RfP26/03219 Rapid Feasibility Assessment of the "National Register of Consumption Points" (RNLC) and Feasibility Study for the "National Energy Management Platform" (PNME)

United Nations Development Programme, hereinafter referred to as UNDP, through **Accelerating a just energy transition in Moldova project**, hereby invites prospective proposers to submit a proposal for **Rapid Feasibility Assessment of the "National Register of Consumption Points" (RNLC) and Feasibility Study for the "National Energy Management Platform" (PNME)**in accordance with the General Conditions of Contract and the Terms of Reference as set out in this Request for Proposal (RFP).

To enable you to submit a proposal, please read the following attached documents carefully.

Section 1: This Letter of Invitation

Section 2: Instruction to Proposers

Section 3: Data Sheet

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Conditions of Contract and Contract Forms

Section 7: Proposal Forms

- Form A: Proposal confirmation

- Form B: Checklist

- Form C: Technical Proposal Submission

- Form D: Proposer Information

- Form E: Joint Venture/Consortium/Association Information

- Form F: Eligibility and Qualification

- Form G: Format for Technical Proposal

- Form H: Format for CV of Proposed Key Personnel

- Form I: Statement of Exclusivity and Availability

- Form J: Financial Proposal Submission

- Form K: Format for Financial Proposal

• Annex 1 – Operating Concept of the National Register of Consumption Points (RNLC), provided as background documentation. The Concept is provided so that bidders and the Contractor understand the conceptual principles already validated with the institutions. It is not binding as to the institutional holder, the ownership model, the identifier scheme or the architecture, each of which is reopened by these Terms of Reference and is to be determined by the assessment.

• Annex 2 – Structure and requirements of the feasibility assessment of the National Register of Consumption Points (RNLC), which forms an integral part of these Terms of Reference and is binding on the Contractor.

• Annex 3 – Structure and requirements of the feasibility study for the implementation of the National Energy Management Platform (PNME), which forms an integral part of these Terms of Reference and is binding on the Contractor.

If you are interested in submitting a proposal in response to this RFP, please prepare your proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the deadline for submission of proposals set out in Section 3: Data Sheet.

Should you be interested to submit a proposal, please log in to the Quantum NextGenERP supplier portal and subscribe to this tender

following the instructions in the system user guide. Please search for the tender using search filters, namely **Negotiation ID: UNDP-MDA-01148.**Once subscribed to the tender, you will be able to receive notifications in case of amendments of the tender document and requirements.

Please indicate whether you intend to submit a bid by creating a draft response without submitting directly in the Quantum NextGenERP supplier portal.

Offers must be submitted directly in the Quantum NextGenERP supplier portal following this link: http://supplier.quantum.partneragencies.org/ using the profile you may have in the portal (please log in using your username and password). In case you have never registered before, follow the Supplier Portal Registration Link.

Please note that the access link to the Supplier registered profile is sent from Oracle within up to 3 days. In case you have not received the access link after 3 days since registration, you should address for support to UNDP at the email address: sc.md@undp.org. In case you encounter errors with registration (e.g. system states Supplier already is registered), you should address for support to UNDP at the email address: sc.md@undp.org.

Computer firewall could block *oracle* or *undp.org extension* and Suppliers might not receive the Oracle notifications. Please turn down any firewalls on your computers to ensure receipt of email notification.

Do not create a new profile if you already have one. Use the forgotten password feature in case you do not remember the password or the username from previous registration.

Should you require further clarifications on the application through the Quantum online portal, kindly contact the Procurement Unit at sc.md@undp.org. Please pay attention that the proposal shall be submitted online through the Quantum system and any proposal sent to the above email shall be disqualified.

Should you require further clarifications on the Request for Proposal, Terms of Reference or other requirements, kindly communicate using the messaging functionality in the portal.

Deadline for Submission of Offers (Date and Time), which is visible in the online procurement system will be final. System will not accept submission of any proposal after that date and time. It is the responsibility of the bidder to make sure that the proposal is submitted prior to this deadline for submission.

Bidders are advised to upload proposal documents and to submit their offer a day prior or well before the date and time indicated under the deadline for submission of Offers. Do not wait until last minute. If Bidder faces any issue during submitting offers at the last minutes prior to the deadline for submission, UNDP may not be able to assist on such a short notice and will not be held liable in such instance. UNDP will not accept any offer that is not submitted directly through the System.

We look forward to receiving your proposal.

UNDP Moldova

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1 Overview

1.1 General Information

Title	RfP26/03219_JET/RNLC Rapid Feasibility Assessment and PNME Feasibility Study
E-Mail	sc.md@undp.org
Financial Offer Sealed	Yes
Reference Number	PRC0197842/RfP26/03219
Beneficiary Country	MDA
Introduction	

RfP26/03219 Rapid Feasibility Assessment of the "National Register of Consumption Points" (RNLC) and Feasibility Study for the "National Energy Management Platform" (PNME)

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not be held liable in such instance. UNDP will not accept any offer that is not submitted directly through the System.

We look forward to receiving your proposal.

UNDP Moldova

This is a two-envelope process. Financial proposals will be opened and evaluated only for offers that qualify from the technical evaluation.

