



RfP26/03375: Support Moldova's EU Accession through development of Directive- and Regulation-Specific Implementation Plans for the EU Waste Acquis

United Nations Development Programme, hereinafter referred to as UNDP, through "**Enabling an Inclusive Green Transition in the Republic of Moldova**" Project, hereby invites prospective proposers to submit a proposal for **development of Directive- and Regulation-Specific Implementation Plans for the EU Waste Acquis** in accordance with the General Conditions of Contract and the Terms of Reference as set out in this Request for Proposal (RFP).

To enable you to submit a proposal, please read the following attached documents carefully.

- Section 1: This Letter of Invitation
 - Section 2: Instruction to Proposers
 - Section 3: Data Sheet
 - Section 4: Evaluation Criteria
 - Section 5: Terms of Reference
- o *Annex 1: Background Waste subchapter*
- o *Annex 2: Data Sources and Policy documents on Waste*
- Section 6: Conditions of Contract and Contract Forms
 - Section 7: Proposal Forms
-
- Form A: Proposal Confirmation
 - Form B: Checklist
 - Form C: Technical Proposal Submission
 - Form D: Proposer Information
 - Form E: Joint Venture/Consortium/Association Information



- Form F: Eligibility and Qualification
- Form G: Format for Technical Proposal
- Form H: Format for CV of proposed key and non-key personnel
- Form I: Statement of Exclusivity and Availability
- Form J: Financial Proposal Submission
- Form K: Format for Financial Proposal
- Form L: Proposal Security

If you are interested in submitting a proposal in response to this RFP, please prepare your proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the deadline for submission of proposals set out in Section 3: Data Sheet.

Pre-proposal conference meeting information:

Please note that a pre-proposal conference will be conducted as per below:

Time and time zone: 2:30 pm Chisinau (GMT+3)

Date: 20 October 2026

Venue: ZOOM

Link: <https://undp.zoom.us/j/5629439706?pwd=ITKAfHXBDls0N4prRNbaeekY6EaVbr.1&omn=84763311795>



Should you be interested to submit a proposal, please log in to the Quantum NextGenERP supplier portal and subscribe to this tender following the instructions in the system user guide. Please search for the tender using search filters, namely **Negotiation ID: UNDP-MDA-01134**. Once subscribed to the tender, you will be able to receive notifications in case of amendments of the tender document and requirements.

Please indicate whether you intend to submit a bid by creating a draft response without submitting directly in the Quantum NextGenERP supplier portal.

Offers must be submitted directly in the Quantum NextGenERP supplier portal following this link: <http://supplier.quantum.partneragencies.org/> using the profile you may have in the portal (please log in using your username and password). In case you have never registered before, follow the **Supplier Portal Registration Link**: <https://estm.fa.em2.oraclecloud.com/fscmUI/redwood/supplier-registration/register-supplier/register-supplier-verification>.

Please note that the access link to the Supplier registered profile is sent from Oracle within up to 3 days. In case you have not received the access link after 3 days since registration, you should address for support to UNDP at the email address: sc.md@undp.org. In case you encounter errors with registration (e.g. system states Supplier already is registered), you should address for support to UNDP at the email address: sc.md@undp.org.

Computer firewall could block *oracle* or *undp.org* extension and Suppliers might not receive the Oracle notifications. Please turn down any firewalls on your computers to ensure receipt of email notification.

Do not create a new profile if you already have one. Use the forgotten password feature in case you do not remember the password or the username from previous registration.

Should you require further clarifications on the application through the Quantum online portal, kindly contact the Procurement Unit at sc.md@undp.org. Please pay attention that the proposal shall be submitted online through the Quantum system and any proposal sent to the above email shall be disqualified.

Should you require further clarifications on the Request for Proposal, Terms of Reference or other requirements, kindly communicate using the messaging functionality in the portal.

Deadline for Submission of Offers (Date and Time), which is visible in the online procurement system will be final. System will not accept submission of any proposal after that date and time. It is the responsibility of the bidder to make sure that the proposal is submitted prior to this deadline for submission.

Bidders are advised to upload proposal documents and to submit their offer a day prior or well before the date and time indicated



under the deadline for submission of Offers. Do not wait until last minute. If Bidder faces any issue during submitting offers at the last minutes prior to the deadline for submission, UNDP may not be able to assist on such a short notice and will not be held liable in such instance. UNDP will not accept any offer that is not submitted directly through the System.

