



**RFP25/03192: Development of a Methodology for setting special Water Use Thresholds and Roadmap for its implementation, including Cost Estimates.**

United Nations Development Programme, through its **"Supporting the Moldovan Authorities in the Sustainable Management of the Dniester River" Project** hereby invites prospective proposers to submit a proposal in accordance with the General Conditions of Contract and the Terms of Reference as set out in this Request for Proposal (RFP).

To enable you to submit a proposal, please read the following attached documents carefully.

- Section 1: This Letter of Invitation
  - Section 2: Instruction to Proposers
  - Section 3: Data Sheet
  - Section 4: Evaluation Criteria
  - Section 5: Terms of Reference
  - Section 6: Conditions of Contract and Contract Forms
  - Section 7: Proposal Forms
- 
- Form A: Proposal Confirmation
  - Form B: Checklist
  - Form C: Technical Proposal Submission
  - Form D: Proposer Information
  - Form E: Joint Venture/Consortium/Association Information
  - Form F: Eligibility and Qualification
  - Form G: Format for Technical Proposal
  - Form H: Format for CV of proposed key personnel
  - Form I: Statement of Exclusivity and Availability
  - Form J: Financial Proposal Submission
  - Form K: Format for Financial Proposal

If you are interested in submitting a proposal in response to this RFP, please prepare your proposal in accordance with



the requirements and procedure as set out in this RFP and submit it by the deadline for submission of proposals set out in Section 3: Data Sheet.

Should you be interested to submit a proposal, please log in to the Quantum NextGenERP supplier portal and subscribe to this tender following the instructions in the system user guide. Please search for the tender using search filters, namely **Negotiation ID: UNDP-MDA-00878**. Once subscribed to the tender, you will be able to receive notifications in case of amendments of the tender document and requirements.

Please indicate whether you intend to submit a bid by creating a draft response without submitting directly in the Quantum NextGenERP supplier portal.

Offers must be submitted directly in the Quantum NextGenERP supplier portal following this link: <http://supplier.quantum.partneragencies.org/> using the profile you may have in the portal (please log in using your username and password). In case you have never registered before, follow the [Supplier Portal Registration Link](#).

Should you require further clarifications on the application through the Quantum online portal, kindly contact the Procurement Unit at [sc.md@undp.org](mailto:sc.md@undp.org). Please pay attention that the proposal shall be submitted online through the Quantum system and any proposal sent to the above email shall be disqualified.

Should you require further clarifications on the Request for Proposal, Terms of Reference or other requirements, kindly communicate using the messaging functionality in the portal.

Deadline for Submission of Offers (Date and Time), which is visible in the online procurement system will be final. System will not accept submission of any proposal after that date and time. It is the responsibility of the bidder to make sure that the proposal is submitted prior to this deadline for submission.

Bidders are advised to upload proposal documents and to submit their offer a day prior or well before the date and time indicated under the deadline for submission of Offers. Do not wait until last minute. If Bidder faces any issue during submitting offers at the last minutes prior to the deadline for submission, UNDP may not be able to assist on such a short notice and will not be held liable in such instance. UNDP will not accept any offer that is not submitted directly through the System.

We look forward to receiving your proposal.

UNDP Moldova





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1 Overview

1.1 General Information

Title	RFP25/03192: Methodology for Water Use Thesholds and Roadmap for Implementation
E-Mail	sc.md@undp.org
Financial Offer Sealed	Yes
Reference Number	PRC0159904/RFP25/03192
Beneficiary Country	MDA
Introduction	

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We look forward to receiving your proposal.

UNDP Moldova

**This is a two-envelope process. Financial proposals will be opened and evaluated only for offers that qualify from the technical evaluation.**

**1.2 Tender Timeline**

**Open Date** 19/12/25 21:50 PM  
**Close Date** 19/01/26 14:30 PM  
**Time Zone** Coordinated Universal Time

**1.3 Terms**

**Negotiation Currency** USD (US Dollar)

**Eligible Response Currencies**

*Check the one currency in which you will enter your response.*

	Response	Description	Price Precision
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	Currency		
<input type="checkbox"/>	USD	US Dollar	2
<input type="checkbox"/>	MDL	Moldovan Leu	2

1.4 Attachments

File Name or URL	Type	Description
RFP25_03192_Proposal Forms	File	
Guides_Suppliers	File	
RFP25_03192	File	

Note: The attachments above are part of general attachments to this Tender. There may be more attachments uploaded with requirement or price schedule. All attachments can be accessed from the portal directly