1.2 Tender Timeline

Open Date 28/10/26 15:09 PM
Close Date 25/11/26 14:30 PM
Time Zone Coordinated Universal Time

1.3 Terms

Negotiation Currency USD (US Dollar)

Eligible Response Currencies

Check the one currency in which you will enter your response.

	Response Currency	Description	Price Precision
☐	USD	US Dollar	2
☐	MDL	Moldovan Leu	2

1.4 Attachments

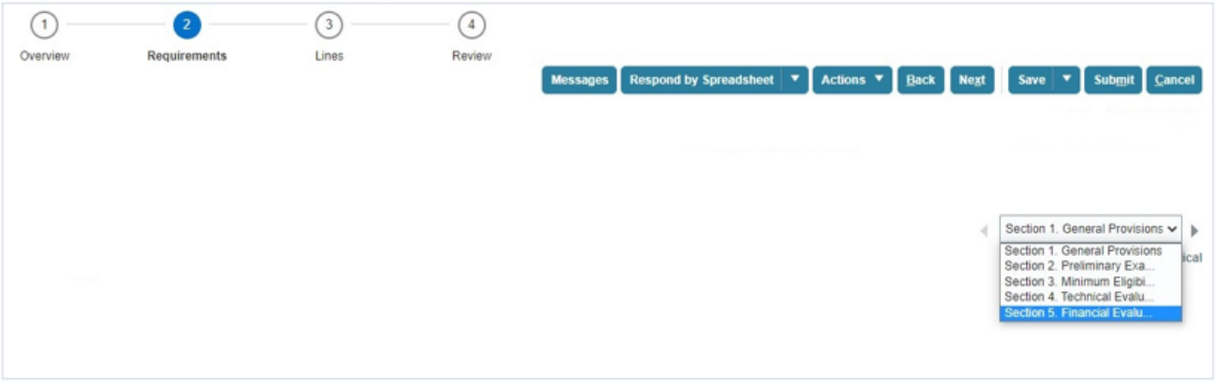
File Name or URL	Type	Description
Request for Proposal	File	
Annex 1	File	
Quantum user guides	File	
Annex 3	File	
Proposal Forms.docx	File	
Annex 2	File	

Note: The attachments above are part of general attachments to this Tender. There may be more attachments uploaded with requirement or price schedule. All attachments can be accessed from the portal directly

2 PART: TENDER REQUIREMENT AND EVALUATION CRITERIA

**Response is required*

Dear supplier,
Please carefully review the requirements and questions in this section.
Provide answers where required (marked with *asterisk symbol) and upload supporting documents when requested so (marked with *asterisk symbol).
Kindly note that your Financial Proposal (Forms K-J) should ONLY be uploaded under Section 6 (the "Financial Evaluation" section below/ Commercial), and price should also be included in the Price Schedule on the platform under "Lines".
Please note that there are several Sections to be filled in, under the "Requirements" (2) step on the right side the page:



2.1 Section 1. General Provisions

*1. **General Instructions to Proposers**
This tender is governed by the provisions in Section 2. Instructions to Proposers herewith attached. By participating and submitting an offer you confirm to have understood and accepted such provisions.

Target: Confirm acceptance of instructions and provisions of this tender

*2. **Bid Data Sheet**
Section 3. Bid Data Sheet contains information and instructions specific to this Tender. Please confirm to have read, understood, and accepted such provisions, herewith attached.

Target: Have read and understood provisions in BDS

3. **Criteria for Evaluation and Contract Award**
Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively. The minimum technical score required to pass is 70%.

Technical Proposal (70%)
- Bidder's Qualification, Capacity and Experience

- Methodology, Approach and Implementation Plan
- Management Structure and Key Personnel

Financial Proposal (30%)
To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.

Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection of the Proposal.

2.2 Section 2. Evaluation Criteria - Preliminary Examination

*1. **General Conditions of Contract**
Do you accept the General Conditions of Contract as specified in Section 6: Conditions of Contract and Contract Forms?
Target: Accept General Conditions of Contract.

*2. **Proposal Validity**
Do you accept that your proposal is valid for 90 days as required in Section 2. General Instructions and Section 3. Bid Data Sheet sections?
Target: Accept Proposal Validity Conditions.

*3. **Proposal Forms**
Please provide Technical Proposal Forms (A-I) as per forms provided, duly signed by a legal representative of your company. **Do not provide the Financial Proposal Forms (J-K) at this stage. The Financial Proposal Forms (J-K) shall be submitted only in the "Commercial section" below. Non-compliance with this instruction may result in rejection of the proposal received.**
Target: Proposal Forms Submitted

*4. **Company profile**

Please provide a Company Profile which should not exceed ten (10) pages, including list of relevant institutions the Company has been cooperating with, including the topic and year must be presented together with the application package
Target: Company profile provided

*5. **Legal documents**
Please provide legal documents including company registration certificate, legal representation, etc.
Target: Legal documents provided

6. **List of Shareholders and Other Entities Financially Interested in the Firm**
Please provide the List of Shareholders and Other Entities Financially Interested in the Firm owning 5% or more of the stocks and other interests, or its equivalent if Bidder is not a corporation including the Certificate from State Register
Response attachments are optional.