We look forward to receiving your proposal.

UNDP Moldova



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1 Overview

1.1 General Information

Title	RfP26/03375: GT/ Directive- and Regulation-Specific Implementation Plans
E-Mail	sc.md@undp.org
Financial Offer Sealed	Yes
Reference Number	PRC0194636/RfP26/03375
Beneficiary Country	MDA
Introduction	

RfP26/03375: Support Moldova's EU Accession through development of Directive- and Regulation-Specific Implementation Plans for the EU Waste Acquis

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- Section 5: Terms of Reference

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o *Annex 2: Data Sources and Policy documents on Waste*

- Section 6: Conditions of Contract and Contract Forms
- Section 7: Proposal Forms



- Form A: Proposal Confirmation
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We look forward to receiving your proposal.

UNDP Moldova

This is a two-envelope process. Financial proposals will be opened and evaluated only for offers that



qualify from the technical evaluation.

1.2 Tender Timeline

Open Date 13/10/26 13:02 PM
Close Date 10/11/26 13:30 PM
Time Zone Coordinated Universal Time

1.3 Terms

Negotiation Currency USD (US Dollar)

Eligible Response Currencies

Check the one currency in which you will enter your response.

	Response Currency	Description	Price Precision
☒	USD	US Dollar	2
☐	MDL	Moldovan Leu	2

1.4 Attachments

File Name or URL	Type	Description
Proposal Forms	File	
Annex 2_Data Sources and Policy documents on Waste	File	
Guides for Suppliers.zip	File	
Request for Proposal	File	
Annex 1_Background Waste subchapter	File	

Note: The attachments above are part of general attachments to this Tender. There may be more attachments uploaded with requirement or price schedule. All attachments can be accessed from the portal directly

2 PART: TENDER REQUIREMENT AND EVALUATION CRITERIA

**Response is required*

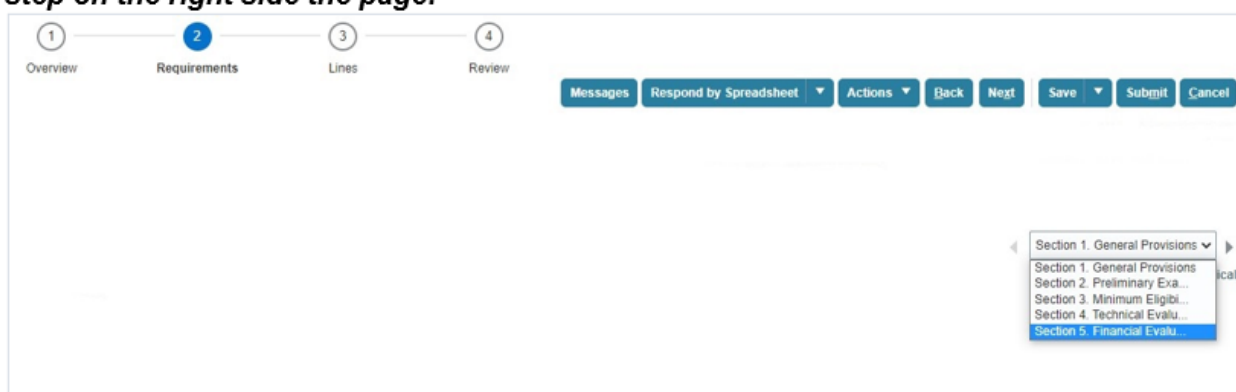
Dear supplier,

Please carefully review the requirements and questions in this section.

Provide answers where required (marked with *asterisk symbol) and upload supporting documents when requested so (marked with *asterisk symbol).

Kindly note that your Financial Proposal (Forms K-J) should ONLY be uploaded under Section 6 (the "Financial Evaluation" section below/ Commercial), and price should also be included in the Price Schedule on the platform under "Lines".

Please note that there are several Sections to be filled in, under the "Requirements" (2) step on the right side the page:



2.1 Section 1. General Provisions

*1. General Instructions to Proposers

This tender is governed by the provisions in Section 2. Instructions to Proposers herewith attached. By participating and submitting an offer you confirm to have understood and accepted such provisions.