## 2 PART: TENDER REQUIREMENT AND EVALUATION CRITERIA

*\*Response is required*

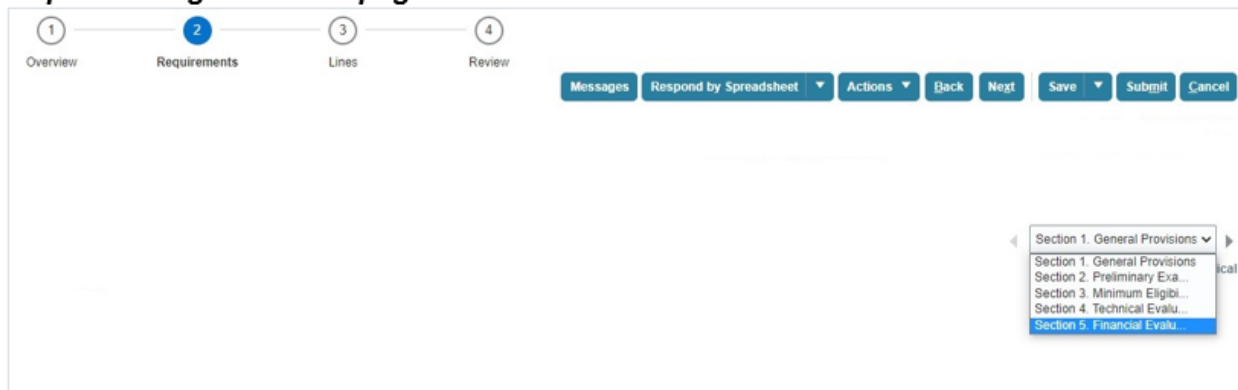
**Dear supplier,**

**Please carefully review the requirements and questions in this section.**

**Provide answers where required (marked with \*asterisk symbol) and upload supporting documents when requested so (marked with \*asterisk symbol).**

**Kindly note that your Financial Proposal (Forms K-J) should ONLY be uploaded under Section 6 (the "Financial Evaluation" section below/ Commercial), and price should also be included in the Price Schedule on the platform under "Lines".**

**Please note that there are several Sections to be filled in, under the "Requirements" (2) step on the right side the page:**



### 2.1 Section 1. General Provisions

#### \*1. General Instructions to Proposers

This tender is governed by the provisions in Section 2. Instructions to Proposers herewith attached. By participating and submitting an offer you confirm to have understood and accepted such provisions.

*Target: Confirm acceptance of instructions and provisions of this tender*

#### \*2. Bid Data Sheet

Section 3. Bid Data Sheet contains information and instructions specific to this Tender. Please confirm to have read, understood, and accepted such provisions, herewith attached.

*Target: Have read and understood provisions in BDS*

#### 3. Criteria for Evaluation and Contract Award

Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively. The minimum technical score required to pass is 70%.

#### Technical Proposal (70%)

- Bidder's Qualification, Capacity and Experience



- Methodology, Approach and Implementation Plan
- Management Structure and Key Personnel

#### **Financial Proposal (30%)**

To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.

Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection of the Proposal.

## **2.2 Section 2. Evaluation Criteria - Preliminary Examination**

### **\*1. General Conditions of Contract**

Do you accept the General Conditions of Contract as specified in Section 6: Conditions of Contract and Contract Forms?

*Target: Accept General Conditions of Contract.*

### **\*2. Proposal Validity**

Do you accept that your proposal is valid for 90 days as required in Section 2. General Instructions and Section 3. Bid Data Sheet sections?

*Target: Accept Proposal Validity Conditions.*

### **\*3. Proposal Forms**

Please provide Technical Proposal Forms (A-I) as per forms provided, duly signed by a legal representative of your company. **Do not provide the Financial Proposal Forms (J-K) at this stage. The Financial Proposal Forms (J-K) shall be submitted only in the "Commercial section" below. Please, ensure that no other documents are disclosing your financial proposal apart from Forms J and K. Non-compliance with this instruction may result in rejection of the proposal received.**

*Target: Proposal Forms Submitted*

### **\*4. Company profile**

Please provide a Company Profile, which should not exceed fifteen (15) pages, including list of relevant institutions the Company has been cooperating with, including the topic and year must be presented together with the application package.

*Target: Company profile provided*

### **\*5. Legal documents**

Please provide Certificate of Incorporation/ Business Registration.

