up to a max. of 9 pts</i>)	9	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	
Component 3: Software platform development			105
3.8	Key expert / Team Leader – Product Manager		
	Master's degree in management, Engineering, ICT or another relevant field (<i>master's degree –5 pts, PhD – 10 pts.</i>)	10	40
	At least 10 (ten) years of experience in project management on developing IT applications/systems, services, etc. (<i>10 years – 5 pts., each additional year– 1 pt., up to a max. of 10 pts.</i>)	10	
	Experience as a team leader/product manager in at least 3 (three) similar projects (<i>3 projects – 5 pts., each additional project – 1 pt., up to max 9 pts.</i>)	9	
	Internationally recognized certification in the field of project management, ICT audit and software architecture (example: PRINCE2, PMP, CISA, TOGAF) (<i>1 pts. per certificate, up to a total of 5 pts.</i>)	5	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	
3.9	Senior Expert / System Architect		



	University degree in Engineering, ICT, or another relevant field (<i>under master's degree –5 pts, master's degree – 10 pts.</i>)	10	40
	At least 7 (seven) years of experience in designing and conceptualizing software solutions and documenting business processes (<i>7 years – 5 pts., each additional year– 1 pt., up to a max. of 10 pts.</i>)	10	
	Experience as system architect in at least 3 (three) similar projects for development of information systems design and application of ICT standards and initiatives, applicable to the government sector of the Republic of Moldova (<i>3 projects – 5 pts., each additional project – 1 pts., up to max 9 pts.</i>)	9	
	Experience in the development of IT application with GIS's component would be a strong advantage (<i>no – 0 pts., yes – 5 pts.</i>)	5	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	
3.10	Expert / Developer		
	University degree in Engineering, ICT, or another relevant field (<i>under master's degree –5 pts., master's degree – 10 pts.</i>)	10	25
	Experience as developer position in at least 3 (three) similar projects (<i>3 projects – 5 pts., each additional project – 1 pt., up to max 9 pts.</i>)	9	
	Proficiency in English and Romanian or Russian languages (<i>2 pts each, No knowledge – 0 pts.</i>)	6	
Total Section 3			345

2.5 Section 5. Financial Evaluation



***1. Financial Proposal**

Please provide the cost breakdown of your financial proposal as per Form K (Format for Financial Proposal) and instructions provided. Indicate the total amount here and make sure it matches with the total amount indicated line items.

2.6 Section I-2.

2.7 Section I-3.



3 Lines

Instructions

The proposer is required to prepare the Financial Proposal following the format from Forms J and K and submit them in an envelope separate from the Technical Proposal (Forms A-I) as indicated in the Instruction to Proposers.

The inclusion of any financial information in the Technical Proposal (Forms A-I) shall lead to disqualification of the Proposer.

The Financial Proposal should align with the requirements of the Terms of Reference and the proposer's Technical Proposal.

Kindly note that bidders are expected to complete both Form J and K and upload these forms under the Commercial Section 6 in "Requirements" as well as complete the item line pricing below including the total proposal amount.

Prices shall be quoted only in the currency indicated in the system: **USD (US Dollars).**

3.1 Line Information

Line	Category Name	Item	UOM	Estimated Quantity	Unit Price	Total Price	Additional Attributes
1-Deliverable Group. Development of the digital National Farmers Registry software	81111700						
2-Deliverable Group. Data collection and community engagement	81111700						



Line	Category Name	Item	UOM	Estimated Quantity	Unit Price	Total Price	Additional Attributes
3-Deliverable Group. Conceptual, legal and regulatory framework development	81111700						