7. **Tax Registration/Payment Certificate**
Please provide the Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any

such privilege is enjoyed by the Bidder

*8. **Financial Statement**
Please provide the latest Financial Statements (Income Statements and Balance Sheets) including Auditor's Reports for the past 3 (three) years for the Bidder (2023-2025)
Target: Financial Statements provided

*9. **Statement of Satisfactory Performance**
Please provide Statement of Satisfactory Performance from the Top three 3 Clients' statements confirming satisfactory performance by the Proposer, each JV partner/Subcontractor (if the case), on the contracts of highest value carried out, during the past 7 (seven) years, by each intended participant
Target: Statement of Satisfactory Performance provided

10. **Consortium or Subcontracting Agreement**
Please provide for JV/Consortium/Association: Form E with a letter of intent or the agreement signed by all partners; the notarized agreement (Section 2, Art. 18) is required from the selected proposer before contract signature.

*11. **Copies of contracts**

Copies of contracts to prove that Offeror meets the similar experience requirement (stated under Section 4: Evaluation Criteria)

*12. **Methodology, Approach and Implementation Plan**
Please provide a detailed description of the Methodology, Approach and Implementation Plan (sequence of actions) for the services required in the ToR, with clear distribution of roles and responsibilities of the proposed key personnel
Target: Methodology, Approach and Implementation Plan provided

*13. **CVs and Statements of Exclusivity and Availability**
Please provide CVs and Statements of Exclusivity and Availability (signed by the envisaged person) of the Key personnel (mentioned under Section 4: Evaluation Criteria and Section 5: Terms of Reference), clearly stipulating the relevant experience which meets the listed requirements
Target: CVs and Statements of Exclusivity and Availability provided

*14. **Quality Certificates**

Please provide Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards, and citations received by the Bidder, if any

*15.

Moldova IT governance experience and references

Please provide a statement of the bidder's and each key expert's experience of the national information-technology governance framework of the Republic of Moldova, listing for each cited assignment the client, the period, the deliverable produced, the normative instrument or coordination process to which it related and a contact for reference purposes.

*16. **Conflict of interest statement**

Please provide a written statement certifying that the proposed key personnel have no personal, professional, or financial conflict of interest under the envisaged contract

Target: Statement provided

*17. **Environmental Compliance Certificates**

Please provide Environmental Compliance Certificates, Accreditations, Markings/Labels, if any.

2.3 Section 3. Evaluation Criteria - Minimum Eligibility

1. **Evaluation Criteria - Minimum Eligibility**
Eligibility will be evaluated on "Pass"/"Fail" basis.
If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Eligibility Criteria	Documents to establish compliance
Legal Status: Proposer is a legally registered entity	Form D: Proposer Information
Eligibility: Vendor is not suspended, nor otherwise identified as ineligible by any UN Organization, the World Bank Group or any other International Organisation in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
Conflict of Interest: No conflicts of interest in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
Bankruptcy: The Proposer has not declared bankruptcy, is not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future	Form C: Technical Proposal Submission

*2. **Compliance with Minimum Eligibility Criteria**

Do you confirm that you comply with the Minimum Eligibility Criteria?

2.4 Section 4. Evaluation Criteria - Qualification

1. **Evaluation Criteria - Qualification**
Qualification will be evaluated on "Pass"/"Fail" basis.
If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Qualifications Criteria

Qualification Criteria	Documents to establish compliance
History of non-performing contracts[1]: Non-performance of a contract did not occur as a result of contractor default within the last 3 years.	Form F: Eligibility and Qualification
Litigation History: No consistent history of court/arbitral award decisions against the Proposer for the last 3 years.	Form F: Eligibility and Qualification
Previous Experience	
Legally registered entity (including a member firm of an international group in which case the experience of the group will be counted) or consortium of firms, with at least three (3) years of activity in one or more of the following areas: ICT or digital-government advisory; feasibility studies, business analysis or technical specifications for information systems; data architecture or data governance; or energy-sector advisory services. *(For JV/Consortium/Association,the lead partner shall have at least three (3) years and each consortium partner at least two (2) years of experience)*	Form F: Eligibility and Qualification
At least one (1) assignment involving the analysis, design or feasibility assessment of a data platform, data warehouse, data hub or sectoral analytical and reporting solution integrating data from multiple independent source systems completed in the past seven (7) years. *(For JV/Consortium/Association, all Parties cumulatively should meet requirement).*	Form F: Eligibility and Qualification The bidder shall provide supporting evidence for the reference contract, such as a copy of the contract, performance/completion certificate and/or client reference, demonstrating compliance with the above requirement.
Qualification rule: Experience acquired by the bidder as a member of a JV/Consortium/Association counts in full towards the experience criteria above, provided that the bidder's role and the deliverable it produced are identified and confirmed by the lead entity or by the end client. As alternatives to a client confirmation letter, the following are accepted as means of proof: the contract together with the act of acceptance, the published normative act citing or approving the deliverable, or the registration record in the Register of State Information Resources and Systems from Republic of Moldova. UNDP may request clarification of the evidence submitted (Section 2, Art. 38); clarifications shall not introduce experience not listed in the proposal.	
Minimum Key Personnel	
The following Key Personnel are mandatory for the implementation of the contract: • 1 (one) Team Leader / Project Manager • 1 (one) Energy sector expert	Duly signed CVs and Statements of Exclusivity and Availability, including any other supporting documents, attached to Form H: Format for CV of proposed Key Personnel