*Target: Legal documents provided*

### **6. List of Shareholders and Other Entities Financially Interested in the Firm**

Please provide certified details of the ownership of the Bidder company (including each member of a JV consortium), providing the percentage ownership, share or stockholding of each party with an interest exceeding 5% of the company ownership (or Annex 1 to Business Registration Certificate – for local companies)

*Response attachments are optional.*

### **\*7. TaxRegistration/Payment Certificate**

Please provide Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing



that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder

**8. Official Letter of Appointment**

Please provide an Official Letter of Appointment as local representative, if Bidder is submitting a Bid on behalf of an entity located outside the country.

*Response attachments are optional.*

**\*9. Financial Statement**

Please provide the Latest Audited Financial Statements (Income Statements and Balance Sheets) including Auditor's Reports (for international companies) or registered Financial Report at the Statistical Bureau (for local companies) for the past 3 (three) years for the Bidder (2022, 2023, 2024)

*Target: Financial Statements provided*

**\*10. Statement of Satisfactory Performance**

Please provide at least 3 Clients' statements confirming satisfactory performance by the Proposer, each JV partner/Subcontractor (if the case), on the contracts of highest value carried out, during the past 5 (five) years, by each intended participant

*Target: Statement of Satisfactory Performance provided*

**11. Copy of preliminary Agreement**

Please upload a Copy of preliminary Agreement in case of Consortium

*Response attachments are optional.*

**\*12. Methodology, Approach and Implementation Plan**

Please provide a detailed description of the Methodology, Approach, and Implementation Plan (sequence of actions) for the services required in the ToR, with clear distribution of roles and responsibilities of the proposed key personnel

*Target: Methodology, Approach and Implementation Plan provided*

**\*13. Copies of contracts**

Please provide copies of contracts to prove that Offeror meets the similar experience requirement (stated under Section 4: Evaluation Criteria)

**\*14. CVs and Statements of Exclusivity and Availability**

Please provide list of qualified key personnel, together with CVs and Statements of Exclusivity and Availability (signed by the envisaged person) of the Key personnel (mentioned under Section 4: Evaluation Criteria), including experience relevant to the required skills

*Target: CVs and Statements of Exclusivity and Availability provided*

**15. Quality Certificates**

Please provide (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any

*Response attachments are optional.*

**16. Internal Documents**

Please provide internal documents such as Company Organigram, Quality Assurance and Risk mitigation procedures, Sustainability Commitments, etc.

## **2.3 Section 3. Evaluation Criteria - Minimum Eligibility**



1. **Evaluation Criteria - Minimum Eligibility**

Eligibility will be evaluated on "Pass"/"Fail" basis.  
If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

**Eligibility Criteria**

Eligibility Criteria	Documents to establish compliance
<b>Legal Status:</b> Proposer is a legally registered entity	Form D: Proposer Information
<b>Diversity, Inclusion and Belonging:</b> Proposer belongs to a diverse supplier group, including micro, small or medium sized enterprise, women or youth owned business or other.	Form D: Proposer Information
<b>Eligibility:</b> Vendor is not suspended, nor otherwise identified as ineligible by any UN Organization, the World Bank Group or any other International Organisation in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
<b>Conflict of Interest:</b> No conflicts of interest in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
<b>Bankruptcy:</b> The Proposer has not declared bankruptcy, in not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future	Form C: Technical Proposal Submission



**\*2. Compliance with Minimum Eligibility Criteria**

Do you confirm that you comply with the Minimum Eligibility Criteria?

**2.4 Section 4. Evaluation Criteria - Qualification**

**1. Evaluation Criteria - Qualification**

Qualification will be evaluated on "Pass"/"Fail" basis.  
If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

**Qualifications Criteria**

Qualification Criteria	Documents to establish compliance
<b>History of non-performing contracts</b> <a href="#">[1]</a> :Non-performance of a contract did not occur as a result of contractor default within the last 3 years <sup>1</sup> .	Form F: Eligibility and Qualification
<b>Litigation History:</b> No consistent history of court/arbitral award decisions against the Proposer for the last 3 years.	Form F: Eligibility and Qualification
<b>Previous Experience:</b>	
At least three (3) years of demonstrated organisational experience in delivering analytical and/or methodological and/or technical assistance in the broader field of water resources management, including areas such as hydrology, hydrogeology, environmental	Form F: Eligibility and Qualification