Target: Confirm acceptance of instructions and provisions of this tender

*2. Bid Data Sheet

Section 3. Bid Data Sheet contains information and instructions specific to this Tender. Please confirm to have read, understood, and accepted such provisions, herewith attached.

Target: Have read and understood provisions in BDS

3. Criteria for Evaluation and Contract Award

Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively. The minimum technical score required to pass is 70%.

Technical Proposal (70%)

- Bidder's Qualification, Capacity and Experience
- Methodology, Approach and Implementation Plan



- Management Structure and Key Personnel

Financial Proposal (30%)

To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.

Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection of the Proposal.

2.2 Section 2. Evaluation Criteria - Preliminary Examination

***1. General Conditions of Contract**

Do you accept the General Conditions of Contract as specified in Section 6: Conditions of Contract and Contract Forms?

***2. Proposal Validity**

Do you accept that your proposal is valid for 90 days as required in Section 2. General Instructions and Section 3. Bid Data Sheet sections?

***3. Proposal Forms**

Please provide Technical Proposal Forms (A-I) as per forms provided, duly signed by a legal representative of your company. **Do not provide the Financial Proposal Forms (J-K) at this stage. The Financial Proposal Forms (J-K) shall be submitted only in the "Commercial section" below. Please, ensure that no other documents are disclosing your financial proposal apart from Forms J and K. Non-compliance with this instruction may result in rejection of the proposal received.**

***4. Proposal Security**

Please provide Proposal Security (as per Form L) – copy of full Proposal Security documentation must be submitted through Quantum system as part of the online bid and the Original Proposal Security documentation must be physically received by UNDP (10) ten calendar days after the deadline for submission of offers indicated in the Quantum system the latest

Target: Proposal Security Submitted

***5. Company profile**

Please provide a Company Profile, which should not exceed fifteen (15) pages, including list of relevant institutions the Company has been cooperating with, including the topic and year must be presented together with the application package.

***6. Legal documents**

Please provide Certificate of Incorporation/ Business Registration.

7. List of Shareholders and Other Entities Financially Interested in the Firm

Please provide the List of Shareholders and Other Entities Financially Interested in the Firm owning 5% or more of the stocks and other interests, or its equivalent if Bidder is not a corporation including the Certificate from State Register

Response attachments are optional.

8. Official Letter of Appointment or Power of Attorney

Please provide an Official Letter of Appointment as local representative, if Bidder is submitting a Bid on



behalf of an entity located outside the country or the Power of Attorney.

Response attachments are optional.

9. Quality Certificate

Please provide Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any

***10. Financial Statement**

Please provide the Latest Audited Financial Statements (Income Statements and Balance Sheets) including Auditor's Reports (for international companies) or registered Financial Report at the Statistical Bureau (for local companies) for the past 3 (three) years for the Bidder (2023-2025)

Target: Financial Statements provided

***11. Statement of Satisfactory Performance**

Please provide the Statements of Satisfactory Performance (references) from the Top three 3 Clients' statements confirming satisfactory performance by the Proposer, each JV partner/Subcontractor (if the case)

Target: Statement of Satisfactory Performance provided

12. Consortium Information

Please upload the Joint Venture / Consortium / Association Information (as per Form E) or a copy of preliminary Agreement in case of Consortium, if applicable.

***13. Methodology, Approach and Implementation Plan**

Please provide a detailed description of the Methodology, Approach and Implementation Plan (sequence of actions) for the services required in the ToR, with clear distribution of roles and responsibilities of the proposed personnel (key and non-key personnel)..

Target: Methodology, Approach and Implementation Plan provided

***14. Copies of contracts;**

Please provide copies of contracts to prove that Offeror meets the similar experience requirement (stated under Section 4: Evaluation Criteria)

***15. CVs and Statements of Exclusivity and Availability**

Please provide list of qualified key personnel, together with CVs and Statements of Exclusivity and Availability (signed by the envisaged person) of the Key personnel (mentioned under Section 4: Evaluation Criteria), including experience relevant to the required skills

Target: CVs and Statements of Exclusivity and Availability provided

***16. CVs for the non-key personnel**

Please provide the CVs for the International and National Non-Key personnel (mentioned under in Section 5: ToR), including experience relevant to the required skills

***17. Conflict of interest statement**

A written statement certifying that the proposed key personnel have no personal, professional, or financial conflict of interest under the envisaged contract

18. Environmental Compliance Certificates

Please provide Environmental Compliance Certificates, Accreditations, Markings/Labels, and other evidence of the Proposer's practices which contributes to the ecological sustainability of reduction of environment impact (e.g., use of non-toxic substances, recycled raw materials, energy-efficient equipment, reduced



carbon emission, etc.)