• 1 (one) Data architecture and data governance expert • 1 (one) Information technology and e-government systems architecture expert • 1 (one) Financial and cost-benefit analysis expert • 1 (one) Legal and Government IT governance expert *Please note: The above listed roles can be cumulated by certain team members, but not more than two roles per team member, clarifying in the Methodology the reasoning for such approach and distribution of tasks. A person proposed for two roles is evaluated separately against the criteria of each role.* *(For JV/Consortium/Association, all Parties cumulatively should meet requirement).*	
Turnover: Minimum average turnover of USD 250,000.00 for the last 3 (three) years. *For JV/Consortium/Association, all Parties cumulatively should meet requirement*	Copy of audited financial statements for the last 3 (three) years. FormF:Eligibilityand Qualification
Liquidity: The Ratio Average current assets / Current liabilities over the last 3 (three) years must be equal or greater than 1. Proposers must include in their Proposal audited balance sheets cover the last 3 (three) years. *If QR is less than 1:* UNDP shall verify financial capacity of the bidder and has the authority to seek references from concerned parties & banks on the bidder' financial standing. UNDP has the right to reject any bid if submitted by a contractor whom investigation leads to a result that he is not financially capable and/or had serious financial problems. *For JV/Consortium/Association, all Parties cumulatively should meet requirement*	Copy of audited financial statements for the last 3 (three) years. FormF:Eligibilityand Qualification

[1]Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employer's decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

*2. **Compliance with Minimum Qualification Criteria**

Do you confirm that you comply with the Minimum Qualification Criteria?

2.5 Section 5. Technical Evaluation Criteria

1. **Technical Evaluation Criteria**

#	Technical proposal evaluation section	Points obtainable
1	Proposer's qualification, capacity and experience	250
2	Proposed methodology, approach and implementation plan	400
3	Management structure and key personnel	350
	Total technical score	**1000**

Scoring rule for Section 1 (Proposer's qualification, capacity and experience):
Experience acquired by the bidder as a member of a JV/Consortium/Association counts in full towards the criteria 1.2.1 to 1.2.4 of the technical evaluation below, provided that the bidder's role and the deliverable it produced are identified and confirmed by the lead entity or by the end client.

As alternatives to a client confirmation letter, the following are accepted as means of proof: the contract together with the act of acceptance, the published normative act citing or approving the deliverable, or the registration record in the Register of State Information Resources and Systems. UNDP may request clarification of the evidence submitted (Section 2, Art. 38); clarifications shall not introduce experience not listed in the proposal.

Section 1	Proposer's qualification, capacity and experience	Scoring guidance	Points obtainable
1.1	**Organisational standing, continuity and clarity of the consortium or subcontracting arrangement**		**50**
1.1.1	Continuity of the legal entity and clarity of the consortium or subcontracting arrangement	*Excellent (40) – Minimum 3 years of relevant activity. Strong, verifiable record in public-sector analytical or system-design work, with strong references. Role, scope and level of effort of each partner or subcontractor stated. Each deliverable allocated to a named entity. Single point of contractual responsibility designated.*	**40**

		Consortium agreement or letters of commitment provided. A sole bidder that meets these conditions and states it clearly scores at this level. *Good (36) – Minimum 3 years of relevant activity. Good record and references. Roles and allocation of deliverables clear; level of effort or partner commitment partly incomplete.* *Satisfactory (28) – Minimum 3 years of relevant activity. Limited or mixed record; references satisfactory. Partners named with general roles only; single point of responsibility implied rather than stated.* *Poor (16) – Weak record or weak references, or roles overlapping or undefined. Clarification may be required.* *Very Poor (4) – No credible information on record or years of activity; partners mentioned without roles.* *No Submission (0).*	
1.1.2	Project management support mechanism and management controls	Documented project management methodology, quality gates, reporting lines and escalation route, evidenced by procedures or prior project documentation. *Excellent (10) – established project management methodology applied across the organisation, with defined*	**10**

		quality gates for each deliverable, clear reporting lines to the client, a named escalation route and change-control procedure; evidenced by internal procedures and by documentation from comparable prior projects. *Good (9) – documented methodology covering quality gates, reporting and escalation; evidence from prior projects provided but less complete.* *Satisfactory (7) – management arrangements described in general terms; some elements (quality gates, escalation route, change control) missing or not evidenced.* *Poor (4) – largely generic description of management controls, not supported by procedures or prior project documentation. Clarification may be required.* *Very Poor (1) – management controls mentioned without a credible description or evidence.* *No Submission (0).*	
1.2	**Relevance of specialised knowledge and experience**		**140**

1.2.1	Experience of the national information-technology governance framework of the Republic of Moldova is an asset	*No relevant assignment – 0 pts; 1 relevant assignment – 35 pts; each additional relevant assignment – 10 pts, up to 45 pts.* A relevant assignment is one completed in the last seven (7) years, confirmed by the client, in which the bidder produced a deliverable prepared for or accepted by a public authority or institution of the Republic of Moldova involving one or more of: the concept of a State information system; the regulation of a State information resource; the technical specification (caiet de sarcini) for a State information system; registration or prior coordination of a State information resource with the e-Governance Agency; integration with the Government interoperability platform or the Government shared services; or hosting on the common Government technology platform.	**45**
1.2.2	Feasibility studies, assessments, business analysis or technical specifications for information systems and/or data hubs/warehouses in the public sector or the utilities sector	Assignments completed in the last seven (7) years, any jurisdiction. *No assignment – 0 pts; 1 assignment – 25 pts; 2 assignments – 35 pts; each additional assignment – 5 pts, up to 40 pts.*	**40**
1.2.3	Assignments in the energy, utilities or another regulated network sector involving sectoral data, metering, market processes or energy efficiency	Assignments completed in the last seven (7) years, any jurisdiction. *No assignment – 0 pts; 1 assignment – 25 pts; each*	**45**