<p>regulation, water allocation planning, or water use monitoring.</p> <p><i>(For JV/Consortium/Association, Lead Party should meet requirement).</i></p>	
<p>Demonstrated experience in at least three (3) completed assignments focused on water resources management, such as hydrological or hydrogeological analyses, ecological flow assessments, quantitative water allocation studies, or the development of methodologies for determining water use thresholds, implemented in the Republic of Moldova within the last 7 years (2019-2025).</p> <p><i>International entities may demonstrate such experience through projects carried out independently or in collaboration with Moldovan institutions, ensuring relevance to Moldova's regulatory and institutional framework.</i></p> <p><i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i></p>	<p>Form F: Eligibility and Qualification</p>
<p><b>Minimum Key Personnel:</b></p>	
<p>The minimum personnel mandatory for the implementation of the contract:</p> <ol style="list-style-type: none"><li>1. Team Leader / Senior Water Resources Management Expert (1)</li><li>2. Hydrologist / Climate and Environmental Flow Specialist (1)</li></ol>	<p>Duly signed CVs and Statements of Exclusivity and Availability, including any other supporting documents, attached to Form H: Format for CV of proposed Key Personnel</p>



<div>3. Groundwater Specialist (1)</div> <div>4. Agricultural Water Use Specialist (1)</div> <div>5. Urban and Public Health Water Use Specialist (1)</div> <div>6. Industrial / Energy Water Use Specialist (1)</div> <div>7. Aquaculture and Fisheries Specialist (1)</div> <div>8. Data and Digital Integration Specialist (1)</div> <div>Please note: Position of Team leader can be combined with another position (only one) listed above, if the expert has the minimum qualifications required.</div> <div>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</div>	
Financial Standing:	
<div>Liquidity: The Ratio Average current assets / Current liabilities over the last 3 (three) years must be equal or greater than 1. Proposers must include in their Proposal audited balance sheets cover the last 3 (three) years.</div> <div>(For JV/Consortium/Association, all Parties cumulatively should meet</div>	<div>Copy of audited financial statements for the last 3 (three) years.</div> <div>Form F: Eligibility and Qualification</div>



requirement).	
<b>Turnover:</b> Proposers should have annual sales turnover of minimum 60,000 USD for the last 3 (three) years.  <i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i>	Copy of audited financial statements for the last 3 (three) years.  Form F: Eligibility and Qualification

[\[1\]](#)Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employer's decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

**\*2. Compliance with Minimum Qualification Criteria**

Do you confirm that you comply with the Minimum Qualification Criteria?

**2.5 Section 5. Technical Evaluation Criteria**





1. **Technical Evaluation Criteria**

The technical proposal will be evaluated based on the criteria set here below following the maximum obtainable points set.  
Evaluation team will score each criterion based on the information provided in the proposal.  
To pass the technical evaluation, the proposal must score at least 70% of the maximum total obtainable points.

**Summary of Technical Proposal Evaluation Forms**

Summary of technical proposal evaluation sections		Points obtainable
1.	Proposer's qualification, capacity and experience	250
2.	Proposed methodology, approach and implementation plan	400
3.	Management structure and key personnel	350
	Total	1000

Section 1. Proposer's qualification, capacity and experience		Points obtainable
1.1	Reputation of organisation and staff credibility / reliability / industry standing	50

	<p>- A company is a well-known market player, based on reference letters – up to 15 pts.</p> <p>- Financial statement: (between \$60 000 and \$70 000 of average annual turnover for last three years – 15 pts., between \$70 001 and \$80 000 – 25 pts; more than \$80 001 – 35 pts)</p>	
1.2	<p>General organisational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted.</p> <p>- Age of the legal entity (3 years – 10 pts, &gt; 3 years – 5 pts for each additional year up to max. 30 pts).</p> <p>- Project management controls (organigram) (no – 0 pts, yes - 20 pts)</p>	50
1.3	<p>Relevance of specialised knowledge and experience on similar engagements done in the region / country</p> <p>- At least three (3) years of demonstrated organisational experience in delivering analytical and/or methodological and/or technical assistance in the broader field of water resources management, including areas such as hydrology, hydrogeology, environmental regulation, water allocation planning, or water use monitoring.</p>	120