2.3 Section 3. Evaluation Criteria - Minimum Eligibility

1.
- Minimum Eligibility and Qualification Criteria**

Minimum eligibility and qualification criteria will be evaluated on a **Pass/Fail basis**.
If the Proposal is submitted as a Joint Venture, Consortium or Association, each member should meet the minimum criteria, unless otherwise specified.

Eligibility Criteria	Documents to establish compliance
Legal Status: Proposer is a legally registered entity	Form D:Proposer Information
Eligibility: Vendor is not suspended, nor otherwise identified as ineligible by any UN Organization, the World Bank Group or any other International Organisation in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
Conflict of Interest: No conflicts of interest in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
Bankruptcy: The Proposer has not declared bankruptcy, in not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future	Form C: Technical Proposal Submission

- *2. **Compliance with Minimum Eligibility Criteria**
- Do you confirm that you comply with the Minimum Eligibility Criteria?

2.4 Section 4. Evaluation Criteria - Qualification

1.
- | Qualification Criteria | Documents to establish compliance |
|------------------------|-----------------------------------|
|------------------------|-----------------------------------|

History of non-performing contracts[1]: Non-performance of a contract did not occur as a result of contractor default within the last 3 years ¹ .	Form F: Eligibility and Qualification
Litigation History: No consistent history of court/arbitral award decisions against the Proposer for the last 3 years.	Form F: Eligibility and Qualification
Previous Experience:	
Minimum 5 years of proven experience in one or more of the following areas: waste management policy and planning, implementation or assessment of EU waste legislation and/or approximation of national legislation with the EU waste acquis, development of sectoral implementation plans or programmes, preparation of waste management strategies and investment programmes, institutional and technical capacity assessment in the waste sector, financial and economic assessment of waste management measures and investments, or support to EU accession processes and preparation of transitional arrangements in the environmental sector. <i>(For JV/Consortium/Association, Lead Partner should meet requirement).</i>	Form F: Eligibility and Qualification
At least 2 (two) completed contracts with a cumulative value of at least 850,000 USD , implemented in the areas of supporting the EU accession or negotiation process in the field of environment, including the waste sector, in an EU candidate country, or preparing strategic, policy or implementation documents in the waste sector for an EU Member State or an EU candidate country, carried out within the past 5 (five) years. At least one of the contracts shall have a value of not less than USD 500,000 . <i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement, with at least 1 (one) contract to be implemented by the Lead Partner).</i>	Form F: Eligibility and Qualification
Minimum Key Personnel:	



The minimum personnel mandatory for the implementation of the contract: <u>(i) Key Personnel:</u> o <i>International Key Personnel:</i> 1. One Team Leader / Senior Waste Management Expert 2. One Economic and Financial Expert 3. One Technical Waste Infrastructure Expert 4. One Senior Waste Legal Expert <u>(ii) Non-key Personnel:</u> o <i>International Non-Key Personnel:</i> 1. One International EPR Expert 2. One International Circular Economy and Waste Prevention Expert 3. One International Waste Monitoring and Data Management Expert 4. One International Landfill Expert 5. One International Institutional Development Expert 6. One International EU Funds Programming Expert o <i>National Non-Key Personnel:</i> 1. One National Economic and Financial Expert 2. One National Data Management and Statistics Expert 3. One National GIS Expert 4. One National Local Government Expert	CVs of proposed Key and non-key Personnel (Form H); Form I for Key Personnel
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5. One National Stakeholder Engagement and Communication Expert Please note: International and National Non-Key Personnel can combine more than one area of expertise if has demonstrated experience, but not more than two positions. <i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i>	
Financial Standing:	
Liquidity: Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. UNDP will check the financial accounts to compute the current ratio (CR). <i>If CR is less than 1: UNDP shall verify financial capacity of the bidder and have the authority to seek references from concerned parties & banks on the bidder's financial standing. UNDP has the right to reject any bid if submitted by a contractor whom investigation leads to a result that contractor is not financially capable and/or has serious financial problems.</i> <i>(For JV/Consortium/Association, Lead Partner should meet requirement).</i>	Copy of audited financial statements for the last 3 (three) years. Form F: Eligibility and Qualification
Turnover: Proposers should have average annual sales turnover of minimum 1,000,000 USD for the last 3 (three) years. <i>(For JV/Consortium/Association, all Parties cumulatively should meet requirement).</i>	Copy of audited financial statements for the last 3 (three) years. Form F: Eligibility and Qualification

[\[1\]](#) Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employer's decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.



