

## Request for Proposal RfP23/02702 Amendment no. 1

Ref. no. RfP23/02702 Date: 30/06/2023

Subject: Provision of business advisory and support services to up to 20 small and medium enterprises from Moldova

Dear Sir/Madam,

- **1.** UNDP is hereby amending *Qualification Criteria* related to financial standing and *Technical Evaluation Criteria* related to proposed methodology, approach and implementation plan from <u>Section 4: Evaluation Criteria</u>.
- 2. The following entries from Section 4: Evaluation Criteria are hereby amended to read as follows:

| Qualification Criteria  | Documents to establish compliance                           |  |  |
|---|---|--|--|
| Turnover: Proposers should have average annual sales                | Copy of audited financial statements for the last 3 (three) |  |  |
| turnover of minimum 200,000 USD for the last 3 (three) years years. |   |  |  |
| (2020 - 2022).  | Form F: Eligibility and Qualification                       |  |  |
| (For JV/Consortium/Association, all Parties cumulatively should     |   |  |  |
| meet requirement).  |   |  |  |

## And

| Section 2. Proposed methodology, approach and implementation plan |   | Points obtainable |
|---|---|-------------------|
|   | Does the Methodological approach demonstrate knowledge and understanding of local business environment and its challenges in the development of start-ups, growth of existing companies?  |                   |
|   | Full understanding and deep knowledge of the regions under Component 1 and 2. The Focal Region environment and challenges of the regions are well described and addressed into sufficient details – 71 to 100 pts                                     |                   |
| 2.2   | ➤ The understanding and knowledge of regions under Component 1 and 2 Ungheni region is satisfactorily addressed. The Focal Region environment and challenges of the regions are somehow addressed without providing many details – 36 to 70 pts       | 100               |
|   | ➤ The understanding and knowledge of regions under Component 1 and 2 Focal Region is not addressed at all or only touched upon. The Ungheni environment and challenges of the regions are not addressed at all or only touched upon – 0 pts to 35 pts |                   |

- **3.** Amended Section 4: Evaluation Criteria to RFP23/02658 is hereby attached. The changes are marked in red.
- **4.** All other terms and conditions of the solicitation documents, except as amended herein, shall remain unchanged and shall continue in full force and effect.