	<p><i>(3 years – 20 pts; &gt; 3 years – 5 pts for each additional year, up to max. 40 pts)</i></p> <p>- Demonstrated experience in at least three (3) completed assignments focused on water resources management, such as hydrological or hydrogeological analyses, ecological flow assessments, quantitative water allocation studies, or the development of methodologies for determining water use thresholds, implemented in the Republic of Moldova within the last 7 years (2019-2025).</p> <p><i>(3 assignments – 20 pts; for each additional assignment – 10 pts, up to max. 40 pts)</i></p> <p>- Demonstrated capacity to develop or apply quantitative methodologies for setting water use thresholds, including basin-level water balance modelling, ecological flow analyses, groundwater-surface water interaction assessments, or multi-sectoral water demand modelling. At least one completed assignment shall demonstrate the integration of multiple water-using sectors into a unified methodological or analytical framework, ensuring coherence across hydrological, environmental, and socio-economic components and applicability to national regulatory contexts.</p> <p><i>(each assignment – 10 pts, up to max. 30</i></p>	
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	<p>pts)</p> <p>- Working experience with UN Agencies and/or other international organizations will be an asset</p> <p>(no – 0 pts., yes – 10 pts.).</p>	
1.4	<p>Organisation Commitment to Sustainability</p> <p>- Organisation is compliant with ISO 14001 or ISO 14064 or equivalent – 10 points</p> <p>- Organisation is a member of the UN Global Compact – 5 points</p> <p>- Organisation demonstrates significant commitment to sustainability through some other means (for example internal company policy documents on women empowerment, climate change, renewable energies or membership of trade institutions promoting such issues) – 15 points</p>	30



Total Section 1	250
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Section 2. Proposed methodology approach and implementation plan		Points obtainable
2.1	<p>To what degree does the Proposer understand the assignment?</p> <p>• <i>Excellent Understanding. The proposer demonstrates a comprehensive and deep understanding of the assignment. The requirements submitted and supported by excellent evidence of ability to support and exceed ToR requirements: 80 pts.</i></p> <p>• <i>Good Understanding. The proposer demonstrates good understanding of the assignment and provided good evidence of ability to support the ToR requirements: 70 pts.</i></p> <p>• <i>Satisfactory Understanding. The proposer demonstrates a general understanding of the assignment. The requirements submitted are supported by satisfactory evidence of ability to support ToR requirements: 55 pts.</i></p> <p>• <i>Poor Understanding. The proposer shows limited understanding of the assignment. The requirements submitted are supported by marginally acceptable or weak evidence</i></p>	80



	<p><i>of ability to support ToR requirements: 30 pts.</i></p> <p><i>•Very poor Understanding. The proposer demonstrates very little understanding of the assignment. The requirements submitted but not supported by evidence to demonstrate ability to comply with ToR requirements: 10 pts.</i></p> <p><i>•No submission. Information has not been submitted or is unacceptable: 0 pts</i></p>	
2.2	<p>Is the conceptual framework adopted appropriate for the assignment?</p> <p><i>•Excellent. The conceptual framework is fully appropriate for the assignment, all aspects are excellently described, and requirements fully addressed: 100 pts</i></p> <p><i>•Good. The conceptual framework is appropriate, minor refinements may be possible, but unnecessary, and overall meets requirements well: 90 pts.</i></p> <p><i>•Satisfactory. The conceptual framework is appropriate but may require some adjustments to fully incorporate all aspects and requirements: 70 pts</i></p> <p><i>•Poor. The conceptual framework requires significant adjustments to address most aspects and requirements: 40 pts.</i></p>	100



	<ul style="list-style-type: none"><li>• <i>Very poor. The conceptual framework is largely inadequate, missing critical elements, and does not meet requirements: 10 pts.</i></li><li>• <i>No submission. No conceptual framework provided or completely unacceptable: 0 pts.</i></li></ul>	
2.3	<p>Details on how the different service elements shall be organised, controlled and delivered:</p> <ul style="list-style-type: none"><li>• <i>Excellent. The submission provides a comprehensive, clear, and well-structured explanation of how all service elements will be organised, controlled, and delivered: 50 pts.</i></li><li>• <i>Good. The submission provides a strong and mostly complete description of service organisation, control, and delivery: 45 pts.</i></li><li>• <i>Satisfactory. The submission provides an adequate but basic explanation of how service elements will be organised, controlled, and delivered: 35 pts.</i></li><li>• <i>Poor. The submission provides a weak and incomplete description of service organisation, control, and delivery: 20 pts.</i></li><li>• <i>Very poor. The submission provides a very limited and unclear response: 5 pts</i></li></ul>	50