***2. Compliance with Minimum Qualification Criteria**
Do you confirm that you comply with the Minimum Qualification Criteria?

2.5 Section 5. Technical Evaluation Criteria

1.

Technical Evaluation Criteria

Summary of technical proposal evaluation sections		Points obtainable
1.	Proposer's qualification, capacity and experience	190
2.	Proposed methodology, approach and implementation plan	410
3.	Management structure and key personnel	400
Total		1000

Section 1. Proposer's qualification, capacity and experience		Points obtainable
1.1	Reputation of organisation and staff credibility / reliability / industry standing: Organization / Company profile – 30 points: - Excellent:Organization and staff have an outstanding reputation, proven reliability, and a strong company profile supported by verifiable references and achievements (30 pts) - Good: Organization and staff have a very good reputation and reliability, with strong references and a solid company profile (20 pts) - Satisfactory:Organization and staff have a good reputation and reliability, with adequate references and company profile (15 pts)	30

	- Poor: Organization and staff have limited reputation and reliability; references and company profile are weak or incomplete (10 pts) - Very Poor: Organization and staff have very little reputation or credibility; references are minimal or questionable (5 pts) - No submission: No information provided or completely unacceptable (0 pts).	
1.2	General organisational capability which is likely to affect implementation: - Age of the lead company (5 years – 20 pts, each additional year – 5 pts, up to maximum 30 pts) - Project management support mechanism (no – 0 pts, yes – 10 pts) - Project management controls (up to 10 pts)	50
1.3	Relevance of specialised knowledge and experience on similar engagements: - Minimum 5 years of proven experience in one or more of the following areas: waste management policy and planning, implementation or assessment of EU waste legislation and/or approximation of national legislation with the EU waste acquis, development of sectoral implementation plans or programmes, preparation of waste management strategies and investment programmes, institutional and technical capacity assessment in the waste sector, financial and economic assessment of waste management measures and investments, or support to EU accession processes and preparation of transitional arrangements in the environmental sector (5 years – 30 pts, each additional year – 10 pts, up to maximum 50 pts) - At least 2 (two) completed contracts, with a cumulative value of at least 850,000 USD, implemented in the areas of supporting the EU accession or negotiation process in the field of environment, including the waste sector, in an EU candidate country, or preparing strategic, policy or implementation documents in the waste sector for an EU Member State or an EU candidate country, carried out within the past 5 (five) years (2 contracts – 40 pts, each additional contract – 5 pts, up to maximum 45 pts)	95
1.4	Organisation Commitment to Sustainability: - Organisation is compliant with ISO 14001 or ISO 14064 or equivalent – 10 pts - Organisation is a member of the UN Global Compact – 2.5 pts - Organisation demonstrates significant commitment to environmental sustainability and the green transition through other means, such as internal policies or strategies on waste prevention and circular economy, environmental management, resource efficiency, climate action, or demonstrated participation in initiatives, partnerships or professional networks promoting sustainable waste management and the circular economy – 2.5 pts	15
Total Section 1		190
Section 2. Proposed methodology approach and implementation plan		Point obtai