		additional assignment – 5 pts, up to 45 pts.	
1.2.4	Experience of working with UNDP or other international development partners and of managing a donor-funded contract	Assignments completed in the last seven (7) years, any jurisdiction. *No experience – 0 pts; 1 contract – 6 pts; each additional contract – 2 pts, up to 10 pts.*	**10**
1.3	**Quality assurance procedures and risk mitigation measures, and Organization Commitment to Sustainability**		**60**
1.3.1	**Quality assurance and risk management for the assignment**	*Excellent (30) – QA framework covering peer review, factual verification, traceability of conclusions to evidence, version control and client sign-off, evidenced by procedures or prior deliverables. Risk register specific to the assignment, covering both pillars, with likelihood, impact, owner and mitigation for each risk. The Pillar A data-access risk is addressed with concrete mitigation (early data requests, formal access through the beneficiary institutions, alternative evidence sources, escalation route), and its effect on the schedule is stated.* *Good (27) – QA framework covering review, factual verification and version control, evidenced. Risks tailored to the assignment. The Pillar A data-access risk is addressed, with less developed mitigation.* *Satisfactory (21) – Basic QA procedures with limited*	**30**

		evidence. Risks partly generic. The Pillar A data-access risk is mentioned, with general mitigation only. *Poor (12) – QA not evidenced. Generic risk list. The Pillar A data-access risk is not addressed. Clarification may be required.* *Very Poor (3) – QA and risk management mentioned without a credible description.* *No Submission (0).*	
1.3.2.	Organization Commitment to Sustainability	*Organisation is compliant with ISO 14001 or ISO 14064 or equivalent (e.g. EMAS) – 20 pts;* *Organisation is a member of the UN Global Compact – 5 pts;* *Organisation demonstrates significant commitment to sustainability through other means (e.g. internal policy documents on women's empowerment or renewable energy, or membership of trade institutions promoting such issues) – 5 pts.* *Points are cumulative, up to 30 pts. Evidence: certificate, UNGC participant listing, or policy documents.*	**30**
Total	**Total Section 1**		**250**

Section 2	Proposed methodology, approach and implementation plan	Scoring guidance	Points obtainable
2.1	To what degree does the Proposer understand the assignment?	*Excellent (90) – comprehensive command of both pillars: the four decision-critical questions of Pillar A (institutional holder, cost and its bearer, interdependence with the PNME and SINEE, modular sequence); the qualification of the RNLC and the PNME as State information resources and the consequences of that qualification; the divergence between measure 52 of Government Decision No. 652/2025 and the Operating Concept as to the object of registration; and the distinct character of Pillar B as a full feasibility study. Risks and mitigations identified and built into the approach.* *Good (81) – good understanding of both pillars and of the national framework; some aspects require elaboration.* *Satisfactory (63) – partial understanding; the national framework is acknowledged but not*	**90**

		integrated into the approach; gaps in one pillar. *Poor (36) – limited or incorrect understanding; the resources are treated as market or operator infrastructure rather than State information resources; major revision required.* *Very Poor (9) – objectives acknowledged but not substantively addressed.* *No Submission (0).*	
2.2	Are the proposed methodology, approach and tools appropriate for the assignment?	*Excellent (100) – fully meets the Terms of Reference and adds justified value: a defensible method for the legal gap analysis across the candidate holders; a workable method for testing the interdependence with SINEE against CNED technical documentation; a credible multi-criteria evaluation with weighting and sensitivity analysis; a costing method covering hosting, technical administration and participant integration costs; and a method for the reuse*	**100**

		assessment against the Government shared services. *Good (90) – relevant and responds to all requirements; appropriate and well considered.* *Satisfactory (70) – generally adequate; non-critical gaps requiring clarification.* *Poor (40) – not fully adequate; significant gaps in how key requirements will be met.* *Very Poor (10) – inadequate; no confidence that requirements can be met.* *No Submission (0).*	
2.3	Approach to obtaining, profiling and validating institutional and operator data	*Excellent (50) – complete and credible evidence strategy: a concrete route to access operator customer, billing, meter-register and geospatial data (legal basis, data-sharing and confidentiality arrangements, personal data safeguards); a sampling design with an explicit basis of representativeness; a defined profiling*	**50**

		method covering completeness, uniqueness, duplication and address and cadastral matching, with the metrics to be reported; a clear rule for distinguishing measured findings from declared or estimated ones; and stated confidence limits. Consistent with the Pillar A timeline and the Pillar B As-Is analysis. *Good (45) – all elements addressed and appropriate; one or two (such as the basis of representativeness or the confidence limits) require elaboration.* *Satisfactory (35) – data access and profiling addressed in general terms; the sampling design, the distinction between measured and declared findings, or the confidence limits missing or unclear.* *Poor (20) – relies mainly on declared data or desk review; no credible route to operator data and no defined profiling method. Clarification may be required.*	