	<ul style="list-style-type: none"><li>•No Submission. No details are provided or completely unacceptable: 0 pts.</li></ul>	
2.4	<p>Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement:</p> <ul style="list-style-type: none"><li>•Excellent. The submission provides a comprehensive, well-structured, and highly detailed description of performance monitoring and evaluation mechanisms and tools: 50 pts.</li><li>•Good. The submission provides a strong and mostly complete explanation of performance monitoring and evaluation mechanisms: 45 pts.</li><li>•Satisfactory.The submission provides an adequate but basic description of performance monitoring and evaluation mechanisms and tools: 35 pts.</li><li>•Poor. The submission provides a weak and incomplete explanation of performance monitoring and evaluation mechanisms: 20 pts.</li><li>•Very poor. The submission provides a very limited and unclear response: 5 pts</li><li>•No Submission. No details are provided or completely unacceptable: 0 pts.</li></ul>	50





2.5	<p>Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic</p> <p>•<i>Excellent. The proposed plan is clear, well-structured with a defined and realistic sequence of activities; all needed human and material resources promise efficient implementation: 70 pts.</i></p> <p>•<i>Good. The proposed plan is clear and structured, resources mostly sufficient for efficient implementation: 60 pts.</i></p> <p>•<i>Satisfactory. The proposed plan is clear and structured with minor refinements possible, has a realistic sequence of activities if refined; resources may not be fully sufficient for implementation: 50 pts.</i></p> <p>•<i>Poor. The proposed plan is partially structured, with significant gaps in activity sequence and resource allocation: 30 pts.</i></p> <p>•<i>Very poor. The proposed plan is not well-structured, lacks clarity in sequence, and resources are largely missing: 10 pts</i></p> <p>•<i>No Submission. No plan provided or completely unacceptable: 0 pts.</i></p>	70
	Description of the quality assurance procedures and risk mitigation measures:	50



	<p><i>To what extent does the proposal include robust quality assurance mechanisms to ensure effective, timely, and results-oriented implementation of activities (no quality assurance mechanisms are described – 0 pts.; some quality measures are included but lack detail or consistency (10 pts.); comprehensive and realistic quality assurance system is provided (25 pts.)</i></p> <p><i>How well are the key risks to project implementation identified, and how appropriate and realistic are the proposed mitigation strategies (No risks identified and no mitigation measures proposed – 0 pts.; Several relevant risks identified with some mitigation strategies but lacks integration or depth – 10 pts.; Risks are thoroughly analysed; mitigation strategies are well-developed, proactive, and integrated into the implementation plan – 25 pts.)</i></p>	
Total Section 2		400

Section 3. Management Structure and Key Personnel		Points obtainable
1	Team leader / Senior Water Resources Management Expert	60
	University degree in economics,	15



	public administration, environmental sciences, water resources management, hydrology, civil/hyrotechnical engineering, or a related field  <i>(University degree – 5 pts., Master's degree 10 pts., PhD. – 15 pts.)</i>	
	<ul style="list-style-type: none"><li>At least 7 (seven) years of experience in integrated water resources management, environmental policy, hydrology, or related areas, including demonstrated ability to work within national regulatory and institutional frameworks in the Republic of Moldova <i>(7 years – 10 pts., each additional year – 2.5 pts., up to a max. of 20 pts.)</i></li></ul>	20
	<ul style="list-style-type: none"><li>Proven leadership in managing multi-disciplinary teams and assignments for government agencies or international donors.  <i>(each project – 5 pts., up to max 20 pts.)</i></li></ul>	20
	<ul style="list-style-type: none"><li>English and Romanian language proficiency required <i>(each language – 2.5 pts)</i></li></ul>	5
2	<b>Hydrologist / Climate and Environmental Flow Specialist</b>	
	<ul style="list-style-type: none"><li>University degree in hydrology, civil or environmental engineering, water resources management, environmental sciences, climate science, or a closely related</li></ul>	15