2.1	Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another? - Excellent: Requirements submitted and supported by excellent evidence of ability to support and exceed contract requirements (100 pts) - Good: Requirements submitted and supported by good evidence that the important aspects of the task have been addressed in sufficient detail and that the different project components are appropriately weighted, demonstrating the ability to support and exceed the contract requirements (90 pts) - Satisfactory: Requirements submitted and supported by satisfactory evidence that the important aspects of the task have been adequately addressed and that the different project components are reasonably weighted, demonstrating the ability to support the contract requirements (70 pts) - Poor: Requirements submitted and supported by marginally acceptable or weak evidence that the important aspects of the task have been sufficiently addressed and/or that the different project components are appropriately weighted. Clarification may be required (40 pts) - Very poor: Requirements submitted but not supported by sufficient evidence that the important aspects of the task have been adequately addressed or that the different project components are appropriately weighted, providing insufficient evidence of the ability to comply with the contract requirements (10 pts) - No submission: Requirements submitted but not supported by evidence to demonstrate ability to comply with contract requirements (0 pts)	100
2.2	Description of the Proposer's approach and methodology for meeting or exceeding the requirements of the Terms of Reference. - Excellent: The proposed approach and methodology are comprehensive, coherent and highly relevant to the Terms of Reference. They demonstrate a thorough understanding of the objectives, scope, tasks and deliverables, including preparation of the 5 DSIPs and 2 RSIPs, the obligation-by-obligation matrices, the common baseline and waste-flow model, implementation measures, investment and financing plans, transitional periods, stakeholder engagement and consultations with the Ministry of Environment and the European Commission. The allocation of tasks across the team is clear and consistent with the methodology (100 pts) - Good: The proposed approach and methodology are well structured and relevant to the Terms of Reference and demonstrate a good understanding of the key requirements. Appropriate arrangements are proposed for preparation of the DSIPs/RSIPs, stakeholder engagement, coordination, quality assurance and consultations. The allocation of tasks across the team is clear and consistent with the methodology (90 pts) - Satisfactory: The proposed approach and methodology address the main requirements and demonstrate a satisfactory understanding of the assignment. The proposed arrangements are generally appropriate but lack detail or specificity in some areas. The allocation of tasks across the team is less consistent with the methodology (70 pts) - Poor: The proposed approach and methodology address the requirements only partially and demonstrate a limited understanding of the assignment. Key elements, such as implementation measures, investment and financing, transitional periods or stakeholder consultation, are insufficiently developed or unclear. The allocation of tasks across the team is inconsistent with the methodology (40 pts)	100

	- Very poor: The proposed approach and methodology are substantially incomplete, unclear or insufficiently tailored to the Terms of Reference and provide limited evidence of the Proposer's understanding or ability to deliver the assignment. The allocation of tasks across the team is inconsistent with the methodology (10 pts) - No submission: The required approach and methodology and/or information on the proposed expert team have not been submitted or are unacceptable (0 pts).	
2.3	Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic: - Excellent: The proposed implementation plan is clear, comprehensive and well structured, with a logical, coherent and realistic sequence of activities, milestones and deliverables. It demonstrates a strong understanding of task interdependencies and clearly addresses key implementation stages, responsibilities and timelines, providing excellent evidence of the Proposer's ability to ensure timely and efficient implementation (150 pts) - Good: The proposed implementation plan is clear and well structured, with a logical and generally realistic sequence of activities, milestones and deliverables. Most key interdependencies and implementation timelines are appropriately addressed, with only minor areas requiring clarification or adjustment. The plan provides good evidence of the Proposer's ability to implement the assignment effectively (135 pts) - Satisfactory: The proposed implementation plan addresses the main requirements and provides a generally clear and feasible sequence of activities, milestones and deliverables. The main implementation stages and timelines are identified, although some interdependencies, responsibilities or timelines require further clarification or adjustment. The plan provides satisfactory evidence of the Proposer's ability to implement the assignment (105 pts) - Poor: The implementation plan is insufficiently structured and/or presents an unclear, incomplete or largely unrealistic sequence of activities, with limited consideration of task interdependencies and implementation timelines. The plan provides limited evidence of the Proposer's ability to implement the assignment (60 pts) - Very poor: The proposed implementation plan is substantially incomplete, unclear or poorly structured and provides insufficient evidence of a realistic implementation approach. The sequence of activities is unclear or largely unrealistic, with important activities, milestones, deliverables or interdependencies missing or inadequately addressed. It provides insufficient evidence of the Proposer's ability to implement the assignment (15 pts) - No submission: No implementation plan has been submitted, or the information provided is unacceptable (0 pts)	150
2.4	Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract: - Excellent: Sustainability measures are clearly and comprehensively described, well integrated into the implementation approach, and include practical actions for resource efficiency, waste minimization, reduced travel/emissions, and environmentally responsible meetings and consultations (40 pts) - Good: Sustainability measures are clearly described and generally relevant, with practical actions identified, although some aspects of implementation or monitoring require clarification (36 pts) - Satisfactory: Some relevant sustainability measures are proposed, but they are	40