		Very Poor (5) – data collection mentioned without a method. *No Submission (0).*	
2.4	Approach to constructing and validating the actor × scenario interaction matrices	*Draft interview protocol – up to 10 pts* *Scenario template and worked example – up to 15 pts* *Preliminary actors and use cases, with reasoning – up to 10 pts* *Validation workflow, including recording of agreement, handling of disagreements and non-responsive institutions – up to 15 pts*	**50**
2.5	Implementation plan, milestones and deliverables	*Excellent (60) – detailed work plan fully consistent with Section E of the Terms of Reference: all deliverable groups and deadlines reflected, Pillar A within approximately four months and Pillar B within twelve months; coordination and approval gates built into the schedule with realistic review periods; the two pillars sequenced in parallel with their interfaces identified; the critical-path*	**60**

		dependency on institutional access shown explicitly, with buffers or contingency. *Good (54) – consistent with Section E and realistic; approval gates and parallel sequencing reflected; treatment of the critical path less fully developed.* *Satisfactory (42) – broadly consistent with Section E, but approval gates, review periods or the critical-path dependency not clearly reflected; some timings optimistic.* *Poor (24) – inconsistent with Section E in material respects (deliverables missing, deadlines not met, pillars sequenced without justification); critical path not addressed. Clarification may be required.* *Very Poor (6) – work plan unrealistic, or so general that milestones and deliverables cannot be verified.*	

		No Submission (0).	
2.6	Distribution of roles and working-days across the key experts and between Pillar A and Pillar B	*Excellent (40) – working-days set out per expert and per pillar consistent with the indicative level of effort in Section 5, H, or with any deviation justified; the distribution fully coherent with the methodology, traceable to the deliverable groups, proportionate to the intensity of each task (data collection and profiling, legal analysis, architecture, costing) and justified for every expert.* *Good (36) – coherent and consistent with the indicative level of effort or with deviations justified; justified for most experts; minor imbalances between tasks or pillars.* *Satisfactory (28) – consistent with the indicative level of effort, but justification limited; the allocation of some experts appears insufficient or excessive for the deliverables of one*	**40**

		pillar. *Poor (16) – distribution not coherent with the methodology or insufficient for key deliverables of a pillar; largely unjustified. Clarification may be required.* *Very Poor (4) – no breakdown per expert or per pillar, or an allocation that is clearly unrealistic.* *No Submission (0).*	
2.7	Approach to knowledge transfer and national capacity building	*Excellent (10) – The proposal states who in the beneficiary institutions will receive the knowledge transfer, what will be transferred (methodology, models, tools) and how the sessions will be organised.* *Good (9) – Audience and content stated; organisation of the sessions outlined in general terms.* *Satisfactory (7) – Knowledge transfer sessions acknowledged; audience or content not stated.*	**10**

		Poor (4) – Knowledge transfer limited to the hand-over of final outputs. *Very Poor (1) – Mentioned without an approach.* *No Submission (0).*	
Total	**Total Section 2**		**400**

Scoring rules for Section 3 (Management structure and key personnel):
(a) a CV below the first scoring level of a sub-criterion receives 0 points for that sub-criterion; these levels are not grounds for rejection of the proposal;
(b) 'each additional' refers to years or assignments beyond the first scoring level;
(c) only experience evidenced in the CV with dates, client, role and deliverable is scored, and overlapping periods count once towards years of experience;
(d) one assignment may be credited under more than one sub-criterion where it meets the definition of each;
(e) where one person holds two roles, the CV is scored separately against each role.

Section 3	Management structure and key personnel	Scoring guidance	Points obtainable
3.1	**Key personnel 1 – Team Leader / Project Manager (Pillar A and Pillar B)**		**70**
3.1.1	Academic qualification - University degree in project management, information systems, engineering, public administration, economics, public policy or another field directly relevant to the management of complex analytical assignments.	*Master's or equivalent advanced degree – 5 pts;* *Bachelor's degree – 3 pts.*	**5**
3.1.2	At least 8 years of professional experience in the management or leadership of analytical, feasibility, institutional reform or digital transformation assignments	*8 years– 14 pts; each additional year – 2 pts, up to 18 pts.*	**18**
3.1.3	Project management of at least 3 multi-disciplinary analytical assignments, leading to a decision making and/or normative process	*3 assignments – 10 pts; each additional assignment – 3 pts, up to 16 pts.* *Of these, at least 1 assignment performed for a public authority*	**26**

		or institution of the Republic of Moldova, or for a development partner working with such an authority, in which the analysis was used in a national decision-making or normative process – 2 pts; each additional such assignment – 2 pts, up to 8 pts. *A recognised project management certification (PMP, PRINCE2, IPMA or equivalent) – 2 pts.*	
3.1.4	At least 2 assignments in the analysis and development of public-sector information systems or State information resources	*2 assignments – 9 pts; each additional assignment – 4 pts, up to 17 pts.* *An assignment concerning an information system or register in another regulated public sector based on network infrastructure (telecommunications, water, transport) will also be credited under this criterion.*	**17**
3.1.5	Language	*Fluency in English – 2 pts; fluency in Romanian – 2 pts. Up to 4 pts.*	**4**
3.2	**Key personnel 2 – Energy sector expert (Pillar A and Pillar B)**		**60**
3.2.1	Academic qualification - University degree in energy, energy engineering, electrical engineering, power systems engineering, mechanical or thermal engineering, or another technical field directly relevant to the energy sector	*Master's or equivalent advanced degree – 5 pts; Bachelor's degree – 3 pts.*	**5**
3.2.2	At least 5 years of professional experience in the energy sector, including in the implementation and practical application of the primary and secondary regulatory framework governing the energy and electricity sectors	*5 years – 12 pts; each additional year – 2 pts, up to 20 pts.*	**20**