	<p>discipline.</p> <p><i>(University degree – 5 pts., Master's degree 10 pts or PhD. – 15 pts.)</i></p>		
	<ul style="list-style-type: none"><li>At least 5 (five) years of experience in hydrological and climate-related modelling and scenario development under variable climatic and demand conditions, including demonstrated ability to work with national hydrological datasets and institutional frameworks in the Republic of Moldova or comparable country contexts, and experience with defining ecological flow standards, biodiversity-sensitive flow regimes, and integrating ecosystem-health metrics into water allocation processes.</li></ul> <p><i>(5 years – 5 pts., each additional year – 2 pts., up to a max. of 15 pts.)</i></p>	15	50
	<ul style="list-style-type: none"><li>Proven experience in developing and applying hydrological and climate models, conducting ecological flow assessments, and integrating surface - and groundwater dynamics with climate variability and adaptation planning.</li></ul> <p><i>(each assignment – 5 pts., up to a max of 15 pts.)</i></p>	15	
	<ul style="list-style-type: none"><li>Romanian language proficiency required.</li></ul> <p><i>(no – 0 pts., yes – 5 pts)</i></p>	5	
3	<b>Groundwater Specialist</b>		



	<ul style="list-style-type: none"><li>University degree in hydrogeology, geology, environmental engineering, or a closely related discipline <i>(University degree – 5 pts., Master's degree -10 pts; PhD. – 15 pts.)</i></li></ul>	15	50
	<ul style="list-style-type: none"><li>At least 5 (five) years of professional experience in groundwater assessment, management, and modeling, including demonstrated ability to work with national groundwater datasets and institutional frameworks in the Republic of Moldova or comparable country contexts, covering areas such as aquifer recharge analysis, abstraction rates, and groundwater-surface water interactions.  <i>(5 years – 5 pts., each additional year – 2 pts., up to a max. of 15 pts.)</i></li></ul>	15	
	<ul style="list-style-type: none"><li>Proven experience in developing groundwater monitoring frameworks, conducting sustainable yield and balance assessments, and contributing to water allocation or permitting systems.  <i>(1 assignment - 5 pts., 2 and more assignments – 10 pts.)</i></li></ul>	10	
	<ul style="list-style-type: none"><li>Familiarity with the EU Water Framework Directive, particularly its requirements for groundwater body status and quantitative thresholds, is an advantage.  <i>(no – 0 pts., yes – 5 pts.)</i></li></ul>	5	

	<ul style="list-style-type: none"> <li>Romanian language proficiency required. (no – 0 pts., yes – 5 pts)</li> </ul>	5	
4	<b>Agricultural Water Management Specialist</b>		40
	<ul style="list-style-type: none"> <li>University degree in agricultural engineering, irrigation, water management, or a related discipline  (University degree – 5 pts., Master's degree – 10 pts.)</li> </ul>	10	
	<ul style="list-style-type: none"> <li>At least 5 (five) years of experience with crop water requirement calculations (e.g., using FAO CROPWAT or AquaCrop), irrigation system performance, and water productivity indicators, including demonstrated ability to work with national agricultural and water-use datasets and institutional frameworks in the Republic of Moldova or comparable country contexts. (5 years – 5 pts., each additional year – 2 pt., up to a max. of 15 pts.)</li> </ul>	15	
	<ul style="list-style-type: none"> <li>Familiarity with evapotranspiration modeling and seasonal irrigation planning  (no – 0 pts., yes – 10 pts.)</li> </ul>	10	
	Romanian language proficiency required. (no – 0 pts., yes – 5 pts.)	5	

5	<b>Urban and Public Health Water Use Specialist</b>		50
	<ul style="list-style-type: none"> <li>University degree in water engineering, public utilities, urban planning, environmental health, or a related field;</li> </ul> <i>(University degree – 5 pts., master's degree – 10 pts.)</i>	10	
	<ul style="list-style-type: none"> <li>At least 5 (five) years of experience working in the areas of urban water supply systems, public utilities management, or drinking water regulation and monitoring, including demonstrated ability to work with national urban water datasets and institutional frameworks in the Republic of Moldova or in comparable country contexts.</li> </ul> <i>(5 years – 5 pts., each additional year – 2 pt., up to a max. of 15 pts.)</i>	15	
	<ul style="list-style-type: none"> <li>Proven familiarity with performance indicators (e.g., non-revenue water – NRW, per capita consumption rates) and international standards and guidelines for drinking water quality (e.g., WHO Guidelines for Drinking Water Quality)</li> </ul> <i>(no – 0 pts., yes – 10 pts.)</i>	10	
	<ul style="list-style-type: none"> <li>Experience in resilience planning for drought or emergency conditions and in developing or assessing urban water supply plans is an asset</li> </ul> <i>(no – 0 pts., yes – 10 pts.)</i>	10	
	<ul style="list-style-type: none"> <li>Romanian language proficiency required.</li> </ul> <i>(no – 0 pts., yes – 5pts)</i>	5	