	insufficiently detailed or only partially integrated into the implementation approach (28 pts) - Poor: Sustainability measures are addressed only partially and are insufficiently integrated into the implementation approach. Proposed actions are limited or lack sufficient detail on their practical application, implementation or monitoring (16 pts) - Very poor: Sustainability measures are substantially incomplete, unclear or poorly integrated into the implementation approach. The proposed actions provide insufficient evidence of the Proposer's ability to effectively implement sustainability measures during the execution of the contract (4 pts) - Nosubmission: Sustainability measures are not described, or the proposed approach is unacceptable (0 pts) .		
2.5	To what extent have quality assurance procedures and risk mitigation measures been established? - Excellent: Quality assurance procedures and risk mitigation measures establish a clearly described mechanism that incorporates all aspects and requirements of the assignment (20 pts) - Good: Mechanism is clear and comprehensive, covers most aspects effectively (18 pts) - Satisfactory: Procedures and measures may require some adjustments to fully incorporate all aspects and requirements (14 pts) - Poor: Procedures and measures require major adjustments to address most aspects and requirements (8 pts) - Very Poor: Mechanism is largely inadequate, missing critical elements and does not meet requirements (2 pts) - No Submission: No mechanism provided or completely unacceptable (0 pts)	20	
Total Section 2			410
Section 3. Management Structure and Key Personneland Non-Key Personnel			Points obtained
3.1	Team Leader / Senior Waste Management Expert		82.5
	University degree in environmental engineering, environmental sciences, environmental management, law, or another relevant discipline (Bachelor's degree – 8 pts., Master's degree or equivalent – 9 pts., PhD Degree – 10 pts.)	10	
	Minimum 7 years of general professional experience in the waste management sector (7 years – 20 pts., each additional year – 2.5 pts., up to 25 pts.).	25	

	Experience in preparing minimum two waste management implementation plans and/or investment plans for waste sector (2 assignments – 15 pts., each additional assignment 5 pts, up to 25 pts.)	25	
	Experience as team leader of technical assistance (TA) project in environment or waste sector (1 assignment – 7 pts., each additional assignment – 1.5 pts., up to 10 pts.)	10	
	Proficiency in English. Romanian will be an asset (Proficiency in English – 10 pts, Knowledge of Romanian – 2.5)	12.5	
3.2	Economic and Financial Expert		
	University degree in economics, finance, public finance, or another relevant discipline (Bachelor's degree – 8 pts., Master's degree or equivalent – 9 pts., PhD Degree – 10 pts.)	10	
	Minimum 7 years of professional experience in economic and financial analysis (7 years – 20 pts., each additional year – 2.5 pts., up to 25 pts.).	25	
	Proven experience in developing financing strategies for implementation of EU legislation (2 financing strategies developed – 15 pts., each additional assignment 5 pts, up to 25 pts.)	25	
	Experience in developing EU-funded investment programmes (1 assignment – 7 pts., each additional assignment – 1.5 pts., up to 10 pts.)	10	
	Proficiency in English. Romanian will be an asset (Proficiency in English – 10 pts, Knowledge of Romanian – 2.5)	12.5	
3.3	Technical Waste Infrastructure Expert		82.5

	University degree in environmental engineering, civil engineering, waste management, or another relevant technical discipline (<i>Bachelor's degree – 8 pts., Master's degree or equivalent – 9 pts., PhD Degree – 10 pts.</i>)	10	
	Minimum 7 years of professional experience in waste management infrastructure (<i>7 years – 20 pts., each additional year – 2.5 pts., up to 25 pts.</i>).	25	
	At least 2 assignments demonstrating experience in supporting the implementation of EU waste legislation (<i>2 assignments – 15 pts., each additional assignment 5 pts, up to 25 pts.</i>)	25	
	Expertise in management of waste collection and/or disposal systems (<i>2 assignments – 8 pts., each additional assignment – 1 pt., up to 10 pts.</i>)	10	
	Proficiency in English. Romanian will be an asset (<i>Proficiency in English – 10 pts, Knowledge of Romanian – 2.5</i>)	12.5	
3.4	Senior Waste Legal Expert		82.5
	Master's degree or equivalent degree in Law, European Union Law, Environmental Law, or another relevant discipline (<i>Master's degree or equivalent – 8 pts., PhD Degree – 10 pts.</i>)	10	
	Minimum 7 years of professional experience in the approximation (drafting, reviewing, and analysing environmental legislation) of EU environmental acquis an/or EU waste acquis (<i>7 years – 20 pts., each additional year – 2.5 pts., up to 25 pts.</i>)	25	
	At least 2 assignments demonstrating experience in development/transposition of the EU waste legislation (<i>2 assignments – 15 pts., each additional assignment 5 pts, up to 25 pts.</i>)	25	