3.2.3	At least 1 assignment involving energy-sector operators or licence holders in the Republic of Moldova, covering their reporting obligations to ANRE, the requirements for the collection, maintenance and provision of sectoral data, and the obligations arising from the applicable licensing conditions and ANRE regulations.	*1 assignment – 10 pts; each additional assignment – 4 pts, up to 18 pts.*	**18**
3.2.4	Knowledge of the international energy sector and of the EU energy acquis in practice evidenced by assignments involving national energy data hubs, consumption point or metering point registers, building energy performance databases or equivalent national energy data infrastructures in European Union Member States or comparable jurisdictions.	*No such assignment – 0 pts; 1 assignment – 8 pts; 2 or more – 12 pts.*	**12**
3.2.5	Language	*Fluency in Romanian – 3 pts; working proficiency in English – 2 pts. Up to 5 pts.*	**5**
3.3	**Key personnel 3 – Data architecture and data governance expert (Pillar A and Pillar B)**		**75**
3.3.1	Academic qualification - University degree in computer science, data engineering, software engineering or another relevant field	*Master's or equivalent advanced degree – 5 pts; Bachelor's degree – 3 pts.*	**5**
3.3.2	At least 3 years of professional experience in data architecture, master data management, register or reference data design, data modelling and data governance	*3 years – 12 pts; each additional year – 2 pts, up to 18 pts.*	**18**
3.3.3	At least 2 assignments involving the design of a register, a master data set or a unique identifier scheme, and data quality profiling and reconciliation across independent source systems	*2 assignments – 10 pts; each additional assignment – 3 pts, up to 16 pts.*	**16**
3.3.4	At least 1 assignment involving a State information resource or register of the Republic of Moldova, or demonstrated equivalent command (e.g. State register work in another jurisdiction).	*1 assignment – 12 pts; each additional assignment – 3 pts, up to 18 pts.* *Equivalent command demonstrated in the CV without a Moldovan assignment– 6 pts;*	**18**

		Note: 6 points, awarded once, for demonstrated equivalent command only where no Moldovan assignment is evidenced. It does not add to the assignment-based points.	
3.3.5	Understanding of the Government shared services and interoperability platform of the Republic of Moldova demonstrated through completed assignments	*Excellent (10) – two or more assignments in which the expert designed or implemented integration with MConnect, the Government shared services or hosting on MCloud for a State information resource.* *Good (9) – one such assignment.* *Satisfactory (7) – assignments involving these platforms where the expert held a technical role (e.g., developer, integration engineer, system administrator, tester)but did not design the integration or hosting architecture.* *Poor (4) – assignments involving these platforms where the expert's role was non-technical only (e.g., concept or feasibility study, drafting ToR or technical specifications, legal or regulatory advice, project coordination, or training), with no design, development, integration or hosting work on the platforms.* *None (0).*	**10**
3.3.6	At least 1 assignment involving geospatial or cadastral data	*1 assignment – 4 pts.*	**4**
3.3.7	Language	*Fluency in English – 2 pts; fluency in Romanian – 2 pts. Up to 4 pts.*	**4**
3.4	**Key personnel 4 – Information technology and e-government systems architecture expert (Pillar A and Pillar B)**		**50**

3.4.1	Academic qualification - University degree in computer science, information systems, software engineering or another relevant field	*Master's or equivalent advanced degree – 5 pts; Bachelor's degree – 3 pts.*	**5**
3.4.2	At least 5 years of professional experience in the design or architecture of information systems	*5 years – 10 pts; each additional year – 2 pts, up to 14 pts.*	**14**
3.4.3	At least 2 assignments involving a State information system of the Republic of Moldova, involving the coordination with the e-Governance Agency, the integration with MConnect or with the Government shared services, or the hosting on the common Government technology platform (MCloud)	*2 assignments – 13 pts; each additional assignment – 5 pts, up to 18 pts.* *Additional points where, in an assignment counted above, the expert designed or implemented integrations in accordance with the e-Governance Agency developer documentation (API design guide; MPass, MSign, MConnect integration guides): 1 such assignment – 5 pts; 2 or more – 8 pts.*	**26**
3.4.4	At least 1 assignment involving the cybersecurity requirements applicable to State information systems (Law No. 48/2023)	*1 assignment – 2 pts; 2 or more – 3 pts.*	**3**
3.4.5	Language	*Fluency in English – 1 pt; fluency in Romanian – 1 pt. Up to 2 pts.*	**2**
3.5	**Key personnel 5 – Financial and cost-benefit analysis expert (Pillar A and Pillar B)**		**35**
3.5.1	Academic qualification - University degree in economics, finance, business administration or another relevant field	*Master's or equivalent advanced degree – 4 pts; Bachelor's degree – 2 pts.*	**4**
3.5.2	At least 3 years of professional experience in cost-benefit analysis, total cost of ownership modelling, investment appraisal or business case preparation	*3 years – 8 pts; each additional year – 1 pt, up to 10 pts.*	**10**
3.5.3	At least 3 assignments involving cost-benefit analysis or business case preparation for infrastructure or information technology investments, including recurrent operating costs borne by a public institution	*3 assignments – 8 pts; each additional assignment – 2 pts, up to 12 pts.*	**12**