6	<b>Industrial and Energy Sector Water Use Specialist</b>		35
	<ul style="list-style-type: none"><li>University degree in industrial engineering, energy systems, environmental engineering, or related field</li></ul> <i>(University degree – 5 pts., master's degree -10 pts.)</i>	10	
	<ul style="list-style-type: none"><li>At least 5 (five) years of experience in assessing water footprints and process water use in industrial and energy installations, including demonstrated ability to work with national industrial water-use datasets and institutional/regulatory frameworks in the Republic of Moldova or comparable country contexts.</li></ul> <i>(5 years – 5 pts., each additional year – 2 pt., up to a max. of 15 pts.)</i>	15	
	<ul style="list-style-type: none"><li>Knowledge of sector-specific technologies, water reuse systems, and water efficiency benchmarks (e.g., m³/MWh or m³/ton output) is an advantage</li></ul> <i>(no – 0 pts., yes – 5 pts.)</i>	5	
	<ul style="list-style-type: none"><li>Romanian language proficiency required</li></ul> <i>(no – 0 pts., yes – 5pts)</i>	5	
	<b>Aquaculture and Fisheries Water Use Specialist</b>		35





7	<ul style="list-style-type: none"><li>University degree in aquaculture, fisheries science, biology, or related field</li></ul> <p>(University degree – 5 pts., master's degree -10 pts.)</p>	10	
	<ul style="list-style-type: none"><li>At least 5 (five) years of experience in aquaculture system design and operation, with a focus on water quality and quantity management, including demonstrated ability to work with national aquaculture/fisheries datasets and institutional frameworks in the Republic of Moldova or comparable country contexts.</li></ul> <p>(5 years – 5 pts., each additional year – 2.5 pts., up to a max. of 15 pts.)</p>	15	
	<ul style="list-style-type: none"><li>Professional experience demonstrating understanding of seasonal variability, water reuse practices, and regulatory requirements for effluent discharge, as evidenced through relevant responsibilities, assignments, or projects listed in the CV.</li></ul> <p>(No – 0 pts; Yes – 5 pts)</p>	5	
	<ul style="list-style-type: none"><li>Romanian language proficiency required</li></ul> <p>(no – 0 pts., yes – 5pts)</p>	5	
	<b>Data and Digital Integration Specialist</b>		30



8	<ul style="list-style-type: none"><li>University degree in computer science, environmental informatics, or related technical discipline</li></ul> <p>(University degree – 5 pts., master's degree – 10 pts.)</p>	10	
	<ul style="list-style-type: none"><li>At least 5 (five) years of experience in the development of user-friendly data tools including demonstrated ability to work with national environmental and water-sector datasets and institutional data-management frameworks in the Republic of Moldova or comparable country contexts.</li></ul> <p>(5 years – 5 pts., each additional year – 2.5 pts., up to a max. of 15 pts.)</p>	15	
	<ul style="list-style-type: none"><li>Romanian language proficiency required (no – 0 pts., yes – 5pts)</li></ul>	5	
Total Section 3			350

2.6 Section 6. Financial Evaluation

\*1. Financial Proposal

Please provide the cost breakdown of your financial proposal as per Form K (Format for Financial Proposal) and instructions provided. Indicate the total amount here and make sure it matches with the total amount indicated line items.

Target: Cost breakdown provided

2.7 Section I-1.



**2.8 Section I-2.**

**2.9 Section I-3.**



3 PART: Schedule of Requirement and Price Schedule

Instructions

*The proposer is required to prepare the Financial Proposal following the format from Forms J and K and submit them in an envelope separate from the Technical Proposal (Forms A-I) as indicated in the Instruction to Proposers.*

*The inclusion of any financial information in the Technical Proposal (Forms A-I) shall lead to disqualification of the Proposer.*

*The Financial Proposal should align with the requirements of the Terms of Reference and the proposer's Technical Proposal.*

*Kindly note that bidders are expected to complete both Form J and K and upload these forms under the Commercial Section 6 in "Requirements" as well as complete the item line pricing below including the total proposal amount.*

3.1 Line Information

Line Description	Category	Item	UOM	Requested Quantity	Unit Price	Total Price	Additional Attributes
1-Methodology for setting special Water Use Thresholds	Business and corporate management consultation services						
2-Roadmap for special Water Use Threshold Methodology Implementation with Cost Estimates	Business and corporate management consultation services						

\*For Additional Attributes of lines, please review the negotiation lines from supplier portal.

