



REQUEST FOR QUOTATION (RfQ17/01507)

Supply and delivery of TETRA terminals and accessories to the General Police Inspectorate

Clarification Questions and Answers (as of 15 May 2017)

- Q.1. Please confirm that the codes mentioned in the tender documents are not mandatory and as alternative, identical products with different codification are acceptable. The code difference is justified as some items are part of bundle packages and therefore the price will be reduced.
- A.1. Yes, the codes mentioned in solicitation documents are not mandatory and are for reference only. Any product with identical features and usability as those indicated in the solicitation documents will be eligible.
- Q.2. Please state if the configuration and programming kit should include also a cable for loading end to end keys. If yes, please confirm that a single cable for the portables and one for the mobile radio would be enough.
- A.2. The configuration and programming kit should **not** include one cable for loading end-to-end keys for portable radios and one cable for loading end-to-end keys for mobile radios. The reference to end-to-end encryption functionality has been excluded from the technical specifications. Please see the amendment to RfQ17/01507.
- Q.3. Please clarify what is the desired training duration and what is the number of participants.
- A.3. The group to be trained will consist of 10 persons. The training should include technical elements (how to maintain, download/upload, available features, etc.), as well as usability insights. The training should include a sufficient level of details to allow independent handling of terminals by end users. The expected duration of training is 1 (one) day. However, the offerors may propose a different structure and duration of training, taking into account the needs of end users and the training package the offeror might have available.
- Q.4. Please clarify what would be an estimate period for the requested support for configuration.
- A.4. This support should be provided to the end user during the initial configuration and programming of TETRA terminals. The estimated duration is up to 3 days on site.
- Q.5. For the mobile radio, please confirm that the radio is requested for a mobile installation and a power supply is not requested. The powering of the radio will be done from a vehicle's battery.
- A.5. Yes, the mobile radios are requested for mobile installation (i.e.: mounted on the vehicle's dashboard). The mobile radios should be provided with all consumables (brackets, cables, etc.) required for the mobile installation and operationalization of terminals.
- Q.6. Regarding the End-to-End Encryption requirement for both portable and mobile radios, please clarify whether the option needs to be delivered with 128 bit or 256 bit system compatibility depending on your infrastructure configuration.
- A.6. The reference to end-to-end encryption functionality has been excluded from the technical specifications. Please see the amendment to RfQ17/01507.

- Q.7. MTM5400 radios (4 pcs) are required with the power supply with cables. Are they required for fixed installation (separate power supply, more expensive) or for vehicular installation (cables to the car battery only, cheaper)?
- A.7. The mobile radios are requested for mobile/vehicle installation (i.e.: mounted on the vehicle's dashboard). The mobile radios should be provided with all consumables (brackets, cables, etc.) required for the mobile installation and operationalization of terminals.
- Q.8. End-to-end encryption feature is required: is there existing KMF server and KVL to support end-to-end operation?
- A.8. The reference to end-to-end encryption functionality has been excluded from the technical specifications. Please see the amendment to RfQ17/01507.
- Q.9. How many batteries are required per portable radio: 1 or 2?
- A.9. The portable radio shall be provided with one high capacity battery included in set and one spare high capacity battery to be delivered additionally.
- Q.10. We may deliver the goods in 90 days, but there is an issue with export control in Germany because this is the process that we cannot control (first we need to get End User Certificate from Moldova GPI, then to apply and then to wait for license). If it goes as usual than we will make it in 90 days, but we cannot be 100% sure. Should we commit to 90 days or to state dependency on the export license.
- A.10. The RfQ17/01507 requires an up to 90 calendar days upon signature of contract. This term is calculated to include all export and import procedures. If any unexpected circumstance will occur this will be discussed and decided upon additionally.