3.5.4	At least 1 assignment in which recurrent hosting and technical administration cost was estimated on the basis of a public or government cloud service catalogue and its published tariffs	*1 assignment – 4 pts; more than 1 – 5 pts.*	**5**
3.5.5	Language	*Working proficiency in English – 2 pt; knowledge of Romanian – 2 pt. Up to 4 pt.*	**4**
3.6	**Key personnel 6 – Legal and Government IT governance expert (Pillar A and Pillar B)**		**60**
3.6.1	Academic qualification - University degree in law, public administration, information systems or another relevant field	*Master's or equivalent advanced degree – 5 pts; Bachelor's degree – 3 pts.*	**5**
3.6.2	At least 5 years of professional experience in the legal and institutional analysis and legal drafting related to public-sector information systems, information resources or registers	*5 years – 10 pts; each additional year – 2 pts, up to 14 pts.*	**14**
3.6.3	At least 2 assignments performed for or accepted by a public authority or institution of the Republic of Moldova involving one or more of the following: the legal and institutional framework governing State information resources and systems, personal data protection, cybersecurity, and public procurement	*2 assignments – 12 pts; each additional assignment – 6 pts, up to 24 pts.*	**24**
3.6.4	At least 2 assignments involving legal gap analyses resulting in amendments to legislation, normative acts or public policy documents in a regulated sector, including at least 1 involving the drafting or substantive revision of a normative act; energy sector is an advantage	*2 assignments – 9 pts; each additional assignment – 2 pts, up to 11 pts.* *Assignments counted in the energy sector – additional 1 pt per assignment up to 2 pts.*	**13**
3.6.5	Language	*Fluency in Romanian – 2 pts; working proficiency in English – 2 pt.*	**4**
Total	**Total Section 3**		**350**
TOTAL	**Total technical score (maximum 1000 points)**		**1000**

2.6 Section 6. Financial Evaluation

*1. **Financial Proposal**

Please provide the cost breakdown of your financial proposal as per Form K (Format for Financial Proposal) and instructions provided. Indicate the total amount here and make sure it matches with the total amount indicated line items.

Target: Cost breakdown provided

2.7 Section I-1.

2.8 Section I-2.

2.9 Section I-3.

3 PART: Schedule of Requirement and Price Schedule

Instructions

The proposer is required to prepare the Financial Proposal following the format from Forms J and K and submit them in an envelope separate from the Technical Proposal (Forms A-I) as indicated in the Instruction to Proposers (these forms shall be duly uploaded under the Commercial Section 6 in "Requirements"). The inclusion of any financial information in the Technical Proposal (Forms A-I) shall lead to disqualification of the Proposer.

Additionally, the Proposer shall complete the item line pricing below including the total proposal amount.

The Financial Proposal should align with the requirements of the Terms of Reference and the proposer's Technical Proposal.

The proposer shall select the applicable currency of proposal: MDL (Moldovan Leu) for local suppliers and USD (US Dollars) for both local and international suppliers.

3.1 Line Information

Line Description	Category	Item	UOM	Requested Quantity	Unit Price	Total Price	Additional Attributes
1-D.1.1 Inception report (RNLC)	Feasibility studies or screening of project ideas						
2-D 1.2 As-Is baseline and DSO digital-maturity assessment (RNLC)	Feasibility studies or screening of project ideas						

Line Description	Category	Item	UOM	Requested Quantity	Unit Price	Total Price	Additional Attributes
3-D 1.3 Data readiness diagnostic, profiling anonymised or pseudonymised samples of live data (RNLC)	Feasibility studies or screening of project ideas						
4-D 2.1 Business analysis and identity model (RNLC)	Feasibility studies or screening of project ideas						
5-D 2.2 Options analysis and business case (RNLC)	Feasibility studies or screening of project ideas						
6-D 3.1 Rapid Feasibility assessment report (RNLC)	Feasibility studies or screening of project ideas						
7-D 3.2 Legislative roadmap and normative outlines for the establishment of the RNLC	Feasibility studies or screening of project ideas						
8-D 4.1 PNME inception note	Feasibility studies or screening of project ideas						
9-D 4.2 PNME As-Is analysis	Feasibility studies or screening of project ideas						
10-D 5.1 PNME needs, priority use cases and integration requirements	Feasibility studies or screening of project ideas						

Line Description	Category	Item	UOM	Requested Quantity	Unit Price	Total Price	Additional Attributes
11-D 5.2 To-Be options, conceptual operating model and business case (PNME)	Feasibility studies or screening of project ideas						
12-D 5.3 Institutional, legal and data governance framework	Feasibility studies or screening of project ideas						
13-D 6.1 Implementation roadmap, indicators and risk register (PNME)	Feasibility studies or screening of project ideas						
14-D 6.2 Consolidated PNME feasibility study	Feasibility studies or screening of project ideas						

*For Additional Attributes of lines, please review the negotiation lines from supplier portal.