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## EU 4 Border Security

### RFP-MD013/21 - Request for Proposals for design of infrastructure works for modernization of Criva “Border Crossing Point”

*Minutes of the pre-bid Conference*

### “EU 4 Border Security” project

**15:00 – 16:00, May 11, 2021**

**Microsoft Teams Conference call**

LIST OF PARTICIPANTS	
IOM and project beneficiary	
<b>Vladimir Panfilii</b>	Procurement Assistant, IOM Moldova
<b>Yurii Novikov</b>	Video-control and IT Expert, IOM Moldova
<b>Ion Gadirca</b>	Customs Service, Republic of Moldova
Interested parties	
<b>Representative of</b>	Genergy
<b>Representative of</b>	BAY KUS
<b>Representative of</b>	VideoSecurity
<b>Representative of</b>	Intexnauca

The purpose of the pre-bidding conference for the RFP-MD013/21 is to explain all the important aspects related to the procurement and application procedures and to clarify all the technical details related to the above-mentioned Request for Proposals. RFP-MD013/21 is an open competition launched on April 20, 2021 with the deadline for submission of the proposals set for May 20, 2021 23:59, (GMT 2+). The conference call includes also Q&A session at the end of the event in order to give opportunity to all interested participants to clarify unknown aspects.



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### 1. Introduction. Presentation of the procedures and tasks.

**Mr. Vladimir Panfilii**, IOM Procurement Assistant, opened the conference and welcomed the participants. Further, he briefly described the EU4BS project, its objectives and particularly the VICOS component of the project. Also, described the IOM requirements regarding the formulation and submission of the technical and financial proposals. Moreover, Mr. Panfilii drew attention of the participants to the provisions of the Request for Proposals document where the evaluation criteria are enlisted.

**Mr. Yuri Novikov**, IOM Expert on Video-control systems, described the list of works to be designed by the future contractor. The list of works, are as follows:

1. Preliminary works for installation of an information panel (1 unit) and traffic lights (2 units).
2. Modernization of local area network in order to ensure the possibility to install CCTV (6 units) and ANPR (20 units) cameras.
3. Modernization of local area network and electric supply system in order to ensure the installation of traffic barrier (1 unit).
4. Modernization of the lighting protection system for the video-surveillance system (ANPR and CCTV and server room).
5. Modernization of illumination system (installation of LED lights).
6. Installation of the rack cabinet for 24 units in server room.
7. Modernization of server room air-conditioning system.

### 2. Q&A session

**Question 1.** Can we have access to drone video footage realized at Criva BCP?

**Answer:** The BCP is a dual-use object so the video-photo footage has limited access. The interested companies can use the technical schemes included in the report which was shared with all participants. The schemes show the exact location of all ANPR equipment. The video-photo footage will be shared with the selected contractor.

**Question 2.** With the regard to design of illumination modernization, does the task include the modernization of a part of illumination system or the modernization of the whole system on the entire territory of BCP?

**Answer 2.** The task includes revision of the existing system, and modernization of the illumination system under the canopies in order to ensure the installation of LED lights.

**Question 3.** Can you provide the specifications for the required equipment of ventilation in the server room?

**Answer 3.** The current equipment is emitting heat equivalent of 4,5kW.



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**Question 4.** What is the number of cameras to be installed at BCP?

**Answer 4.** The task includes installation of 20 ANPR cameras 6 CCTV cameras.

**Question 5.** Does the IOM agreement include a lump sum?

**Answer 5.** The agreement can also provide payment in tranches.

**Question 6.** The Terms of Reference does not encompass the exact number stages and milestones of project design works. Usually it consists of: 1) preliminary assessment, 2) technical expertise, 3) project design, 4) coordination and approval stage. Is it possible to include these milestones in the revised Terms of Reference at this stage?

**Answer 6.** The applicants can describe all foreseen or proposed stages and milestones in the technical proposal form (TPF-3). In the framework of present Request for Proposal, the coordination and approval with beneficiary has will occur at two stages: 1) after the preliminary assessment of BCP infrastructure and 2) after the project design works are done. The payment milestones will be negotiated individually with the selected contractor.

**Question 7.** Does the Terms of Reference include the design of an additional server room?

**Answer 7.** Such task is not encompassed in the present Request for Proposals.

**Question 8.** What is the type of software and hardware to be installed at the BCP within the implementation of the ANPR system?

**Answer 8.** There are no requirements at this stage for the type or brand of software or hardware to be installed at the BCP.

**Question 9.** Is the compliance with Euro codes and Euro standards mandatory in the phase of project design?

**Answer 9.** Design of i) electric supply system, ii) ventilation and heating system, and iii) local area network (LAN) has to be done in compliance with **national legislation and standards**. The design of IT components of ANPR system which will be done at next stage and which is outside of the scope of present Request for Proposal will be performed in accordance to both national and Euro standards.

**Question 10.** Does the company involved with the design works also provide installation and infrastructure works?

**Answer 10.** No, the design and installation/infrastructure works has to be performed by two different providers.

**Question 11.** Is it possible to physically inspect the BCP and communicate with the responsible and BCP?

**Answer 11.** Such a possibility exists. Please provide a written request in order coordinate the inspection with the project beneficiary.



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**Question 12.** Is the design of access control system included in the present Request for Proposal?

**Answer 12.** No, the access control system exceeds the scope of the project.

**Question 13.** Does IOM have technical schemes of the administrative building at the BCP?

**Answer 13.** Yes, the technical schemes will be shared with the contracted company.

**Question 14.** Does IOM have geodesic schemes with the cable trays?

**Answer 14.** Yes, the geodesic schemes which include the cable trays will be shared with the contracted company.

**Question 15.** Is the budget for current design works available?

**Answer 15.** The current budget is not available. The contractors will be selected taking into consideration their financial proposal.

**Question 16.** Is the budget for future installation/infrastructure works available?

**Answer 16.** This budget is not available. The rough budget estimates will be shared with the contracted company tasked with the design of infrastructure works.