	Experience in supporting EU accession processes, including legal approximation, screening, negotiation preparations, or implementation planning (2 assignments – 8 pts., each additional assignment – 1 pt., up to 10 pts.)	10	
	Proficiency in English. Romanian will be an asset (Proficiency in English – 10 pts, Knowledge of Romanian – 2.5)	12.5	
3.5	International Non-Key Personnel (6 positions: EPR; Circular Economy and Waste Prevention; Waste Monitoring and Data Management; Landfill; Institutional Development; EU Funds Programming)		
	Per position: 2 relevant assignments in the EU waste acquis/ EU accession context (no – 0 pts, yes – 7.5 pts)	45	70
	National Non-Key Personnel (5 positions: Economic and Financial; Data Management and Statistics; GIS; Local Government; Stakeholder Engagement and Communication)		
	Per position: 2 relevant assignments in Moldova (no – 0 pts, yes – 5 pts)	25	
Total Section 3			400

2.6 Section 6. Financial Evaluation

*1. Financial Proposal

Please provide the cost breakdown of your financial proposal as per Form K (Format for Financial Proposal) and instructions provided. Indicate the total amount here and make sure it matches with the total amount indicated line items.

Target: Cost breakdown provided



2.7 Section I-1.

2.8 Section I-2.

2.9 Section I-3.



3 PART: Schedule of Requirement and Price Schedule

Instructions The proposer is required to prepare the Financial Proposal following the format from Forms J and K and submit them in an envelope separate from the Technical Proposal (Forms A-I) as indicated in the Instruction to Proposers (these forms shall be duly uploaded under the Commercial Section 6 in "Requirements").

 The inclusion of any financial information in the Technical Proposal (Forms A-I) shall lead to disqualification of the Proposer.

 Additionally, the Proposer shall complete the item line pricing below including the total proposal amount. The Financial Proposal should align with the requirements of the Terms of Reference and the proposer's Technical Proposal. The proposal shall be quoted only in the USD (US Dollars).

3.1 Line Information

Line Description	Category	Item	UOM	Requested Quantity	Unit Price	Total Price	Additional Attributes
1-D1: Inception Report- background review findings, methodology & approach, detailed work plan & implementation schedule, stakeholder mapping & engagement arrangements, risks and mitigation measures, and key recommendations (Tasks 1.1-1.6)	Business and corporate management consultation services						



Line Description	Category	Item	UOM	Requested Quantity	Unit Price	Total Price	Additional Attributes
2-D2: Structure, "Introductory" and "Baseline" Sections of the 7 DSIPs/RSIPs, developed and validated through the in-person consultation meeting (Tasks 2.1-2.6)	Business and corporate management consultation services						
3-D3: Draft "Implementation " Sections for the 7 DSIPs/RSIPs, presented and discussed during the national stakeholder consultation workshop (Tasks 3.1-3.12)	Business and corporate management consultation services						
4-D4: Report summarizing the support provided during the consultation process (Tasks 4.1-4.4)	Business and corporate management consultation services						



Line Description	Category	Item	UOM	Requested Quantity	Unit Price	Total Price	Additional Attributes
5-D5: Final DSIPs (5) and RSIPs (2), each with an executive summary, all supporting annexes and editable electronic files, submitted to the final beneficiary (Tasks 5.1-5.2)	Business and corporate management consultation services						
6-D6: Capacity-Building, Final Presentation and Knowledge Transfer events (Tasks 5.3-5.4)	Business and corporate management consultation services						

*For Additional Attributes of lines, please review the negotiation lines from supplier portal.